



**Entrepreneurial**  
Training & Consulting

## **MONIQUE BRANHAM SENIOR CONSULTANT**



Monique Branham is a BBCetc Principal Consultant, joining the company in July 2021. She has 22 years of experience in the DOD and government sector.

Monique joined the United States Air Force in 1999 in the Battle Management Command and Control field and has an M.B.A in Aviation from Embry Riddle Aeronautical University. While in the Air Force she served as a Quality Assurance personnel of government contracts and a Resource Management Officer. Monique transitioned her career from military to government Prime Contractor at Raytheon, capturing and managing DOD Command and Control Contracts.

Monique moved to the Air Force Space and Missile System Center (SMC) and became the SBIR/STTR commercialization expert. At SMC, she was responsible for topic management, the Rapid Innovation Fund, SBIR/prime technology match workshops and Materials Innovation Working Group. Monique's work was instrumental in finding leveraged funding from government, academic, and private sectors, as well as writing intricate transition management plans led to the successful commercialization of SBIR topics such as DSS, Roll-Out Solar Array, which is utilized on the International Space Station. Monique was able to garner leveraged funding for commercialization for over 20 SBIR topics in the highly regulated and risk averse space sector. She later became the Program Manager at SMC for SMC University, which provided educational classes to contractors and government personnel on acquisitions and contract management.

Monique has received awards from SMC for Innovation and leadership. Monique has an honorable discharge from the United States Air Force