

REGISTRATION FORM

Name: _____

Address: _____

City/State/Zip _____

Phone _____

Email: _____

Real Estate License No. _____

NAR NRDS No. _____

REGISTRATION FEES

- | | |
|--|----------|
| <input type="checkbox"/> BIC Update | \$60.00 |
| <input type="checkbox"/> General Update | \$60.00 |
| <input type="checkbox"/> Elective: <i>NAR Real Estate Ethics</i> | \$60.00 |
| <input type="checkbox"/> ABR Designation Course | \$275.00 |
| <input type="checkbox"/> MRP Certification Course | \$175.00 |

For security reasons, all walk-ins registering on day of classes must pay with CASH.

TO PRE-REGISTER

Register Online: www.TomDanielSeminars.com

Register by Phone: 843-571-4439

Register by Mail: **TOM DANIEL SEMINARS**
2003 Manderley Court, Charleston, SC 29414

PAYMENT

- ☐ Enclosed is my check made payable to Tom Daniel Seminars

- ☐ Charge my VISA / MasterCard / Discover

Card No. _____

Exp. Date _____ Amount _____

3 digit number on the back of your credit card _____

Cardholder Name _____

Billing Address _____

NO REFUNDS WILL BE MADE

However, you may change to a different class subject to space availability if notice is given at least 5 days prior to your scheduled class! (No Exceptions)

www.TomDanielSeminars.com

Email: tjd1947@earthlink.net

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Real Estate Education in New Bern, NC



**North Carolina
Continuing Education**
January 8, 2020

**Accredited Buyer's
Representative (ABR®)
Designation Course**
January 14 & 15, 2020

**Military Relocation
Professional (MRP)
Certification Course**
January 16, 2020

presented by



TomDanielSeminars.com

NCREC Sponsor # 1359

CONTINUING EDUCATION

Tom & Peggy will teach the two Update courses at the same time in separate classrooms.

2019-2020 Broker-in-Charge Update

Wednesday, January 8, 2020

8:30am—12:30pm

(4-hour CE BIC Update Course #8820)

For BICs and BICs-Eligible ONLY

This year's BIC Update course will address the same topics as the General Update course plus some broker-in-charge considerations, i.e., BIC's Duty of Supervision re. WWREA Brochure and Record Retention.

2019-2020 General Update

Wednesday, January 8, 2020

8:30am—12:30pm

(4-hour CE General Update Course #9920)

For NON-BICs and NON-BICs-Eligible ONLY

This year's General Update course will focus on Competence of Licensees, Material Facts, Property Inspections, Wire Fraud, Law and Rule Updates, and Licensing and Education.

Elective: NAR Real Estate Ethics

Wednesday, January 8, 2020

1:30pm—5:30pm

(4-hour CE Elective Course # 3117)

For All Licensees

This course explores the ethical issues surrounding real estate transactions, and although the focus will be the National Association of REALTORS® Code of Ethics, the discussion leaders will bring real-life experiences into discussion through actual case studies. **(This course also meets the NAR Code of Ethics training requirement for the current cycle, January 1, 2019—December 31, 2021.)**

Location of all CE Classes:

Bridge Pointe Hotel & Marina
101 Howell Road, New Bern, NC 28562

DON'T FORGET YOUR POCKET CARD!



ACCREDITED BUYER'S REPRESENTATIVE (ABR®) Official Designation Course

Day 1: Tuesday, January 14, 2020

Day 2: Wednesday, January 15, 2020

8:30am-5:00pm both days

>Must attend both days<

[4-hour NC CE Elective Course #3571]

By taking this ABR® designation course you will embark on a two-day journey where you'll gain valuable real estate education that elevates your skills and knowledge in the eyes of the homebuyer. You will learn to understand and demonstrate your value to today's buyer, help buyers find the right property at the right terms and price in both buyer's and seller's markets, and you will acquire the skills and resources to succeed as a buyer's agent in a dynamic real estate market. As the course is presented, you will discuss issues involving client representation—sellers and buyers—and examine how to remain true to agency representation principles in sensitive situations.

ABR Designation Requirements:

- Successful completion of the 2-day ABR® Designation Course (no exam required)
- Successful completion of one ABR® elective course
- Documentation verifying five (5) completed transactions in which you acted solely as a buyer's representative (no dual agency)
- Maintain active and good membership in the Real Estate Buyer's Agent Council (REBAC) and the National Association of REALTORS®

[http:// www.rebac.net/abr](http://www.rebac.net/abr)

Location of ABR Class:

Bridge Pointe Hotel & Marina
101 Howell Road, New Bern, NC 28562

TomDanielSeminars.com



Military Relocation Professional Certification Core Course

Thursday, January 16, 2020

8:30 am—5:00 pm

**Learn how to serve the needs
of those who serve our country**

When service members and their families relocate, the services of a real estate professional who understands their needs and timetables makes the transfer easier, faster, and less stressful. This course focuses on educating real estate professionals about working with U.S. service members, veterans, and their families—at any stage in the service member's military career—to find the housing solutions that best suit their needs and take full advantage of military benefits and support.

This course is required to obtain the MRP Certification and meets the elective course requirement for the ABR® Designation awarded by the Real Estate Buyers Agent Council (REBAC).

How to Get Certified

- Be in good standing with the National Association of REALTORS®
- Complete the one-day MRP Certification Core Course (no exam required)
- Complete 2 one-hour Webinars
- Submit an application, including a one-time payment of the \$195 application fee

<http://www.militaryrelocationpro.org>

Location of MRP Class:

Bridge Pointe Hotel & Marina
101 Howell Road, New Bern, NC 28562

REMINDER: Bring your current NC Real Estate Pocket Renewal Card to class!

NCREC SPONSOR # 1359
2003 Manderley Court, Charleston, SC 29414
Toll Free 888-769-9692 · Fax 843-763-6900