CHILDREN *of the* NIGHT

RESCUING AMERICA'S CHILDREN
FROM PROSTITUTION







41st ANNIVERSARY
CHILDREN *of the* NIGHT



2020 ANNUAL REPORT

NATIONWIDE CASE MANAGEMENT AND ONLINE HIGH SCHOOL EQUIVALENCY TUTORING

1.800.551.1300 | www.childrenofthenight.org

2020 Chief Administrative Staff

Lois Lee PhD, JD, Founder & President
Dr. Lee is the world's leading expert in rescuing child sex trafficking victims.

Crystal Kelley, *Director of Case Management*
Crystal is an expert in the field of case management, and she has developed a weekly tracking method to identify the quality and quantity of the work of her case managers and the progress of her clients. During COVID19 new procedures needed to be developed to rescue young women from pimps, relocate them and "ditch the pimp" because emergency room hospitals were no longer a viable alternative as "safe stations" in our rescue efforts. She spends most of her time on her feet assisting and training new case managers and develops a case plan for every new client and reviews existing cases with her case management staff in weekly meetings.

Sonia Ventura, *Director Of Online Education*
Before working at Children of the Night, Sonia worked for Robert Redford's production company and attended UCLA's film school for Screenwriting. She came to Children of the Night looking for a story to write. Instead, she has worked at Children of the Night 26 years because Sonia realized she could help rewrite the lives of these amazing children. She has taught over 3,000 prostituted children—placed hundreds of them in college. Children of the Night changes lives. "To know even one life has breathed easier because you have lived. This is to have succeeded." – Ralph Waldo Emerson

Kelly Flaherty, *Administrative Director*
Kelly Flaherty joined the Children of the Night team in early 2020 and is now the Administrative Director overseeing Human Resources, Accounting, and other general operations of the organization. She has a degree in Political Science from USC, and a diverse professional background featuring a variety of marketing, financial and management positions in entertainment, politics, culinary arts, and more.



Richard Branson once said, *"Every success story is a tale of constant adaption, revision and* ***change***."

Children of the Night enjoyed its 41st anniversary in 2020, and our story of change and adaption in response to new legislation governing the care and supervision of prostituted youth was remarkable.

I am very grateful to our donors who gave 89% more funds in 2020 than in 2019. One of those donors, who wishes to remain anonymous, told me *"Lois this is for your new programs."*

In 2020, our staff increased by 35%, and we continued to move forward with the development and implementation of programs as if there was no such thing as *COVID-19.*

Our management team quickly responded to CDC guidelines and equipped our offices with Personal Protective Equipment enabling us to continue our work without interruption.

When restrictions forced closure of high school equivalency testing sites, we opened one of our own - in our headquarters - and brought in our youth to test for their State High School Diploma.

We re-opened our global tutoring program to child sex trafficking victims living in homes in developing countries. Many of these children are unable to leave the safe refuge where they seek protection because the **risk of kidnapping for sex or labor trafficking is REAL**.

Children of the Night is now tutoring child sex trafficking victims and vulnerable children on four continents: Asia, Africa, South America, and North America, and we are currently partnered with organizations in the Dominican Republic, Thailand, the Philippines, Cambodia, Vietnam, India, Nepal, Tanzania, Kenya, and Ecuador.

Case Management and Domestic Tutoring are the largest part of our budget. They are the core of Children of the Night services, and the reason we exist. In 2020, we spent 87.5% of our expenses on the direct care and education of our prostituted youth.

I am grateful to and humbled by the generous donors who continue to make my work possible.

With warm regards, I remain

Sincerely yours



Dr. Lois Lee
Founder & President


Cesar Guijarro
Administrative Assistant


Lizbeth Garcia
Administrative Assistant

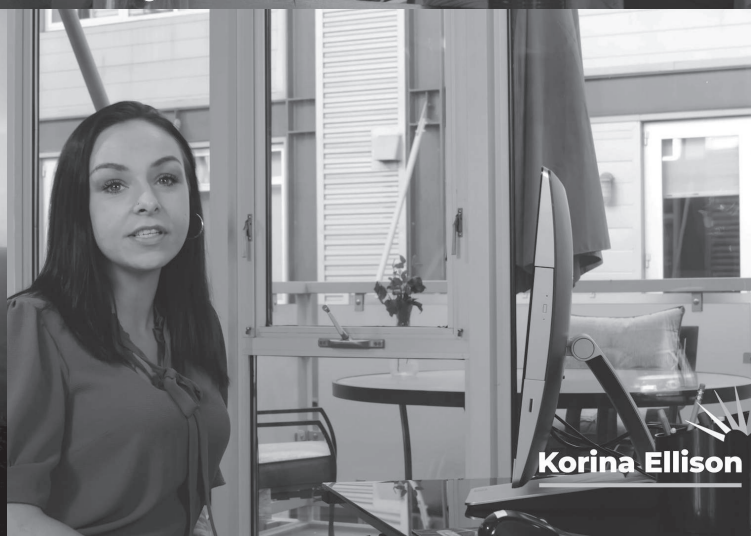

Sonia Ventura
Director of Education


Hazel Bondoc
Global Tutoring


Natalie Bashian
Case Manager


Rainbow Alvarez
Case Manager


CHILDREN
of the
NIGHT


Korina Ellison

Hi,

I am Stephanie,

I thought all I would amount to be a sad story on the news. Just another girl that was found dead.

I struggled with PTSD, ADHD and anxiety, getting me to accomplish any task was a monumental effort.

Even when I gave up on myself, Children of The Night did not. I would still receive calls from case managers asking if i needed help with anything, assuring me they would always be there for me.

I enrolled in high school classes to complete my diploma. The COVID19 hit and I learned there would be no in-person classes, and I would have to complete the courses online. My confidence in my ability to learn on my own was very low, I considered dropping the class. Children of the Night tutors helped me with my classes for my diploma.

