How to Establish Essential

Preferred Provider Relationships

A 90-Minute Lunch & Learn Audio Conference

by

**Elizabeth E. Hogue, Esq.**

**Thursday, June 20, 2019  
\*\*\*\*1:00 p.m. to 2:30 p.m. Eastern Time\*\*\*\***

Encore: June 27, 2019 (Recorded playback available for 24 hours)

**Option to Purchase CD & Handouts**

**Audio-Conference Description**Preferred Provider Agreements now seem essential for all types of home care providers; including home health agencies, hospices, HME companies and private duty agencies; in order to establish and/or strengthen relationships with referral sources. The “window” for these Agreements is open wider than ever, but is likely to narrow or close soon so now is the time! What do various types of referral sources, including hospitals, SNFs, ALFs/ILFs and physicians want from their preferred partners? Why should hospices be especially interested in relationships with SNFs? What are key provisions to include in Preferred Provider Agreements? Another important issue is how to “square” Preferred Provider Agreements with patients’ right to freedom of choice. Attend this session to learn in detail how to have effective preferred provider relationships and comply with freedom of choice requirements. Get your questions answered in a Q & A session at the end of the teleconference. Get started now with information from this teleconference!

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| **About the Speaker:**  Elizabeth Hogue is an attorney in private practice with extensive experience in health care. Prior to becoming an attorney, she was employed as a personnel manager by a Blue Cross-Blue Shield Plan. She studied at the University of Maryland School of Law, concentrating in health law, and gained considerable clinical experience, course work, and employment experience in this area. Following her admission to the Bar, she developed an active practice in health law. She represents clients all over the country. Her clients are professional associations, managed care providers, and institutional health care providers; including hospitals, long-term care facilities, home health agencies, private duty agencies, durable medical equipment companies, and hospices. Ms. Hogue gives numerous presentations each year on health-related topics. Her articles are regularly included in trade association publications and other journals. She is a member of the American Health Lawyers Association. | **This is how it works:** Complete the attached Registration Form for your organization and return to Elizabeth Hogue. Registered locations will receive an email confirmation **two days** **prior to the teleconference** with dial-in information and handout materials and/or resources. On the day of the conference, simply join the call by dialing the toll-free number and giving your organization name and conference ID number. Gather your staff and listen via speakerphone to the presentation, following along with the handouts.  **PLEASE NOTE:** Registration fees are based on each dial-in connection; multiple call-ins from your organization will be charged. We are unable to accommodate more than one organization per call-in.    **REGISTER TODAY!**  **Save time and travel costs.**  **Include all staff members who will benefit from this program!** | |
| **Elizabeth E. Hogue, Esq.**  107 Guilford Drive  Summerville, SC 29483-5583  Office: (877) 871-4062 Fax: (877) 871-9739  ElizabethHogue@ElizabethHogue.net | | |
| How to Establish Essential  Preferred Provider Relationships  A 90-Minute Lunch & Learn Audio Conference  by  **Elizabeth E. Hogue, Esq.** Health Care Attorney  **Thursday, June 20, 2019 \*\*\*\*1:00 p.m. to 2:30 p.m. Eastern Time\*\*\*\***  Encore: June 27, 2019 (Recorded playback available for 24 hours)  CD & Handouts Available! **THREE SIMPLE WAYS TO REGISTER** **BE SURE TO INCLUDE ALL INFORMATION REQUESTED BELOW:**   1. **E-mail** this completed form to: ElizabethHogue@ElizabethHogue.net 2. **Fax** completed form to: (877) 871-9739 3. **Mail** completed form to: Registration, 107 Guilford Drive, Summerville, SC 29483-5583  |  |  | | --- | --- | | Name of Organization: | | | Contact Person: | | | **Address:** | | | **City/State/Zip Code:** | | | **Phone:** | | | **E-mail (*required field*):** | | | **Registration Fees**  This fee includes one dial-in connection. Additional fees will be charged for multiple dial-ins.  There are no refunds. | [\_\_] 6/20/19 – $199 per call-in  [\_\_] 6/27/19 Encore Date – $199 per call-in  [\_\_] CD & handouts only – $209 ($199 + $10 S&H) | |   **PAYMENT METHOD**  [\_\_] Check (payable to Elizabeth E. Hogue, Esq.) [\_\_] VISA      [\_\_] MasterCard [\_\_] American Express  Cardholder’s name (print) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Card Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Exp. Date \_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_  Signature \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  **Elizabeth E. Hogue, Esq.**  107 Guilford Drive  Summerville, SC 29483-5583  Office: (877) 871-4062 Fax: (877) 871-9739  ElizabethHogue@ElizabethHogue.net | |