



2020 Grant Management Webinar Series

Every Thursday in October

1:00pm-2:00pm (EDT)

Cost \$25/Webinar

Whether you are anticipating a government grant or contract, it is imperative that you are able to manage the funds received. Understanding the fundamentals necessary to manage your government dollars is key to organizing your business for success and proving your credibility for future funding. Join our Grant Management Series and learn the critical aspects of managing your money.

Oct. 1, 2020

How to Prepare a Budget for SBIR/STTR Proposals - A proper budget can be an effective tool in driving your SBIR/STTR project from start to finish. Be sure not to leave money on the table! This session walks through the development of a project budget including what costs need to be included, how to write a budget justification, can the company afford to pursue this project, what indirect rate should be used and more.

<https://attendee.gotowebinar.com/register/5059157972836717327>

Oct. 8, 2020

What You Should Know About Government Audits - Technology firms who have received a grant or a contract, such as SBIR or STTR, are often unprepared to deal with a government audit. When is an audit required? Are you ready for an audit? Do you have to have an audit? Who performs an audit? This session will answer these questions as well as discuss types of audits; company financial policies and procedures; contracts and agreements; equipment logs; required reporting; audit alerts.

<https://attendee.gotowebinar.com/register/7434114083949377039>

Oct. 15, 2020

Practical Strategies for Indirect Rate Development - This webinar explains indirect cost treatment and how to prepare an indirect cost proposal. Topics include: one-tier or two-tier indirect cost calculations; what costs are included; fringe benefit treatment; process for negotiation; different types of rates – provisional/final, and more.

<https://attendee.gotowebinar.com/register/8689847622334809359>

Oct. 22, 2020

QuickBooks & Compliance - This webinar explains how to manage your SBIR/STTR grant or contract to improve your odds of moving from Phase I to Phase II, and Phase II to Phase III (transition and/or commercialization). It includes a review the various sources for managing funds from DoD, NIH, NSF, or DoE, as well as reporting requirements and close-out procedures.

<https://attendee.gotowebinar.com/register/2266671117169891599>

Oct. 29, 2020

Policies & Procedures for SBIR/STTR Awardees - You've won your award. Now your task is to management the funds you've received not only to stay in compliance with government regulations, but to direct your business in an organized manner. This webinar provides information on how to set up and manage procurement policies, payroll, employee leave and other internal controls that are necessary for success.

<https://attendee.gotowebinar.com/register/4891732038741000719>