OVERVIEW

I believe deeply that all children deserve a quality education and that it is possible for school districts, collaborating closely with partners, to prepare all students for opportunity filled lives. I hope to lead a school district that is committed to making a transformative leap forward, which has never been more important given all that our children have been through over the last two years. I believe that my expertise in leading public-school systems and driving change through education policy and politics positions me well to help a district achieve unprecedented gains for all its students. I have led two different public-school systems, both currently serving over 14,000 students, which delivered uniquely strong student achievement results. I also have a wide range of experiences working with education non-profits, foundations, and in politics to drive positive change in public education and to push for more equity in our public schools.

EDUCATION AND PUBLIC SECTOR EXPERIENCE

Great Public Schools Now, Head of Education Recovery and Strategic Advisor

Los Angeles, 2019 - present

Served as a strategic advisor to Great Public Schools Now (GPSN), a non-profit organization focused on improving public schools in Los Angeles for children living in poverty and joined GPSN full-time in 2021 to launch the Los Angeles Education Recovery Fund (Recovery Fund).

- Launched and lead the Recovery Fund, which has raised \$10 million to fund high quality nonprofit organizations to provide additional academic, enrichment and health related supports to children in Los Angeles who were most impacted by the pandemic.
- Led the Recovery Fund's Summer 2021 initiative, which was a collaboration with Los Angeles
 Unified, dozens of non-profits, and key philanthropists to help ensure every student living in
 poverty in LA had access to in-person summer enrichment programs in their neighborhoods.
- Co-founded One Family Los Angeles, a Covid-19 relief effort, which raised approximately \$2.5 million to provide money to over 8,000 families with children in Los Angeles public schools to help them pay for food, rent, and other basic needs early in the pandemic.

Candidate for State Superintendent of Public Instruction

California, 2018

Ran for California State Superintendent of Public Instruction. Campaign was centered on the ideas that all children deserve a quality education and that big changes are needed in our public schools in order for every child to have a chance at a successful future.

- Received 5.2 million votes (49.1%) and raised \$5.4 million (most ever raised for this position) from thousands of donors.
- Earned endorsements from most major newspapers in California, from the Association of California School Administrators, and from a number of elected officials and education leaders including former U.S. Education Secretary Arne Duncan, former Los Angeles Mayor Antonio Villaraigosa, former New York Mayor Michael Bloomberg, San Jose Mayor Sam Liccardo, San Diego Mayor Kevin Faulconer, and former Congressman George Miller.

New Teacher Center, Educator in Residence/Chief Strategy Officer

Santa Cruz, 2015 - 2017

Led strategy work for the New Teacher Center (NTC) during a residency with the organization. NTC works with school districts to develop and implement high quality mentoring and coaching programs for teachers and principals. It serves approximately 25,000 teachers. NTC's programs have been proven to increase student learning in Math and English and improve teacher retention by as much as 30%.

- Worked with NTC's senior leadership team to develop NTC's 2020 strategic plan. Helped NTC
 narrow its focus and restructure its operations in order to be best positioned to support
 principals, teachers, and district leaders successfully and efficiently.
- Played a key role in launching NTC's work focused on developing principals to be strong
 instructional leaders and helping district partners take a more integrated approach to improving
 instruction.
- Helped NTC secure a federal I3 grant for \$20 million to bring strong mentoring programs for new teachers to six school districts. Worked with senior leadership in the Fresno Unified School District to implement a new teacher mentoring program as a part of the grant.

Candidate for State Superintendent of Public Instruction

California, 2014

Ran for California State Superintendent of Public Instruction in the 2014 election.

- Received 2.9 million votes (47.9%) and raised \$2.6 million.
- Received endorsements from all major newspapers in California.

Partnership for Los Angeles Schools, Chief Executive Officer

Los Angeles, CA, 2007-2013

Co-founded and led the Partnership for Los Angeles Schools, a non-profit organization that took over management of some of the lowest performing public schools in the Los Angeles Unified School District (LAUSD). The Partnership was born out of a unique collaboration between the former Mayor of Los Angeles, Antonio Villaraigosa, and LAUSD. The Partnership operates 19 LAUSD schools serving over 14,000 students. Its graduation rates have grown from 36% in 2008 to 86% today.

- Led the Partnership's network of schools to achieve the highest academic improvement on state
 tests among all of California's public-school systems with more than 10,000 students. 4-year
 graduation rates at Partnership schools increased 60% and the Partnership schools showed
 significant improvements in college going rates, attendance rates, suspension decreases, and
 other key performance metrics.
- Secured commitments from private philanthropy of over \$70 million to support the efforts of the Partnership for Los Angeles Schools.
- Implemented a comprehensive, aligned instructional program that included: deep investment in school leaders; additional time for teacher leader professional development; site based coaching and mentoring programs for teachers; rigorous, relevant, standards-aligned curriculum; and social emotional learning.
- Created a Parent College to help Partnership parents become more informed advocates for their students' education. Close to 10,000 families have gone through the Parent College since its inception.
- Built relationships with many business and community organizations to bring resources and opportunities to Partnership students. Key partners included: DirectTV, Fox Sports West, Wasserman Media Group, Wells Fargo, AT&T, Gates Foundation, Broad Foundation, City Year, College Track, Vision to Learn, Inner City Struggle, and many others.
- Launched a number of new initiatives aimed at addressing some of the deep inequities impacting our most underserved schools, including paying principals more to work in the most

