



# Financing Industrialisation: Opportunities and Challenges in SIW 05-08 AUG 2019 Dar es salaam



ESSB KG / Europe-Asia-Africa Consulting Institution

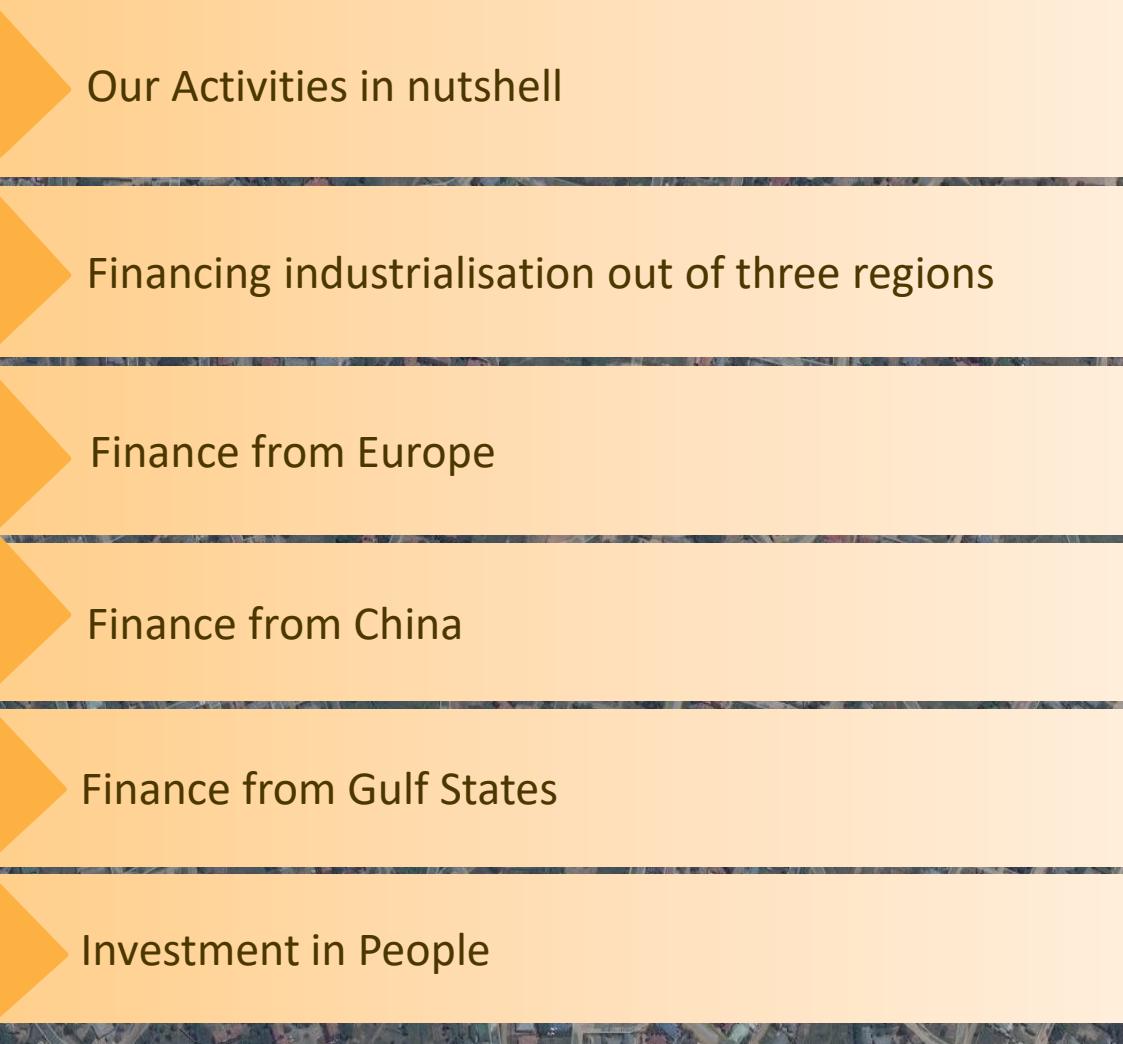
ESSB KG / 欧洲-亚洲-非洲咨询机构简介

Europe SADC States Bridge, ( ESSB KG Berlin ) / Europe-Asia -Africa Consulting, an institution which was established in the year 2001 on the initiative of 14 African Ambassadors from Southern African Countries and later joined by 7 other African countries as follows: Angola, Botswana, Burundi, Comoros, Democratic Republic of Congo, Eswatini, Lesotho, Kenya, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Rwanda, Seychelles, South Africa, South Sudan, Tanzania, Uganda, Zambia and Zimbabwe.

