

Contact: Mary Fertig
Shingle & Gibb Automation
Phone: (800) 989-8500
MFertig@Shingle.com

Corporate headquarters:
845 Lancer Drive
Moorestown, NJ 08057

New York office:
355 Commerce Drive
Amherst, NY 14228



PRESS RELEASE

Shingle & Gibb Automation Expands Territory for Siemens to Upstate New York

Moorestown, NJ, May 21, 2019: Shingle & Gibb Automation is pleased to announce that Siemens recently expanded its authorized territory to include Upstate New York. An authorized partner and distributor of Siemens for more than 20 years, Shingle & Gibb's coverage for Siemens now includes New York, New Jersey, Eastern Pennsylvania, Delaware, Maryland, Florida, and Virginia.

With their recent acquisition of KOM Automation (a Division of Shingle & Gibb Automation, operating throughout upstate New York) in January of this year, Shingle and Gibb Automation's resources in New York include a highly trained technical sales force as well as a customer service team with strong product knowledge, technical aptitude and a commitment to first class customer service. The addition of KOM Automation brought with it a strong legacy of excellent customer service and long-standing relationships with customers. For more than 40 years, KOM Automation has been serving the customers of New York and will continue that with an even broader product offering that now includes Siemens.

The significant investments that Shingle & Gibb Automation has made regarding Siemens in the areas of inventory, product training and customer-focused educational seminars will now extend to this new geography. These investments are designed to help customers take full advantage of the cutting-edge automation technologies and solutions offered under the Siemens umbrella.

Brian Lepis, President of Shingle & Gibb said, "Our existing partnership success with Siemens has paved the way for this expansion. We are eager to take advantage of this opportunity to provide Siemens products and services to a new geography. I am confident we will bring the same focus and commitment to new relationships with the local Siemens team and to our customers in this region."

"Siemens has shared great success with Shingle & Gibb Automation as a long-standing key distributor partner in the Mid-Atlantic and East Regions," adds Brian Gilley, Regional Channel Manager – North Region, Siemens US. "Adding Shingle & Gibb Automation in the

Upstate New York market will help grow the Siemens market share at an accelerated pace and allow us to serve more customers' industrial automation needs."

About Shingle & Gibb Automation

Shingle & Gibb Automation, along with newly acquired division KOM Automation, follow a time-honored commitment of providing the finest Industrial Automation & Networking, Motion Control, Machine Safety and Power Transmission products from world leading manufacturers, including Siemens, Banner Engineering, Turck and Rittal. Through longstanding partnerships with our Suppliers, we can provide innovative, cost effective and leading-edge products and solutions to our Customers. We also provide many services designed to make your job (and your life) easier, including:

- An experienced, factory-trained, technically-focused and locally-based sales force to assist you and your entire team with all your automation projects, from conception and specification to completion
- Knowledgeable and highly trained Customer Service Consultants
- An in-house Applications Engineering Group to assist in designing, integrating and implementing your most challenging automation projects
- Local inventory to help support all your automation requirements

For more information, please visit www.Shingle.com or call 800.989.8500