Looking for auto dealer restructuring expertise? Dealer Direct Canada can help

You would like to sell your dealership, but there are critical issues that need to be addressed before you can realize that goal. It's possible that these issues have resulted in pressure from your manufacturer, banker and other invested stakeholders.

Let's face it: any number of factors can weaken a dealership's financial performance: flat vehicle sales, low profit margins, excessive vehicle inventory that's exerting pressure on cash flow, supply chain disruptions, adapting to a digital transformation or evolving customer expectations.

If any of these scenarios strike a chord, then Dealer Direct Canada can help. In addition to facilitating the sale of dealerships, providing valuations, buyer/seller/OEM consultations, strategic advice and succession planning, we also provide expert restructuring services.

Problem issues might appear daunting and insurmountable, but in the hands of an auto dealer restructuring specialist, they could be solvable. Our restructuring specialist has a decades-long track record in helping distressed businesses navigate a viable way forward. He knows how to identify specific problems, create workable solutions and interact with banks, creditors, suppliers and investors in order to facilitate the best outcome for all interested parties.

Before you decide to engage a trustee or file for creditor protection, let our restructuring expert examine your business and provide an accurate assessment of the risks and opportunities that exist. This exercise could ultimately lead to greater dealership performance, profitability and enhanced appeal to potential buyers.

In future articles in DDC INSIDER, we will examine specific issues that dealers (and dealer groups) are grappling with in this competitive market, issues that could be preventing your dealership from performing at its highest level.

If you are interested in a confidential conversation about some aspect of your business that needs to be addressed, please call Chris Smith for a confidential conversation at **(250) 212-4476** or email: **csmith@dealerdirectcanada.com**

Car People Helping Car People