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SPIRIT OF LIFE MINISTRIES INTERNATIONAL
MINISTRY SCHOOL
SESSION 62 – HOW TO WITNESS EFFECTIVELY PART 3

THE APPROACH

John 1:40-42, “One of the two, which heard John speak, and followed him, was Andrew, Simon Peter’s brother. He first findeth his own brother Simon, and saith unto him, we have found the Messiah, which is, being interpreted, the Christ. And he brought him to Jesus. And when Jesus beheld him, he said Thou art Simon the son of Jona: thou shalt be called Cephas, which is by interpretation, A stone.”

There are two ways to approach the person to whom you are witnessing.

The first is:

1. **The direct approach.** This approach can be used when witnessing to:
 - a. **A relative.** Andrew used the direct approach to bring his brother Simon Peter to Christ (John 1: 40-42)
 - b. **A friend.** Phillip the apostle used the direct approach to bring Nathaniel to Jesus (John 1:45-46)
 - c. **The concerned.** Jesus used the direct approach to win Nicodemus (John 3:1-21).
 - d. **The seeker.** Paul and Silas used the direct approach to lead the Philippian jailer to Jesus (Acts 16:19-34)
2. **The indirect approach.** This approach can be used when witnessing to:
 - a. **A stranger.** Jesus used the indirect approach to witness to the Samaritan woman (John 4:7-26)
 - b. **The religious.** Phillip the evangelist used the indirect approach to lead the Ethiopian eunuch to Christ (Acts 8:26-39).

The method in either case will vary according to the leading of the Holy Spirit. Whether you use the direct or the indirect approach, be sure to follow through until you have presented God’s plan of salvation and invited them to accept Christ as their personal Savior.

THE FOLLOW THROUGH

The plan of this part of our study has two purposes:

- To bring you to Christ if you are not now a Christian.
- To help you bring others to Christ using this study course.

Very few souls are won to Christ in the first encounter.

Matthew 13:3-9 *and he spake many things unto them in parables, saying, "Behold, a sower went forth to sow; And when he sowed, some seeds fell by the way side, and the fowls came and devoured them up: some fell upon stony places, where they had not much earth: and forthwith they sprung up, because they had no deepness of earth; And when the sun was up, they were scorched; and because they had no root, they withered away. And some fell among thorns; and the thorns sprung up, and choked them: But other fell into good ground, and brought forth fruit, some a hundredfold, some sixtyfold, some thirtyfold. Who hath ears to hear, let him hear.*

The parable of the sower illustrates the importance of the follow through. Only one fourth of the soil was ready for the seed, so only one fourth of the seed brought forth fruit. Jesus explained the parable in what we just read. Also, only one third of the one fourth gave forth fruit a hundredfold. So, only about 8 percent of the seed brought forth fruit of a hundredfold, which means 100 times, not 100%.

1. The sower is the witness
2. The seed is the word of God.
3. The soil is the heart.