Math was the first course my tutor Liz and I worked on. Math had always been my weakest subject, and it was no secret I was anxious and stressed each class.

I felt ashamed I could not learn my math as fast as I thought I should, but Liz was always there to encourage me to keep trying the problem again. I would give up and call myself a dumb h* and swear higher education off. I thought she was crazy to keep trying to make me believe in myself.

I was still unstable with very low self-esteem. Then I became homeless. Session after session, she would listen to me, often through tears, that I did not deserve anything.

I tried to convince her that the life I had was the life I deserved. I was living in my car. Her gentle care and support helped me to begin to believe in myself.

I did my tutoring sessions wherever I was. Sometimes I would be tutoring in my car, or at a fast food parking lot. A few times I had to do my tutor sessions on the bottom of the bathroom floor.

Finally, nothing mattered but finishing my courses. After our first month, there was such a strong rapport with Liz, I started trusting her and opening to her and a great connection followed.

She knew how to “speak my language” and how to engage me in each problem. She would strengthen my confidence in a skill and I would turn around and master it.

She taught me math in a way where I almost enjoyed conquering each problem. I began to look for a challenging math problem, knowing I could solve it. I passed my math class with flying colors!

After math, I took an English in art class for my final English credit. Each tutor session, Liz would encourage me to complete as much work as I could, sometimes we would complete up to 4 assignments a session. Soon I was tutoring 3 times a week.

Towards the end of the quarter I had to complete my final art project. I was very nervous to write an essay. Liz was there each session empowering me, guiding me, supporting me to finish my diploma strong.

After a few weeks of hard work, I submitted my last assignment, and scored 100%.

I passed English with an A+ and to my delight, just as Liz foretold, I finished strong. I did it. I graduated. I got my diploma.

My instructor was so proud of me, she said I was one of her best students. I know I matter. I know my hopes and dreams and goals matter. I know that my past does not define me and I could touch the sky if I so choose.

I know I am not my mistakes, or setbacks. I am smart. I am worthy. I am loved. I will become someone I am very proud of.

Thank you from the bottom of my heart to all the staff, case managers, Liz, Ms. Ventura, Maddie, Lois, for never ever giving up on me.

I have already enrolled in college for fall quarter and I look forward to completing my Associates in Human Services. I thank every single person who helped to make this possible. I love you all.

All my love,
Stephanie (2020)

MISSION STATEMENT

Children of the Night is a privately funded non-profit organization established in 1979 with the specific purpose to provide intervention in the lives of children who are sexually exploited and vulnerable to or involved in prostitution and pornography.

PROGRAM DESCRIPTION

Since our inception in 1979, all Children of the Night programs have been exclusively **funded by private donations** from foundations, corporations, and individuals.

Children of the Night has rescued over 11,000 American children from prostitution RIGHT HERE IN THE UNITED STATES in the last 42 years – that is more children than all child sex trafficking programs in America combined.

Permanent solutions for young people trying to escape prostitution may only be resolved by innovative social services - **not by law enforcement**.

To that end, Children of the Night developed an effective model of case management and education combining advanced internet technology and mobilized social services for sex trafficking victims.

From our headquarters, Case Managers provide children 24-hour services, 7 days a week. We rescue youth from pimps, help with medical services, public health insurance, social security/disability benefits, maternity housing, drug program placement, domestic violence, transportation, mental health services, psychiatric evaluations or access to psychotropic medications, advocacy with the courts, social workers, probation officers, resume preparation, job placement, access to vocational or trade schools or community colleges, applications for FAFSA (federally funded financial aid) - we are ready and willing to help.

Our **FREE** one-on-one **tutoring** program **through *ZOOM*** tutors sex trafficking victims for the high school diploma – the first step in escaping the streets. A high school diploma enables them to enter the military or work in support positions in medicine or law; attend vocational or trade school and even community college.

Our students are unable to attend regular school because of extensive existing trauma and an on-going chaotic lifestyle so our case management program dovetails with our High School Diploma tutoring.

The number of young people we have been able to help since our transition from shelter to mobile case management has increased by 90%.

Globally, our ***ZOOM*** tutoring is teaching English and Math to Child Sex Trafficking Victims living in Christian or Non-Governmental Organizations (NGOs).

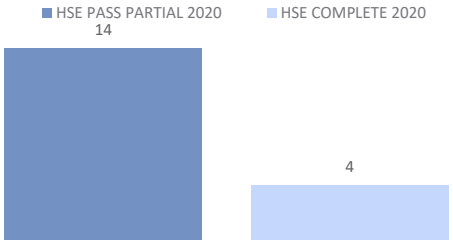
Many of these children are unable to leave the safe refuge where they seek protection because the **risk of kidnapping for sex or labor trafficking is REAL**.

When these children learn English, they can obtain employment in their country's call centers or tourist industry. With strong math skills and high scores on their nation's math test, their own countries will fund their college education and increasingly there are employment opportunities in IT (Internet Technology).

With our innovative programs, we will be able to help another 11,000 at-risk youth in a fraction of the time and a fraction of the cost it took to help the first 11,000.

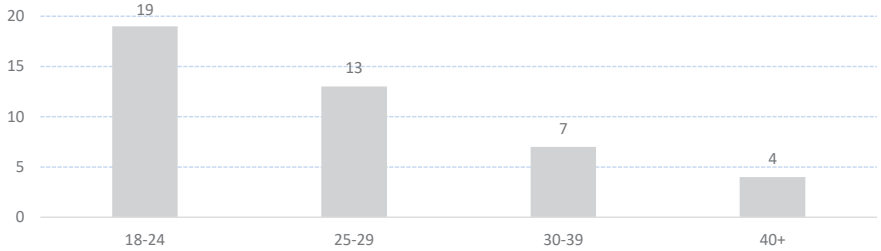
All gifts are spent on domestic programs (America) unless otherwise indicated by the donor.

