

# 2016 NECA Convention

## INTERCONTINENTAL BOSTON

510 Atlantic Avenue | Boston, MA 02210  
(866) 473-9699

### INTERCONTINENTAL BOSTON

(866) 473-9699 | <http://www.intercontinentalboston.com>

Standard Room \$299++    King  or Queen   
Our block includes a limited supply of Club Level Rooms at \$379++.  
Room block expires August 18, 2016, so register early.

Arrival: \_\_\_\_\_ Departure: \_\_\_\_\_

Special Requests: \_\_\_\_\_

Cancellations must be made 72 hours prior to arrival to avoid penalty.

### PAYMENT INFORMATION

Credit Card#: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Visa     MC     Am Ex

Billing Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

CV Code: \_\_\_\_\_ Card Exp.: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_

If you would like the Chapter to make your travel arrangements, please contact Julie Russell:  
[julier@norcalneca.org](mailto:julier@norcalneca.org) | (925) 828-6322 P.

Fax completed form to (925) 828-6392 or email  
Julie Russell: [julier@norcalneca.org](mailto:julier@norcalneca.org)



Northern California Chapter  
6300 Village Pkwy., Ste. 200 | Dublin, CA 94568  
[www.norcalneca.org](http://www.norcalneca.org) | (925) 828-6322 P.



## October 6 - 10, 2016

### THURSDAY, OCTOBER 6TH

Early Arrival - *Optional*

7:30 pm - 9:30 pm

*Ruth's Chris Steakhouse Dinner for Early Arrivals*

### FRIDAY, OCTOBER 7TH

8:00 am - 12:00 pm

Board of Governors Meeting

1:30 pm - 3:30 pm

ELECTRI International Green Energy Challenge

3:30 pm - 5:30 pm

Business Development Meeting

3:30 pm - 5:30 pm

NECA Student Chapters Job Fair

7:00 pm - 7:30 pm

Presidents Reception (By Invitation)

7:30 pm - 9:30 pm

Opening Reception - Museum of Science

9:30 pm - 10:30 pm

Afterparty sponsored by Milwaukee Tool

### SATURDAY, OCTOBER 8TH

10:15 am - 11:30 am

Opening General Session - Doris Kearns Goodwin

10:30 am - 5:00 pm

Showstopper Showcase

11:30 am - 5:00 pm

NECA Tradeshow

1:00 pm - 2:30 pm

ELECTRI Council Meeting (Members Only)

6:00 pm - 7:00 pm

Academy Reception (By Invitation)

7:00 pm - 8:30 pm

ELECTRI International Reception (By Invitation)

### SUNDAY, OCTOBER 9TH

10:15 am - 11:30 am

General Session - Boston Strong

10:30 am - 4:00 pm

Showstopper Showcase

11:30 am - 4:00 pm

NECA Tradeshow

5:00 pm - 9:30 pm

Chapter Event - Longfellow Wayside Inn, Sudbury

*(Self-Guided Tour followed by Dinner)*

### MONDAY, OCTOBER 10TH

8:00 am - 1:00 pm

Showstopper Showcase

9:00 am - 1:00 pm

NECA Tradeshow

1:15 pm - 2:30 pm

Closing General Session - Mick Ebeling

7:00 pm - 11:00 pm

Closing Celebration - Boston Pops Swing Orchestra

# 2016 Convention Registration Worksheet

**\*\*Visit [www.necaconvention.org](http://www.necaconvention.org) to view sessions by topic and create a custom schedule to fit your needs.**

