



**THE 3rd SADC INDUSTRIALIZATION WEEK, WINDHOEK,
NAMIBIA 30 JULY – 01 AUGUST 2018**





"There is a Namibian saying in one of the indigenous languages of Southern Africa, Khoekhoe, that says

#KHOAGU GE RA TANI GU

Which translated into English says: Elephants carry each other

This Forum therefore calls on all SADC Member States, corporates and the private sector in general, civil society and non-state actors to carry each other and the SADC Region forward to intra-regional development and inclusive prosperity."

From the Windhoek Declaration



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1 EXECUTIVE SUMMARY

1.1 INTRODUCTION

The 3rd Annual SADC Industrialisation Week (SIW) event was held from 30 July to 1 August 2018 at Safari Hotel in Windhoek, Namibia. The theme of this year's event was “**Promoting Infrastructure and Youth Empowerment for Sustainable Development**”. The event was jointly organized by the SADC Secretariat, the Namibian Ministry of Industrialisation, Trade and SME Development on behalf of the Republic of Namibia and the NEPAD Business Foundation (NBF). It was attended by private and public sector delegates comprising policy experts, development finance institutions, academics, civil society, donor agencies among others. On the margins of the SIW 2018, the Namibian government hosted a three-day exhibition side event for regional Small and Medium Enterprises (SMEs).

The annual SADC Industrialisation Week provides the private sector with the platform to engage with the SADC Secretariat and SADC Member States on the regional Industrialisation Strategy and Roadmap, and on the development of regional value chains to hasten industrialisation in Southern Africa. It provides the SADC Secretariat with the opportunity to engage the regional private sector on the concerns, challenges and joint opportunities for implementing the regional industrialisation strategy.

1.2 PARTICIPATION

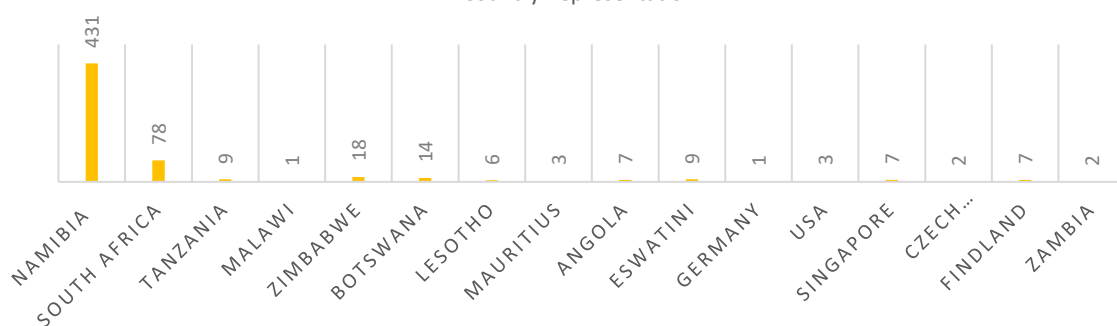
The following countries were represented at the 3rd Annual SADC Industrialisation Week; Angola; Botswana; Lesotho; Madagascar; Mauritius; Namibia; South Africa; Swaziland; Tanzania; Zambia; Zimbabwe.

The event was attended by Senior Government officials from SADC Member States, CEOs and captains of industry from the region and beyond, Chambers of Commerce and Industry, Regional Economic Councils (RECs)-East African Community (EAC) and Southern Africa Customs Union (SACU), the African Union (AU), United Nations Industrial Development Organisation (UNIDO), World Bank (WB), European Union (EU), United Nations Population Fund (UNFPA), Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), International Federation of Pharmaceutical Manufacturers Association (IFMPA), African Export and Import Bank (Afreximbank) and other regional and international cooperating partners, as well as other key stakeholders.

1.3 FIGURE 1: SIW ATTENDANCE BY COUNTRY

COUNTRY REPRESENTATION

Country Representation





1.3 EVENT SPONSORS

The SIW was sponsored by the Namibian Ministry of Industrialisation, Trade and SME Development, the EU, GIZ, AfDB, Afreximbank, Agribank Namibia, Development Bank of Namibia, NAMPORT, Johnson and Johnson (J&J) and Merck Sharp & Dohme (MSD). The later (J&J and MSD) sponsor NBF/SABF's Pharmaceutical Working group activities. The NEPAD Business Foundation (NBF) is the SADC Secretariat's appointed key partner for organising the SADC Industrialisation Week (SIW). The format for hosting the SIW mirror the SADC Heads of State Summit in that the SADC works with the host country trade and industrialisation ministry to organise this annual event.

1.4 MEDIA AWARENESS WORKSHOP: THE ROLE OF MEDIA IN IMPLEMENTING THE SADC INDUSTRIALISATION STRATEGY

On 29 July 2018, a day before the official kickstart of SIW, the SADC Secretariat and GIZ held a one-day media workshop with SADC Regional media practitioners. In the Workshop, the SADC Regional Industrialisation Strategy and Roadmap was unpacked. Opening remarks were made by Dr Michael Himavindu, the Deputy-Permanent Secretary in the Ministry of Industrialisation, Trade & SME Development (Namibia) and by Mr. Tapiwa Samanga, SADC Director of Industrial Development and Trade. Dr Himavindu and Mr. Samanga did an excellent job at addressing concerns by media practitioners of the lack of inclusivity of the media in regional policy discussions. They were able to share the status of the operationalisation of the RISDP and develop approaches on how media houses can cover the SIW and prompt fair and accurate reporting of the SADC regional policies by media houses.

1.5 HIGHLIGHTED DECLARATIONS FROM THE WINDHOEK DECLARATION

The Windhoek Declaration (see full **Declaration Annexure 2**) adopted at the end of the Industrialization Week called for:

Declaration 1: Infrastructure for Industrialising SADC

The Forum welcomed the decisions of the SADC Ministers responsible for Energy to:

- a. Issue a Statement of Intent on Cooperation on Development of Regional Gas Market and Infrastructure;
- b. Establish the Regional Gas Committee and calls for the inclusion of private sector in this committee;
- c. Develop a Regional Gas Master Plan and expresses its willingness to collaborate with SADC to finalise the Master Plan.

The Forum urged SADC Member States to develop skills in the Gas sector for Youth and ensure that communities within of gas-related projects benefit from job opportunities along the stages of value chains

In order to execute the SADC Industrial Energy Efficiency Programme (SIEEP) effectively, the Forum urged Member States to sign the SACREEE Intergovernmental Memorandum of Agreement as approved at the last 37th Meeting of Ministers responsible for Energy in June 2018

Declaration 2: Youth and Women Entrepreneurship, and Empowerment for Sustainable Industrialisation

The Forum directed Member States to provide conditions and incentives for private sector and training institutions to build capacity of Youth and Women entrepreneurs through incubation, mentorship,



internship and skills training programmes in key areas of industrialization

The Forum also encouraged the development of Regional initiatives to enhance youth and women access to capital and credit to start ups.

The Forum also urged the expedition of the approval of the Simplified Trade Regime as 70% of the beneficiaries are women

Declaration 3: Research, Innovation and Technology development

The Forum noted that there is need to increase investment in research, development and innovation by both public and private sectors to advance knowledge generation and productivity to stimulate industrial development

The Forum also acknowledged the need to strengthen the Intellectual Property Rights (IPR) policies and regulatory systems in the Region

The Forum also note the need to put in place instruments to finance innovation and commercialisation of products and services

Declaration 4: Private Sector Engagement Mechanism

Agreement by the Forum to proceed with the establishment of the SADC Business Council as the overarching structure, to engage with SADC public sector

The establishment of the SADC Business Council will include the development and agreement on a Plan of Action, that will include the development of a founding document and rules of engagement for both the private sector itself and for interactions between the private and the public sector

At country level business organisations to meet, decide and nominate their apex business body that will represent them on the SADC Business Council

Declaration 5: Mineral Beneficiation

The Forum noted the need to finalise the SADC Regional Mining Vision to provide policy guidance in positioning the region as a global player in mining value chains

The Forum called for the establishment of support programmes to facilitate cross border beneficiation

The Forum stressed the need to resuscitate the Regional Mining Ministers` Forum for better engagement between public and private sector in the mining sector

The Forum called for the development of a regional database on mining inputs and services

The Forum called on Mining companies to support new SMEs and upstream market development

Declaration 6: Pharmaceuticals

The Forum urged Member States to shorten the lead times in the registration of pharmaceutical products (medicines and health commodities).

Declaration 7: Investment and Finance for Industrialisation

The Forum called for the creation of a public-private platform on African economic intelligence - with opportunities, players, legal, regulatory and administrative functions



2. SADC INDUSTRIALISATION WEEK 2018

2.1 OPENING AND WELCOME: PROGRAMME DIRECTOR: LYNETTE CHEN CEO, NEPAD BUSINESS FOUNDATION

The Forum was opened and directed by Ms. Lynette Chen, CEO of the NEPAD Business Foundation. Ms. Chen welcomed all Dignitaries, governments officials and delegates to the 4th SADC Industrialization week.

Ms. Chen gave a high-level overview of the conference as well as the Historical context for the SADC Industrialization Week:

The first session of Southern African Business Forum was held in **Gaborone, Botswana in 2015**.

From this meeting, the **Savuti Declaration** called for:

- An annual event to be held to promote dialogue between the private and public sectors in SADC; The popularization of the SADC Regional Indicative Strategic Development Plan (RISDP)
The implementation of regional policies to facilitate intra-regional trade
- 3 pillars were identified as priority areas:
 - I. Infrastructure (Water & Energy)
 - II. Value Chains (Mining, Pharmaceuticals, Agro-processing)
 - III. Corridor Development (Transport Infrastructure, Trade Facilitation & NTBS, Standards & Quality Infrastructure)

Following this initiation, the Inaugural annual SADC Industrialization Week (SIW 2016) was held in **Matsapha, Eswatini in August 2016** under the theme “*Resource Mobilization for Investment in Sustainable Energy Infrastructure for Inclusive SADC Industrialization for the Prosperity of the Region*”.

The **Esibayeni Declaration** from the Eswatini Meeting called for amongst other things:

- Hard and soft Infrastructure shortcomings to be addressed together
- Policy certainty across the region with particular reference to border fees, tariffs and duties; export regimes for mining and Agro-processing businesses and consistent and transparent land rights.

The second event (SIW 2017) was held in **July 2017 at Sunninghill in Johannesburg, South Africa** in the margins of the 37th SADC Summit of Heads of State and Government under the theme “*Partnering with the Private Sector in Developing Industry and Regional Value-Chains*”

The **Sunninghill Declaration** from the Johannesburg Summit called for

- Regional protocols to be implemented at domestic Member State levels Greater collaboration between Member State governments and all stakeholders

The Sunninghill meeting also saw the launch of **Pharmaceutical Regional Master Plan** and confirmation the **North-South Rail Corridor** had become operational



2.2 OPENING REMARKS: KHALED EL MEKWAD, HEAD OF REGIONAL OFFICE, UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANISATION (UNIDO)

Mr. El Mekwad gave a brief overview of UNIDO and its work in the Region. UNIDO is the specialized agency of the United Nations that promotes industrial development for poverty reduction, inclusive globalization and environmental sustainability. Mr. El Mekwad pointed out that in general national policies in the SADC Region are not Pro Youth. He also stressed that regional integration is the ultimate goal to form a bigger collective market.

2.3 OPENING REMARKS: H.E. JANA HYBASKOVA, EU AMBASSADOR TO NAMIBIA

Ambassador Hybaskova gave a brief outline of Africa-EU relations and the value of an Industrialized SADC to Africa and the world. Ambassador Hybaskova stressed the following points:

- The EU recognised and acknowledged the level of Democracy in the region

- That Value Chains in the following key areas are the focus for the week: Gas & Energy, Agriculture, Mining, Pharmaceuticals & Cosmetics

The Ambassador encouraged the Summit to deliver tangible, practical outcomes and action steps.

2.4 OPENING REMARKS: H.E. CHRISTIAN-MATTHIAS SCHLAGA, GERMAN AMBASSADOR TO NAMIBIA

Ambassador Schlaga gave a brief background of German support in SADC and stressed the following:

- Germany supports the SADC Industrialization Summit

- Cross border value chains are very important for regional economic growth

- That a single currency, as with the Euro, decreases many hurdles with regard to intra-regional trade

- Industrialization cannot happen in isolation and that a mindset change to think regionally and globally is needed to take place

The Ambassador challenged that Summit to focus on a sustainable environment which also includes the needs of the Private sector.

2.5 OFFICIAL OPENING OF THE 2018 SADC INDUSTRIALIZATION WEEK: TAPIWA SAMANGA, DIRECTOR: INDUSTRIAL DEVELOPMENT AND TRADE, SADC SECRETARIAT

Mr. Tapiwa Samanga officially opened the SADC Industrialization Week. He welcomed all Delegates to the Summit on behalf of the SADC Secretariat and the organizers of the Summit.