Children of the Night Tutoring in Los Angeles

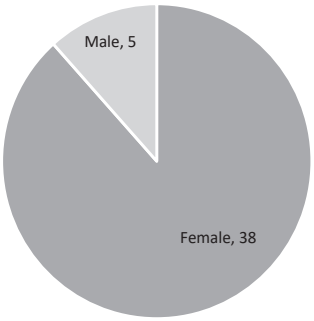


January 1 – December 31, 2020
974 Tutoring Hours to 43 Students in Los Angeles

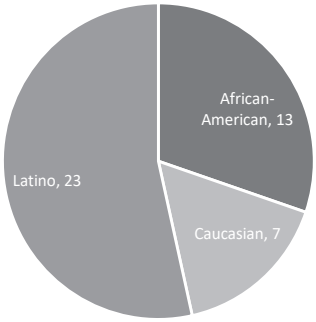
Los Angeles Ages



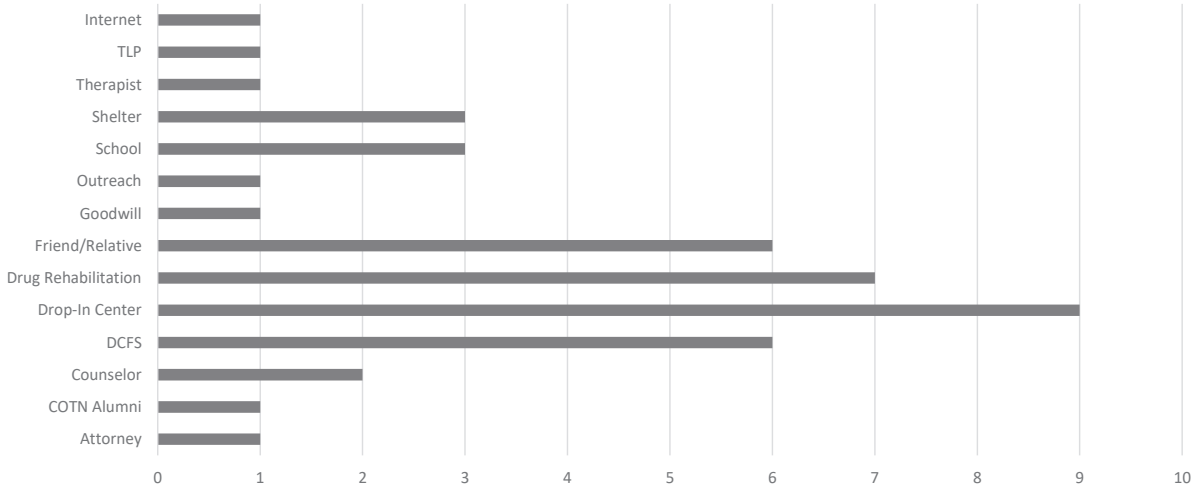
Los Angeles Gender



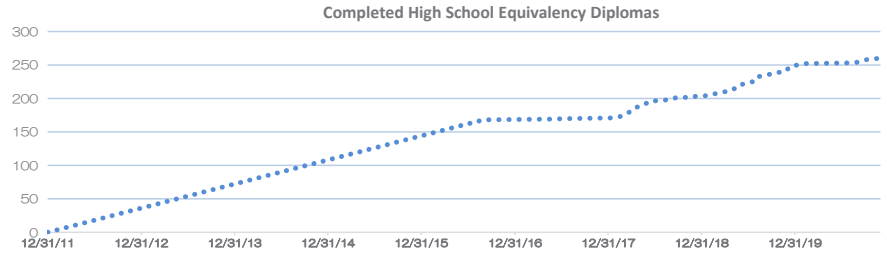
Los Angeles Race



Los Angeles Agencies Who Referred Clients



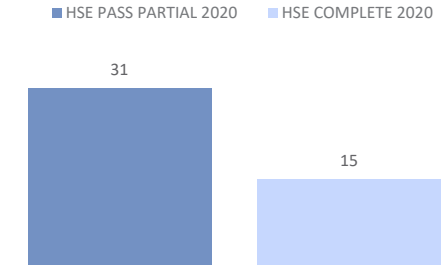
Children of the Night Tutoring in the USA