Registrant Name: \_\_\_\_\_ NECA Member ID# \_\_\_\_\_ Nickname: \_\_\_\_\_

Guest (if registering): \_\_\_\_\_ Nickname for Badge: \_\_\_\_\_

<i>I would like to register for:</i>	<b>Remarks</b>	<b>Registrant</b>	<b>Guest</b>
<b>NECA Convention</b>	Includes Opening Reception, Business Development Meeting, Convention Education, Technical Workshops, Trade Show, Lunch on all three days of the NECA Show, Admittance to General Sessions, and Closing Celebration  <b>Child Pricing: Ages 7 – 15 = \$100; 16+ = \$455</b>	Early bird before 8/18/16 <input type="radio"/> \$1,150*  After 8/18/16 <input type="radio"/> \$1,350	Early bird before 8/18/16 <input type="radio"/> \$550*  After 8/18/16 <input type="radio"/> \$750
<b>Convention Education Only</b> (Saturday, 10/8 – Monday 10/10)	Includes admission to the Trade Show all three days Full course descriptions can be found at <a href="http://www.necaconvention.org">www.necaconvention.org</a>	<input type="radio"/> \$545	<input type="radio"/> \$545
<b>Trade Show Only</b>	Admission to NECA Show all three days plus access to Technical Workshops and the Showstopper Showcase	<input type="radio"/> \$85	<input type="radio"/> \$85
<b>Weekend Package (NECA Members only)</b>	<b>Includes Saturday and Sunday Events</b> , including Opening General Session, Convention Education, NECA Show, Technical Workshops, Showstopper Showcase, lunch on the Show Floor and Daily Prize Drawing Tickets	<input type="radio"/> \$765	<input type="radio"/> \$765
<b>A La Carte: Pre-Convention Workshops</b> Thursday, 10/6 – Friday, 10/7  Full course descriptions can be found at <a href="http://www.necaconvention.org">www.necaconvention.org</a>	<b>PW-1:</b> Electrical Contractor Leadership 101 <b>PW-2:</b> OSHA 10 ET&D 10-Hour Train-the-Trainer <b>PW-3:</b> Cashing Out and Moving On <b>PW-4:</b> Develop a Successful Strategy to Mitigate and Manage Risk <b>PW-5:</b> Key Contract Terms, Conditions and Killer Clauses <b>PW-6:</b> 2017 NEC Significant Changes <b>PW-7:</b> Federal Rules: Paid Sick Leave and Fair Pay and Safe Workplaces <b>PW-8:</b> Fundamentals of Live Work: Minimum Approach Distances and Employer Requirements <b>PW-9:</b> Professional Behavior in the Workplace: Understanding the Risk & Liability of Harassment <b>PW-10:</b> Using Lean When the General Contractor Doesn't	<input type="radio"/> \$249 <input type="radio"/> \$450 <input type="radio"/> \$150 <input type="radio"/> \$150  <input type="radio"/> \$150 <input type="radio"/> \$175 <input type="radio"/> \$150  <input type="radio"/> \$125  <input type="radio"/> \$150  <input type="radio"/> \$150	
<b>Boston Convention Tours</b>  Full tour descriptions can be found at <a href="http://www.necaconvention.org">www.necaconvention.org</a>	October 7 – Behind the Scenes at Fenway Park October 7 – Boston Revealed October 8 – Call of the Whales October 8 – “La Dolce Vita” North End Market Tour October 9 – Bewitching Seaports October 9 – Boston Brewery Tour October 11 - 14 – <b>Post-Convention</b> Fall Foliage Tour - Double Occupancy - Single Occupancy	<input type="radio"/> \$160 <input type="radio"/> \$45 <input type="radio"/> \$95 <input type="radio"/> \$160 <input type="radio"/> \$130 <input type="radio"/> \$200  <input type="radio"/> \$979 <input type="radio"/> \$1,273	<input type="radio"/> \$160 <input type="radio"/> \$45 <input type="radio"/> \$95 <input type="radio"/> \$160 <input type="radio"/> \$130 <input type="radio"/> \$200  <input type="radio"/> \$979 <input type="radio"/> \$1,273
		Total _____	

**Fax back to NorCal, NECA (925) 828-6392 Attn: Julie Russell or email [julier@norcalneca.org](mailto:julier@norcalneca.org)  
Please provide payment information on the Housing Form.**

**Please note:**  
**This year the NECA Convention and Trade Show activities run from Thursday–Monday instead of Friday–Tuesday!**

## Thursday, October 6

7:30 am – 5:00 pm  
 Registration .....BCEC

8:00 am – 5:00 pm (Day 1)  
**PW-1** Electrical Contractor Leadership 101—  
 Michael Callanan, Sr.....BCEC

8:00 am – 5:00 pm (Day 1)  
**PW-2** OSHA ET&D 10-Hour Train-the-Trainer—  
 James A. McGowan.....BCEC

