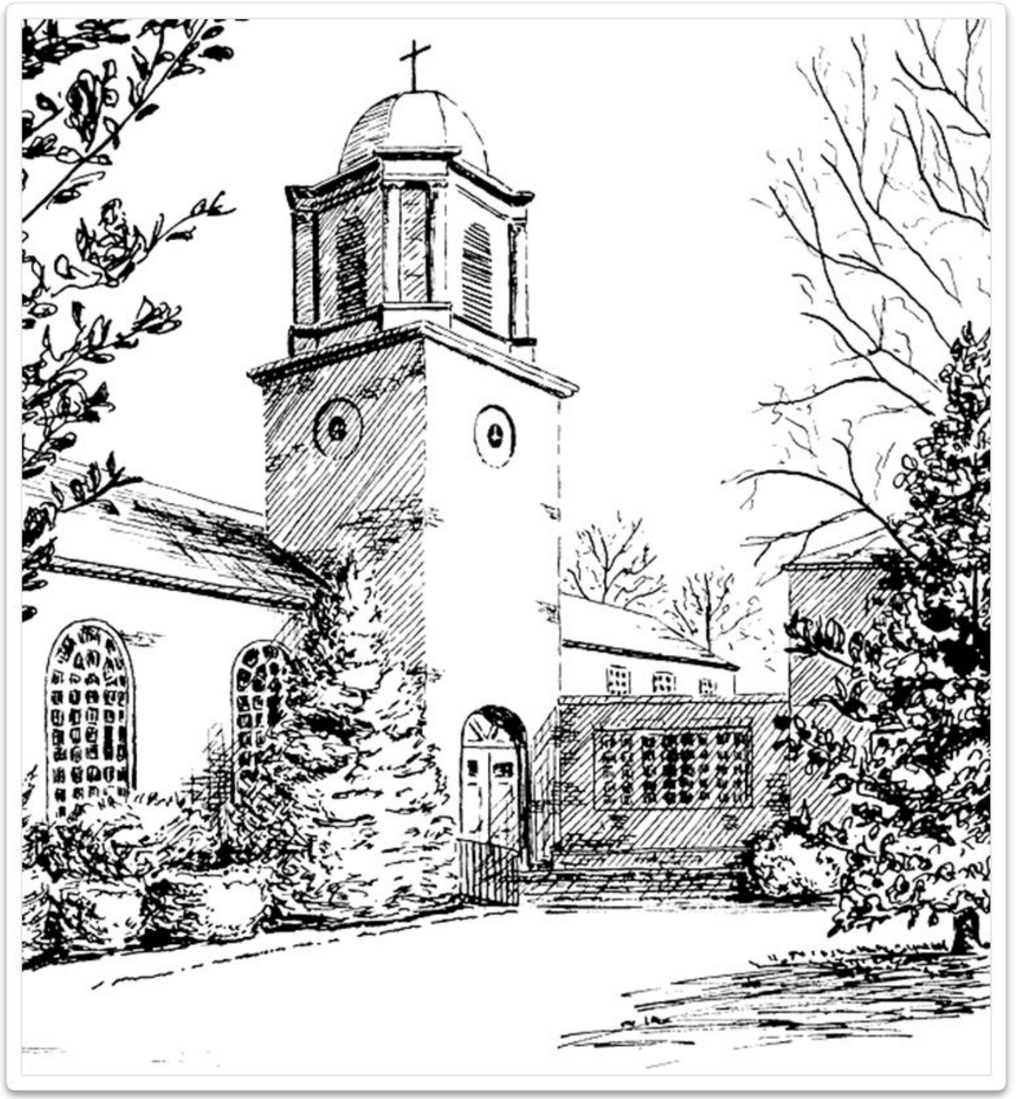
PREPARING FOR ST. JOHN'S NEXT CHAPTER

October 11, 2026



WITH SARI WE HAVE BUILT A STRONG FOUNDATION OF "WHAT" WE ARE...