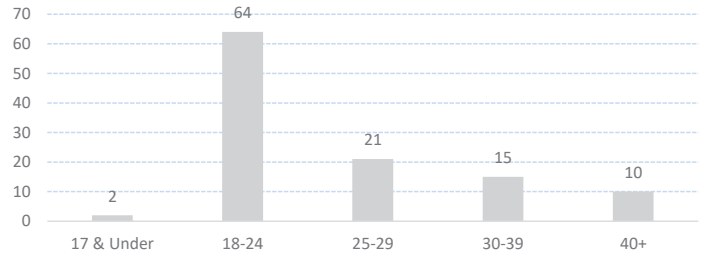
January 1 - December 31, 2020

3,186 Tutoring Hours to 112 Students in 15 States

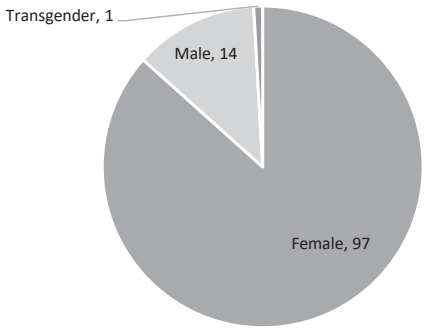
USA HSE Tests Passed in 2020



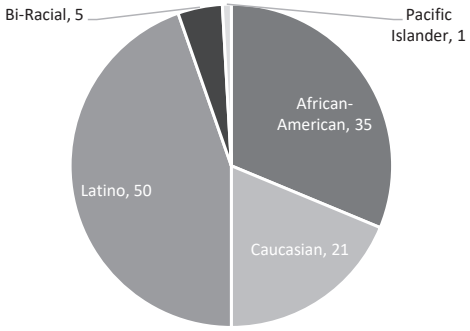
USA Ages



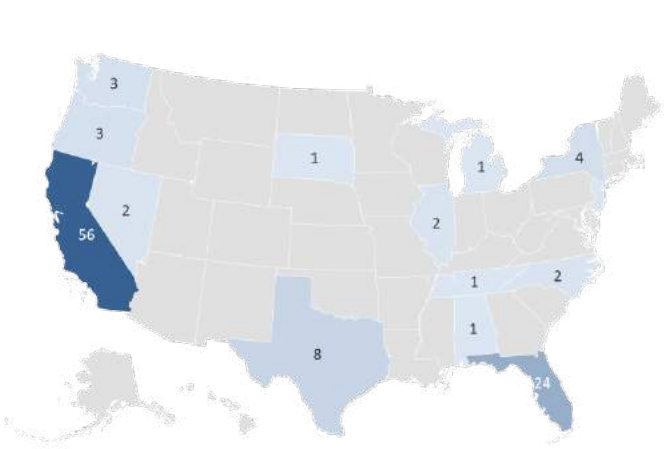
USA Gender



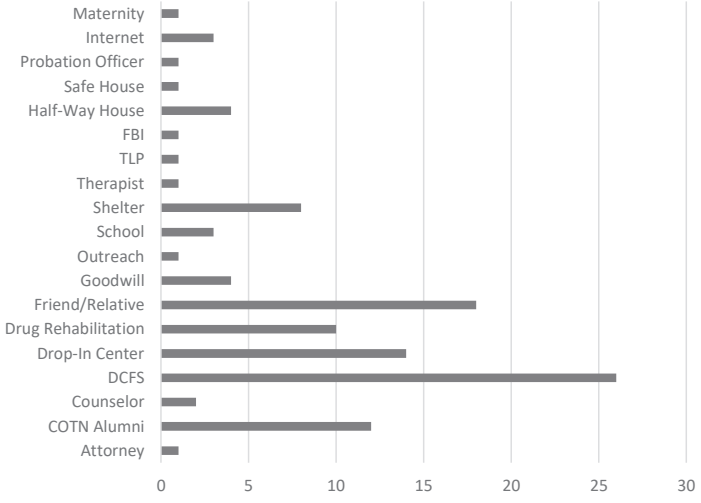
USA Race



Location of Clients



USA Agencies Who Referred Clients



CHILDREN of the NIGHT

CHILDREN OF THE NIGHT NATIONWIDE CASE MANAGEMENT

NO COPS / NO FBI

Confidential Social Services
Rescue from Pimp
Suicide Intervention
Rape Intervention
Drug Overdose Intervention

Anonymous Crime Reports

Housing Referrals for
All Ages & All Circumstances

Medical Services
Mental Health Services
Psychiatric Evaluations /
Psychotropic Medications

Public Health Insurance
Social Security/
Disability Benefits

Transportation

Advocacy with Social Workers,
Probation Officers & Courts
Court Accompaniment,
Court Intervention

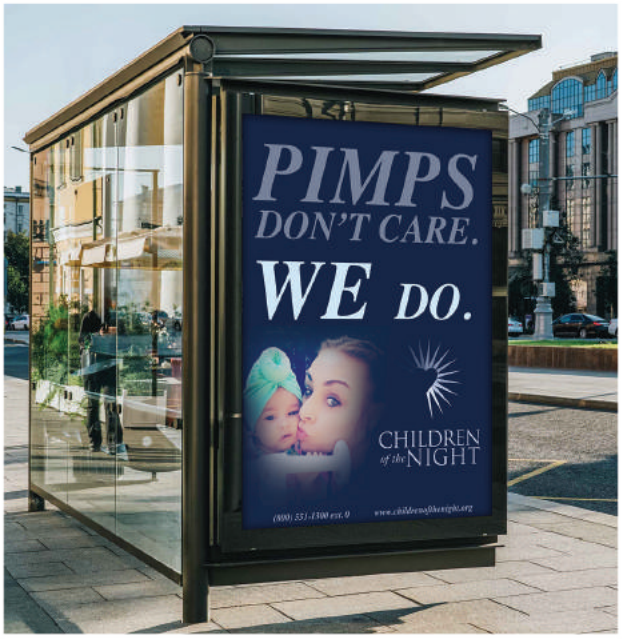
Resumes
Jobs

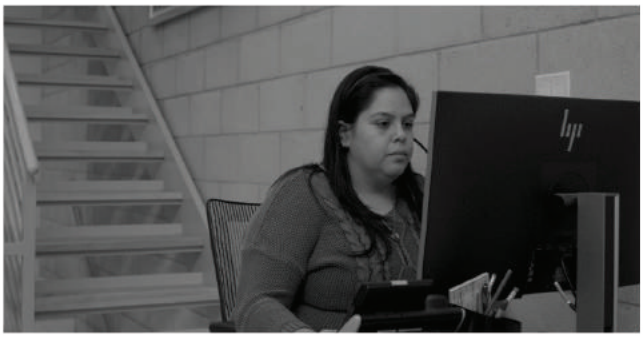
Training / Vocational Schools
Community College

FAFSA (Financial Aid for School)

