

Introducing

THE SPECTRUM GAMING CAPITAL TECHNOLOGY EXCHANGE

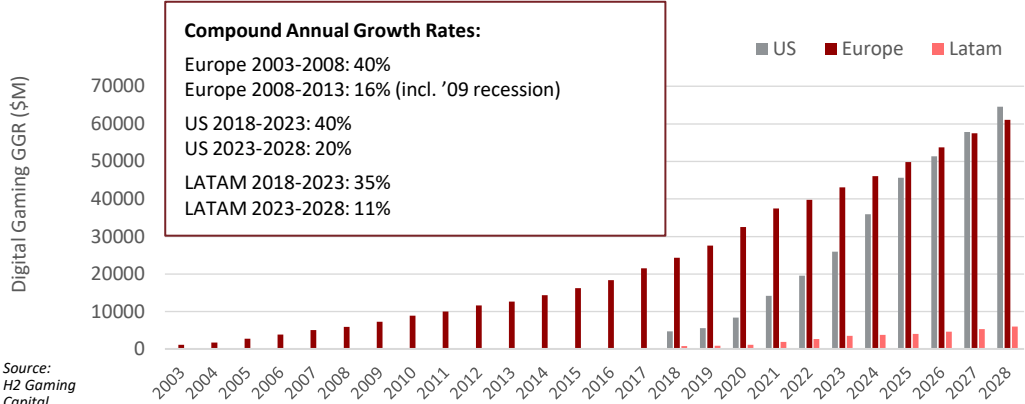
The **First FINRA-Compliant Platform** Built to Bring Together Tech Entrepreneurs
in Gaming, Sports, and Esports with **Qualified Investors, Globally**

Gambling, Sports and Esports - a Large Segment of the Broader Technology Sector
Growing Rapidly and Converging



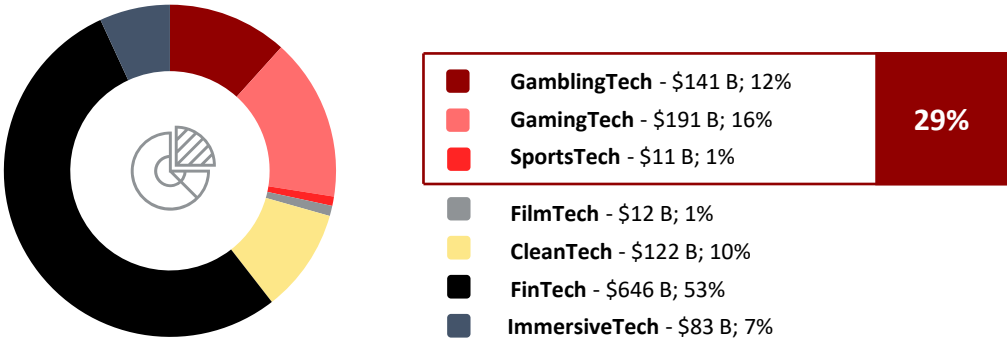
Digital Gambling is Growing Fast; the Combined Segments are a Large Part of the Public Tech Space, and Private Exits Have Been Strong

Digital Gambling Growth – US is 15 Yrs. Behind Europe; It’s Growth Rate Augers Well for US Outlook