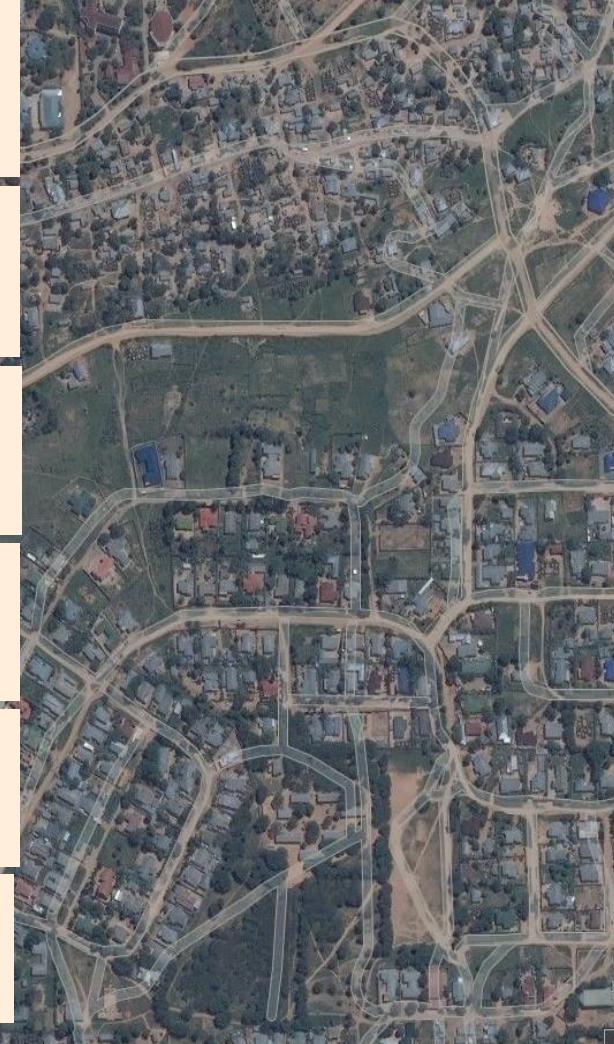
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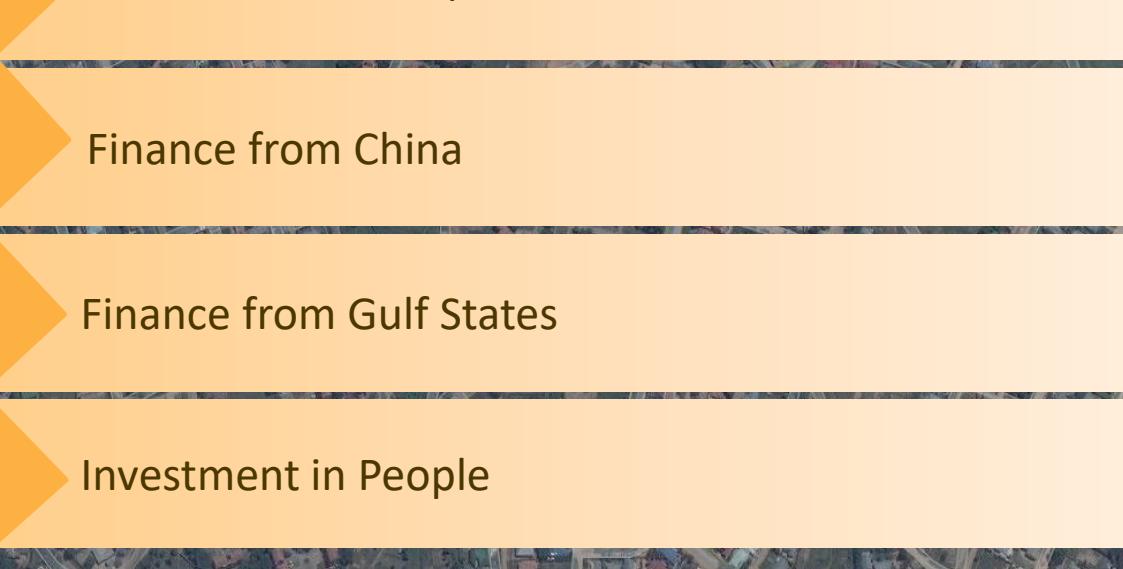
Our Activities in nutshell



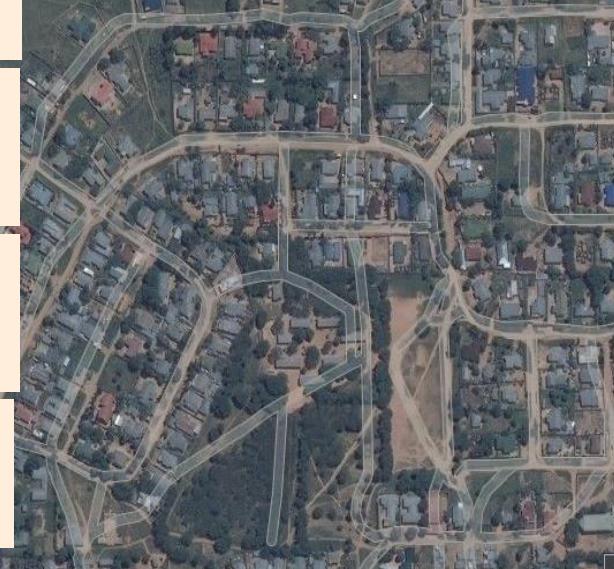
Financing industrialisation out of three regions