THE WHAT: MISSION AND FAITH DRIVEN, COMMUNITY-ORIENTED, WELCOMING

IN OUR NEXT CHAPTER, WE WANT TO HOLD FAST TO WHAT IS GOOD…OUR FOUNDATION

OUR CHALLENGE…

IS RESOURCES

IN OUR NEXT CHAPTER WE HAVE THE OPPORTUNITY TO SECURE THE "HOW…"

THE RESOURCES TO ENABLE US TO HOLD FAST TO WHAT IS GOOD

WE START THIS FALL WITH OUR **2027 DRAFT OPERATING BUDGET** *…

***THE DRAFT BUDGET IS CREATED BY OUR MINISTRIES (NOT THE VESTRY) AND OUR PERSONNEL NEEDS**

THE 2027 BUDGET GOAL

$2.5M

THE 2026 FINAL BUDGET WAS $1.958M

2027 REQUESTED EXPENSES ARE 28% HIGHER THAN THE 2026 BUDGET

LET'S TAKE A HIGH LEVEL LOOK AT DETAILS

- PERSONNEL CONSTITUTES ~48% OF THE BUDGET

- THE #1 PRIORITY FOR 2027 IS TO HIRE AN ASSOCIATE RECTOR…

KEY EXPENSE INCREASES IN THE 2027 BUDGET OVER 2026

- PROPERTY RESERVES +$140K
- ASSOCIATE RECTOR +$137K
- JC3 MISSIONS +$47K
- MINISTRY ARCHITECTS +$40K
- OPERATIONAL SUPPORT +$32K

FUNDING THE BUDGET

PLEDGE REVENUE IS THE LARGEST SOURCE OF INCOME

THE PLEDGE GOAL FOR 2027 IS **$1,833M.**

IN 2026 THE CONGREGATION PLEDGED **$1,488M**.

OUR PLEDGE SEASON WILL START ON OCTOBER 25

- PLEDGE INCOME IS TYPICALLY ~70% OF TOTAL INCOME

- IN 2026 WE HAD A MAJOR BREAKTHROUGH IN PLEDGE COMMITMENTS, BREAKING THE $1.4M CEILING
  - OUR AVERAGE PLEDGE JUMPED CONSIDERABLY…BUT THE MEDIAN HAS REMAINED FLAT FOR SEVERAL YEARS

HISTORICAL PLEDGING INFORMATION

2026 – 289 HOUSEHOLDS 78% AV PLEDGE = $5,232
2025 – 289 HOUSEHOLDS 82% AV PLEDGE = $4,599
2024 – 269 HOUSEHOLDS 85% AV PLEDGE = $4,778
2023 – 265 HOUSEHOLDS 91% AV PLEDGE = $4,555
2022 – 279 HOUSEHOLDS 80% AV PLEDGE = $4,263

RENTAL INCOME FROM OFS IS OUR SECOND LARGEST SOURCE

- IN 2027 THIS = $426K,* ~17% OF OUR TOTAL INCOME
- OTHER INCOME INCLUDES SPACE RENTALS AND FEES – ~$21K

*INCLUDES $34K FOR LEASED PARKING SPACES

THE OP SHOP IS A SPECIAL SOURCE OF REVENUE FOR OUR MISSION WORK

IN 2027 THEY WILL CONTRIBUTE $102K DIRECTLY TO MISSION!!!!! (KUDOS TO THE OP SHOP)

BEYOND THE 2027 BUDGET

WHAT IS THE VESTRY MOST CONCERNED ABOUT?

THE VESTRY'S CONCERNS

- THE IMPACT OF OUR PROPERTY RESERVES NEEDS ON THE OPERATING BUDGET
- THE IMPACT OF OUR OUTSTANDING DEBT ON THE OPERATING BUDGET
- THE VOLUNTEER RECRUITMENT CHALLENGE FOR OUR WORSHIP MINISTRIES, OUR CHURCH SCHOOL, AND OUR CHOIRS – AN ACTIVE CHURCH NEEDS AN ONGOING STREAM OF VOLUNTEERS

FINANCIAL CONCERNS

- ESTIMATES OF TOTAL PROPERTY INVESTMENTS NEEDED BY 2032: $800K-$2M

- TOTAL IMPACT OF THREE OUTSTANDING LOANS TO OUR OPERATING BUDGET IS ~$71K ($49K IN PRINCIPAL AND $21K IN INTEREST

THE VOLUNTEER CHALLENGE

- WORSHIP MINISTRIES
- CHOIRS
- CHURCH SCHOOL TEACHERS

FOUR SUNDAY SERVICES REQUIRE SIGNIFICANT VOLUNTEER RESOURCES…

THE VESTRY IS EXPLORING VARIOUS OPTIONS FOR ADDRESSING THESE ISSUES

OUR WORK WITH MINISTRY ARCHITECTS, WHICH IS THE FOCUS OF OUR ALL-PARISH MEETING ON THE 18TH, IS DIRECTLY RELATED TO THESE ISSUES

IN 2027 OUR CALL IS TO DEFINE HOW WE WILL HOLD FAST TO WHAT IS GOOD AT ST. JOHN’S.

SINCE SARI ARRIVED 16 YEARS AGO…

WE HAVE GROWN

- OUR MISSION AND DISCIPLESHIP
- OUR COMMUNITY ENGAGEMENT
- OUR STAFF
- OUR RELATIONSHIPS WITH EACH OTHER

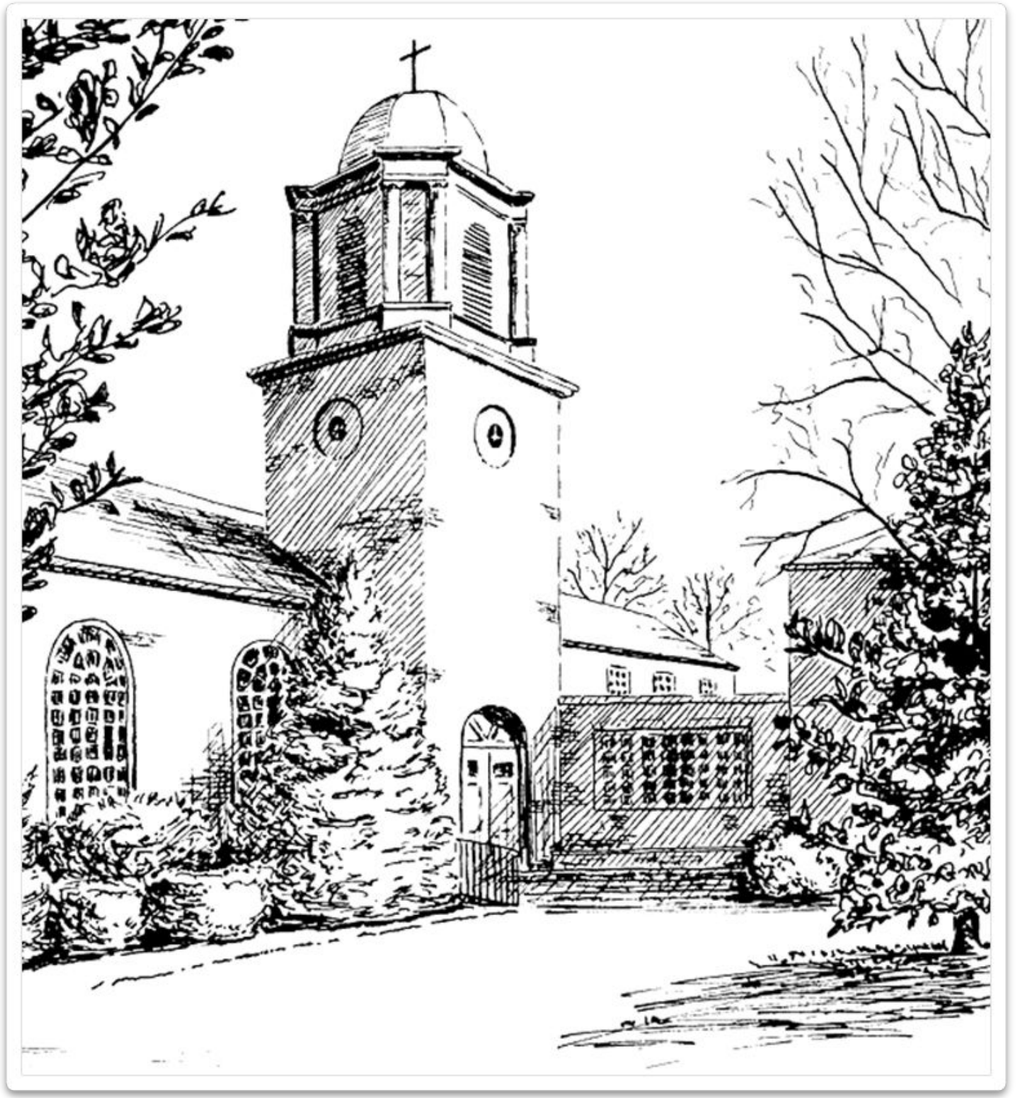
WE NOW NEED TO ENSURE THE RESOURCES ARE IN PLACE TO SUSTAIN THIS VIBRANT PARISH. THAT IS OUR WORK FOR THE COMING YEAR.