12:00 pm – 1:00 pm  
 Preconvention Workshop Lunch (requires ticket) .....BCEC

## Friday, October 7

7:00 am – 5:00 pm  
 Registration .....BCEC

7:00 am – 8:00 am  
 Board of Governors Breakfast .....BCEC

7:00 am – 8:00 am  
 District 10 Breakfast.....BCEC

8:00 am – 5:00 pm (Day 2)  
**PW-1** Electrical Contractor Leadership 101—  
 Michael Callanan, Sr.....BCEC

8:00 am – 5:00 pm (Day 2)  
**PW-2** OSHA ET&D 10 Hour Train-the-Trainer—  
 James A. McGowan.....BCEC

8:00 am – 12:00 pm  
**PW-3** Cashing Out and Moving On—  
 Kevin Kennedy, Joe Bazzano .....BCEC

8:00 am – 12:00 pm  
**PW-4** Develop a Successful Strategy to Mitigate and  
 Manage Risk—Mark Federle .....BCEC

8:00 am – 12:00 pm  
**PW-5** Key Contract Terms, Conditions and Killer Clauses—S.Gregory  
 Joy, Gene Heady .....BCEC

8:30 am – 12:00 pm  
 Board of Governors Meeting.....BCEC

11:00 am – 1:30 pm  
 Tour: Fenway Park.....BCEC

12:00 pm – 1:00 pm  
 Preconvention Workshop Lunch (requires ticket) .....BCEC

1:00 pm – 5:00 pm  
**PW-6** 2017 NEC Significant Changes—Michael Johnston,  
 Jim Dollard, Palmer Hickman .....BCEC

1:00 pm – 5:00 pm  
**PW-7** Federal Rules: Paid Sick Leave and Fair Pay and Safe  
 Workplaces—Brian S. Wood.....BCEC

1:00 pm – 5:00 pm  
**PW-8** Fundamentals of Live Work: Minimum Approach  
 Distances and Employer Requirements—David Wallis,  
 George Gela.....BCEC

1:00 pm – 5:00 pm  
**PW-9** Professional Behavior in the Workplace:  
 Understanding the Risk & Liability of Harassment—  
 Wesley Wheeler, Keith Wheeler .....BCEC

1:00 pm – 5:00 pm  
**PW-10** Using Lean when the General Contractor Doesn't—  
 Mark Federle .....BCEC

1:30 pm – 5:00 pm  
 Tour: Boston Revealed City Tour .....BCEC

1:30 pm – 3:30 pm  
 ELECTRI International Talent Initiative  
 Green Energy Challenge .....BCEC

3:30 pm – 5:30 pm  
 NECA Student Chapter Job Fair.....BCEC

3:30 pm – 5:00 am  
 Business Development Meeting .....BCEC

7:00 pm – 7:30 pm  
 President's Reception (*Invitation Only*) .....Museum of Science

7:30 pm – 9:30 pm  
 Opening Reception .....Museum of Science

9:30 pm – 10:30 pm  
 Opening Reception Afterparty  
*sponsored by Milwaukee Tool*.....Museum of Science

## Saturday, October 8

7:30 am – 5:00 pm  
 Registration .....BCEC

8:00 am – 9:50 am  
**E-1** 2016 Election and Regulatory Update—  
 Marco Giamberardino, Brian S. Wood .....BCEC

All times subject to change.

Tracks:

- Business Management
- Labor Relations
- Standards & Safety
- Technology, Process and Innovation
- Leadership and Communications
- Project Management
- Energy Solutions
- Executive Leadership

[EI] = based on ELECTRI International research  
 BCEC = Boston Convention and Exhibition Center