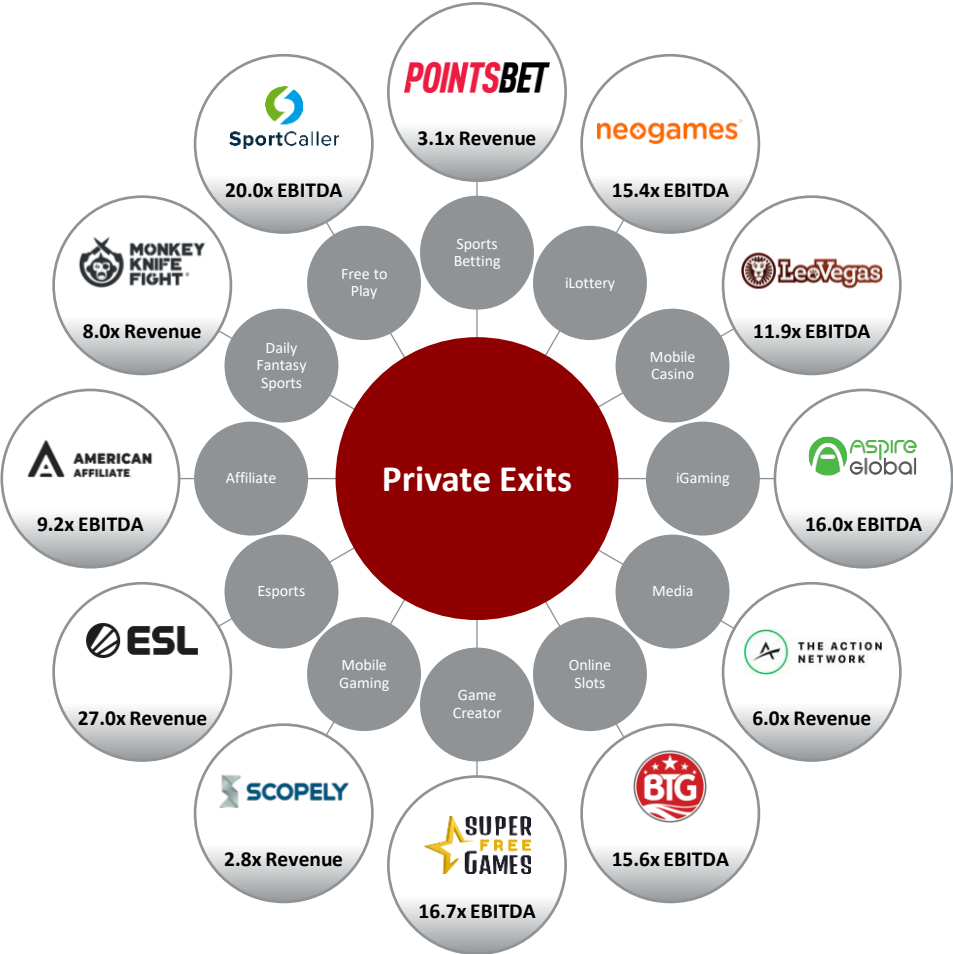
Source: H2 Gaming Capital

US/Europe Tech Industry Market Caps



Source: Yahoo Finance

Select Exit Multiples



Gaming is a **Highly Nuanced Environment**

SGC provides guidance in the highly regulated and insular gaming industry, leveraging our decades of sector experience, including from our partners at Spectrum Gaming Group.



Barriers to Entry - National and State governments control competition via limited licensure and revenue-based taxation, altering the metrics and analysis of each company's outlook.



Licensing Limits Competition – Most companies are further impacted by the need for licensing of owners, senior management and directors, creating a protective moat that both enhances opportunity and adds a complex risk factor to the business case.



Regulatory Impact is Broad - Technology business plans are often challenged by the ability and cost to contend with regulations regarding licensing, certification, AML, geofencing, etc.














Each Market's Experiences Provide Valuable Insight - The step-growth of markets, globally, and evolving regulatory and tax regimes, provide key data to help evaluate new market opportunities and risks.



SGC is Your Guide - We have decades of global experience, deep industry knowledge and broad relationships; and Spectrum Gaming Group is a world leader in regulatory guidance.

SGCTechX is Built for Gaming/Sport Investments

Competitive Platforms Lack
Relevant Industry Experience and
Connections

	 TechX	 AXIAL	 Republic	 AngelList
Industry Specialists				
Relevant Commentary				
No Upfront Fees				
Pre-Vetted Companies				
Only For Qualified Investors				
Guided Application Process				
Transaction Support				





For Qualified Investors

We **Expand Your Deal Flow** with Veted Opportunities

- ❖ **See More** – We source companies globally, ungated by the insular traditional VC investor community. Offerings can stay on the platform while they season: we provide you updates on major advances in contracting, milestones, investor team building and financial results to enable investors to focus on opportunities at the right time.
- ❖ **Save Money** - SGC provides the needed domain expertise that investment analysts do not have - to review business plan viability and financial projection rationale; we also perform essential KYC checks.
- ❖ **Save Time** - We add value by providing Transaction Summaries (like Investment Committee memos), helping entrepreneurs professionalize and organize their offering materials, and validating their claimed milestones, so your process is faster. We are also “on call” from start to finish to help the investment process – but only as much as you want.
- ❖ **Benefit from our Experience** -Transaction Summaries include our point of view: highlights of the opportunity that we find compelling and guidance on recommended areas for due diligence.



For Revenue-Producing Companies Seeking Funding

We Dramatically **Broaden Your Investor Access** And Help You Improve Your Presentation

- ❖ **Make a Better Pitch** - We help you improve your pitch materials and guide you on what investors are seeking.
- ❖ **Get More Exposure and Better Terms** - Our platform expands your company’s access to investors, globally: VCs, Private Equity, Family Offices and Strategics – the more investors, the better the terms.
- ❖ **Save Money** - There is no cost to participants unless a transaction is completed through SGC TechX. Success fees are 5% of the first \$5m and 2% above that; or a 1% M&A fee on a change of control.
- ❖ **Keep Control** - Our relationship is non-exclusive and cancellable – we only get compensated for investors we introduce and, you are free to work with your other connections along the way. SGC remains involved through to closing, but only as you want.