REMINDER: THE 2027 PLEDGE GOAL $1,833M.

PLEDGE SEASON BEGINS OCTOBER 25

THERE IS ONE BODY AND ONE SPIRIT

THERE IS ONE HOPE IN GOD'S CALL TO US



APPENDIX

EXPECTED PROPERTY INVESTMENTS NEEDED 2027-2032: $800K-$2M

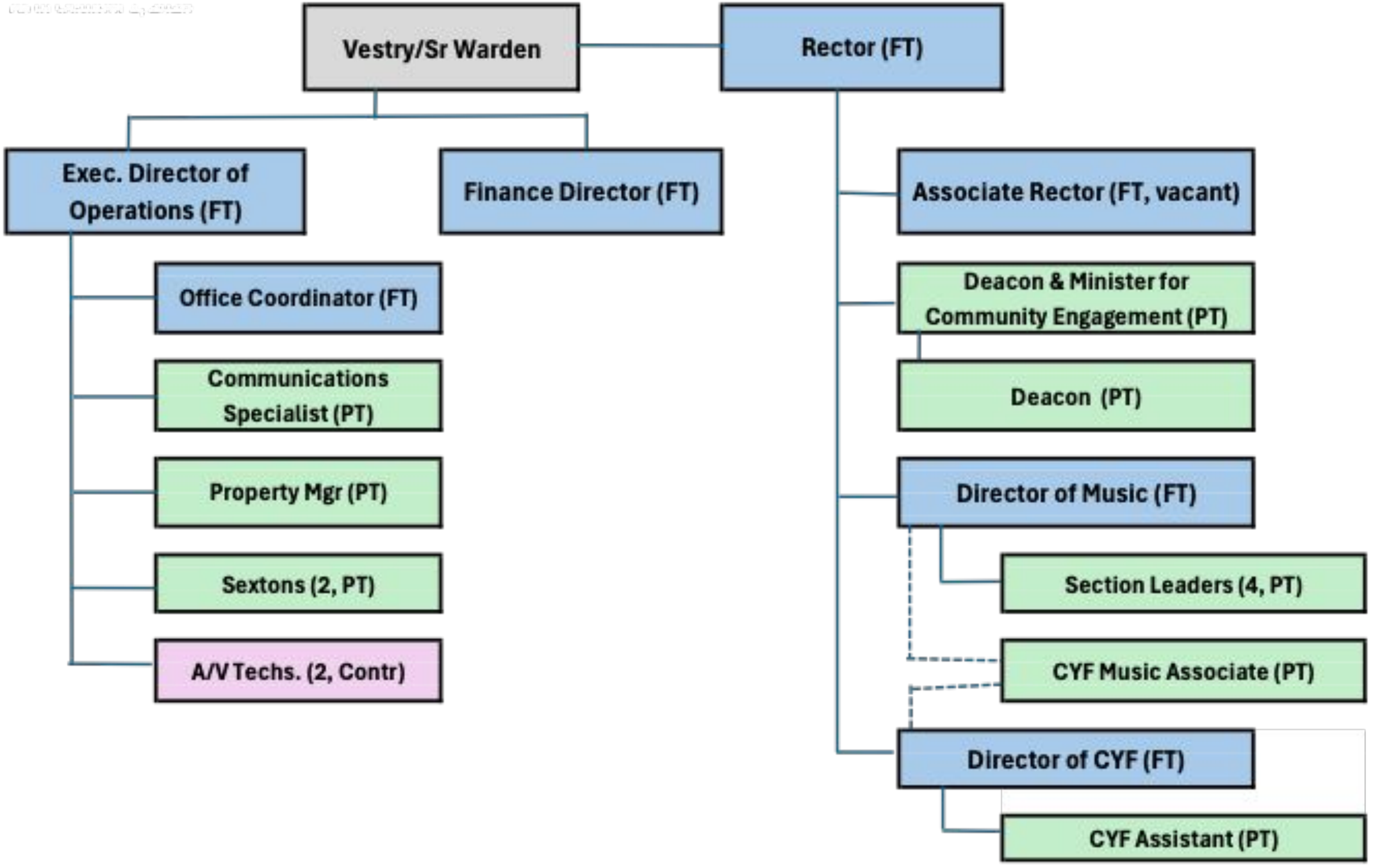
- SCHOOL WING GUTTERS
- PARISH HALL WINDOWS
- NAVE WINDOWS
- NEW FIRE ALARM PANELS
- RETAINING WALL IS DETERIORATING
- ADA LIFT IN NAVE
- NAVE UNDERFLOOR HEATING
- ELECTRICAL PANEL REPLACEMENTS
- MASONRY REPAIR AT WISCONSIN AVE. ENTRANCE
- MONTGOMERY COUNTY MANDATED EFFICIENCY IMPROVEMENTS

IMPACT OF DEBT ON THE 2027 OPERATING BUDGET

- ~$71K IN PRINCIPAL AND INTEREST
- 3 DIFFERENT LOANS, 2 OF WHICH MATURE IN 2035; 1 OF WHICH MATURES IN 2029
- GUTTER LOAN IS THE MOST RECENT LOAN – WILL HAVE A BALLOON PAYMENT OF ~$71K IN 2035

WORSHIP MINISTRIES

- WELCOME TEAMS
- ACOLYTES/CRUCIFERS
- ALTAR GUILD
- FLOWER GUILD
- LECTORS
- LAY EUCHARISTIC MINISTERS
- HEALING PRAYER MINISTERS
- CHILDREN’S CHAPEL
- STREAM TEAM
- CHOIRS
- CHURCH SCHOOL TEACHERS


Vestry/Sr Warden
Rector (FT)
Exec. Director of Operations (FT)
Finance Director (FT)
Associate Rector (FT, vacant)
Office Coordinator (FT)
Deacon & Minister for Community Engagement (PT)
Communications Specialist (PT)
Deacon (PT)
Property Mgr (PT)
Director of Music (FT)
Sextons (2, PT)
Section Leaders (4, PT)
A/V Techs. (2, Contr)
CYF Music Associate (PT)
Director of CYF (FT)
CYF Assistant (PT)