# SCHEDULE-AT-A-GLANCE

8:00 am – 9:50 am <b>E-2</b> How to Communicate with Every Customer— Mary Kay Slowikowski .....BCEC	11:30 am – 5:00 pm NECA Show Hours .....BCEC
8:00 am – 9:50 am <b>E-3</b> Lead or Get Out of the Way! Define Your Personal Leadership Style—Norb Slowikowski .....BCEC	12:00 pm – 2:00 pm Lunch (requires ticket) .....BCEC
8:00 am – 9:50 am <b>E-4</b> LED Lighting Systems: Energy and Beyond— Jon Zelinsky, Dan Blitzer .....BCEC	12:30 pm – 1:20 pm <b>TW-1</b> Leveraging the Cloud to Increase your Bottom Line— Benny Baltrosky .....Show Floor, Room 1
8:00 am – 9:50 am <b>E-5</b> Safety Roundtable—Michael Johnston, Wesley Wheeler .....BCEC	1:00 pm – 1:50 pm <b>TW-2</b> How to Effectively Standardize: Learning the Benefits and Best Practices — Navid Nikayin, Marcus Bannerman, Jason Sodaro .....Show Floor, Room 2
8:00 am – 9:50 am <b>E-6</b> Successfully Growing Your Workforce: Finding & Hiring— Anessa Abrams, Kevin Tighe .....BCEC	1:00 pm – 2:30 pm ELECTRI Council Meeting .....BCEC
8:00 am – 9:50 am <b>E-7</b> Training Future Leaders in the Industrialized Construction Era—Heather Moore .....BCEC	1:30 pm – 2:20 pm <b>TW-3</b> Building Integrated—Bob Eaton, Melinda Kershaw .....Show Floor, Room 1
8:00 am – 8:50 am <b>E-8</b> A Leadership Development Model You Can Build On— Michael Callanan, Sr. ....BCEC	2:00 pm – 2:50 pm <b>TW-4</b> Rapid Shut Down for Solar PV Roof Top Installations —Allen Austin .....Show Floor, Room 2
8:00 am – 8:50 am <b>E-9</b> Developing Foremen into Mentors to Increase Profit and Market Share—Nic Bittle .....BCEC	2:00 pm – 5:30 pm Tour: La Dolce Vita .....BCEC
8:00 am – 8:50 am <b>E-10</b> How the Second Lighting Tsunami will Change Your Business—John W. Curran .....BCEC	2:30 pm – 4:30 pm Student Chapter Summit .....BCEC
8:00 am – 8:50 am <b>E-11</b> Prefabrication Primer on Tactics [EI]—Mark Federle .....BCEC	2:30 pm – 3:20 pm <b>TW-5</b> Maximizing the Plug Load Control Opportunity—Kevin Kohl and James Forte .....Show Floor, Room 1
8:00 am – 9:45 am ELECTRI International Kitchen Cabinet Meeting .....BCEC	3:00 pm – 3:50 pm <b>TW-6</b> Blended Learning and the Learning Management System—Marty Riesberg, Greg Greiner .....Show Floor, Room 2
9:00 am – 9:50 am <b>E-12</b> A Leadership Development Model You Can Build On—Michael Callanan, Sr. ....BCEC	3:30 pm – 4:20 pm <b>TW-7</b> Electrical BIM Beyond Coordination— Jared Reagan .....Show Floor, Room 1
9:00 am – 9:50 am <b>E-13</b> Developing Foremen into Mentors to Increase Profit and Market Share—Nic Bittle .....BCEC	5:00 pm Daily Prize Drawing ..... Show Floor
9:00 am – 9:50 am <b>E-14</b> How the Second Lighting Tsunami will Change Your Business—John W. Curran .....BCEC	6:00 pm – 7:00 pm Academy Reception ( <i>Invitation Only</i> ) .....Edward M. Kennedy Institute
9:00 am – 9:50 am <b>E-15</b> Prefabrication Primer on Tactics [EI]—Mark Federle .....BCEC	7:00 pm – 8:30 pm ELECTRI International Reception ( <i>Invitation Only</i> ) .....Edward M. Kennedy Institute
9:00 am – 1:30 pm Tour: Call of the Whales .....BCEC	
10:15 am – 11:30 am Opening General Session—Doris Kearns Goodwin .....BCEC	
10:30 am – 5:00 pm Showstopper Showcase ..... Show Floor	

## Tracks:

- Business Management
- Labor Relations
- Standards & Safety
- Technology, Process and Innovation
- Leadership and Communications
- Project Management
- Energy Solutions
- Executive Leadership