Mr. Samanga pointed to the lack of Regional Integration in SADC and the need for the development of Regional Policies & Rules that are conducive for Industrialization. Mr. Samanga also pointed out that the Secretariate was directed by the Members States.

Mr. Samanga introduced and welcomed the official representative of the Namibian government, Hon. Tjekero Tweya, MP, Ministry of Industrialisation, Trade and SME Development, to address the Forum on behalf of the Republic of Namibia and to officially open the SADC Industrialisation Week 2018.



2.6 HOST COUNTRY WELCOME: HON. TJEKERO TWEYA, MP, MINISTRY OF INDUSTRIALISATION, TRADE AND SME DEVELOPMENT, NAMIBIA

The welcome remarks by the Host country were delivered by the Honorable Tjekero Tweya, MP, Minister of Industrialisation, Trade and SME Development, Namibia. He welcomed all delegates on behalf of the President of Namibia, the Namibian government and the country of Namibia. The Minister pointed out that Policy Makers need to *think different to get different results*. He stressed that economic policies in all SADC countries need to be pro-Youth and allow youth to have faith and hope in the region. The Minister also urged Member countries to recognise and acknowledge the role of SMMEs in Industrialisation.

The Minister gave practical examples of simple products such as toothpicks which are still being imported into Namibia and services like mobile applications which are being developed by local tech entrepreneurs which are as good as well-known social media platforms.

The Minister highlighted the fact that over 100 Small and Medium Enterprises would be exhibiting their goods and services at the Summit and encouraged the Delegates to engage with- and to support - these Entrepreneurs.

At the end of his address, Minister Tweya officially declared the 3rd SADC Industrialisation Week Open.





DAY 1 SESSIONS





SESSION 1: ESTABLISHING ACCESSIBLE REGIONAL VALUE CHAINS AND REGIONAL INTEGRATION

Purpose:

This Session interrogated the workings of Regional Value Chains (RVCs), Global Value Chains (GVCs) Intra-Africa trade as well as looking at what efforts are being made by both governments and businesses to ensure youth involvement in RVCs.

Presenters and panelists also focused on the efforts to assist SMMEs in SADC to access RVCs and why SMME development is important.

Presenters:

Prof MMorris	University of Cape Town
Massimo de Luca,	EU Trade Counsellor
Gainmore Zanamwe,	Senior Manager, Afreximbank

Panelists:

Hon. Calle Schlettwein,	Minister of Finance, Namibia
Dr John Steytler:	Presidential Advisor: Economic Affairs
Eng. Jennifer Gache	, EAC Secretariat
Xaveir Furtado,	World Bank Country Representative in Botswana
Chipego Zulu,	CEO Zambia Association of Manufacturers
Tapiwa Samanga	SADC Secretariate

Key Observations:

The session raised a number of issues most notably:

1. There has been slow implementation of regional commitments towards intra-African trade.
2. Generally industrial policies are focused on supply side capabilities while more than two-thirds of global trade is in GVCs Africa's global trade grew 10.65% from 2016 to 2017 (China effect) but intra-African trade only grew 5.6%
3. The instruments to integrate with regional value chains and global values chains exist – including SACU ,SADC Protocols, Tripartite FTA ,AfCFTA ,EPA and AGOA
4. South Africa is the dominant economy in the region but has a narrow local focus and ignores the shared potential of strong RVCs There is generally poor trade facilitation across the continent and in the region and for example It takes up to 12 days to clear goods in some African borders as compared to an average on 2 days in developed countries
5. Informal African trade is at 40% of the total intra-African trade, is valued at US\$70-US\$140 billion and is a sign of institutional failure and is testimony to the fact that there is a shortage of Export Trading Companies on the continent.
6. The policy challenge for the Region is not whether to participate in globalisation and regional markets, but rather how and with what resources



Recommendations

1. There is an urgent need to harmonize national industrial policies to facilitate RVC growth in the SADC region Specific sectors needed to be targeted for building regional linkages and models that work
2. A focused mapping exercise needs to be carried out of the key value chains to identify challenges and opportunities



SESSION 2: INFRASTRUCTURE FOR INDUSTRIALISATION

Purpose:

This session looked into key critical infrastructure needs for the Region to achieve the SADC Industrialization Strategy and Roadmap objectives as well as highlighting Priority Projects. Presenters were also asked to look at what is currently not being addressed and to give an update on the status of priority projects and how do they tie into the overall strategy?

Presenters:

Peter Varndell, NBF, Infrastructure Desk

Dr Abdu Mukhtar, Director for Industrial and Trade Development, AFDB

Gilbert Boois, Walvis Bay Development Group

Kudakwashe Ndhlukula, Executive Director, SACREEE

Panelists:

Tino Hanabeb, Executive - Commercial, NAMPORT

Hiroaki Kubota, Assistant Representative, JICA Namibia Office

Tobela Tapula, Country Manager Lafarge, South Africa

Teopolina Namandje, Senior Transport Economist, Namibian Roads Authority

John Taylor, EU Trade Counsellor to Botswana and SADC

Allyson Lawless, Senior Consultant for SADC Engineering Needs and Numbers Study

Moderator:

Dr. Michael Humavindu, Ministry of Industrialisation, Namibia

Key Observations:

Notable issues raised in this session included:

1. Africa accounts for only 2.84% of global economic output and only 3.4% of global FDI inflows
2. SADC Countries are still lagging behind with regard to being Globally competitive and Intra-Africa trade. Inefficient Corridors and Infrastructure bottlenecks are key contributing factors
3. Africa still has one of the highest costs for transportation globally and this is impacting competitiveness There is a significant imbalance between road vs rail transportation in SADC
4. Concrete steps and deliberate policies are needed for Youth development, particularly in the Technology space?

Recommendations/Call to Action:

1. Member States urged to sign the SACREEE Intergovernmental Memorandum of Understanding
2. Call to SADC Member States to include priority projects, such as the North South Corridor Rail project into the relevant country's National Development Plan
3. Request by North South Corridor for intervention by DRC government at the Sakania border to reduce standing times



SESSION 3: ALTERNATIVE PROCUREMENT AND FINANCIAL STRUCTURING OPTIONS

Purpose:

The Session looked into alternative procurement and financial structuring options such as PPPs and how they contribute to efficient infrastructure development. Presenters also looked how SADC could make better use of blended finance instruments for projects.

Presenters:

Andre Kruger, NEPAD Business Foundation-Africa Investment and integration Desk

Panelists

Kogan Pillay, Head, SADC PPP Network

Thomas Viot, Chief Industrial Programmes Coordinator, AFDB

Martin Inkumbi, CEO, Development Bank of Namibia

Moderator

Peter Varndell, Program Manager, NBF Africa Infrastructure Desk

Key Observations:

The session raised a number of issues most notably:

1. 10 African countries without specific PPP legislation and or policies.
 2. SADC is lagging behind with regard to PPPs
 3. There is a general reluctance by member States to initiate PPPs
 4. PPP is not privatization as it does not transfer ownership of assets
 5. A Certified PPP training programme has been initiated by the World Bank and APMG.
- The NEPAD Business Foundation is an accredited provider of the Training programme

Recommendations:

1. Specific Training on PPPs to be included at future SIW sessions



DAY 2 SESSIONS





PLENARY SESSION: THE REGIONAL GAS MASTERPLAN

Purpose:

This session focused on the regional Gas Masterplan and why natural gas is of strategic importance to the economies and industrialization of the SADC region. Panelists and Presenters also looked into the SADC Energy mix and how natural gas features in that and how can gas could be mainstreamed. •

Presenters

John Rocha, Project Manager, NEPAD Business Foundation

Mohsin Seedat, Interim Chief Operating Officer, South African Gas Development Company (SOC) Ltd

Panelists:

Immanuel Mulunga, MD-NAMCOR, Namibia

Simeon Negumbo PS- Ministry of Mines and Energy, Namibia

Immanuel Nghishoongele, Energy Commissioner - Ministry of Mines & Energy, Namibia

Moderator:

Faiez Sallie, Business Development Director Africa

Key Observations:

1. Gas is a key enabler for development in Africa, and therefore of key importance for the region and governments of member states to develop a Masterplan for Gas.
2. SADC needs to understand the role of natural gas in our economies in order for it to consider how it strategically positions itself in this space, looking at answering questions such as;
3. What transport infrastructure to put in place?
4. How to make sure the local communities participate and grow economically?
5. Careful consideration needs to be taken how to make the Gas Industry work, at a regional level rather in-country. It is important to preparing the region for growth and industrialization along the natural gas value chain.

Recommendations/Call to Action

1. SADC Member States urged to develop skills in the Gas sector for Youth and ensure that communities around gas-related projects benefit from job opportunities along all stages of value chains



PARALLEL: ENERGY/GAS SESSION - DEVELOPING A REGIONAL GAS INFRASTRUCTURE NETWORK AND INDUSTRIALIZATION

Purpose:

The Session looked into the extent to which the monetization of natural gas helps advance the region's infrastructure/industrial development agenda. What is the status and development prospects for expansion of existing pipelines. What are the lessons and experiences that deserve to be highlighted. To what extent was the PPP framework a key enabler. How to leverage access to and availability of cheap natural gas for economic diversification and industrialization and what are the new technological advancements and solutions that could be of great benefit to SADC?

Presenters:

Dr. Godfrey Nyamrunda, Uongozi Institute, Mtwara-Dares Salaam
Salaam Gas Pipeline Cranna, Manager: Environment and Planning, Aurecon,

Moderator:

Peter Varndell, Program Manager, NBF Africa Infrastructure Desk

Key Observations:

1. Importing skills from countries outside of the Region (like China), stifles the development of local human resources and disadvantages the economies of the countries involved and the region at large,
2. Protests by communities lamenting lack of employment and opportunities is a risk that to the industry and needs to be taken seriously
3. Many investors are looking to invest in the oil and gas areas, but not enough has been done to connect these people with viable projects
4. More risk analysis work needs to be done on possible environmental and social impacts once gas pipelines are fully functional.

Recommendations/ Call to Action:

1. Centres of Excellence within the Region need to be identified and used to build models of best practice•
2. Call for the operationalisation of Petroleum and Gas Regulators Subcommittee in Member States to ensure that principles of industry regulation.
3. Call for the operationalisation of SAPP Pool Plan
4. Plans need to be developed for Community education and information programmes



PARALLEL: ENERGY/GAS SESSION: POTENTIAL FOR USE OF NATURAL GAS AS A KEY SOURCE OF CLEAN ENERGY IN SADC

Purpose:

This session looked into specific issues around the Gas Sector with specific focus on the following:

- What are the advantages and disadvantages of natural gas as a source of energy?
- What technological advancements and solutions should be considering bringing natural gas into the mainstream of the region's energy mix?
- What are the key risk factors and constraints that continue to hamper private sector investment in gas to power projects?
- What legal and regulatory frameworks are in place, and what are the gaps that need to be addressed?
- What lessons and experiences deserve to be highlighted?

Presenters:

Moses Ntlamelle, Senior Programme Officer: Energy, SADC Secretariat: Overview of the SADC Energy Master Plan & The Role of Natural Gas in the Southern Africa Power Pool
Stephen Dihwa, Coordination Center Manager, Southern Africa Power Pool
Gabaake Gabaake, Executive Director, Tlou Energy, Botswana
Liz Pfeiffer, Deputy Chief of Party, Southern Africa Energy Programme (SAEP)
Nico Willemse, National Project Coordinator, UNIDO

Moderator

Mark van Antwerp, Vice President: Power Generation and Sales, Siemens

Key Observations:

1. The Southern African Power Pool is a key achievement of both regional Integration and increased access to electricity.
2. At present, most electricity in Southern Africa is produced through burning coal, but SADC aims to develop the region's renewable energy resources, with hydropower plants in Mozambique, the Democratic Republic of Congo, Lesotho and along the Zambezi River.
3. Mozambique, Tanzania and South Africa have significant natural gas projects.
4. New transmission projects in the pipelines will become part of the regional bigger project. Insufficient knowledge in unconventional gas development

Recommendations/ Call to Action:

1. Strong call for better cooperation between role players in the sector in order to attract capital and technical expertise and to fast-track the development of the gas sector



PHARMACEUTICAL SESSION 1 - DEVELOPING THE REGIONAL PHARMACEUTICAL INDUSTRY

Purpose:

The Session looked into the development and progress of the Pharmaceutical Industry in the region with specific focus on:

1. What has worked and what did not?
2. What can be learnt from other regions?
3. If the principle of variable geometry could apply in pharmaceuticals development in the region? What the main constraints to the Industry are and how these can be addressed to improve investment?