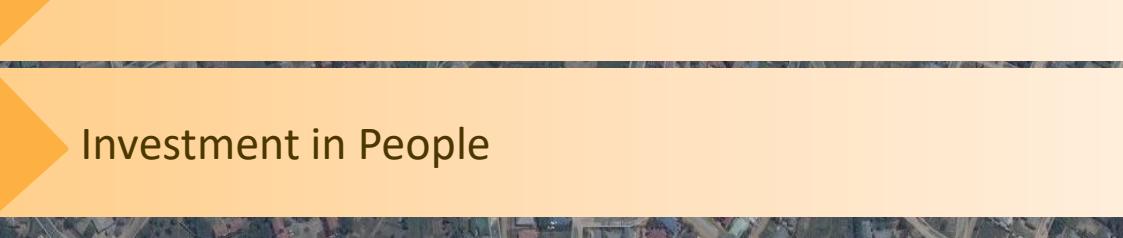
Finance from Europe



Finance from China



Finance from Gulf States



Investment in People

## Financing Industrialisation Out of Three Regions: Europe, Gulf & China

### How do we support financing

- ✓ We are looking for game changing investments
- ✓ We support sustainable industrialization programs from the SADC member countries
- ✓ We bring private sector projects out of SADC countries into the financial markets in Europe, China and Gulf States

### Along the financial value chain for investments

- ✓ Attracting more foreign direct investment
- ✓ Consulting public authorities in economic strategies for industrial policies
- ✓ Consulting African public sector in identifying the source of financial support and potential international partners
- ✓ Consulting international public sector in finding opportunities in Africa
- ✓ Preparation of industrial projects for financing including creation of sustainable business plans and feasibility studies

## Opportunities for Financing from European Union



**A.Sectors**  
Financial, Infrastructure, Industry / Manufacturing,  
Agro business,

**B.Financial instrument**

Equity	49%
Loans	48%
Guarantees	3%

## Opportunities for Financing from China

### President Xi's 8 initiatives for Africa

1. Industrial promotion: Chinese companies are encouraged to increase investment in Africa
2. Infrastructure connectivity
3. Trade facilitation
4. Green development
5. Capacity Building
6. Health Care
7. People-to-people exchanges
8. Peace and security

### 60 Billion USD pledge for Africa

- ✓ USD 15 billion as Grants, Interest free loan and concessional loan
- ✓ USD 20 billion as Credit Lines
- ✓ USD 10 billion special fund for development Financing
- ✓ USD 5 billion Special fund for financing import from Africa
- ✓ USD 10 billion to invested directly by Chinese Companies in Africa

### Time Line

- ✓ For the next three years time frame

## China's Special Funds on Industrial Promotion in Africa



中非合作基金  
CAFIC

China-Africa Fund for Industrial Cooperation

USD 10 billion



中非发展基金  
CHINA-AFRICA DEVELOPMENT FUND

USD 10 billion



国家开发银行  
CHINA DEVELOPMENT BANK

USD 10 billion

USD 1 Billion



中国进出口银行  
THE EXPORT-IMPORT BANK OF CHINA

USD 5 billion



Silk Road Fund  
丝路基金

USD 24 Billion

## China's Special Funds on Industrial Promotion in Africa

- China-Africa Fund for Industrial Cooperation USD10 billion
- China-Africa Special Fund for the Development Finance USD 10 billion
- China-Africa Special Fund for promotion import from Africa (Value addition) USD 5 billion
- China- Africa Special Loan for the Development of SMEs USD 1 Billion
- Silk Road Fund out of Belt and Road Initiative USD 24 Billion



## Finance from Gulf States



صندوق أبوظبي للتنمية  
ABU DHABI FUND FOR DEVELOPMENT



الصندوق الكويتي للتنمية  
Kuwait Fund For Development



الصندوق السعودي للتنمية  
The Saudi Fund for Development

### A. Sectors

Financial, Infrastructure, Industry / Manufacturing,  
Agro business,

### B. Financial instrument

Equity  
Loans  
Grants



Global Energy Interconnection  
Development and Cooperation Organization  
全球能源互联网发展合作组织

## Confirmation of GEIDCO membership

January 9, 2019

To: Europe-Asia-Africa Consulting institute

After discussion and approval during the Chairman Meeting of Global Energy Interconnection Development and Cooperation Organization (GEIDCO), your organization has been formally accepted as a member of GEIDCO, and your membership certificate will be sent to you within 2 months. We kindly request your organization to comply with the Articles of Association for GEIDCO, exercise member rights, fulfill member obligations, in an effort to jointly promote the development of Global Energy Interconnection.





- ❖ As there is strong political will for Industrialization in **SADC**.
- ❖ As the Industrialization in SADC is becoming more appealing for investors from Europe and China.
- ❖ **We do believe that access to finance should not be a stumbling block to Industrialization in SADC.**

**Let us connect your game changing project to the financial market out there, as we are there for you.**

**Together we can shift from Poverty to Prosperity!**

**Thanks you for your attention**

## Contact

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