1 (800) 551-1300





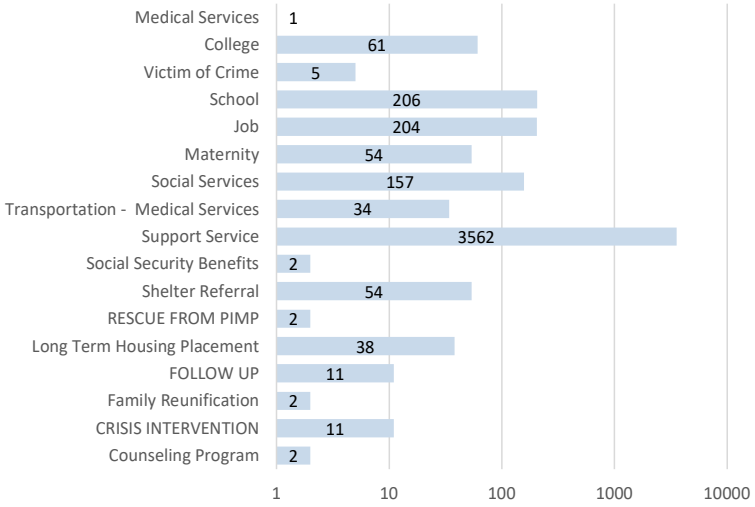


www.childrenofthenight.org

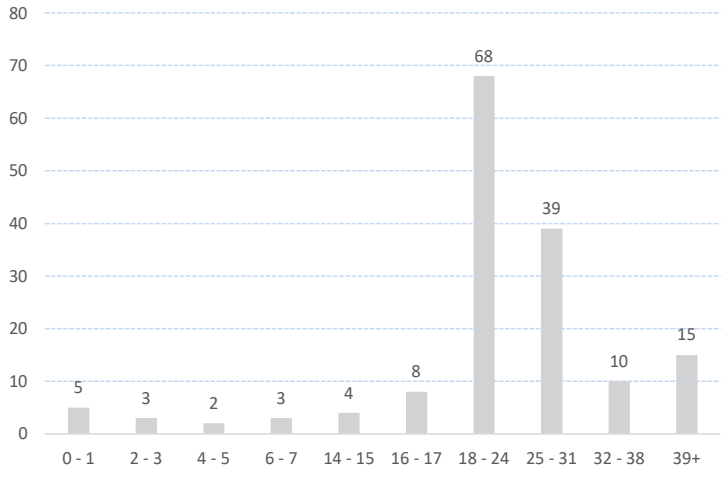
Children of the Night Case Management Services
Los Angeles

4,406 Services Provided to 157 Case Management Clients
January 1 - December 31, 2020