Presenters:

Kirti Narsai, Johnson & Johnson, SADC Business Council Matrix

Greg Perry, Assistant Director General, International Federation of Pharmaceutical Manufacturers (IFPMA)

Dr. Onabanjo Regional Director-UNFPA`s experience in supporting local and regional condom manufacturing

Panelists

Eng. Jennifer Gache, EAC Secretariat

Paulus Mwadingi-Hillcrest Pharmaceutical

Randall Crisp, Life Sciences Regional Manager, Clarivate Analytics

Gillian Christians, Deputy Director, DTI

David Katerere - Tshwane University of Technology

Moderator

Dagmar Honsebein, Consultant

PARALLEL PHARMACEUTICAL SESSION 2 - OPPORTUNITIES IN THE PHARMACEUTICAL INDUSTRY

Presenters

Dr Jenny-Lee Panayides, Research Group Leader, CSIR

Biosciences, South Africa Dr Darren Riley, University of Pretoria,
South Africa

Dr Ereck Chakauya, Coordinator Southern African Bioscience Network (SANBio)

Panelists

Emmanuel Mujuru , Chairman

Pharmaceutical Manufacturers Association

of Zimbabwe (PMAZ) Celestine Kumire,

Pharmaceutical expert, SAPHARM Durra

Moodley, Dore Pharmaceuticals, Namibia

Sandra Mwilhangele, Youth Entrepreneur - Youth Innovation and Entrepreneurship



Moderator

Eng Jennifer Gache, EAC Secretariat

Combined Observations from Pharmaceuticals Sessions:

1. Delegates acknowledged the slow progress towards the implementation and operationalisation of the SADC Pharmaceutical Business Plan
2. Countries in the SADC Region each have their own quality standards and regulatory authorities.
3. The pharmaceutical matrix has been developed as a result, focusing on policy, operational and cross-sectoral aspects of the entire pharmaceutical value chain.
4. The opportunity exists to build an innovation eco-system based on a strong single regulatory framework
5. The region continues to have a high burden of infectious and communicable diseases particularly HIV, TB and Malaria The region consumes huge amounts of condoms, TB drugs, ARVs, anti-malarials, almost all of which are imported.
6. Individually countries constitute small markets for condoms but collectively a huge market as SADC. Efforts are under way to build the capacity of local condom manufacturers to having the same quality and standards levels as international companies.
7. Support for the harmonisation of registration of products – working with regulatory authorities for work-sharing so that registration in one country should automatically result in registration in other member states
8. There are weak linkages between universities and private sector, which results in the mis-educating of young people interested in the pharmaceutical industry

Recommendations/Call to Action

1. Call for the establishment of a SADC Health Products Agency
2. Call for the establishment of a process for a single dossier, single approval and single pack based on mutual recognition
3. All countries in the Region urged to improve capacity building, training and use of new e-technologies and to promote health systems strengthening
4. Call for the establishment of a SADC Training Institute in line with India -NAIPA or USA — PERI models
5. Member States urged to shorten the lead times in the registration of pharmaceutical products (medicines and health commodities).



PARALLEL MINING SESSION: CONSCIOUS INDUSTRIALISATION – ENSURING SUSTAINABLE LANDSCAPES AS SADC INDUSTRIALISES

Purpose:

The SADC region has abundant mineral resources, both higher value minerals (precious metals and minerals) However, the benefits accruing from these endowments are rather limited, particularly with regards to mineral beneficiation and value addition.

the EU. Exacerbating the situation are the limited energy and water resources, poor R&D as well as poor intra-trade infrastructure, among others. Indeed, it is for this reason that the SADC Industrialisation Strategy and Roadmap 2015 - 2063 places mineral beneficiation and value addition as one of three priority growth paths to Industrialisation

Key questions to be answered by this session:

1. Upstream, downstream, side stream, which stream are we on?
2. Where have we succeeded and where have we failed
3. in mineral beneficiation?
4. How have others done it?
5. Can we make it work?

Moderator:

Prof Godfrey Dzinomwa, Mining and Process Engineering

Presentations:

Dr. Veston Malango, Namibian Chamber of Mines

Ricardo Labo “Peru’s experience in mining and its contribution to the country’s development”

Panelists:

Tapiwa Samanga, SADC Secretariat

Dr. Vickey do Cabo (Ministry of Mines and Energy, Namibia)

Beeuwen Gerrits, Department of Science and Technology, South Africa

Vusi Mabena, Executive Secretary Chamber of Mines of South Africa

Key Observations:

1. The focus on beneficiation has to continue and ways to improve this fast-tracked
2. There is an urgent need for improved communication between government and other stakeholders in the sector Legacy issues that impede development of mining communities and towns are not being adequately addressed SADC to look into limit or outlaw exporting of minerals as ore or feedstock, but only as final products/goods Unmined minerals mean nothing, credit should be given to companies that bring these minerals to the surface As SADC a regional strategy that will look at the entire region, beyond individual countries is needed
3. The citizens of the region can no longer play a role of providing cheap labour
4. Mining is not sustainable by its very nature, but the industry needs continued investment for the economic benefits to the region.
5. The environment should always be protected and prioritized in mining operations



Recommendations

1. Call for the finalisation of SADC Regional Mining Vision to provide policy guidance in positioning the region as a global player in mining value chains
2. Call for the resuscitation of the Mining Ministers` forum for better engagement between public and private sector in the mining sector
3. Develop a regional database on mining inputs and services
4. Mining companies to support new SMEs and upstream market development Establish support programmes to facilitate cross border beneficiation
5. Agreement that an online discussion needs to be setup for the discussions raised in the session to continue



PARALLEL YOUTH DEVELOPMENT SESSION - INCLUSION OF AFRICAN YOUTH ENTREPRENEURS TOWARDS SUSTAINABLE INDUSTRIALISATION

Purpose:

This session focused on Youth development with particular at the issues of:

1. Can the opportunities in infrastructure development and industrialisation, for youth participation be identified?
2. What is the assessment of the capacity and readiness of youth-owned enterprises?
3. Are there trade policies that can identify barriers impeding participation of youth-owned enterprises?
4. What are the essential levers for a conducive entrepreneurial ecosystem?

Presenters:

Peter Varndell, Program Manager, NBF Africa Infrastructure Desk (LED study)

Maria Immanuel, Trade expert: Overview of regional opportunities for industrialisation

Anneline Morgan, SADC Secretariat: Outcomes and recommendations of Regional Assessment on Youth Innovation, Entrepreneurship and leadership

Panelists

Kennedy Liswani, CEO Telephonic Mobile Technology

Loide N Uushona, MD ProQuest Diagnostic Labs

Lebogang Chaka, CEO Afro Visionary Legacy Development Funding institution

Ronald Osumba, Chairman: Youth Enterprise Development Fund, EAC

Patrick Sam- Youth Activist

Moderator

Daisy Mathias-Presidential Youth Advisor

Key Observations:

1. SADCs definition of Youth needs to be clarified as it far too wide at the moment.
2. There needs to be Youth mainstreaming in all decision-making processes and in policy- and business - development
3. There remains a general need across the Region for the development of practical programs that will encourage skills transfer and youth empowerment
4. There also remains the lack of regional initiatives that will assist and support youth entrepreneurs to create sustainability of their businesses
5. The financial bottlenecks experience by youth-led businesses needs to be addressed
6. Young entrepreneurs require assistance with access to procurement and regional markets as well as with cross border trade.



Recommendations/Call to Action

1. Concrete plans needed to provide Youth in the region with incubation, mentorship, internship and skills training programmes in key areas of industrialization
2. Develop regional initiatives to enhance youth and women access to capital and credit for startup businesses.

PARALLEL AGRO-PROCESSING SESSION: SECTORIAL DEVELOPMENT AND FINANCING OF REGIONAL AGRICULTURE

Purpose:

Agricultural growth, particularly in the small and medium scale sector, has powerful leverage effects on the rest of the economy. In August 2014, the SADC Council of Ministers endorsed the SADC Regional Agricultural Policy (RAP). The RAP defines common agreed objectives and measures to guide, promote and support actions at regional and national levels in the agricultural sector of SADC to stimulate competitive production and trade of agriculture-based products whilst ensuring sustainable utilization of natural resources and effective protection of the environment.

Key questions to be answered by this session:

1. What are key priority value chains in Agro-processing in SADC.
2. What role can digital and smart agriculture play in improving farming yields?
3. What challenges do African youths encounter when trying to venture into this sector?

Moderator:

Chipego Zulu, CEO **Zambian Association of Manufacturers**

Presentations:

Martin Muchero, SADC, Preliminary findings from the Agro-profiling study –developments in the selected value chains

Henri Minnar, Director, AgriMentor

Mike de Klerk, Reshaping of African Agriculture: the growing role of regional and domestic investment in the development of sustainable large- and medium-scale agriculture

Ereck Chakauya, SANBio, Innovations in Agriculture

Panelists:

Sean Makoena, Outward Payment Specialist, RMB Namibia

Lina Keyter, Agri-Academy

Lucas Lungameni, CEO, AMTA

Nico Willemse, National Project Coordinator, UNIDO

Key Observations:

1. There is an urgent need for ‘smart agriculture’
2. Alien species are growing prolifically across the Region and are soaking up water sources
3. Youth need to be involved more in urban agriculture
4. Access to land, finance and infrastructure for entrepreneurs interested in agriculture needs to improve
5. Bush encroachment is a challenge to agriculture, which could be turned into a resource



Recommendations/Call to Action

1. Governments need to share the risk of Agro-business through PPP
2. Practical programs that will encourage skills transfer and youth empowerment in Agriculture must be developed
3. Support rural and township economy needs to be prioritised by all Member States

PARALLEL MANUFACTURING SESSION: ROADMAP TOWARDS REGIONAL MANUFACTURING IN SADC

Purpose:

This session looked at manufacturing in the Region, focusing on what the most urgent needs are at the moment, what the current status quo is and what the roles and responsibilities of the various stakeholders are.

Panelists:

1. Trudi Hartzenberg, Executive Director, Trade Law Centre of Southern Africa
2. Thabo Qhesi, CEO Private Sector Foundation of Lesotho
3. Dr. Dev Chamroo
4. Charity Mwiya, CEO Namibia Chamber of Commerce and Industry (NCCI)

Moderator:

Prof Mike Morris, Cape town University

Key Observations:

1. The world is in the 4th Industrial Revolution
2. Bandwidth (Internet connectivity) is the steam engine of the 4th Industrial Revolution
3. New thinking related to Industrial Policy and Industrial Development is therefore required
4. Firm level Intelligence is growing through data and analysis collection

Recommendations/Call to Action

1. Quotas should be developed for youth participation in business, so that they can be involved in industrialisation
2. Manufacturing policies need to be consistent throughout the Region.
3. Initiatives need to be youth-focused in order to ensure entrepreneurs to be sustainable. These need to be consistent across the region



PARALLEL TECHNOLOGY SESSION - INNOVATION SUPPORT & TECHNOLOGY DEVELOPMENT IN ADVANCING INDUSTRIAL DEVELOPMENT

Purpose:

This session looked into approaches in establishing innovation support programmes or instruments to advance industrialisation and to interrogate the regions uptake of technology transfer for Industrial development. The session also looked into the supporting of Youth Innovation and Entrepreneurship, the strengthening of Intellectual Property Rights systems and ways to increase investments for research & development

Moderators:

Anneline Morgan – Senior Technical Advisor: STI, SADC Secretariat and
Flora Ismail Tibazarwa – Programme Director: Southern Africa Innovation Support Programme (SAIS)

Presentations:

Ilari Lindy, SAIS “Regional Innovation Support programmes case of SAIS”
Patrick Krappie, Executive Manager - Technology Innovation Agency, Technology Transfer "Case of Technology Stations and Youth Innovation Programme"
Leonora Joodt, Section Head: SME Development and Promotion, City of Windhoek, “Youth Entrepreneurial Strategy”

Panelists:

Silas Newaka, Innovation Manager: Namibia Business Innovation Institute
Vincent Nowaseb – General Manager ITD - Namibia Commission on Research, Science and Technology (NCRST)
Marnix Van Holland, Programme Development Manager – Humanist Institute for Co-operation with Developing Countries (HIVOS)
Sam Ikela, Head: SME Business, First National Bank Namibia
Daisy Mathias, Special Advisor: Youth, Office of the President, Republic of Namibia

Key Observations:

1. There is urgent need for a coherent Regional Youth Entrepreneurship Development Strategy
2. Young people need to be given the space and support to come up with innovative ideas
3. Trends by Youth are in Fitness Clubs, Green and sustainable markets, Social Media, Mobile Apps development and Beauty services
4. There are many challenges faced by entrepreneurs as ideas and innovations take money and many years to develop and make marketable.
5. Capacity Building at every point in the innovation process is needed in the Region
6. Technology Stations for development and marketing need to be established in every country and where they exist to be strengthened
7. Focus on- and the promotion of - innovation and technology must start from primary and secondary school levels, not just at university
8. Awareness of Intellectual property rights needs to be mainstreamed, even starting at Primary schools



Recommendations/Call to Action

1. Call to increase investment in research, development and innovation by both public and private sectors to advance knowledge generation and productivity to stimulate industrial development
2. Call to strengthen the Intellectual Property Rights (IPR) policies and regulatory systems
3. Facilitate and advance uptake of technology transfer in the development of industrial value chains Instruments need to be put in place to finance innovation and commercialization of products and services



WOMEN'S ECONOMIC EMPOWERMENT SESSION: TOWARDS A NEW TRADE POLICY AND GOVERNANCE

Purpose:

The importance of mainstreaming gender in trade policy development, and mainstreaming women in trade and trade-related policy development. Consider the importance of including women in the policy and governance processes and identify challenges for women in trade as well as explore strategies to address these challenges and learn from success stories.

