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**Profile**

Andrew

First Name

Mair

Last Name

amair61@gmail.com

Email Address

450 Bayfront Place

Street Address

Unit 4506

Suite or Apt

Naples

City

FL

State

34102

Postal Code

Home: (917) 617-6272

Primary Phone

Alternate Phone

Semi Retired

Employer

N/A

Job Title

**Employer's Address**

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**Which Boards would you like to apply for?**

Planning Advisory Board: Submitted

**Member Category (if applicable)**

Regular

**What district do you live in? \***☒ City Resident**How long have you held your current residency status?**

5 Years +

**Do you now hold public office?**☐ Yes ☒ No**If yes, what is the office?**

N/A

**Are you a registered voter of Collier County?**☒ Yes ☐ No

**Are you employed by the City of Naples or any other governmental body?**

☐ Yes ☒ No

**Are you related to anyone employed by the City of Naples?**

☐ Yes ☐ No

Question applies to multiple boards

**Do you acknowledge review of and no conflict with Article IX Code of Ethics of the City of Naples Code of Ordinances?**

☒ Yes ☐ No

**Please list any City of Naples boards or committees on which you have previously served:**

None

**Please indicate any City of Naples board or committee on which you currently serve:**

None

**Do you serve on a board or committee of Collier County or other government?**

☐ Yes ☒ No

**If so, what is that board or committee?**

**Please list your community activities (civic clubs, neighborhood associations, etc.)**

Free tax return service, During tax season with AARP Volunteer in the local community, see attached letter and resume

**Please provide the name and address of a local individual who can confirm your background and experience.**

Mr. Alfred Hilditch, 2082, Gulf Shore Blvd N, #207, Naples, FL 34102

[A\\_Mair\\_Letter\\_\\_Resume\\_PAB\\_May\\_17\\_2023\\_.pdf](#)

Upload a Resume

Please upload a professional headshot to be displayed on the City's website if appointed to board.

Andrew Mair  
450 Bayfront Place  
# 4506, Naples  
FL 34102  
May 17, 2023

Dear,

I write to you as I believe that I can offer support to the Planning Advisory Board on a number of levels, based on my longevity of senior management within design, construction solutions and supply industry, with experience gained in dispute and conflict resolutions between differing stakeholders (associated with the construction and planning process), from designers, architects, engineers, building end users / owners, general contractors, financiers, sub-contractors, environmentalists, legal representatives and various local community interest groups. This experience over 3 decades has enabled me to gain very different views and perspectives that are to be considered within single building/projects, along with the various communicative styles preferred, based on the audience groups. My most effective roles have been working with teams to assess and review plans and ideas, to identify the potential for positive and possible negative issues that may occur during the process toward completion of a project, and to offer guidance at early stages that enhance the process to all interested parties in a positive and inclusive manner. These practical skills have been developed from my workplace roles. A summary of these roles are included in the attached resume.

You will see from my resume that I have a PhD, an MBA, BA and FIPD plus over 30 years of high, and mid-level management, experience within both practical and strategic roles. I have vast experience of working with many different customers and local governing bodies. This has enabled me to gain in-depth understanding of various technical skills, especially relating to engineering designs and calculations, and the effects on constructability and financial effects, plus the different communicative style of various role disciplines, from accounting to engineering drawings etc. This, I believe, could add value to being a member of the Planning Advisory Board.

On a more local and personal level my wife and I have carried out a number of home renovation projects for our own homes over past years, from a full renovation of a large old property originally built around 1840 to a modern apartment in Chicago, two full apartment renovations in Manhattan and another more recently in Naples. These personal projects have given us a better understanding of processes and differences depending on cities and states.

Local voluntary community involvement within Naples: I was able to volunteer in assisting 2 local communities who suffered major damage during Hurricane Ian. River Park East, where residents needed practical hands-on support to empty flooded homes, remove sheet rock to above water level, help residents recover what they could and then assist them in handling the next steps in their recovery process. Also assisted a Gulf Shore community Board President, by offering free consultation, planning and presentations to create and communicate effective action plans, co-ordinate practical steps for vendors to respond to the residential apartment renovations and recovery plans, along with insurance, FEMA review planning and process steps to enable the most cost and time effective methods to be undertaken and communicated to all involved.

Citizen Police Academy: I was pleased to volunteer to be a part of the 2023 Naples Citizen Police Academy. This allowed me and other course members to experience most of the practical roles and responsibilities undertaken by the Naples Police force and included ride along on a live evening shift with police, a daytime shift with the Marine police along with a series of simulations and workshops covering the main aspects of police work within Naples.

