

Army planning looks to 2030 and beyond –

Current business opportunities are published to <https://beta.sam.gov> and near term opportunities may be found in Agency Forecasts. However, these are not the only two information sources that can be used for information related to procurements. Strategic Priorities align to National interests and goals and various Plans support the requirements of strategic priorities. This information does not pinpoint opportunities but it can highlight needs and requirements that can help interested companies ask questions, identify outreach sessions to attend and focus research efforts as the following quoted text from an Army article shows.

These three lines are rich in information. They tell us that –

- The Army has a “Facility Investment Plan” – questions are – what is it, how might it affect us, what opportunities might there be?
- This Plan is Army-wide and it is prioritized.
- The purpose of this plan is for the construction of facilities that support Army strategic priorities.

A key question is – what are the Army’s strategic priorities. More information on these can be found in - https://www.army.mil/e2/downloads/rv7/2019_army_modernization_strategy_final.pdf

Additionally, these few lines of text mention that there is also a Housing Implementation Plan. How does this fact translate into business opportunities? As stated, there will be a 40% turnover of housing inventory by 2035. The turnover will occur through either major renovation or replacement which would seem to occur via contracts. Further, as the last line states, actions being taken today are being done so to prepare for many years in the future.

“The group also discussed important Army initiatives like the Facility Investment Plan – an Army-wide, multi-year, prioritized plan of attack for constructing facilities that support Army strategic priorities – and the Housing Implementation Plan that will result in an estimated 40% turnover of housing inventory by 2035 through major renovation or replacement. “You are setting the course right now for 2030-2040 and beyond” concluded Daly at the end of the session.” <https://www.army.mil/article/241976/>

Infrastructure requires maintenance and repairs. Decades-old infrastructure requires modernization and as this article highlights modernizations alone not be sufficient. Innovation is required. Innovation as it applies to technology will be required as will innovation to contract structures. This article is not highlighting changes at one location. Rather it is indicating that major upgrades that will impact arsenals, depots and ammunition plants will be undertaken.

To assist your business in developing your strategic plan, contact Marc Violante at marcv@wispro.org