Moderator:

Trudi Hartzenberg – Executive Director, Trade Law Centre of Southern Africa (Tralac)

Keynote speaker:

Honorable Prime Minister of Namibia, Saara Kuugongelwa, Amadhila

Highlighted issues:

1. Africa's untapped potential remains at 3% of global trade even though it has been proven that women owned enterprises tend to earn, pay and employ more and have shown to be more productive than domestic ones.
2. The disparities are imbalanced with women still underrepresented in international trade and as traders
3. There's not just the human rights imperative to gender equality, but also an economic imperative.
4. Disparities in terms of the opportunities afforded men compared to women are glaring.
5. Women's economic empowerment is imperative for economic growth in the region.
6. SACU is building a tool kit for women and youth.

Recommendations:

1. Policy should ensure macro-economic stability; where women are at the centre of trade and development.
2. Interventions assisting women traders – e.g., equipment aid.
3. There should be a concerted effort by the region to equip people with digital and numeracy literacy, especially in young people.
4. Champions are needed to advance women trade by ensuring that policies in trade governance are translated to the reality of women.



INTRA-AFRICAN TRADE SESSION: AGREEMENTS- THE AFRICAN CONTINENTAL FREE TRADE AREA AND THE TRIPARTITE FREE TRADE AREA

Purpose:

Intra-African trade remains at low levels around 17%, while Within SADC, intra trade is 10% while trade between SADC and other African countries is around 3%. Steps have been taken in recent years to improve the level of trade between first SADC, and secondly between SADC countries with other African countries including the development of the SADC Free Trade Area. The session looked at how will TFTA and AfCFTA agreements benefit SADC and what SADC countries and businesses need to do to maximize on the TFTA and AfCFTA Agreements?

Presenters:

Michael Lawrence, Clothing Retail Association
Dr. Deusdedit Rwehumbiza, UDSM
Tulo Makwati, Researcher, NEPAD Business Foundation

Panelists:

Bhanu Jaddo, Secretary General Mauritius Chamber of Commerce and Industry
Heinrich Krogman -Tutwa Consulting
Thabo Qhesi CEO Private Sector Foundation of Lesotho
Annascy Mwanyangapo, Deputy Permanent Secretary, international Trade, Namibia

Moderator:

Prof Erasmus, Trade Law Centre of Southern Africa (TRALAC)

Key Points from Session:

1. Trade between African countries remains concerningly low
2. Africa still exports more raw materials instead of finished products
3. There is a general lack of infrastructure in the region
4. Business chambers should be able to communicate with governments and governments should take into consideration the views of the private sector
5. There seem to be a general fear that developed African countries could flood smaller countries with their products
6. There is no single solution for the African economic situation

Recommendations/ Calls to Action

1. Rules of Origin should be taken into consideration
2. Long term benefits rather than challenges of trade agreements should be promoted
3. Governments should regulate business to prevent anti-competitive behaviour the private sector
4. Exception clauses to be introduced to protect the interests of small economy countries



DAY 3



TRADE FACILITATION SEMINAR - CROSS-BORDER TRADE AND PAYMENT SYSTEMS – SIRESS

Purpose:

This Seminar looked into trade facilitation including the NTB monitoring mechanism and asked are trade barriers being reduced to any degree. Session also investigate what the actual instances and causes of border delays are and if there are significant differences with one-stop border posts. Session focused on if the introduction of SIRESS reduced cross border transaction costs?

Presenters:

Augustine Tawanda, Secretary General, Southern Africa Cross Border Traders Association
Pat Adams - Communications Officer, SADC Banking Association
Tinashe Kapuya, USAID, Corridor Performance Monitoring System (CPMS).

Panelists

Alcides Monteiro, SADC Secretariat Trade facilitation instruments that support Industrialisation
Frikkie van Der Merwe
Susanne Beukes- Dep Director: Trade Facilitation Ministry of Finance
Elisha Tshuma, Zimbabwe Trade Forum

Moderator:

Maria Immanuel

Key Observations

1. The biggest challenge for transporters is time spent idle at border posts and on the road.
2. Drivers are exploited by employers and most are not given enough time off to rest.
3. Some are not given their travel allowances on time and this leads to more time spent on the road than necessary.
4. Cross-border fees are still very high which makes it difficult for SMEs to trade in the region.
5. Even though SIRESS is meant to help lower fees, banks still charge high amounts, and are usually passed on to clients.
6. Each Member State has a Banking Association and represented in the SADC Banking Association.
7. SADC Payment System Project was signed by heads of states in 2006. SADC Protocol
8. The one-stop border bill has been passed.
9. The Trade Facilitation Agreement is in place.
10. SIRESS – Ensures real-time cross settlement system for cross border transactions which will be migrating to multi-currency settlement system, with the inclusion of the US\$ in August 2018 to facilitate easier transactions.

**Recommendations/ Call to Action:**

1. Harmonization of standards across the region will help fast track the process at the border posts. System connectivity will shorten time spent waiting at borders posts.
2. Information dissemination is necessary for all round awareness and transparency. Capacity building is key to ensure smooth processing at cross-border posts.
3. Customs officials need to be trained and equipped with necessary skills to understand issues of trade facilitation.
4. Regulators need to look at how the cross-border fees can be reduced.
5. Policy makers need to speedily endorse and implement necessary
6. Broader engagement including parliamentarians to agree on implementation and champions to lead this.



SMME DEVELOPMENT SEMINAR - DEVELOPING A STRONG SMME BASE USING TOOLS AND SKILLS SHARED FROM BIG BUSINESS

Purpose

This session looked at the key obstacles that prevent SMMEs from participating in regional value chains and how can these obstacles be dealt with to ensure SMMEs in SADC join and participate in the mainstream economy?

Presenters:

Maria Nikodemus, Manufacturer
Brian Black Chairman Namibia Manufacturing Association

Panelists:

G Kandenge - NISO
Kennedy Liswani- Founder- Telephonic Mobile Technology
Kauna Ndilula, MD - BFS
Ujama Mushimba, Owner - Wing It
Tom Shilongo, Founder: Namibia Launch Moderator:

Dr. Michael Humavindu –DPS- MITSMED

Facilitators:

Ambassador Faizel Ismail
Nigel- Gwynne Evans, DTI South Africa Facilitator:

Key Observations:

1. Namibian Retail Charter ensures a Fair-Trade environment
2. The Namibia Trade Forum creates Dialogue
3. Equality Economic Framework dealing with mass inequality in Namibia
4. Issue of Scale and Capability: There are many micro enterprises and large Multinationals, but very few middle-sized enterprises
5. Question raised on whether governments are doing enough to support the SMME who employs the unemployed?
6. Supermarkets are destroying the market of the smaller seller

Recommendations/ Call to Action:

1. Get the scale issues right and get the local retailers to appreciate your product Platforms for networking between entrepreneurs within the region
2. SMMEs to build the scale and become export enterprises
3. SMME to employ the unemployed through Public support
4. Harmonisation need between Public and Private sectors



FINANCE AND INVESTMENT SEMINAR – THE REGIONAL INVESTMENT LANDSCAPE AND INVESTMENT OPPORTUNITIES IN SADC

Purpose:

This session looked how important is a regional policy framework for investment is as well as what is the status of the SADC Investment Policy Framework and how does it affect domestic and foreign investment in SADC member states.

Session also looked at what SADC members states are doing to attract and retain investment - both domestic and foreign - to their economies and what do investors, financiers and their agents look for in investment projects or investment destinations?

Presenters:

Kay Parplies, Head of unit for Innovative Financial Institutions in the EU

Panelists:

Dr. Dav Chamroo

Martin Inkumbi – CEO-Development Bank of Namibia

Penda Ithindi- Senior Technical Advisor to the Minister-Ministry of Finance

Thembi Langa, SADC Secretariat

Moderator:

Lesley Wentworth, Tutwa Consulting Presentations:

Key Observations:

1. Investments from foreign partners – both traditional and emerging – remain important, as these investments provide much needed technology transfer, jobs and skills development opportunities and productive capacity
2. The EUs External Investment Fund is an ambitious new strategy to support investment in partner countries in Africa and the European Neighborhood
3. SADC requires a fully developed private sector engagement mechanism owned by regional organisations and national business associations, both being mandated by their constituencies'
4. Greater emphasis needs to be placed on intra-regional and intra-African investment, as well as on trade. Investment-led trade should be given greater prominence and governments should consider investment incentives to support investment by AU and SADC Member State companies.

Recommendations/Call to Action

1. Agreement to proceed with the SADC Business Council as the mechanism for private sector to engage with public sector
2. At country level, business organisations to meet and decide amongst themselves which organisation should be the apex body to represent them on the SADC Business Council
3. SADC Secretariat endorsed the SADC Business Council. NBF is the Secretariat in the interim until June 2019



3.4 FACTORY TOUR VISITS

The Namibian Ministry of Industrialisation, Trade and SME Development organised six Factory site visits for the delegates. The tours only made provision for 15 delegates for each site visits which filled up quickly.

The Factory sites included tours to:

- Namib Mills
- Meatco
- Namibia Poultry Industries
- Dura Pharmaceuticals
- Dinapama Supplier and Manufacturing
- Almond Diamond Polishing Company





ANNEXURE 1: EXHIBITIONS

Parallel to the SADC Industrialization Week, an SMME exhibition was set up at the venue. The purpose of the exhibition was to showcase local industries and to promote SMME's

144 SME companies exhibited their wares during the SIW

80% of the exhibitors were from Namibia and 20% from other countries in the Region





ANNEXURE 2

WINDHOEK DECLARATION

THE 3RD ANNUAL SADC INDUSTRIALISATION WEEK HELD FROM 30 JULY TO 1 AUGUST 2018 AT SAFARI COURT HOTEL AND CONFERENCE CENTRE, WINDHOEK, REPUBLIC OF NAMIBIA

Preamble

There is a Namibian saying in one of the indigenous languages of Southern Africa, Khoekhoe, that says

KHOAGU GE RA TANI GU

Which translated into English says: Elephants carry each other

This Forum therefore calls on all SADC Member States, corporates and the private sector in general, civil society and non-state actors to carry each other and the SADC Region forward to intra-regional development and inclusive prosperity.

1. The 3rd Annual SADC Industrialisation Week, was held at Safari Court Hotel and Conference Centre in Windhoek, Namibia from 30 July 2018 to 1 August 2018. The Conference was officially opened by Hon. Tjekero Tweya, MP, Minister for Industrialisation, Trade and SME Development, Namibia and closed by Hon Lucia Ipumbu, the Deputy Minister of Industrialisation, Trade and SME Development, Namibia. Also in attendance was Advocate Inge Zaamwani-Kamwe from the Office of the President of the Republic of Namibia.
2. The Forum was jointly organized by the SADC Secretariat, the Ministry of Industrialisation, Trade and SME Development, the Republic of Namibia and the NEPAD Business Foundation (NBF) under the theme ***‘Promoting Infrastructure and Youth Empowerment for Sustainable Development’***. The objective of the Forum was to provide a comprehensive, integrated and inclusive platform for intense policy and programme development focused dialogue among a broad range of constituencies from the private sector, RECs, member States’ governments, financial institutions and development partners, to discuss the implementation of strategies for harnessing the potential of the private sector in the acceleration of regional integration, and specifically regional market development, in Southern Africa. The essence is on how the private sector can be the driver and major beneficiary of the regional integration process in Southern Africa through increased opportunities for investments, profits, and growth in the region.
3. The Forum was attended by Senior Government officials from SADC Member States, CEOs and captains of industry sector in the region and beyond, Chambers of Commerce and Industry, RECs-EAC and SACU, the African Union, UNIDO, World Bank, EU, UNFPA and other regional and International Cooperating Partners and other key stakeholders. The Forum was sponsored by the following partners; Ministry of Industrialisation, Trade and SME Development, the Republic of Namibia, AFDB, Afrexim Bank, AgriBank Namibia, Development Bank of Namibia, EU, NAMPORT, GIZ, Johnson and Johnson, South African Airways and MSD.

