

Benefit Levels for 2024 National Conference

Below are the Benefit Levels for complimentary rooms, airfare, etc., paid for by Kovack based upon your 2023 production. You should use this table in conjunction with your 2023 Kovack 1099 income to determine your benefits listed below.

NOTE: If you joined Kovack anytime **during 2023**, then you will need to annualize your 2023 Kovack 1099 income to determine your annualized production. To do so, divide your 2023 Kovack 1099 income by the number of months you were with Kovack during 2023. Then multiply that number by 12 to determine your annualized 2023 income. Simply match this number against the table below to determine your benefits.

(Example - If you joined on March 2nd and your 1099 states \$120,000, then you would divide \$120,000 by 10 to equal an average of \$12,000. Then annualize your production by multiplying \$12,000 by 12 to equal \$144,000. Simply match this number against the table below to determine your benefits).

Production Level

Benefit Level

\$0 to \$99,999

None

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Kovack **Reduced** Room Rate of \$309 per night, for each night of the conference.

\$100,000 to \$199,999

Bronze

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Room for 1 night of the conference. Kovack **Reduced** Room Rate of \$309 per night for each additional night of the conference.

\$200,000 to \$299,999

Silver

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Room for 2 nights of the conference. Kovack **Reduced** Room Rate of \$309 per night for each additional night of the conference.

\$300,000 to \$499,999

Gold

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Room for 2 nights of the conference. Kovack **Reduced** Room Rate of \$309 per night for each additional night of the conference.
- Round Trip Coach Airfare to Orlando International Airport for 1 person, up to \$300.

\$500,000 to \$749,999

Executive Club

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Room for 3 nights of the conference. Kovack **Reduced** Room Rate of \$309 per night for each additional night.
- Round Trip Coach Airfare to Orlando International Airport for 2 people, up to \$400 each.

\$750,000 to \$999,999

President's Club

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Room for 4 nights of the conference. Kovack **Reduced** Room Rate of \$309 per night for each additional night.
- Round Trip Coach Airfare to Orlando International Airport for 2 people, up to \$400 each.

\$1,000,000 and Higher

Chairman's Club

- All Kovack sponsored meals and drinks for advisor and (1) adult guest. *
- Room for 4 nights of the conference. Kovack **Reduced** Room Rate of \$309 per night for each additional night.
- Round Trip Coach Airfare to Orlando International Airport for 2 people, up to \$800 each.
- Transportation to/from Orlando International Airport.

Benefits are non-transferable and must be utilized by the advisor that earned the benefit.

*Additional adult guests participating in meals will be charged \$500.