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## Sunday, October 9

7:00 am – 8:00 am  
Connecting by Faith and Prayer.....BCEC

7:00 am – 8:00 am  
Business Development Committee Breakfast.....BCEC

7:00 am – 8:00 am  
Workforce Development Committee Breakfast .....BCEC

7:00 am – 8:00 am  
Codes & Standards Committee Breakfast.....BCEC

7:00 am – 8:00 am  
Management Development Committee Breakfast.....BCEC

7:00 am – 8:00 am  
Government Affairs Committee Breakfast .....BCEC

7:00 am – 8:00 am  
Value of Membership Task Force Breakfast.....BCEC

7:30 am – 4:00 pm  
Registration .....BCEC

8:00 am – 9:50 am  
**E-16** Create the Road Map for Your Business’  
Succession Planning—M.J. Clark.....BCEC

8:00 am – 9:50 am  
**E-17** Financial Management Essentials for  
Non-Financial Managers—Tony Stagliano.....BCEC

8:00 am – 9:50 am  
**E-18** The Keys to Project Financial Management—  
Michael McLin.....BCEC

8:00 am – 8:50 am  
**E-19** Applications for UAVs in Utility Construction (EI)—  
Lonny Simonian .....BCEC

8:00 am – 8:50 am  
**E-20** Effective Communication: How, Why and When—  
Michael Callanan, Sr.....BCEC

8:00 am – 8:50 am  
**E-21** Energy Storage and Microgrid Training Initiative—  
David Riley, Bernie Kotlier .....BCEC

8:00 am – 8:50 am  
**E-22** How the Use of a Lesser Skilled Workforce has  
Impacted the Industry—Heather Moore.....BCEC

8:00 am – 8:50 am  
**E-23** How To Identify and Develop Hidden Talent—Nic Bittle .....BCEC

8:00 am – 8:50 am  
**E-24** Preview of the 2017 NEC—  
Michael Johnston, Jim Dollard .....BCEC

8:00 am – 8:50 am  
**E-25** The Relationship Between HR and Safety  
Risk Management—Wesley Wheeler, Keith Wheeler .....BCEC

9:00 am – 9:50 am  
**E-26** Applications for UAVs in Utility Construction (EI)—  
Lonny Simonian .....BCEC

9:00 am – 9:50 am  
**E-27** Effective Communication: How, Why and When—  
Michael Callanan, Sr.....BCEC

9:00 am – 9:50 am  
**E-28** Energy Storage and Microgrid Training Initiative—  
David Riley, Bernie Kotlier .....BCEC

9:00 am – 9:50 am  
**E-29** How the Use of a Lesser Skilled Workforce has  
Impacted the Industry—Heather Moore.....BCEC

9:00 am – 9:50 am  
**E-30** How To Identify and Develop Hidden Talent—Nic Bittle .....BCEC

9:00 am – 9:50 am  
**E-31** Preview of the 2017 NEC—  
Michael Johnston, Jim Dollard .....BCEC

9:00 am – 9:50 am  
**E-32** The Relationship Between HR and Safety  
Risk Management—Wesley Wheeler, Keith Wheeler .....BCEC

10:15 am – 11:30 am  
Sunday General Session: Boston Strong—Chief Daniel Linskey....BCEC

10:30 am – 4:00 pm  
Showstopper Showcase.....BCEC

11:30 am – 4:00 pm  
NECA Show Hours.....BCEC

11:45 am – 5:30 pm  
Tour: Bewitching Seaports .....BCEC

12:00 pm – 2:00 pm  
Lunch (requires ticket).....BCEC

12:00 pm – 12:50 pm  
**TW-8** Technology Empowered Estimating—  
Karl Rajotte .....Show Floor, Room 1

12:30 pm – 4:30 pm  
Tour: Boston Brewery Tour .....BCEC

12:30 pm – 1:20 pm  
**TW-9** Smart Systems: Industrial Internet of Things—  
Mohamed Shishani.....Show Floor, Room 2

1:00 pm – 1:50 pm  
**TW-10** Using Technology to Manage an Efficient  
Construction Workflow—Ed Coffin .....Show Floor, Room 1

1:30 pm – 2:20 pm  
**TW-11** The Future of Technology in Tool  
Management—Steve Matson.....Show Floor, Room 2

2:00 pm – 2:50 pm  
**TW-12** Benefits of Retrofitting T8 Luminaries—  
Howard Wolfman.....Show Floor, Room 1

All times subject to change.