Key observations

4. The forum made the following observations:
 - i. acknowledged the progress made at the regional and continental levels in creating frameworks, policies and strategies to promote regional integration, industrialization, regional value chains and economic development in Southern Africa, however, the issues of domestication, implementation and monitoring progress remain key;
 - ii. noted the current progress in developing the regional Agro processing value chains;



- iii. noted with concern the slow progress in the implementation of SADC Pharmaceutical business plan specifically with regards to pooled procurement and support to local and regionally manufactured medicines and health commodities;
 - iv. noted that the private sector needs to be more active in driving the regional integration process by creating better opportunities for investments in areas such as infrastructure development, manufacturing and creating opportunities for women and youths' participation in procurement, logistics and distribution process;
 - v. observed that the youths, women and the private sector should be better involved in the policy making processes on regional integration, industrialisation, and economic development;
 - vi. argued that Small and Medium Scale Enterprises (MSMEs) are still largely in the fringes in taking opportunities provided by expanded markets through the regional integration process. The main beneficiaries remain the big firms mostly concentrated in the trade, communication and service industries; and therefore, the need remains to devise appropriate strategies to mainstream youth and women MSMEs into the regional integration process and reaping its benefits;
 - vii. noted intra-regional trade remains low at about 24 per cent, highlighting the inefficiencies at border posts, including the slow pace of clearance of goods, the inadequate requisite technology, lack of uniformity of rules between and among countries, low compliance with standards, and lack of unified regional insurance arrangements; and
 - viii. noted the SADC Industrialisation Strategy identifies Energy as a major infrastructure barrier as well as a key enabler for industrial competitiveness of the region. One of the most cost-effective ways to overcome these barriers is for Industries to use Energy efficiently.
5. The Forum **DECLARE** the following as key priority areas that require attention and action on this date 1st August 2018:

(a) Infrastructure for Industrialising SADC

(ii) Forum welcomed the decisions of the SADC Ministers responsible for Energy to:

- a. issue a Statement of Intent on Cooperation on Development of Regional Gas Market and Infrastructure;
- b. establish the Regional Gas Committee and calls for the inclusion of private sector in this committee; and
- c. develop a Regional Gas Master Plan and expresses its willingness to collaborate with the SADC to finalise the Master Plan.

(iii) Forum urges SADC Member States to develop skills in the Gas sector for Youth and ensure that communities within of gas-related projects benefit from job opportunities along the stages of value chains; and



(iv) In order to execute the SADC Industrial Energy Efficiency Programme (SIEEP) effectively, the Forum urges Member States to sign the SACREEE Intergovernmental Memorandum of Agreement as approved at the last 37th Meeting of Ministers responsible for Energy in June 2018.

(b) Youth and women entrepreneurship, and empowerment for sustainable industrialisation

- (i) Providing conditions and incentives for private sector and training institutions to build capacity of youth and women entrepreneurs through incubation, mentorship, internship and skills training programmes in key areas of industrialisation; and
- (ii) Develop regional initiatives to enhance youth and women access to capital and credit to start ups.
- (iii) Expedite the approval of the Simplified Trade Regime as 70% of the beneficiaries are women

(c) Research, Innovation and Technology development

- (i) There is need to increase investment in research, development and innovation by both public and private sectors to advance knowledge generation and productivity to stimulate industrial development;
- (ii) Strengthen the Intellectual Property Rights (IPR) policies and regulatory systems;
- (iii) Facilitate and advance uptake of technology transfer in the development of industrial value chains; and
- (iv) Putting in place instruments to finance innovation and commercialisation of products and services.

(d) Private Sector Engagement Mechanism

- (i) The agreement to proceed with the SADC Business Council as the overarching structure, to engage with SADC public sector;
- (ii) The development and agreement on a Plan of Action, that will include the development of a founding document and rules of engagement for both the private sector itself and for interactions between the private and the public sector; and
- (iii) At country level business organisations to meet, decide and nominate their apex business body that will represent them on the SADC Business Council;

(e) Mineral Beneficiation

- (i) Finalisation of SADC Regional Mining Vision to provide policy guidance in positioning the region as a global player in mining value chains;
- (ii) Establish support programmes to facilitate cross border beneficiation;



- (iii) Resuscitate Mining Ministers' forum for better engagement between public and private sector in the mining sector;
- (iv) Develop a regional database on mining inputs and services; and
- (v) Mining companies to support new SMEs and upstream market development.

(f) Pharmaceutical

The Forum urges Member States to shorten the lead times in the registration of pharmaceutical products (medicines and health commodities).

(g) Investment and Finance for Industrialisation

Create public-private platform on African economic intelligence - with opportunities, players, legal, regulatory and administrative functions.

6. **ENCOURAGE** all stakeholders, including private sector, civil society organisations, academic and research institutions, and regional and international cooperating partners to facilitate and support implementation of this Declaration at national and regional levels.
7. **UNDERTAKE to** review implementation of this Declaration on a regular basis and to report the progress at the next SADC Industrialisation Week 2019.



ANNEXURE 3:

LIST OF SIW PARTICIPANTS

SIW 2018 REGISTRATION		
NAME	COMPANY	COUNTRY
ARILCEIA GONGA	MINISTRY OF INDUSTRY	ANGOLA
CISCO AGOSTINO	INTERPRETER	ANGOLA
GUIOMOR COSTA	MK - MANAGEMENT KNOWLEDGE	ANGOLA
JEREMIAS DOS SANTOS	INTERPRETER	ANGOLA
KUDIELE SANTANA	MANAGEMENT OF KNOWLEDGE	ANGOLA
KUDIELEL SANTANA	MK - MANAGEMENT KNOWLEDGE	ANGOLA
ANNELINE MORGAN	SADC SECRETARIAT	BOTSWANA
ANNELINE MORGAN	SADC SECRETARIAT	BOTSWANA
CALICIOUS TUTALIFE	SADC SECRETARIAT	BOTSWANA
ESTELLA ARYADA	SADC SECRETARIAT	BOTSWANA
GABAAKE GABAAKE	TLOU ENERGY	BOTSWANA
GEORGE MANHOTA	BOTSWANA EXPORTERS & MANUFACTURERS ASSOCIATION	BOTSWANA
MARTIN MACHERO	SADC SECRETARIAT	BOTSWANA
MOSES NTLAMELLE	SADC SECRETARIAT	BOTSWANA
PAZ VALASCO	EU DELEGATION TO SADC	BOTSWANA
PHILLIP MADELUNG	GIZ	BOTSWANA
ROBERT GAOFISE	SADC SECRETARIAT	BOTSWANA
SIMONE BERK	GIZ	BOTSWANA
KEITH BANERJEE	HIGH COMMISSION OF CANADA TO SOUTH AFRICA	CANADA
RONGA CHEZEMA	AFRICAN UNION COMMISSION	ETHIOPIA
JOHANNA UNHA-KAPRALI	EMBASSY OF FINLAND	FINLAND
JENS KOENIGER	GIZ	GERMANY
GERTUDE MOTHIBE	SAGMA	LESOTHO
MASOPHA MOSHOESHOE	JALAD AFRICA PTY	LESOTHO
MATSHEPHO TEMA	SOUTHERN AFRICA GENERIC MEDICINES ASSOCIATIONS	LESOTHO
MPHO LEHESA	MAP CAPITAL	LESOTHO
PHOMOTSO SEMATLANE	LESOTHO NATIONAL DEVELOPMENT CORPORATION	LESOTHO
REBONENG MAKOA	LESOTHO NATIONAL DEVELOPMENT CORPORATION	LESOTHO
KHIKUSA BENJAMIN	TANBEN COLLEGE WINDHOEK WEST	MALAWI
DR DAV CHAMROO	CITC MAURITIUS	MAURITIUS
MUHAMMAD SALEMOHAMED	MAURITIUS CHAMBER OF COMMERCE AND INDUSTRY	MAURITIUS
MUHAMMAD AZEEM SALEH MOHAMED	MAURITIUS CHAMBER OF COMMERCE AND INDUSTRY	MAURITIUS



A. ALIGO ALIGO	KOHDPCS	NAMIBIA
ABISAL NGIHIMWENVALI	VALIT TRADING CC	NAMIBIA
ABRAHAM SHIKONGO	ONANKALI MAHLANGU PAPER MAKING COOPERATIVE	NAMIBIA
ADIYAAN HARASEB	OSHIKUKU FOOD RESEARCH	NAMIBIA
ADRIAN HARASEB	CHSHIKAKA ANIMAL FIXED RESEARCH	NAMIBIA
NAME	COMPANY	COUNTRY
ADVANCE MUYEPERE	GOOD MORNING B ADVISORY SERVICES	NAMIBIA
AGNES NYIRENDA	GREEN ENTERPRISES SOLUTIONS	NAMIBIA
AIME LEBON	PAPER SMART INDUSTRIES	NAMIBIA
AINA IPINGE	CHILELA SAFARI AND TOURS	NAMIBIA
ALBERTINA SHIMOTEKE	WALVISBAY SALT REFINES (PTY)	NAMIBIA
ALFAS FIYAMBA	AMTA	NAMIBIA
ALFONS KUVARE	KOHDC	NAMIBIA
ALINA SHIPTUATA	TUULI TRADING CC GERMENT FACTORY	NAMIBIA
ALISA AMUPOLO	POWERCOM	NAMIBIA
ALLISTER MOUTON	WISPECO STEEL AND GARAGE DOOR	NAMIBIA
ALLY ANGULA	LEAP MANUFACTURING	NAMIBIA
ALMUD NANGOLA-TIRA	WING IT	NAMIBIA
AMAKHOE HOABES	RDJ CONSULTING SERVICES	NAMIBIA
AMAKHOE HOABES	RDJ CONSULTING SERVICES CC	NAMIBIA
AMANDO LEGNER	CMA CGM SHIPPING AGENCY	NAMIBIA
AMOS ROBERT KALUMELUME	NAMFLC	NAMIBIA
AMUNEUS NGHULIFURA	NATIONAL ART COUNCIL OF NAMIBIA	NAMIBIA
ANDRE SNYMAN	WALVIS BAY SALT REFINES (PTY)	NAMIBIA
ANDREAS LANGE	GIZ	NAMIBIA
ANDREW CAMPBELL	DORE PHARMACEUTICALS	NAMIBIA
ANDREW CAMPBELL	DORE PHARMACEUTICALS (PTY) LTD	NAMIBIA
ANDREW HAIPINSE	SOUTHERN TIMES	NAMIBIA
ANGELICA BERGMANN	WIFREE	NAMIBIA
ANNA LOUW-SAULS	ALTA'S KITCHEN	NAMIBIA
ANNA MARY MOLATUDI	AFRICAN DELI PTY	NAMIBIA
ANNA NGUNO	MINISTRY OF COMMERCE, TRADE AND INDUSTRY	NAMIBIA
ANNA SALKELIS	NAMPA	NAMIBIA
ANNAKHOE IHOABES	RDJ CONSULTING SERVICES	NAMIBIA
ANNA-LISA HAMUNYELA	HAZEL CREATIONS	NAMIBIA
ANNA-MAROE ELITSON	DESERT TREND ENTERPRISES	NAMIBIA
ANNASCY MWANYANGAPO	MITSUED	NAMIBIA
ANNE-MARIE MOLATUDI	AFRICAN DELI PTY	NAMIBIA
ANNIE SYMONDS	SUSTAINABLE DEVELOPMENT SERVICES	NAMIBIA



ANSIE WARD	LOVEIT FOOD	NAMIBIA
ARNOLD GABRIEL	GROOTFONTEIN MUNICIPALITY	NAMIBIA
ARWIL VIVIERS	NAMIB MILLS	NAMIBIA
ARWIL VIVIERS	NAMIB MILLS	NAMIBIA
ASHLEY ZIMMERMANN	GFG SLASIO SUPPLIES	NAMIBIA
ASTRID MUNGUNDA	ECO-CLIMATE ADVANCERS	NAMIBIA
AUNE ANDIMA	HAZEL CREATIONS	NAMIBIA
AUNE ANDIMBA	HAZEL CREATIONS	NAMIBIA
AVRI EVOKARI	SAIS PROGRAMME	NAMIBIA
BASILA ASHIPEMBE	KEY ACCOUNTANT EXECUTIVE	NAMIBIA
NAME	COMPANY	COUNTRY
BENEDICTUS NASHENDA	KATAKURA INVESTMENT	NAMIBIA
BENEDICTUS NASHENDA	KATAKURA INVESTMENTS	NAMIBIA
BENHARD PERUKEUS	MANAGER	NAMIBIA
BERNADU PAULUS	WING IT	NAMIBIA
BERNERD LOUW SAULS	A HAS KITCHEN	NAMIBIA
BERNHARD WALTHER	SUNSYCLES NAMIBIA	NAMIBIA
BERNHARD WALTHER	SUNSYCLES NAMIBIA	NAMIBIA
BERNICE FUFUNA	KUNENE REGIONAL COUNCIL	NAMIBIA
BORIS BOETTCHER	WBCG	NAMIBIA
BRENDAN SIMBWAYE	BLESSING CREATION	NAMIBIA
CAROLINE TJAMBIRU	KUNENE D. CREATIVE CRAFT	NAMIBIA
CELESTE BRANDT	COMMODITY EXCHANGE	NAMIBIA
CHAM KALIK	OBSERVER	NAMIBIA
CHAMA CHAKANGA	AFRO PRINT LINE	NAMIBIA
CHARMAINE NYANDORO	GOOD WOMEN GOOD BUSINESS	NAMIBIA
CHRISTINA SAUNDERSON	PALESA PADS NAMIBIA	NAMIBIA
CHRISTINE ZEITLER	NAUTE KRISTALL DISTILLERY	NAMIBIA
CHRISTO VAN NIEKERK	HARTLIEF	NAMIBIA
CHRISTUNE ORTMANN	GLOBAL TECHNOLOGIES	NAMIBIA
CHUAKA OKAFOR	RAND MERCHANT BANK	NAMIBIA
CINDY LU HASHEELA	WBCG	NAMIBIA
CLAUDIA HANGERA	JOSEPHINE'S LEATHER WORKS	NAMIBIA
CLAUDINE MOUTON	SMES COMPETE	NAMIBIA
CONAN ELLISON	DESERT TREND ENTERPRISES	NAMIBIA
DAGMAR HONSBEIN	IDEAL-X CC	NAMIBIA
DAISRY MATHIHS	OFFICE OF THE PRESIDENT	NAMIBIA
DANELLE SCHOLK	ERONGO MOUNTAIN WINERY	NAMIBIA
DANIEL BONKWANE	UNAM	NAMIBIA
DANIEL KAVISHE	FNB	NAMIBIA
DANIEL MOTHINGA	RMB	NAMIBIA



