



smc

Breakfast Series

OCTOBER

PUBLIC WELCOME



Presenting:

Questions Are The Answer

By Kimberly Mackey

Kimberly Mackey, REALTOR® and founder of New Homes Solutions, is known for creating tangible results in a rapidly changing sales environment. In this seminar, you'll learn how to ask prospects the right questions, peeling back the layers until the perfect solution—your solution—becomes the obvious answer. Mackey serves on the Board of Directors for NAHB and NSMC, and is a Life Director and past President of both FSMC and Tampa Bay's SMC.

Wednesday, October 11, 2017 8:30-10:30am

(Approx. timing: 20-30 minutes networking, breakfast buffet with 45 minute presentation starting by 9:20am)

Olde Cypress Country Club | 7165 Treeline Drive Naples

RSVP by Friday, October 6th

SPONSORED BY:



GULF COAST DESIGN+DECOR

ADMISSION:

FREE to SMC Members
\$20 for CBIA Members online
\$25 for CBIA Members call-in
\$30 for Non-Members



REGISTRATION FORM

- I would like to be a Table Top Sponsor: \$200
(2 comp tickets, table sign and recognition at the event)
 - __SMC Member/s: **FREE**. Must register at cbia.net/News/Calendar
 - __CBIA Members Call-In: \$25
 - __CBIA Members Online: \$20. cbia.net/News/Calendar
 - __Non-Member: \$30. Send payment/registration to Nancy@CBIA.net
- Total: \$ _____

Credit Card Check (must be received by date of event)

Attendee (s): _____

COMPANY _____ PHONE _____

CREDIT CARD# _____ EXP. DATE _____ CRV _____

NAME ON CREDIT CARD _____

ADDRESS OF CREDIT CARD _____

CITY _____ STATE _____ ZIP _____

EMAIL _____

For Members Only: Online Registration at cbia.net/News/Calendar. Checks also accepted via mail prior to event. Send payment to: