



ASNY ANNUAL MEETING 12/05/2019

- I. 5:30 Call to Order, welcome statement from Viktor**
- II. Election Report / Kallie Guimond, ASNY Consultant,** everything on the ballot passed. Explanation of quorum vote change in bylaws. Access will be provided for all who voted and it will be in the next newsletter.
- III. Speeches from Newly-Elected Officers and Board Members**
Michelle Wright farewell and speeches from the newly elected board members
- IV. Executive Board and Committee Business 2019**
 - **Presentation of Budget: Michel Solounias, former Treasurer**
 - Finances doing pretty well, holding steady or slowly growing. Increased cost for lobbying. Gross revenue \$117,000 expenses \$100,000 half to lobbying. \$50,000 in accounts checking/ money market. Other expenses include travel to ASA meetings, speakers who have presented classes, venues. Could be doing better. Timur will be taking over the position of treasurer.
 - **Advocacy Committee:**
 - Workers Compensation Update, Erin Hurme. Still no final rule on fee schedule/ RVU schedule. Worker's comp board asked us to become providers. Can get emails from the board and can register for training. We will give updates as soon as we find anything out. Roll out in January.
 - Question from Janet Bardini- about physical medicine vs medicine codes and RVU limit across providers. Hoping Janet will join the Advocacy Committee.
 - Joint Task Force on Opioids, Addiction and Overdose Prevention. Erin Hurme and Timur Lokshin.
 - Timur spent a week preparing testimony and made the points clearly. We will continue to be in contact with joint task force and opioids will continue to be a priority-- acupuncture in lieu of opioids and also to help with addiction.

- **Fundraising committee:**
 - used to be finance. Finance Committee is now Executive board since they ultimately make decisions about finances.
- **Governance committee**
 - put together bylaws and made changes. New Sponsorship Contracts and Policy created by Katie Duensing and will be kept and executed by Executive Board.
- **ASA update- Michelle Wright .**
 - Michelle Primary delegate and Viktor second delegate.
 - Hot off the Press! Michigan becomes 47th state to license acupuncturists
 - 2019 Inaugural Conference and Lobby Day & Health Fair on the Hill
 - Very successful - over 300 acupuncturists at the conference
 - 186 acupuncturists met with congressional staff to discuss our asks.
 - Many members of congressional staff received acupuncture at the Health Fair in the lobby of the Capitol Building.
 - We had 3 asks...and got results (IMPACT!)
 - Senate Co-sponsorship for Assemblywoman Judy Chu's Acupuncture for our Heroes Act (acupuncture for Veterans) - we now have 2 senate sponsors
 - support for an Herbal Compounding Bill that would limit FDA overreach that would limit multiple herbs from our Materia Medica from being accessible to Licensed Acupuncturists
 - congressional participation in the Integrated Health & Wellness Caucus chaired by Representatives Judy Chu (D-CA) and Jackie Walorski (R-IN)
 - Obtained seat on the HCPAC - Health Care Providers Advisory Committee - AMA committee
 - New CPT code for "Trigger Point Acupuncture" which makes the term "Dry Needling" obsolete and provides us with untimed codes and preserves the term "acupuncture" for scope clarity
 - Increased number of member states to 34 - ASA now representing over 5,000 LAc's nationwide
 - new member benefits with life & disability insurance options - see ASA website
 - new integrated websites in the works
 - 2nd annual conference is scheduled for May 2-3, at the Marriot Wardman Park in Washington DC, with Lobby Day on the Hill Monday May 4, 2020
 - speakers include representatives from NIH, NCCAOM, ACAOM, CCAOM, the research community, the herbal medicine industry, insurance and billing leaders, and practice building experts.
 - ASA new CPT code for trigger point acupuncture, helping in scope protection
 - ASA represents 5000 acupuncturists and provides life and disability options.
 - our website will be changing to interface with ASA
 - May 2-4 in DC NIH, NCCAOM, ACAOM, exciting conference.

- **Communications Committee-Viktor Krystufek, Committee Chair**
 - PR committee changed to communications. Communications to membership and to ASA. Join facebook group and sign up for ASNY news info on national and state level. Classes, CEU,
 - Last year Lunar New Year party went well, hoping to do it again next year maybe at the Rubin Museum
 - May2-May 4 in DC
 - Atlantic Symposium last month. Drew in more than 100 people, speakers, vendors also legislation and advocacy.

- **Membership Kallie Guimond, Katie Duensing**
 - -Peter has experience with this and will be very helpful. Determine strategies for bringing in more members.
 - Not setting an agenda tonight but will go to Advocacy Committee
 - Katie, membership survey 335 members 14% response. 159 students 9% response
 - Issues that were important to set priorities for ASNY, also asked for demographic information.
 - Very balanced membership across age groups and years in practice.
 - Members very concerned with insurance reimbursement. Medicare, no fault, workers comp. All were concerned with scope of practice encroachment.
 - A priority is making acupuncture available for pain and substance abuse disorders. Development of white papers to influence policy makers.

- **Q&A time:** Kim from Oregon encouraged relationships with doctors to help decrease the amount of opioids being prescribed

Meeting adjourned at 6:42