DANIEL ROLAND MEYER	SMES COMPETE	NAMIBIA
DAVID BEUKES	AFRICAN LEADERSHIP INSTITUTE	NAMIBIA
DAVID KANDJABA	OSHELELA TRADING	NAMIBIA
DAVID MABUZA	MINISTRY OF COMMERCE, TRADE AND INDUSTRY	NAMIBIA
DAVID NAMALENGA	DINAPAMA MANUFACTURING & SUPPLIES	NAMIBIA
DEMETRIO MOWES	SOLVE NAMIBIA	NAMIBIA
DICKSON NOOMBOLA	NANSO	NAMIBIA
DIGNITY MARE	SOUTHERN TIMES	NAMIBIA
DISNEY ANDREAS	AFRICAN DELI PTY	NAMIBIA
DR DAV CHAMROO	CITC NAMIBIA	NAMIBIA
DURRE MOODLEY	DORE PHARMACEUTICALS	NAMIBIA
EDGAR BRAVELT	NEW ERA	NAMIBIA
EDITH KUKURI	NAMPORT	NAMIBIA
NAME	COMPANY	COUNTRY
EDLA KAVETEUA	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
ELIA HAINONGO	CITY OF WINDHOEK	NAMIBIA
ELIJAH SICHONE	RERA	NAMIBIA
ELLIS TIJUEZA	ELLIS T INVESTMENT	NAMIBIA
ELLIS TJIUEZA	ELLIS T INVESTMENT	NAMIBIA
ELMO KURZ	WALVIS BAY SALT REFINES (PTY)	NAMIBIA
EMMENCY NUUKALA	NEW ERA	NAMIBIA
ENGINIE TJINDERE	COMMODITY EXCHANGE	NAMIBIA
ERICKSON MALWA	TALMAIA FOODS	NAMIBIA
ERICKY GIDEON	ONAKANALI MAHUNGU PAPER MAKING COOPERATIVE	NAMIBIA
ERNA SHIPAHM	HAZEL CREATIONS	NAMIBIA
ERNA SHIPAHU	HAZEL CREATIONS	NAMIBIA
ERNEAST HAMUFUNGU	VAEFENI DISTRIBUTION	NAMIBIA
ERNEST BEUKES	GLOBAL TECHNOLOGIES	NAMIBIA
ERNEST-BENEDIKT RIEHLE	GIZ	NAMIBIA
ESME MAHAMBABA	TABRIMO INVESMENTS	NAMIBIA
ESTHER KOLL	ERONGO MOUNTAIN WINERY	NAMIBIA
ESTHER NDILULA	NAMIBIA WILD LIFE RESORTS	NAMIBIA
ESTHER SHILONGO	NDAXPULA TRADING ENTERPRISE	NAMIBIA
ESTHER SHWINGAYMWE	AUGUST 26 TEXTILE & GARMENTS	NAMIBIA
ETHILDE KUWA	NAMIBIA WILD LIFE RESORTS	NAMIBIA
EUPHRANSIA MBANGU	CHIZANGO TRADING CC	NAMIBIA
EVELINE DE KLERK	NEW ERA NEWSPAPER	NAMIBIA
FALLONE TAMBWE	PENDUKA DEVELOPMENT TRUST	NAMIBIA
FATIMA HONES	GOOD WOMEN GOOD BUSINESS	NAMIBIA
FESTUS GABRIEL	UNAM	NAMIBIA



FILADELPHIA MBINGENEEKO	MINISTRY OF MINES AND ENERGY	NAMIBIA
FLORA TIBZARWA	SOUTHERN AFRICA INNOVATION SUPPORT PROGRAMME	NAMIBIA
FLORIDA BEULES	AFRICAN LEADERSHIP INSTITUTE	NAMIBIA
FOIBE AMADHILA	MINISTRY OF URBAN AND RURAL DEVELOPMENT	NAMIBIA
FOIBE HAIPINGE	COMMODITY EXCHANGE	NAMIBIA
FRIEDA GOTTLIES	NAMPORT	NAMIBIA
FRIEDI LUKAS	ISOC	NAMIBIA
FRIKKIE VAN DER MERWE	CONSULTANT	NAMIBIA
FRIKKIE VAN DER MERWE	CONSULTANT	NAMIBIA
FUEDA KANYEUMBO	CITY OF WINDHOEK	NAMIBIA
GABRIEL HAULYMAYI	IVATO INVESTMENT	NAMIBIA
GABRIEL UALIENGO	SEAL PRODUCTS	NAMIBIA
GENOFEVA BASSON	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
GEORGE KAMBDIA	INSIGHT MAGAZINE	NAMIBIA
GERMANY ISHITILE	WING IT	NAMIBIA
GERSON SHIPUTATA	TUULI TRADING CC GARMENT FACTORY	NAMIBIA
GILBERT BOOIS	WBCG	NAMIBIA
NAME	COMPANY	COUNTRY
GNDYUS MASHEELA	WBCG	NAMIBIA
GODFREY DZINOMWA	NAMIBIA UNIVERSITY OF SCIENCE AND TECHNOLOGY	NAMIBIA
GREATER MUKUMBIRA	SOUTHERN AFRICAN SCIENCE SERVICE CENTRE	NAMIBIA
GREG SWARTZ	WALVIS BAY SALT REFINES (PTY)	NAMIBIA
GREGORY FERIS	LARK JOURNEYS NAMIBIA	NAMIBIA
GRETTA GASPAR	NATIONAL ART COUNCIL OF NAMIBIA	NAMIBIA
GWEN FINI-DELIE	GFG SLASIO SUPPLIES	NAMIBIA
H SALTIEL	LIZA SHOE MAKERS	NAMIBIA
H.N NGODJI	H.D PROPERTIES	NAMIBIA
HAFENI NDEMULA	ERC	NAMIBIA
HAIKALI NDATA MUKUA	NEDA	NAMIBIA
HAMUNYELA HAMATA	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
HANGANEE HAMUNYELA		NAMIBIA
HANS HANGUE		NAMIBIA
HARDNESS CARR GARSEH	NEW ERA GROUP	NAMIBIA
HASEKIL JOHANNES	NBII/NUST	NAMIBIA
HEINRICH TSAUSEB	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
HEINZ KANGOMBE	KUUTURA EAST BRICKEY MANKING	NAMIBIA



HELENA AMADHILA	TOMMYS LODGE	NAMIBIA
HELENA SHIGWEDA	LOVEIT FOOD	NAMIBIA
HENDRINA KANYOLO	ONE AFRICA TV	NAMIBIA
HENRI GROTHKOPF	WISPECO STEEL AND GARAGE DOOR	NAMIBIA
HENRICH HAFENI NGHIDIPAYA	NAMIBIA DRY FISH PROCESSING PTY LTD/HAFENI TOURS	NAMIBIA
HERMAN KANGOATI	MICT	NAMIBIA
HERMINE HILMARUA	MINISTRY OF INDUSTRIALISATION, TRADE AND SME DEVELOPMENT	NAMIBIA
HILENI IYAMBO	CITY OF WINDHOEK	NAMIBIA
HILMA HIMATHA	DINAPAMA MANUFACTURING & SUPPLIES	NAMIBIA
HIROAKI KUBOTA	JICA	NAMIBIA
HISKIA ASLMO	UNIVERSAL AGRICULTURAL ASSOCIATION	NAMIBIA
HURBERT NYAMBUYA	PINNACLE GROUP SA	NAMIBIA
ILWENYA THOMAS	ILWENYA	NAMIBIA
IMELDO KUHANGA	BIA TRAVEL AGENCY	NAMIBIA
IMMANUEL NEIB	IMOTIN PAINTS	NAMIBIA
INEDA NJAMBUL	AFRICAN DELI PTY	NAMIBIA
INGE ZAAMWANE	OFFICE OF THE PRESIDENT	NAMIBIA
INGRID AN-AOBES	JOSEPHINES LEATHER WORKS	NAMIBIA
IRAINIE RIETZ	WHITE FEATHER CREATION	NAMIBIA
IRENE LAETITIA REITZ	IRENE LEATHER WORKS	NAMIBIA
IRENE MNSHONA	NASHINDUNDO GENERALS	NAMIBIA
ISABELLA CHIRCHIR	MINISTRY OF MINES AND ENERGY	NAMIBIA
IVAN KAPERRE	NAMCLOUD	NAMIBIA
JACKEY ONESMUS	WINDHOEK WEST CONSTITUENCY	NAMIBIA
NAME	COMPANY	COUNTRY
JACKIE HARTZENBERG	HARTLIEF	NAMIBIA
JACOBINE AMUTENYA	THE NATIONAL COMMISSION ON RESEARCH SCIENCE & TECHNOLOGY	NAMIBIA
JACQUILINE LOME	UNAM	NAMIBIA
JAMIE-LEE NELS	GOOD WOMEN GOOD B ADVISORY SERVICES	NAMIBIA
JEKOVIA HAUFIKU	NSI	NAMIBIA
JEREMIOS DOS SANTOS	INTERPRETER	NAMIBIA
JEROME KISTING	BOABAB CAPITAL	NAMIBIA
JERRY NAMALENGA	DINAPAMA MANUFACTURING & SUPPLIES	NAMIBIA
JOELENE KOTZE	HARTLIEF	NAMIBIA
JOHANNA JOEL	DINAPAMA MANUFACTURING & SUPPLIES	NAMIBIA
JOSAPHAT TJIHO	N/A	NAMIBIA
JOSEPH	SNS ENERGY	NAMIBIA
JOSEPH MANDIZHA	LONGESS TECHNOLOGY	NAMIBIA



JOSEPH SHUAMBA	SNS ENERGY	NAMIBIA
JOYCE MWANGI	MADAM P TRAINING ENTERPRISES	NAMIBIA
JOYCE MWANGI		NAMIBIA
JULIA ENKALI	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
JUSTINA KATEWA	NAMFLC	NAMIBIA
JUSTINE MWETULUNDILA	AFRICAN HORIZON	NAMIBIA
KAREN SHAHNAZARYAN	GAYANE TRADING ENTERPRISES CC	NAMIBIA
KARIN REISS	UNIDO	NAMIBIA
KARINA IHUWA	GLOBAL POLYMER	NAMIBIA
KASIKU SITEKETA	INSIGHT MAGAZINE	NAMIBIA
KATRINA NAMUNJEBO	KATHY'S JOINERY & RENOVATIONS CC	NAMIBIA
KATUNOVANDU KATJIMUNE	CONFERENCE LINK	NAMIBIA
KEENAN MOSHET	ERONGO MOUNTAIN WINERY	NAMIBIA
KENANDEI TJIVIKUA	SYNERGY BUSINESS AND MANAGEMENT SERVICES	NAMIBIA
KENNEDY HAUSEB	ERC	NAMIBIA
KENNETH GOEIEMAN	NAMCLOUD	NAMIBIA
KIMBERLEY TODT	GIZ	NAMIBIA
KLAUDIA AMUTENYA	GIZ BUSH CONTROL AND BIOMASS PROJECT	NAMIBIA
KLORRY ONESMUS	WIHK WEST CONSTITUENCY	NAMIBIA
KOLL WOLFGANG	ERONGO MOUNTAIN WINERY	NAMIBIA
KONDJENI NTINDA	SACREE	NAMIBIA
KOOLIKE FRAMS	KOOLIKE PRODUCTION	NAMIBIA
KUDAKWASHE NDHLUKULA	SACREE	NAMIBIA
L STAFFELS	RMB	NAMIBIA
LADY MBUNGAQ	LAMBUNGA FASHION	NAMIBIA
LAHJA MAGANA HIPONDOKA	MINISTRY OF URBAN AND RURAL DEVELOPMENT	NAMIBIA
LALIYA NASHUUTA	SOUTHERN TIMES	NAMIBIA
LAMANGULUKA HENOCK	HEADWAY CONSULTING (PTY) LTD	NAMIBIA
LATIFA KAVITA	P. NAMENE MULTI SERVICE	NAMIBIA
NAME	COMPANY	COUNTRY
LEENA SINDANO	LEENA SINDANO	NAMIBIA
LEEVI SAKEUS	SPECTRUM LABORATORIES AND CONSULTANCY NAMIBIA CC	NAMIBIA
LEFA MOHLOMI	APKH INVESTMENT CC	NAMIBIA
LESLIE MAVANYANI	BI-DYNAMICS	NAMIBIA
LINDA RUBEN	CNR INVESTMENTS CC	NAMIBIA
LLEWELLYN LOUW	DORE PHARMACEUTICALS	NAMIBIA
LOIDE KAMATI	NASHINDUNDO GENERALS	NAMIBIA