- challenging schools; testing all 2nd graders for gifted and talented; offering teachers signing bonuses to work in hard to staff schools; and creating a School Report Card for parents.
- Played a key role in launching the Reed vs. LAUSD/State of California lawsuit and its subsequent settlement which stipulated that the lowest performing schools in LAUSD would be protected from seniority-based layoffs.
- Advised former Los Angeles Mayor Antonio Villaraigosa on key education policy initiatives and collaborated regularly with the LAUSD Board of Education.

Green Dot Public Schools, President and Chief Operating Officer

Los Angeles, CA, 2002 – 2006

Served as President and COO of non-profit charter management organization that opens new charter schools in high need areas and turns around low performing district public schools. Today, Green Dot runs 25 public charter schools serving approximately 14,000 students. Students enter Green Dot schools testing in the bottom 10% in California but are matching the graduation rate for the state. These same students are four times more likely to graduate college-ready than students in neighboring schools.

- Helped create Green Dot's first ten public charter schools in South LA, East LA, and Inglewood.
 Eight of those schools, which serve mostly children living in poverty, have been ranked among
 the top high schools in America by *U.S. News & World Report*. At these Green Dot schools,
 graduation rates, college acceptance rates, and proficiency rates on state tests all improved at
 substantially higher rates than at comparable public schools.
- Secured commitments from private philanthropy of over \$30 million. Secured over \$40 million from the State of California to fund school start-up and facilities.
- Built and led a central office organization that was responsible for the education model, school
 operations, finance and accounting, real estate, information technology, hiring of principals,
 teachers, and staff, and fundraising for all schools in the Green Dot network.
- Collaborated with CEO and Chief Academic Officer to implement a comprehensive school model focused on the following strategies: a deep commitment to serving all kids; recruiting and training high quality school leaders and empowering them to lead; strong supports for teachers and more time for professional development; rigorous, relevant curriculum; and engaging families and communities in our schools.
- Played a lead role in negotiating Green Dot's first labor agreement with its teachers union, the Associacion de Maestros Unidos, an affiliate of the California Teachers Association.
- Led the shift in strategic direction for Green Dot to move from opening new charter schools to turning around low performing LAUSD district schools. Plan was implemented in 2007.
- Co-led the development of the Los Angeles Parents Union (now Parent Revolution), an organization created by Green Dot that focused on lifting up parents' voices in public education and helping parents organize around the goal of dramatic improvement in LA's public schools.

Other Education Experiences

- Board of Directors (current): Partnership for Los Angeles Schools and Parent Revolution.
- <u>Strategic Advisor to Foundations (2019-2020):</u> Advised several foundations/philanthropists on their strategies for grantmaking to education focused non-profits on California.

- <u>Fundraiser for Political Candidates and Education Initiatives (2015 present):</u> Volunteered significant time to help raise money for political candidates who prioritize public education and for initiatives focused on increasing funding for public schools.
- <u>Teacher, Zimbabwe and Thailand 1997-1998):</u> Taught Mathematics and English to students in remote rural villages in Zimbabwe and Thailand as a part of a volunteer program through Global Routes. Set up a scholarship fund for students in Zimbabwe.

PRIVATE SECTOR EXPERIENCE

Model N, Inc., General Manager

South San Francisco, CA, 2000 - 2002

- Joined Model N in its early years when it was a start-up and helped grow the organization. It is now a \$1 billion publicly traded company.
- Managed Strategic Industries Group focused on developing and selling Model N's contract and revenue management solutions to Fortune 500 companies.

Solomon Brothers, Financial Analyst

Los Angeles, CA, 1995-1997

• Participated in sourcing and execution of financings, restructurings, and mergers & acquisitions.

EDUCATION

- Fellow Broad Residency in Urban Education, 2006
- Master of Business Administration Harvard University, 2000
- Bachelor of Science, Political Science (summa cum laude) University of California, Los Angeles, 1995

LANGUAGE

Some Spanish, not fluent

REFERENCES

- Arne Duncan, Former U.S. Secretary of Education; Managing Partner, Chicago CRED
- Antonio Villaraigosa, former Mayor of Los Angeles
- Ana Ponce, CEO, Great Public Schools Now
- Ellen Moir, founder and former CEO, New Teacher Center
- Robin Kramer, Managing Director, Smidt Foundation; former Chief of Staff, City of Los Angeles
- Les Biller, former Vice Chairman, Wells Fargo; funder/advisor, Partnership for LA Schools
- Colleen Oliver, CEO, Committee for Children; former CAO, Partnership for LA Schools
- Doc Ervin, Superintendent, San Bernardino Unified School District; former Assistant Superintendent, Partnership for LA Schools
- Monica Garcia, Board Member, Los Angeles Unified School District
- Steve Barr, CEO Future is Now Schools, Founder and former CEO, Green Dot Public Schools