



A Division of B&D Industrial

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For Immediate Release

B&D TECHNOLOGIES RECEIVES EXCELLENCE PERFORMANCE PARTNER DESIGNATION BY LENZE AMERICAS AND ENTERS NEW PARTNERSHIP

This partnership provides customers across the Southeast with innovative motion control solutions.

Macon, GA (June 5, 2018) – B&D Technologies is pleased to receive the Excellence Performance Partner designation from Lenze Americas, a global leader and manufacturer of motion control and automation technologies. With this new title comes an enhanced partnership between the two companies. B&D customers will receive a high level of expertise from the engineering process to the after-sale support, along with skillful engineering from the control system to the drive shaft.

Lenze product lines are utilized in numerous industries including automotive, packaging, material handling, plastics and textiles. Lenze features 52 companies worldwide and operates sales and service offices on all continents, including 60 countries. Like B&D, Lenze has been serving customers for 71 years. The company was recently named as a First Team Honoree by *Automation World* magazine's Leadership in Automation readership survey.

"B&D Technologies is pleased to have earned the notable designation of Excellence Performance Partner by Lenze Americas. This partnership is especially unique as there are very few distributors with this title," said Benjamin Nations, vice president of B&D Industrial. "The combination of Lenze's motion control solutions, complete automation systems and engineering services along with B&D's technical know-how and outstanding service is a win-win partnership for B&D customers!"

"We are happy to welcome B&D Technologies as Lenze's newest Excellence Performance Partner. With over 20 facilities in the southeastern United States, and the ability to offer extensive technical sales expertise, B&D will be a valuable addition to the Lenze team. There is no doubt that this elevated distributor partnership will result in real growth opportunities for both companies," said Doug Burns, director of sales, Lenze Americas.

About B&D Technologies:

B&D Technologies, a division of B&D Industrial, is an independent distributor with long-standing ties to leading vendors and suppliers across the globe, as well as a certified ABB Authorized Value Provider. We have over 20 branches, three testing labs and two expansive distribution centers. B&D Technologies' core offerings focus on custom application and mechanical solutions for industrial customers that support automation, electric motor control, fluid power, material handling and mechanical power transmission lines. For more information, visit www.BDTechnologiesUSA.com.

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