LOIPE TUNA NAMWEYA	AFRICA BEEF MASTER & NAMENE TECHNOLOGY	NAMIBIA
LOUISE MALANGO	CONFERENCE LINK	NAMIBIA
LOVISA HAIPUMBU	DELICACY RESTAURANT CC	NAMIBIA
LOVISA KAMBONDE	NCRST	NAMIBIA
LUCIA SHIJKWA	LIZA SHOE MAKERS	NAMIBIA
LUCINA KAMBALA	NAMSO	NAMIBIA
LUDWIG ORREAN	AUGUST 26 TEXTILE & GARMENTS	NAMIBIA
LUKAS MUNGOTO	DIRECT DESIGN LAB	NAMIBIA
LUNGAMEN LUCAS	NUTA	NAMIBIA
LYDIA KAAPAMA	VIOLINE INVESTMENT	NAMIBIA
LYDIA PITIRI	NAMPA	NAMIBIA
M.K NAMAKWAMBI	BAOBAB CAPITAL	NAMIBIA
MACARIOS OHIMUAND IRONGA	INTERNATIONAL PEACE YOUTH GROUP	NAMIBIA
MAFFAL NUULE	NATIONAL ART COUNCIL OF NAMIBIA	NAMIBIA
MAGRETH TSUSES	EDEN MANUFACTURERS	NAMIBIA
MAGRETH V FRANS	OHORONGO CEMENT	NAMIBIA
MAKIA NAMNUTA	MAGGIES TAILORING AND TRADE	NAMIBIA
MALAKIA MATHEUS	NATIONAL ART COUNCIL OF NAMIBIA	NAMIBIA
MAMELLO NGHILUNANYE	HAZEL CREATIONS	NAMIBIA
MANDY SHEMUVALULA	YOUTHIA INC	NAMIBIA
MARIA NAMUNKA	MAGGIES TAILORING AND TRADE	NAMIBIA
MARIA POIGSHO	MTSMED	NAMIBIA
MARITHA MIZRACHI	WIFREE	NAMIBIA
MARNIX VAN HOLLAND	HIVOS	NAMIBIA
MARTHA AUALA	TELENIKO'S CREATIONS	NAMIBIA
MARTHA HAINDANGO	DIAMOND BOARD OF NAMIBIA	NAMIBIA
MARTHA TURUKATU	CHIZANGO TRADING CC	NAMIBIA
MARTHIN HAMAWOKO	SME	NAMIBIA
MATHEW PHEGEYO	NEW ERA ENERGY PARTNERS	NAMIBIA
MATHHEUS TAAPOPI	NANSO	NAMIBIA
MATHIEU VAN OUT	CONTAINER WORLD (NAMIBIA) (PTY) LTD	NAMIBIA
MATHILDE ISHITILE	WHITE FEATHER CREATION	NAMIBIA
MATTHEW HAIKALI	KATAKURA INVESTMENT	NAMIBIA
MATTY NENGOLA	TANETA INVESTMENT	NAMIBIA
MAYDAY THOMAS	JICA	NAMIBIA
MELITTA MATHE	LESEDI TRADE	NAMIBIA
NAME	COMPANY	COUNTRY
MELODY SHEHAMA	ATA INTERNATIONAL NAMIBIA	NAMIBIA
MEMORY MUTUELA	MICT	NAMIBIA
MICHAEL DEGE	GIZ - NAMIBIA BIOMASS INDUSTRY GROUP	NAMIBIA



MINETTE IYAMBO	WALVIS BAY SALT REFINES (PTY)	NAMIBIA
MOMLEY AMUSHENDJE	MOMLEY MORINGA PRODUCTS AND HERBAL AFRICA	NAMIBIA
MOSES HAFTIKEL	MICT	NAMIBIA
MPHO KATJIUONGUA	BRITISH HIGH COMMISSION NAMIBIA	NAMIBIA
NAILOKE MIINGUNGO	NAILOKEIS SOLAR HOUSE CC	NAMIBIA
NAMENE KALILI	FIRSTRAND NAMIBIA	NAMIBIA
NANCY MURERE	MINISTRY OF MINES AND ENERGY	NAMIBIA
NATASHA XOAGUS	HARTLIEF	NAMIBIA
NATHAN AFRICA	LIBRA TOURS AND TRANSPORT	NAMIBIA
NDAKONDJA SALEM EMBASHU	STAPLUS INVETMENT	NAMIBIA
NDAPWILAPO SELMA SHIMUTWIKENI	RICHAFRICA CONSULTANCY	NAMIBIA
NDESHI FIKAMENI	AFRO PRINT LINE	NAMIBIA
NDILOKE MINGUNGO	NDILOKEIS SOLAR HOUSE	NAMIBIA
NDINA KAPUKA	DINAPAMA MANUFACTURING & SUPPLIES	NAMIBIA
NDINELAGO KANYOLO	TANGI MANUFACTURING	NAMIBIA
NDINELOGO KANYOLO	TANGI MANUFACTURING	NAMIBIA
NELAGO JOHANNES	THE SIMPLE GROUP	NAMIBIA
NELAO NENGOLA	TANETA INVESTMENT	NAMIBIA
NICO WILLEMSE	BUSH VALUE CHAINS	NAMIBIA
NIITA SHIKANEO	WHITE FEATHER CREATION	NAMIBIA
NIKODEMUS FILLIPUS	TANGI MANUFACTURING	NAMIBIA
NORRIS RICHTER	GLOBAL TECHNOLOGIES	NAMIBIA
OLGA CHILOMBO	RDJ CONSULTING SERVICES	NAMIBIA
OSCAR KAVERU	NUST	NAMIBIA
OSCAR NEGONGO	SOUTHERN TIMES	NAMIBIA
OTILE NEIS	IMOTIN PAINTS	NAMIBIA
PAM NGWEDA	PAMWE CRUISE ENERGY	NAMIBIA
PAMELA AUPINDI	DIT INVESTMENTS	NAMIBIA
PANDULENI KANGANDJELA	CITY OF WINDHOEK	NAMIBIA
PARTHIVA RAJENDRA THAKER	SHIVALI COMMODITIES CC	NAMIBIA
PAULUS NWABDINGI	HILLCREST PHARMACEUTICAL	NAMIBIA
PETRUS KATON	MICT	NAMIBIA
PETRUS SHIKOMBA	ONGWEDIVA RDC	NAMIBIA
PEYELENGU NGHITHUTHA	NATIONAL ART COUNCIL OF NAMIBIA	NAMIBIA
PHILA KACHIVERE		NAMIBIA
PHILLIP LOUW SAULS	ATLA'S KITCHEN	NAMIBIA
PHILLIPUS HUMUNYELA	OPTIMISTIC INVESTMENT	NAMIBIA
POMWENE NDEMUULA	TALMAIA FOODS	NAMIBIA
R.O HELLAP	AUGUST TWENTY SIX INDUSTRY (PTY)	NAMIBIA



NAME	COMPANY	COUNTRY
RACHEL NATHANIEL	NCCI - KAVANGO EAST	NAMIBIA
RAUNA SHEEFENI	LAKADIVA INVESTMENT CC	NAMIBIA
REEM EISHERE	RMB	NAMIBIA
REGINA KOCK	R.K HOME DECORATIONS	NAMIBIA
REINHOLD SHIVUTE	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
RENNATHE KUVARE	KINGDOM IF HEAVEN DAY CARE PRE SCHOOL	NAMIBIA
RENNATHE KUVARE	KINGDOM OF HEAVEN	NAMIBIA
RICHARD CHINTU	FOOD RESERVE AGENCY	NAMIBIA
RICHARD MEMBROG	#LOVEIT! FOOD	NAMIBIA
ROBERT EIMAN	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
ROBERT EIMAN	DEVELOPMENT BANK OF NAMIBIA	NAMIBIA
RODNEY HOAEB	NAMIBIA TRADE FORUM	NAMIBIA
RODNEY PIENEAR	THE VILLAGER	NAMIBIA
ROELIEN KLAZEN	SACREEE	NAMIBIA
ROLF ADRIAN	COLOURED GEMSTONE VALUE CHAIN GROWTH PROGRAMME	NAMIBIA
ROMEO VAN WYK	WISPECO STEEL AND GARAGE DOOR	NAMIBIA
RUBEN DELIE	GFG SLASIO SUPPLIES	NAMIBIA
RULUS MWANDINGI	HILLCREST PHARMACEUTICALS	NAMIBIA
SACKY NANGOLO	PLANX INVESTMENT CC	NAMIBIA
SALOM KATOOLE	MINISTRY IF INDUSTRIALISATION, TRADE AND SME	NAMIBIA
SAM GEISEB	GIZ- NAMIBIA BIOMASS INDUSTRY GROUP	NAMIBIA
SAMUEL AOCHAMCB	NYC	NAMIBIA
SAUL KAMURE	NATIONAL ART COUNCIL OF NAMIBIA	NAMIBIA
SBEPHANY DAVID	NANSO	NAMIBIA
SEAN TOBIAS	UMTI ENERGY	NAMIBIA
SEDNEY MHLANGA	ATA INTERNATIONAL NAMIBIA	NAMIBIA
SELMA NASHEYA	MEHAFO SUSTAINABLE SOLUTIONS	NAMIBIA
SEROLA LENAETS	PENDUKA DEVELOPMENT TRUST	NAMIBIA
SHALIPO HALUDILU	VANTAGE TWENTY FIFTEEN INVESTMENT	NAMIBIA
SHEREEN THUDE	OPEN DOORZ	NAMIBIA
SHINGIRAI MAKOTO	LEAP MANUFACTURING	NAMIBIA
SHIPAXU FARES	RDJ CONSULTING SERVICES	NAMIBIA
SHIRAZ TOBIAS	UMTI ENERGY	NAMIBIA
SILAS NEWALA	NBII I NUST	NAMIBIA
SILVANUS LOTTO	LOTTO RUNNERS	NAMIBIA
SILVANUS PETRUS	TUULI TRADING CC GERMENT FACTORY	NAMIBIA
SIMONE KALI	CONFERENCE LINK	NAMIBIA
SIYAMBANGO MUYUNDA	KUMANZI INVESTMENTS CC	NAMIBIA
STACEY PINTO	BRITISH HIGH COMMISSION	NAMIBIA



STEVEN ALONI	COMMERCE & INDUSTRY	NAMIBIA
SUVI VALKONEN	EMBASSY OF FINLAND	NAMIBIA
SUZITH TJITAU	NAMPA	NAMIBIA
NAME	COMPANY	COUNTRY
SYLVESTER MBANGU	NPC	NAMIBIA
TAATI IDHIDHILA	GOOD WOMEN GOOD BUSINESS	NAMIBIA
TABITHA REVOLNIA KHARISES	HANDS OF LIGHTS SPA	NAMIBIA
TAINA SHIKONGO	WHITE FEATHER CREATION	NAMIBIA
TANIA MEMBORG	#LOVEIT! FOOD	NAMIBIA
TEODENSIA THOMAS	SOUTHERN AFRICA INNOVATION SUPPORT PROGRAMME	NAMIBIA
TEOPO SHEYA	WALVIS BAY SALT REFINES (PTY)	NAMIBIA
TEOPOLINA NAMANDJE	ROADS AUTHORITY	NAMIBIA
THEA LINKS	CONFERENCE LINK	NAMIBIA
THEKA MUTERO	NAMIB RISE SHINE MINERALS PTY	NAMIBIA
THEKA MUTERO	NAMIB RISE SHINE MINERALS PTY	NAMIBIA
THELMA UURTHEES	MERGER INVESTMENT	NAMIBIA
THOMAS HISKIA	HISKIA AGRI & PREMIUM FOODS	NAMIBIA
THOMAS HISKIA	HISKIA AGRI & PREMIUM FOODS (HA&PF)	NAMIBIA
TIMO SHHEPO	SOUTHERN TIMES	NAMIBIA
TINAYE MUDE	WING IT	NAMIBIA
TINO HANABEB	NAMPORT	NAMIBIA
TINYIKO NTSHONGWANA	ROADS AUTHORITY NAMIBIA	NAMIBIA
TIRILA MUNASHIMWE	TRAM NAMIBIA	NAMIBIA
TITUS KAUPANGELWA	THE SIMPLE GROUP	NAMIBIA
TJIMBIL KALONA	LAMBUNGA FASHION	NAMIBIA
TOKOLO KASHUEI	BI-DYNAMICS	NAMIBIA
TREVOR PETERSON	CRYSTAL NAMIBIA MINERAL WATER	NAMIBIA
TUHAFENI SHATONA	NEDA	NAMIBIA
TULULU OWESMUS	P.NAMENE MULTI SERVICE	NAMIBIA
TUYIMO TULANDULA	TULANDULA TOURS & TRAVEL	NAMIBIA
UJAMENA ZATIIND	KUNENE D. CREATIVE CRAFT	NAMIBIA
VARKEVISSER RONNIE	NAMIBIAN MANUFACTURERS ASSOCIATION	NAMIBIA
VARKEVISSER RONNIE	NAMIBIAN MANUFACTURING ASSOCIATION	NAMIBIA
VERNNA MURHANGA	JOE VISION PRODUCTION	NAMIBIA
VERONICA NUNUHES	KALAHAN WILD SILK	NAMIBIA
VERONIKA SCHITLSKY	NAUTE KRISTALL DISTILLERY	NAMIBIA
VICKEY DE COSTA	MITSMED	NAMIBIA
VICTOR NGHIFINDALCA	AIR NAMIBIA	NAMIBIA
VINCENT NOWASEB	NCTRST	NAMIBIA