# SCHEDULE-AT-A-GLANCE

2:00 pm – 4:00 pm  
Women in NECA (WIN) Meeting .....BCEC

2:30 pm – 3:20 pm  
**TW-13** Building Intelligence in Electrical Design and Construction—Johnny Sellers, Roy Labourdette ...Show Floor, Room 2

3:00 pm – 3:50 pm  
**TW-14** Build Your Own Prefabrication Shop—Bruce Phillips.....Show Floor, Room 1

4:00 pm – 5:00 pm  
Future Industry Leaders and WIN Reception (*Invitation Only*) .....BCEC

4:00 pm  
Daily Prize Drawing..... Show Floor

## Monday, October 10

7:30 am – 2:30 pm  
Registration .....BCEC

7:30 am – 8:45 am  
Exhibitor Focus Group Meeting and Breakfast.....BCEC

7:30 am – 9:30 am  
Program Review Committee .....BCEC

8:00 am – 8:50 am  
**E-33** Accidents Happen: Do They Need To?—Laramie Sandquist .....BCEC

8:00 am – 8:50 am  
**E-34** Leading Change—Kathy Mazzarella .....BCEC

8:00 am – 8:50 am  
**E-35** New Rules for Large-Scale PV Systems, Energy-Storage Systems and DC Microgrids—Mark W. Earley .....BCEC

8:00 am – 8:50 am  
**E-36** Real Market Recovery: Profitability and Productivity in a Competitive Environment—Geary Higgins, Moderator .....BCEC

8:00 am – 8:50 am  
**E-37** Win More Business with Self-Funded Energy Projects—Bruce Trachtenberg, Ramsay Stevens .....BCEC

8:00 am – 1:00 pm  
Showstopper Showcase.....BCEC

9:00 am – 1:00 pm  
NECA Show Hours.....BCEC

9:30 am – 10:20 am  
**TW-15** Prefabricated Duct Bank Systems—Matthew Pearson .....Show Floor, Room 1

10:00 am – 10:50 am  
**TW-16** Low Voltage Landscape Lighting Design—Steve Parrott.....Show Floor, Room 2

10:30 am – 11:20 am  
**TW-17** Enhance System Models with Real Electrical Components—Judy Miller .....Show Floor, Room 1

11:00 am – 11:50 am  
**TW-18** 179D Extended: What All Electrical Contractors Need to Know—Linda McCluskey.....Show Floor, Room 2

11:30 am – 1:00 pm  
Lunch (requires ticket).....BCEC

1:15 pm – 2:30 pm  
Closing General Session—Mick Ebeling.....BCEC

2:30 pm  
Grand Prize Drawing .....Closing General Session

7:00 pm doors open; 8:00 pm concert  
Closing Celebration—Boston Pops Swing Orchestra .... Symphony Hall

Visit [www.necaconvention.org](http://www.necaconvention.org) for full descriptions of the technical, convention education and preconvention workshops, instructor biographies and information about the General Sessions, Opening Reception and Closing Celebration. The daily schedule will help you plan your time at the Convention and Trade Show and information about tours and a list of Boston restaurants will help you plan your time in the city!

For the most current updates about NECA 2016 Boston, friend us on Facebook and follow us on Twitter and Instagram:



[www.facebook.com/NECAnet](http://www.facebook.com/NECAnet)



@necanet  
#NECA16



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#NECA16

### Tracks:

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- Labor Relations
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- Project Management
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**DON'T FORGET TO DOWNLOAD THE NECA SHOW APP!** Plan your Convention and Show on your smartphone or tablet! Our NECA 2016 app lets you access information on exhibitors, education tracks, speakers, the schedule and more, and then helps you put that information into a personalized schedule so you won't miss a thing! You can find our **FREE** app for the iPhone and iPad in the AppStore and for Android phones and tablets in the Android Market by searching for **NECA2016**.

