



Avoid Agency Risk & Increase Profit and Fair Housing for Profit: Do the Right Thing

DATE:

Tuesday, August 28, 2018
9AM-4PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Central Arizona
Kingman/Golden Valley
Lake Havasu
Sedona/Verde Valley
Western Pinal
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door
*At door subject to availability;
materials not guaranteed*

INSTRUCTOR:

Paula Monthofer



Avoid Agency Risk & Increase Profit

C/E: 3 Agency
9AM-12PM

Paula will navigate through real world agency scenarios from the AAR Legal Hotline and provide techniques to enable you to market your unique skills through the use of the READE form.

Fair Housing for Profit: Do the Right Thing

C/E: 3 Fair Housing
1PM-4PM

From fair housing's historic and inspirational roots to avoiding violations online, we guarantee you've never had a fair housing class quite like this. Learn Arizona's cultural makeup, ways to market to different niches, and how to work with people of every culture and how the Code of Ethics ties into fair housing.

Instructor:

Paula is an active boots on the ground REALTOR® in Flagstaff and the Owner/Instructor of the Focus School of Real Estate.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

STREAMING LIVE 

REGISTER BY 8/23

www.aaronline.com/event/e/CE08282018

*Cancellations received after 8/18 are not eligible for a refund. C/E provided under the AAR school.



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