SGC TechX Value Added

We are Industry Advisors and Licensed Investment Bankers

Investment Banking Services and Securities Provided through GT Securities, Member FINRA/SIPC



Our Process for **Investors**

What to expect when you come to the **Spectrum Gaming Capital Tech Exchange**



01

Apply to Invest

Fill out a simple form – Investors should be VCs, Family Offices, Private Equity, and Strategics that are “Qualified Buyers”: individuals or Family Offices with at least \$5m in net investments, or investment funds or companies with at least \$25m in net investments.

02

Browse Investments

Once your application has been approved, you can browse teasers of pre-vetted companies. When a company interests you, click on it to get a simple online NDA*.

03

View Full Materials

Signing the NDA* will grant you access to the company's Pitch Deck and Transaction Summary. If you and they want to go further, the company can then open for you the entire data room with financials, contracts, etc.

04

Connect and Invest

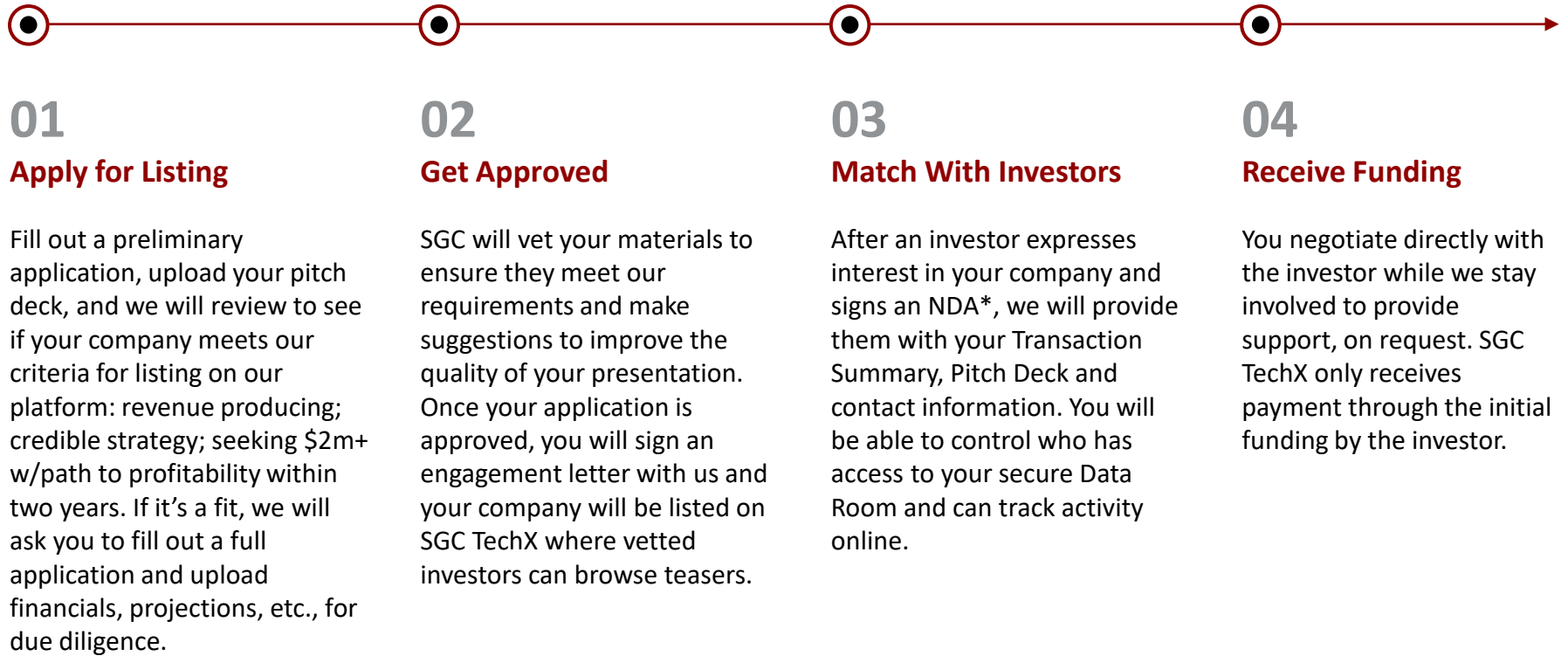
You track company information on your online dashboard and negotiate directly while we stay involved to provide support, to the extent the parties want. SGC TechX only receives payment through the initial funding.

* If your policy is to not sign NDA's when you first consider deals, we will ask the Company for permission to share without it.



Our Process for **Entrepreneurs**

What to expect when you come to the **Spectrum Gaming Capital Tech Exchange**



* If an investor's policy is to not sign NDA's when they first consider deals, we will ask you for written permission to share without it.