Finally, I recently trained as a Tax preparer, so I could volunteer to work with AARP to offer free completion of tax returns for residents. This is mainly focused on low to medium income earners and or people who have concerns or difficulties in completing their tax returns. This I have found particularly rewarding as many of the clients come in with a lot of anxiety, and in most cases we were able to complete their returns and immediately remove a lot of stress or worry while also responding appropriately to governmental requirements.

I hope from the above you will see that I have the technical skills and experience, along with a true desire to support the Naples community in a positive manner.

Kind regards,

Andrew Mair

# Resume

**Andrew George Mair. PhD, MBA, BA, FCIPD.**

**450 Bayfront Place, 4506, Naples, FL 34102**

**Telephone: 917 617 6272 E-Mail: [amair61@gmail.com](mailto:amair61@gmail.com)**

## Profile and Career Aims

An entrepreneur and a graduate with a PhD, an MBA possessing over 30 years senior management experience in multi-site and multi-disciplined environments with the ability to rapidly improve performances at all levels.

Experienced in dispute and conflict resolution between stakeholders associated within the construction process including: Designers, Architects, Engineers, General Contractors, Financiers, Sub-Contractors, Environmental Groups, legal representatives, building end-owners, and various local community interest groups.

Effective roles include working in teams to review plans and ideas to identify the potential for positive and possible negative issues, that may occur during the process toward completion of projects. Offering guidance at early stages that enhance the process for all parties in a positive and inclusive manner.

Proven ability to make a direct positive contribution to domestic and international world-leading organizations that utilizes the necessary skills and experience required in developing strategic direction, with the ability to capitalize on new opportunities in a competitive and sensitive environment.

## Professional/Vocational Qualifications

PhD: D.B.A.	Doctorate of Business Administration.
M.B.A.	Masters in Business Administration.
B.A.	Bachelor of Arts in Business Studies.
FCIPD	Fellow of the Institute of Personnel Development.

## Prior Committee & Board Positions:

- Chairman, Formwork Suppliers Group in the UK.
- Chairman, National Working Group: CITB-Construction Skills
- Board Member, Young Enterprise, Cheshire, UK
- Chairman, Young Enterprise, Warrington, UK

## Volunteer Experience

- AARP tax returns for City of Naples residents (Riverpark)
- Volunteer to a local community association for consultation, planning and presentations to create effective action plans and co-ordinate practical steps and vendor response for the residential apartment renovation and recovery plan.
- Local community support for clean-up post Hurricane Ian.
- Young Enterprise UK (known as Junior Achiever in USA), School Advisor and Workshop Facilitator.
- Signals 55 Territorial Army U.K. (Army Reserve)

## Employment History

### 2003 – 2019     **Doka Ltd**

A subsidiary of the Umdasch Group.

Type of Business     International Formwork Design & Supply.

Job Title     **Regions Director for North and South America**

**CEO: Doka USA & CEO: Doka Canada concurrent**

Job Description     Responsible for all operations and activities within the America's, with additional involvement in training various senior staff from many other countries. Concurrent role of CEO USA & Canada developing profitable operating centers. Defining clear strategic objectives and KPIs to maximize market-place opportunities, partners. acquisitions and continual growth above that of the market growth. Successful bidding for, and the presenting, of major construction related projects.

The development of a high-class management teams to efficiently run and control the business operations including Technical Design, Financial Control, Operational Services, I.T., Health & Safety, and Sales departments.

### 1998 – 2003     **Ashtead Plant Hire Ltd. (Owners of Sunbelt Rentals USA)**

Type of Business     Europe's largest non-operated plant hire company

Job Title     **Divisional Chairman**

Job Description     Responsible for delivering total solutions to customers in a highly competitive sales & rental distribution environment. The development of staff at all levels in each of eight specialist businesses.

Development of a culture that allows people to develop to their full potential within a strategic framework. Implementation and development of business systems, sales planning/targeting within a measured framework of a multi- skilled work force.

### 1996 – 1998     **Kidde Thorne Fire Protection Ltd.**

(A subsidiary of Williams Plc)

Type of Business     Manufacturing and distribution of fire protective equipment & marine services.

Job Title     **Regional Manager**

Job Description     Development of profitable growth of the overall business via the effective implementation and use of practical IT solutions to field engineers. Effective sales management, the growth and development of the customer base via effective customer care and positive brand imaging.