# Tours

## Friday, October 7

### Behind the Scenes at Fenway Park

11:00 am – 1:30 pm • Fee: \$160

Get a behind-the-scenes tour of “America’s Most Beloved Ballpark,” the famous Fenway Park. See the home of Red Sox legends, visit Pesky’s pole, sit atop the Green Monster, learn exclusive fun facts about the Red Sox, Fenway Park and more! Enjoy a private ballpark tour with field-level access as well as plenty of fun surprises along the way! *Note: this tour may be modified pending the 2016 MLB playoff schedule.*

### Boston Revealed

1:30 pm – 5:30 pm • Fee: \$45

Your group will travel through Copley Square and the Back Bay, home of the Boston Public Library and Trinity Church. Disembark at the top of Beacon Hill for a stroll with an enchanting view of the Boston Common and Public Garden, with its graceful respite from the pace of the city, as well as the State House and the 54th Regiment Memorial. Guests will be guided past Kings Chapel and the Old Granary Burying Grounds, the final resting place for several original patriots. View the Old South Meeting House, where planning for the Tea Party took place, and the Old State House where the Declaration of Independence was recited to Boston residents. Continue on to the heartbeat of the Italian community, the North End, and then to Faneuil Hall, known as “the cradle of liberty” for more than 240 years. This walking portion includes a unique experience in Boston’s famous Haymarket Square with live vendors.

## Saturday, October 8

### Call of the Whales

9:00 am – 1:30 pm • Fee: \$95

Relax and enjoy a 3-hour whale watch cruise on a high-speed catamaran. The cruise will visit the East Coast’s most famous whale watching destination, Stellwagen Bank. Here, guests are able to view a variety of whales including the humpback, finback and minke while the whales frolic in their natural habitat. The whale watch is narrated by a naturalist from the noted Whale Center of New England and includes a narration of the Boston Harbor Islands. Take in some of the best views of Boston Harbor and catch sightings of the whales while aboard this whale watch!

### “La Dolce Vita” North End Market Tour

2:00 pm – 5:30 pm • Fee: \$160

A docent-guided tour will provide guests with insight on the infamous Little Italy of Boston, the North End. One of the oldest neighborhoods in America, the North End is made up of quaint and narrow cobblestone streets. As your group ambles along, stops are made at various shops which may include: a pastry shop, a confection store, a coffee/spice store, a greengrocer, a salumeria (deli) and a liquor store. Your guide will divulge secrets on how to spot authentic ingredients, where to buy them and how to prepare them.

## Sunday, October 9

### Bewitching Seaports

11:45 am – 5:30 pm • Fee: \$130

“Salem” and “witches” are two words synonymous with New England, where witchcraft hysteria defined this seaside mecca’s place in history. First, enjoy a delicious lunch featuring savory seafood favorites at Turner’s Seafood. After lunch, a Witch Hysteria tour guide will walk you through the commons and graveyard, and delve into the historical significance of the Salem Witch Trials, witch hysteria and more. Learn about the witch trials and how they have shaped and influenced Salem today. The tour ends at the House of Seven Gables, the inspiration for Nathaniel Hawthorne’s great classic, for a docent-led tour highlighting the maritime history of the Salem Wharves and the true historical significance of Salem and the House of Seven Gables. Don’t miss this fascinating glimpse of 17th-century mob hysteria.

### Boston Brewery Tour

12:30 pm – 4:30 pm • Fee: \$200

This exclusive Boston Brewery tour takes guests to three local breweries for a tour and tasting at each location. Learn the brewing process; touch, see and smell hops; sample some fine beers and enjoy light bites at the end of your tour. Possible stops include visits to Harpoon Brewery, Samuel Adams, Brewery Cambridge Brewing Company, Idle Hands Craft Ales, Mystic Brewery, Night Shift Brewing, Blue Hills Brewery, Watch City Brewing Company and Mead Hall. Guests will tour each brewery and sample more than 15 styles of beer.

## Post Convention Tour, October 11-14

### Fall Foliage Tour

Fee: \$979 per person double occupancy, \$1,273 per person single occupancy

The tour will set out Tuesday morning from Boston for Portland, Maine, where guests will have a hands-on class on lobster fishing. On Wednesday, the tour heads into New Hampshire’s spectacular White Mountains and includes lunch and a scenic ride on the Conway Railroad Valley Train. Thursday’s drive will head south through more of New Hampshire’s fall colors, stopping for a cruise on Squam Lake (from “On Golden Pond”) and ending in Portsmouth. The tour ends on Friday morning with a return to Boston’s Logan Airport. This tour requires separate registration through American Travel Association; contact Geoff or Phebe Robertson, phone: 706-663-2171 or email: [travelata@aol.com](mailto:travelata@aol.com).

