

Airports in Wisconsin are receiving nearly \$40 million in federal funding in FY 2022!

Marc Violante, WPI

Here are ten things your company can do to maximize its chances of being part of building better Airports Across America.

1. **Register your business in SAM** - Registering with the [System for Award Management](#) (SAM) is required to do business with the U.S. Government.
2. **Review the FAA's contracting guide** - Learn how to [find and win contracts](#) with the FAA.
3. **Learn about FAA's acquisition policies and guidance** – Find [critical resources](#) on how to work with FAA and learn how FAA procures goods and services.
4. **Stay tuned** – Airports can submit projects for FAA review in the coming weeks. Learn more about what types of projects are generally eligible.
5. **Start working with the FAA now** – For most funds under the BIL, Airports can submit projects following our well established [Airports Capital Improvement Process](#) (ACIP). Contact your local Airports District Office today.
6. **Know the process** – Procurement related to development projects funded from the BIL will follow the same general process as the FAA [Airport Improvement Program grants](#).
7. **Plan ahead** – Understand your obligations and [contractual provisions and clauses](#) when dealing with vendors.
8. **Made in America** – Understand the policies designed to [increase reliance on domestic suppliers](#).
9. **Contact and Work with the Wisconsin Procurement Institute** – v: 414-270-3600 | e: info@wispro.org | Register as a client – take advantage of these DoD provided resources - <https://www.wispro.org/client-portal/>
10. **Keep up-to-date:** [subscribe for the latest updates](#)

Want to see where all of the opportunities are? Check out the following web page – <https://www.faa.gov/bil/airport-infrastructure>

Questions? Please contact Marc Violante, Director, Federal Market Strategies, MarcV@wispro.org or 920-456-9990