



**Entrepreneurial
Training & Consulting**

New Features in DoD SBIR/STTR Solicitations

The Department of Defense (DoD) pre-released its [SBIR 17.1 and the STTR 17.A](#) Broad Agency Announcements on Nov. 30. This is DoD's largest solicitation of the year with more than 450 SBIR/STTR topics offered by eight components. [View BBCetc's Quick Topic Summary](#)

Listed below are a few noteworthy changes in this solicitation plus some tips from DoD:

1. Once you've submitted your Phase I proposal (well before the deadline, we hope), in order to make any modifications you must withdraw the proposal, make your changes and re-submit it before the deadline.

2. You can delete a non-submitted proposal at any time prior to the deadline by withdrawing it. This will change the status from "submitted" to "in progress" and will remove your proposal from consideration. Entries that have been deleted are not available for recovery, so make sure you really want to delete the proposal before doing so. You won't be able to withdraw or delete a submitted proposal after the Announcement closes.

3. When you are finished filling out your proposal and you're ready to complete submission, navigate to Step 5 (the Submit tab) and click the green "Submit Proposal" button to submit your proposal.

4. A selection of helpful training videos and related pdf's are posted on the DoD website. <https://sbir.defensebusiness.org/training> In addition, the FAQs have been updated to include sections for Fraud, Waste and Abuse, Phase II Enhancements, and About the Program of Record Commercialization Reporting System (PCRS). <https://sbir.defensebusiness.org/faqs>

Key Dates:

Nov. 30 - Pre-release

Jan. 9 - Open period for discussion with TPOCs closes (Why is this important? [Read our blog](#))

Jan. 25 - SITIS (SBIR Interactive Topic Information System) Q&A Closes

Jan. 10 - Proposals accepted

Feb. 8 - Proposal deadline, 6:00 a.m. ET

Remember: As always, read and follow the DoD and component [instructions](#).