



NATIONAL SCIENCE FOUNDATION (NSF)

FY22 Solicitations:

NSF Combined Phase I SBIR/STTR Solicitation: [**NSF22-551**](#)

NSF Combined Phase II SBIR/STTR Solicitation: [**NSF22-552**](#)

Submission window for Phase I/Phase II proposals for FY22: **October 26, 2022**

BBCetc has designed a schedule that will keep the stress level lower for you and those reviewing your proposals. It is designed to break the full proposal into small chunks that are easier to prepare (and review)—rather than getting a big data drop with a couple days before the deadline. Having multiple iterations of reviews and comments is the best way for BBCetc consultants to “move the needle” and make your proposal the most competitive.

September activities that help you prepare to submit during the current window:

- Continued customer development efforts, especially those leading to good letters of market validation. Preparing and sending out draft letters in September will be key in getting those letters returned in October
- You should have finalized the key Technical Objectives and “The Technical Solution” section of the Project Description in August
- You should be working on your first drafts of the “Intellectual Merit: Technical Discussion and R&D Plan” and “The Commercial Opportunity” sections in early September. By the end of the month, you should have an entire first draft of the Project Description
- Sketch out your initial budget in late September
- **If you are working with a university or lab:** Make sure to finalize your Statement of Work (SOW) with your research partner. Remember—***you drive the SOW and resulting budget (not the partner)***. You will want to start all the required paperwork with your research partner in September