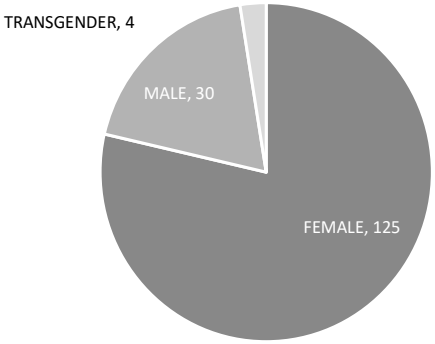
LA Number of Services - 4,406



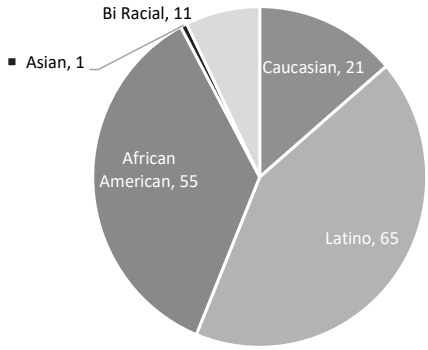
LA Ages



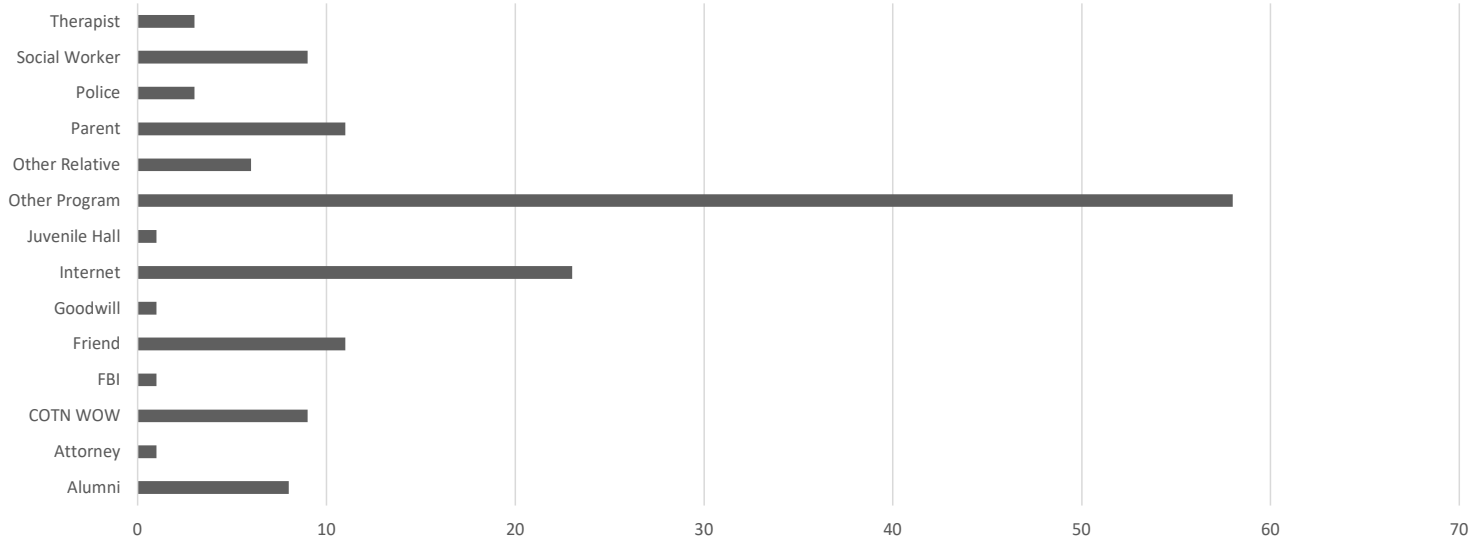
LA Gender



LA Race



LA Agencies Who Referred Clients



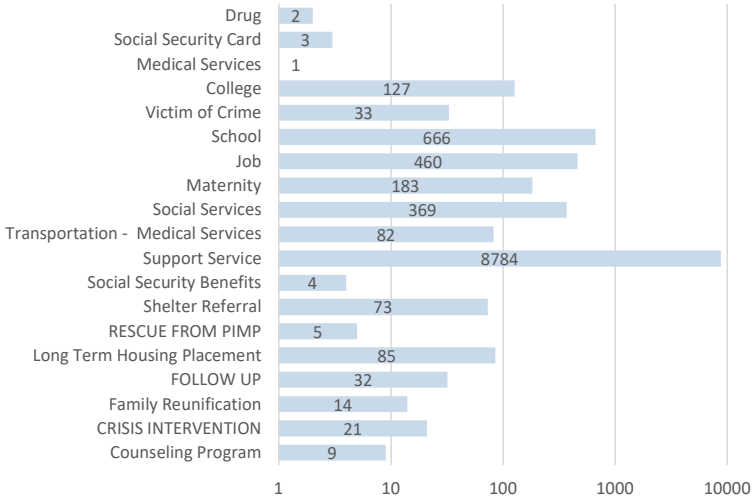
Children of the Night Case Management Services

USA

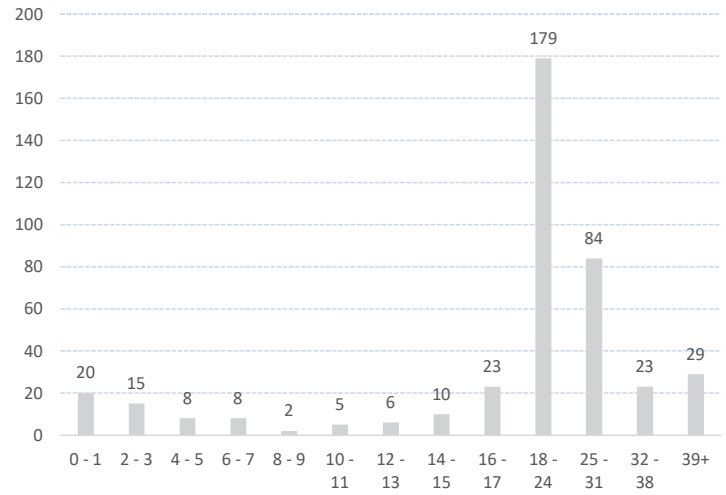
10,953 Services Provided to 412 Case Management Clients

