

Heitek Automation Now Distributing Festo Products in Arizona, Colorado, and New Mexico

Heitek will distribute components and provide value-added services for the full line of Festo pneumatic and electric automation products.



News Release

ISLANDIA, NY, November 6, 2018 — [Festo](#) announced that [Heitek Automation](#), Phoenix, Arizona, will now be distributing the full line of Festo [pneumatic and electric automation components and systems](#) in Arizona, Colorado, and New Mexico.

Media Contact:
Marketingmgr.us@festo.com

Since its founding in 2000, Heitek Automation partners with suppliers that are leaders in a product segment and have a record of superior product fulfillment and customer technical support. Heitek's business strategy is focused on four key areas of automation services – solution development and consulting, whether in component delivery logistics or value-added system creation; design to meet specifications; assured fulfillment; and delivering technical support, training, and on-site resources as needed. For Festo products, Heitek will also provide customers with pneumatic panel building solutions.

Heitek's customer base includes original equipment manufacturers, process and manufacturing operations, and system integrators.

"Our strategic goal has always been to partner with innovative manufacturers with superior automation products—and Festo is exactly that company," said Scott Heiling, President of Heitek Automation. "We

Festo Corporation

1377 Motor Parkway
Suite 310
Islandia, NY 11749
Tel: 631.435.0800
Fax: 631.231.9215
[www.festo.us](#)

are honored and excited to be appointed as the Festo automation distributor for the states of Arizona, Colorado and New Mexico.”



Festo is a leading manufacturer of pneumatic and electromechanical systems, components, and controls for process and industrial automation. For more than 40 years, Festo Corporation has continuously elevated the state of manufacturing with innovations and optimized motion control solutions that deliver higher performing, more profitable automated manufacturing and processing equipment.

“Festo seeks distributors that have highly trained and qualified sales personnel and expertise in providing value-added solutions,” said Mark Snyder, Channel Director Festo Corporation. “Heitek Automation excels in these areas. We are proud to have this organization as a Festo distributor.”

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