

# **Thrive GPO Partnership**

#### Who is Thrive GPO?

Thrive is a Group Purchasing Organization (GPO) that focuses exclusively on the needs of nonprofit organizations and provides their members with access to commonly purchased goods and services at a significant discount. They currently have over 250 nonprofit members including World Vision, Make-A-Wish, and Keep America Beautiful. The mission at Thrive GPO is to leverage the collective spend of the nonprofit community and negotiate great pricing and service from the best suppliers.



## What can I purchase through Thrive?

Our initial focus has been to create a catalog of items needed by food banks and their agencies in in support of the Network's ability to capture more fresh and perishable food. Group pricing has already been established on refrigerators, freezers, portable coolers, and thermal blankets, and we are working to add thermometers, scales and totes soon.

In addition, Thrive is able to connect members with reduce pricing for Staples, Grainger and other specific needs members may have.

#### How do I view available items and pricing?

We have worked with Thrive to establish a purchasing portal exclusively for Feeding America members. This will allow you to go to one location to purchase any of the currently available items, and allow us to grow this catalog of items on behalf of members over time. Please note the portal is to provide easy access to our prenegotiated pricing and to simplify the purchasing process. You will still pay the vendors directly. No payments are ever made to Feeding America or to Thrive.

In order to access the catalog and purchase page, you need to submit a Thrive membership request. There is no cost to join, and the registration process only takes a few minutes. You will need to know your EIN and whether your Food Bank is exempt from state sales tax to complete your registration. Also, you can upload your sales tax exemption letter to your profile and Thrive will make sure any vendor who is part of our program receives it when you place an order.

Once the application is complete you will receive simple instructions on how to access the Feeding America Member Store and place orders. Your agencies can also join Thrive directly as long as they indicate "Feeding America" or your food bank name in the "How did you hear about Thrive" portion of the application. This will ensure they gain access to our specific catalog and rates and allow them to place orders directly.

### **Can I contact Thrive directly?**

Of course! Our contact is Scott Dever, COO, who can be reached via email or phone as follows: scott.dever@thrivegpo.com (847) 668-3940

JOIN THRIVE

You can also contact the National Office with questions per the below.

