



**LAAHU Annual Sales Symposium – AdapTech – July 17, 2020 – Agenda Subject to Change**

**Location: Skirball Center  
2701 N Sepulveda Blvd.  
Los Angeles, CA 90049**

**7:00 am - 9:00 am     Registration & Morning Snack**

**7:30 am – 8:45 am     Exhibit Hall Open**

**7:30 am - 8:30 am     CE Classes – 2 Tracks**

- **Drug Use Management (1CE)**, Kaiser Permanente Director, Daniel C Powers, PharmD, MBA, BCPS - Topic Biosimilars, Biologics and more.
- **What to Expect in a DOL-EBSA Health Investigation (1CE)**  
*Department of Labor- Tiffany Woo- Senior Enforcement Officer, DOL*

**8:45 am - 9:15 am**

- **Opening Ceremony** - Peter Seibold, LAAHU President-Elect
- **Body and Wellness, Breathing Exercise** - Naama Pozniak, LAAHU HUPAC Chair
- **Comedian** - Louis Dinopolus

**9:30 am - 10:30 am     CE Classes – 3 Tracks**

- **Reducing Health Care Costs with Yoga and Medication (1CE)** - Naama Pozniak, LAAHU HUPAC Chair
- **Success is a Team Sport (1CE)** - Ken Doyle, LISI
- **Website Regulations & Compliance; Why Your Website Might Get You Sued in 2020**  
Mark Widawer, West Hills Web

**10:30 am - 11:45 am**

- Pat Griffey, NAHU President
- Current Political Environment & Impact on our industry - John Nelson & Alan Katz

**11:45 am - 1:30 pm     Lunch with the Exhibitors**

**1:30 pm - 2:30 pm     CE Classes – 3 Tracks**

- Social Media - Megan Chiarello
- Small Group - LISI
- Captives & Self-funding - William Woodside

**2:30 pm - 3:30 pm     Break with Exhibitors & Challenge**

**3:30 pm - 4:30 pm     Keynote (One on One) Parker Conrad with Rippling**

**4:30 pm - 5:00 pm     Closing – Raffle Prizes**