January 1 - December 31, 2020

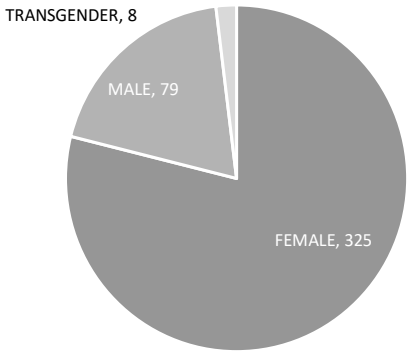
USA Number of Services - 10,953



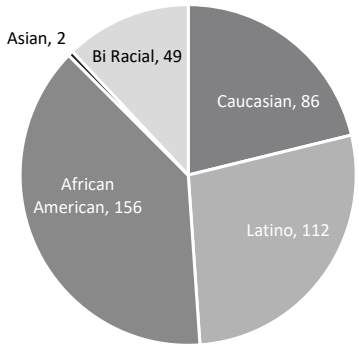
USA Ages



USA Gender



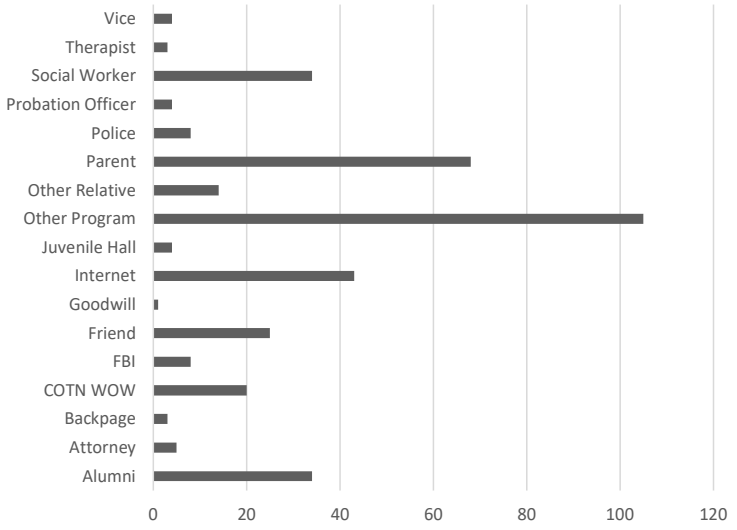
USA Race



Location of Clients



USA Agencies Who Referred Clients



CHILDREN of the NIGHT

HIGH SCHOOL EQUIVALENCY ONLINE TUTORING FOR AMERICAN STUDENTS





**GED Graduate*

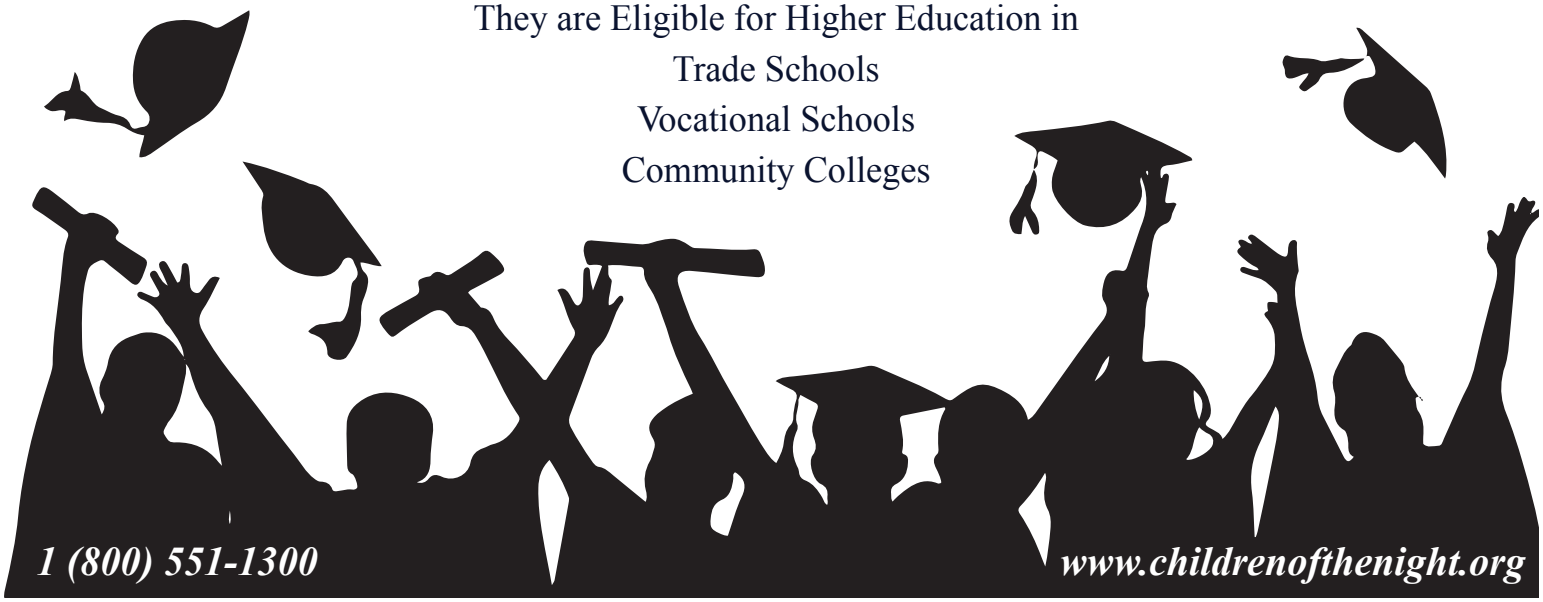


**GED Test in Progress*

With 50 hours of Tutoring Most Young People Can Pass
the High School Equivalency Exam in their State.
Average Cost: $750

They Can Enter the Military, Join Law Enforcement,
Provide Research for Law Firms, Become Correctional
Officers, Counselors in Drug Programs.

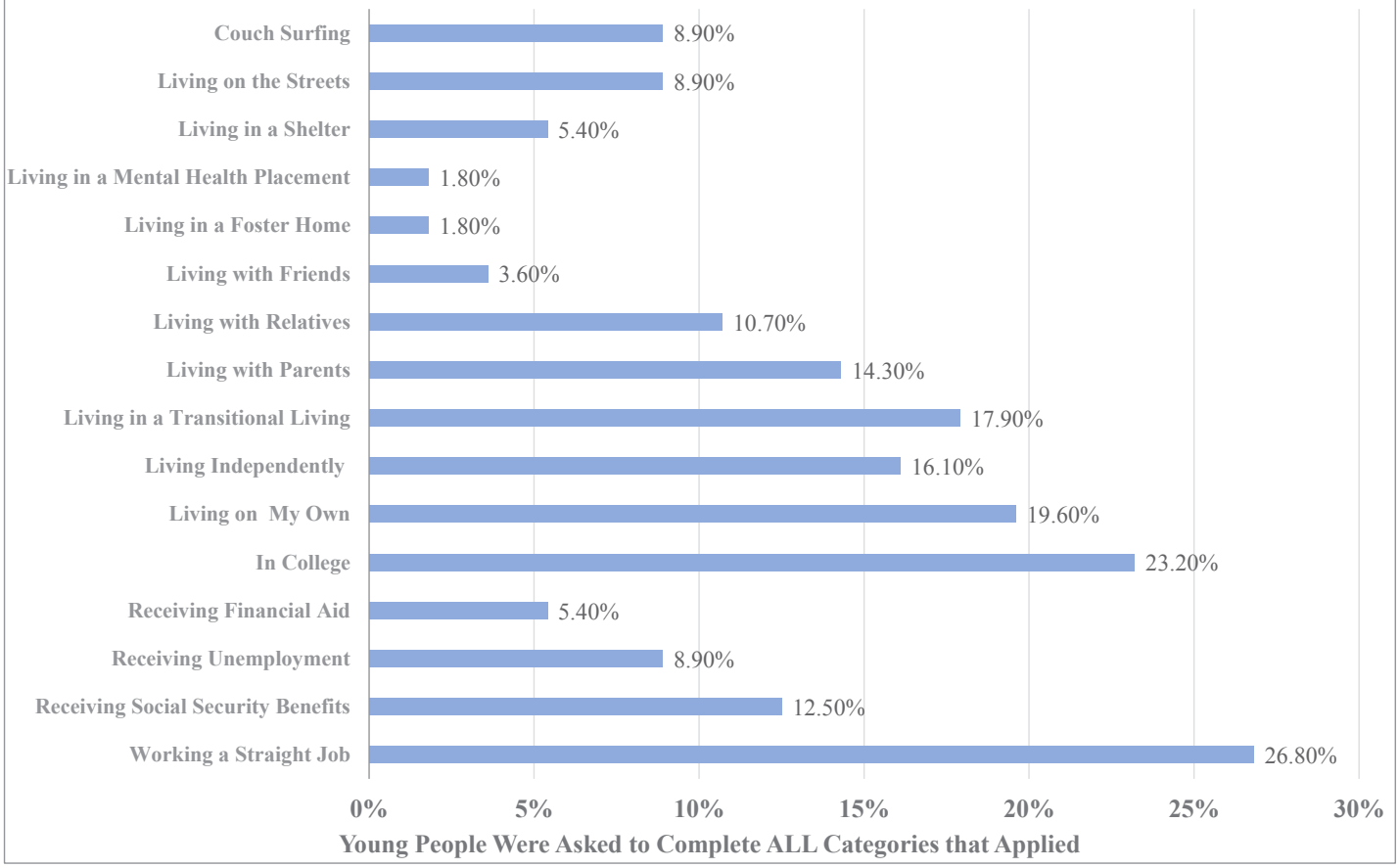
They are Eligible for Higher Education in
Trade Schools
Vocational Schools
Community Colleges