VINOMANDERO MURIRUA	SSKO	NAMIBIA
VIOLINE MENG0	VIOLINE INVESTMENT	NAMIBIA
VISLINE MENG0	VIOLINE INVESTMENT	NAMIBIA
WERNER NAHALE	NAMIBIA TRADE FORUM	NAMIBIA
WILBUR VAN WYK	COMMODITY EXCHANGE CC	NAMIBIA
WILBUR VAN WYK	DORE PHARMACEUTICALS	NAMIBIA
WILLIAM PETERSON	CRYSTAL NAMIBIA MINERAL WATER	NAMIBIA
WILMA ASHIPOLA	UNAM	NAMIBIA
NAME	COMPANY	COUNTRY
ZINNA OTTO	ERONGO MOUNTAIN WINERY	NAMIBIA
ZOHAR BERGMANN	WIFREE	NAMIBIA
CHENMY	CAMBRIDGE PLC	SINGAPORE
KARABO MLAMBO	DEPARTMENT OF SCIENCE AND TECHNOLOGY	SOUTH AFRICA
DARREN RILEY	UNIVERSITY OF PRETORIA	SOUTH AFRICA
ALLYSON LAWLESS	SAICE - PDP	SOUTH AFRICA
ANNA NGAEACHU	TUTWA CONSULTING GROUP	SOUTH AFRICA
ASHLEY PETERSEN	INDUSTRIAL DEVELOPMENT COOPERATION	SOUTH AFRICA
BEEUWEN GERRYTS	DEPARTMENT OF SCIENCE AND TECHNOLOGY	SOUTH AFRICA
BELINDA LOUW	PERITUM AGRI INSTITUTE	SOUTH AFRICA
BERNADETTE MCDOWALL	PORTFOLIO LABS	SOUTH AFRICA
CHELSEA MARKOWITZ	SOUTH AFRICAN INSTITUTE FOR INTERNATIONAL AFFAIRS	SOUTH AFRICA
CLAUDE BYNEVELDT	UNISA	SOUTH AFRICA
CONRAD KASSIR	UNIDO	SOUTH AFRICA
DAVID KATERERE	TUT	SOUTH AFRICA
DEIDRE PENFOLD	CHEMICAL & ALLIED INDUSTRIES & BUSA	SOUTH AFRICA
DEZLYN MAKHETHA	STANDARD BANK	SOUTH AFRICA
DOMINC MILAZI	CSIR	SOUTH AFRICA
DR ERECK CHAKAUYA	SOUTHERN AFRICA BIOSCIENCE NETWORKS	SOUTH AFRICA
ERNEST MAUBANE	M-TREM LOGISTICS AND PROJECTS	SOUTH AFRICA



FAITH SOVERYANE	IPY6	SOUTH AFRICA
FAIZEL ISMAIL	UNIVERSITY OF CAPE TOWN	SOUTH AFRICA
FARIDA KHAN	SASOL	SOUTH AFRICA
FAUD ABRAHAM SEBON	SEBON C.T	SOUTH AFRICA
FIONA SMITH	MSD	SOUTH AFRICA
FRED LEVITAN	SOUTHERN AFRICA TRADE ABD INVESTMENT HUB	SOUTH AFRICA
FREDERICK THOMAS CAWOOD	WITS UNIVERSITY	SOUTH AFRICA
GILLIAN CHRISTIANS	DEPARTMENT OF TRADE AND INDUSTRY	SOUTH AFRICA
GLADYS MATLAWA	DEPARTMENT OF TRADE AND INDUSTRY	SOUTH AFRICA
HENRI MINNAR	AGRIMENTIR	SOUTH AFRICA
HILTON LAZARUS	INDUSTRIAL DEVELOPMENT COOPERATION	SOUTH AFRICA
INES GODINEZ	EU DELEGATION SOUTH AFRICA	SOUTH AFRICA
JACQUELINE MOTHIBI	MJMA TRANSPORT AND CLEANING PROJECTS	SOUTH AFRICA
JENNY-LEE PANAYIDES	CSIR BIOSCIENCES	SOUTH AFRICA
JOHN ROCHA	NEPAD BUSINESS FOUNDATION	SOUTH AFRICA
KENNETH LABUSCHAGNE	VOESTALPINE BOHLER WELDING GROUP	SOUTH AFRICA
KHALED EL MEKWAD	UNIDO	SOUTH AFRICA
KUDZANAYI BANGURE	NEPAD BUSINESS FOUNDATION	SOUTH AFRICA
KUDZI PAPAYA	QUALILBASIC SEED COMPANY	SOUTH AFRICA
LEFA MOHLOMI	MERALONG PLANT AND LOGISTICS	SOUTH AFRICA
LEFA MOHLOMI	MERALONG PLANT AND LOGISTICS	SOUTH AFRICA
LERATO NAKEDI	PURPLE ESTHER PTY	SOUTH AFRICA
LESLEY WENTWORTH	TUTUWA CONSULTING GROUP	SOUTH AFRICA
NAME	COMPANY	COUNTRY
LINA KEYTER	SA AGRI ACADEMY	SOUTH AFRICA



LUNGILE MAZWAI	LEDWABA MAZWAU ATTORNEYS	SOUTH AFRICA
LYNETTE TEREBLANCHE	MSD	SOUTH AFRICA
MARK VAN ANTWERP	SIEMANS	SOUTH AFRICA
METJA LEDWABA	LEDWABA MAZWAU ATTORNEYS	SOUTH AFRICA
MONIQUE CRANNA	AURECON	SOUTH AFRICA
MR FALEZ SALLIE	MOTT MCDONALDS	SOUTH AFRICA
NAMENE KALILI	DEPARTMENT OF TRADE AND INDUSTRY	SOUTH AFRICA
NIGEL GWYNNE-EVANS	THE DTI	SOUTH AFRICA
NOMFUNDA MASETI	NERSA	SOUTH AFRICA
NONG SEROTE	NSC T/A MAETANE ENERGY	SOUTH AFRICA
NONG SEROTE	NSC T/A MAETANE ENERGY	SOUTH AFRICA
OTSILE MEDUKA	EIB	SOUTH AFRICA
PAT ADAMS	SADC BANKING ASSOCIATION	SOUTH AFRICA
PROF ERASMAS	TRALAC	SOUTH AFRICA
PROF MIKE DE KLERK	INDEPENDENT CONSULTING ECONOMIST	SOUTH AFRICA
RADEBE NKENYIDO	IPY6	SOUTH AFRICA
RANDALL CRISP	CLARIVATE ANALYTICS	SOUTH AFRICA
RASHMEE RAGAVEN	DEPARTMENT OF TRADE AND INDUSTRY	SOUTH AFRICA
THABANG MAMRU	TRADE INVEST AFRICA - DEPARTMENT OF TRADE AND INDUSTRY	SOUTH AFRICA
THENUIS DUVEMHAGE	AGRIMENTOR	SOUTH AFRICA
THEO KABEYA	TKL CONSULTING AND INVESTMENTS	SOUTH AFRICA
THIERRY NAWEJI KANKWALA	SA-DRC CHAMBER OF COMMERCE	SOUTH AFRICA
TINASHE KAPUYA	USAID SOUTHERN AFRICA TRADE AND INVESTMENT HUB	SOUTH AFRICA
TINASHE KAPUYA	USAID SOUTHERN AFRICAN TRADE AND INVESTMENT HUB	SOUTH AFRICA



TRINDRAD MAKUNIKE	CANADA HIGH COMMISSION TRADE OFFUCE	SOUTH AFRICA
TRUDI HARTZENBERG	TRADE LAW CENTRE OF SOUTH AFRICA	SOUTH AFRICA
TSHIDI MOILWA	NEPAD BUSINESS FOUNDATION	SOUTH AFRICA
ULRICH KLINS	SOUTHERN AFRICA TRUST	SOUTH AFRICA
VIVENNE WILSON	INTRA-AFRICAN TRADE FAIR	SOUTH AFRICA
YOLANDA MOYO	PATH SOUTH AFRICA	SOUTH AFRICA
YOLANDA MOYO	PATH SOUTH AFRICA	SOUTH AFRICA
ZANO MASARUHA	ILC	SOUTH AFRICA
ZANO MATARUBA	IFC	SOUTH AFRICA
FANELO MHLAMBI	RHODES FOOD GROUP	SWAZILAND
PHIWAYINKHOSI GININDZA	SWAZILAND INDUSTRIAL DEVELOPMENT COMPANY LIMITED	SWAZILAND
SAKHILE MASEKO	SWAZILAND INDUSTRIAL DEVELOPMENT COMPANY	SWAZILAND
THEMBEKA DLAMINI	SWAZI OBSERVER	SWAZILAND
VUYISILE HLATSHWAYO	THE NATION	SWAZILAND
HABIBU AWESI MOHAMED	MINISTRY OF FOREIGN AFFAIRS AND EAC	TANZANIA
JENNIFER GACHE	EAST AFRICAN COMMUNITY	TANZANIA
JUMA MWAMBAPA	MINISTRY OF INDUSTRY TRADE AND INVESTMENT	TANZANIA
NAME	COMPANY	COUNTRY
JUMA MWAMBAPA	MINISTRY OF INDUSTRY, TRADE AND INVESTMENT	TANZANIA
MARGARETH NZUKI	ECONOMIC AND SOCIAL RESEARCH FOUNDATION	TANZANIA
TAUSI KIDA	ECONOMIC AND SOCIAL RESEARCH FOUNDATION	TANZANIA
BEN GERICKE	WORLD BANK	USA
ELIZABETH PFEIFFER	SOUTHERN AFRICA ENERGY PROGRAM	USA
TAMOAKI KAWABATHA	WORLD BANK	USA
CHILEEN KAZOMBIAZE	BIA TRAVEL AGENCY	ZAMBIA
CIHBAMBA KANYAMA	BRIDGES	ZAMBIA
KELUM KALUBA	DIK CHARTED ACCOUNTANTS	ZAMBIA
THANDEKA BANDA	UNAM	ZAMBIA
ALIEN CHIKOVA	SAPPI	ZIMBABWE
ALIGN CHIKOVA	SAPPI	ZIMBABWE
CHIEDZA NYAGURA	UNAM	ZIMBABWE



CLIVE CHIVORA	SAMUNETHI LEATHERS	ZIMBABWE
DR MOSES TEKERE	TRADE AND DEVELOPMENT STUDIES CENTRE	ZIMBABWE
ELISHA TSHUMA	ZIMBABWE NETWORK OF CUSTOMERS & EXCISE EXPERTS	ZIMBABWE
EMMANUEL MUJURU	PLUS FIVE PHARMACEUTICALS	ZIMBABWE
EVELYN SAINDI	LUCKY SKY	ZIMBABWE
GEORGE NDLOVU	UNAM	ZIMBABWE
LAWERENCE NYAZEMA	BARCLAYS BANK OF ZIMBABWE LIMITED	ZIMBABWE
ONYOTHU NEKOTO	UNAM	ZIMBABWE
PHILIP MATHEMERA	SABLE CHEMICALS	ZIMBABWE
ROPAFADZO NYAKI	24 HOUR MEDICAL CENTRE	ZIMBABWE
RUVIMBO SANDAUKE	MIN OF INDUSTRY, COMMERCE AND DEVELOPMENT	ZIMBABWE
SPENCER DOUGLAS RUZIWA	CHEMPLEX ANIMAL & PUBLIC HEALTH	ZIMBABWE
TITSI CHIVORA	SAMUETI LEATHER	ZIMBABWE
WELLINGTON CHINYANGANYA	BARCLAYS BANK OF ZIMBABWE LIMITED	ZIMBABWE
WELLINGTON CHIYANGANYA	BARCLAYS BANK OF ZIMBABWE LIMITED	ZIMBABWE