Our Vetting Process

The Steps We Take to Qualify Investments and Maintain a Private and Secure Information Sharing Environment



Identity Verification

We complete KYC checks on the CEO and any investor with 25% or more beneficial ownership.



Transaction Diligence

We review the submitted materials to determine if the business plan and projections make sense to us based on our decades of industry experience. We will help companies improve their presentations and address issues we uncover. We selectively confirm key data points as well.



Proprietary Data

We have a massive database of industry information we leverage to advise our clients and utilize this to help assess the quality of submissions.



SGC Commentary

We include both our positive and negative commentary, in the Transaction Summary, the latter usually falling into the category of recommended due diligence.



Continued Moderation

While we will not actively manage negotiations between prospective investors and companies, we will be there to help if needed. Companies are required to keep us informed on the status of discussions through an online checklist.



Our Team

Spectrum Gaming Capital is Uniquely Qualified to Bridge the Gap Between Investors and Entrepreneurs



Robert Heller
President and CEO

- ❖ Longest running gaming banker in the world specializing in gaming, lodging and resort finance, and M&A.
- ❖ 25 years as MD at UBS, Lehman, Bear Stearns, and at Salomon Brothers and 10+ years at his own boutique firms.
- ❖ Casino development and operational experience.



David Isaacson
Senior Vice President

- ❖ Strategic advisor in gaming and sports and manages all due diligence for client engagements.
- ❖ Credit analyst at Moody's Investor Service, covering gaming, lodging, and cruise lines.



Fredric Gushin
Managing Director
Spectrum Gaming Group

- ❖ Founder of Spectrum Gaming Group in 1993.
- ❖ Investigator and regulatory expert for governments globally including Singapore and Massachusetts.
- ❖ Former Assistant Attorney General in New Jersey working for Division of Gaming Enforcement.



Juliann Barreto
Chief Operating Officer
Spectrum Gaming Group

- ❖ 15 years of experience in accounting, finance, and forensic investigation at Ernst & Young where she advised private equity firms regarding hotel and casino M&A.
- ❖ Investigated casino applicants for major gaming corporations such as Harrah's and Penn National Gaming.



Liliana Costa
Senior Latam Advisor

- ❖ Leading government and international relations expert specializing in gaming.
- ❖ Expert in gaming throughout Latin America and Caribbean with a focus on Brazil.



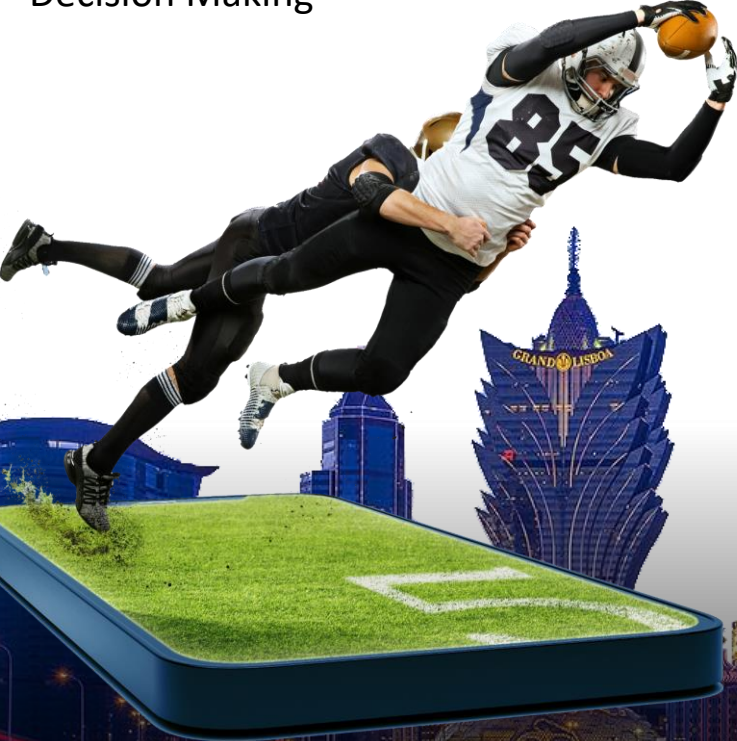
Matt Para
Senior Technology Advisor

- ❖ 20+ year executive with roles at Hard Rock International, Scientific Games and others
- ❖ Experience covers iGaming, poker, and sports betting across North American regulated markets



Past & Present SGC Clients

Some of the Biggest Names in Gaming Trust us to Help Guide Their Decision Making





ARE YOU READY?

Connect with us

[SGCTECHX.COM](https://www.sgctechx.com)

HELLO@SGCTECHX.COM