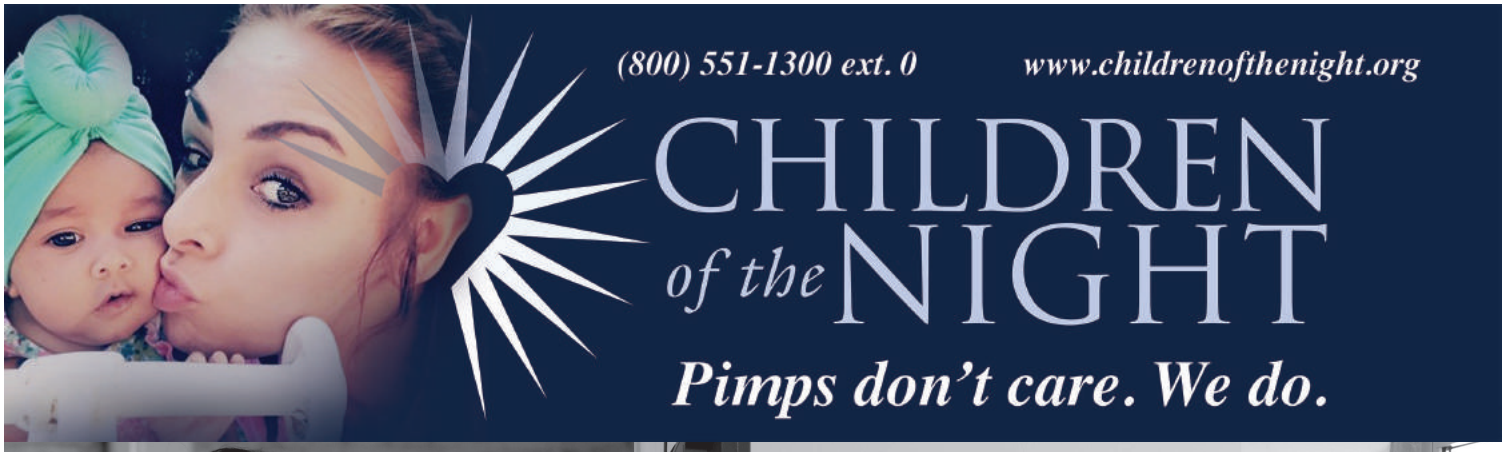
1 (800) 551-1300

www.childrenofthenight.org

WHERE OUR 2019 KIDS ARE NOW



Young People Were Asked to Complete ALL Categories that Applied







CHILDREN OF THE NIGHT, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2019)

	2020	2019
SUPPORT		
Foundations	$ 293,934	$ 247,873
Individuals	2,091,665	1,020,020
Corporations	51,551	159,300
Bequests	163,639	5,000
Grants (Note 9)	107,800	-
Total Support	2,708,589	1,432,193
REVENUE		
Investment return (Note 3)	8,415	8,815
Partnership income	17,158	7,255
Other income	1,161	-
Total Revenue	26,734	16,070
DONATED GOODS AND SERVICES	30,892	136,600
Total Support and Revenue	2,766,215	1,584,863
OPERATING EXPENSES		
Program Services		
Children's services	1,319,431	1,421,699
Supporting Services		
Management and general	80,800	149,997
Fund raising	107,312	107,225
Total Supporting Services	188,112	257,222
TOTAL OPERATING EXPENSES	1,507,543	1,678,921
OTHER INCOME/(EXPENSES)		
Property and equipment selling fees	-	(150,643)
Gain on disposal of property and equipment	-	2,449,180
Total Other Income	-	2,298,537
CHANGE IN NET ASSETS	1,258,672	2,204,479
NET ASSETS, Beginning of year	2,899,921	695,442
NET ASSETS, End of year	$ 4,158,593	$ 2,899,921



CHILDREN OF THE NIGHT, INC.
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2019)

	2020	2019
ASSETS		
Current assets		
Cash and cash equivalents	$ 386,440	$ 822,698
Investments (Note 3)	1,472,414	1,000
Prepaid expenses	29,099	15,108
Total current assets	1,887,953	838,806
Property and equipment - net (Note 4)	2,679,076	2,504,438
Deposits	-	5,000
TOTAL ASSETS	$ 4,567,029	$ 3,348,244
LIABILITIES		
Current liabilities		
Accounts payable	$ 47,595	$ 58,024
Accrued expenses (Note 5)	360,841	370,581
Total current liabilities	408,436	428,605
Long-term liabilities		
Line of credit (Note 6)	-	19,718
Total long-term liabilities	-	19,718
Total liabilities	408,436	448,323
NET ASSETS		
Net assets without donor restrictions	4,158,593	2,899,921
TOTAL LIABILITIES AND NET ASSETS	$ 4,567,029	$ 3,348,244

2020 BOARD OF DIRECTORS LIST

Chairman Of The Board
Patti Massman Neuwirth
Philanthropist

Vice Chairman Of The Board
Janet C. Jones
Executive Vice President
Hub International

Treasurer
Francis Shelley
Certified Public Accountant
Alvarez & Shelley, PC

President
Dr. Lois Lee
Founder
Children Of The Night

Director
Cooper Hefner
Instructor
Board Of Governors, Chapman University

Secretary
Dr. Robert M. Christie
Professor Emeritus
California State University

Director
Glenn Jaffe
Managing Director
TSG Wealth Management


CHILDREN
of the
NIGHT