

NEWS	
For Immediate Release	The Inventor of MR Scanning TM
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FONAR ANNOUNCES FIRST FISCAL QUARTER EARNINGS

- Total MRI scan volume at the HMCA-managed sites increased 11.6 % to 48,469 scans for the quarter ending September 30, 2021 versus the same quarter one year earlier. This is highest quarterly total in the Company's history.
- Diluted Net Income per Common Share increased 53% to \$0.55 for the quarter ended September 30, 2021 versus the same quarter one year earlier.
- Total Revenues-Net increased by 13% to \$23.7 million for the quarter ended September 30, 2021, versus the same quarter one year earlier.
- Net Income increased 59% to \$5.2 million for the quarter ended September 30, 2021, versus the same quarter one year earlier.
- Income from Operations increased 38% to \$5.7 million for the quarter ended September 30, 2021, versus the same quarter one year earlier.
- Book Value Per Share increased by 7% to \$20.87 per share at September 30, 2021, versus the same quarter one year earlier.
- Cash and cash equivalents and short term investments decreased 2% to \$43.4 million at September 30, 2021 versus the fiscal year ended June 30, 2021.

MELVILLE, NEW YORK, November 15, 2021 - FONAR Corporation (NASDAQ-FONR), The Inventor of MR ScanningTM, reported today financial results for the first fiscal quarter of 2022 which ended September 30, 2021. FONAR's primary source of income is attributable to its wholly-owned diagnostic imaging management subsidiary, Health Management Company of America (HMCA). In 2009, HMCA managed 9 MRI scanners. Currently, HMCA manages 39 MRI scanners in New York and Florida.

Financial Results

Total Revenues-Net increased by 13% to \$23.7 million for the first fiscal quarter ended September 30, 2021, as compared to \$21.0 million for the first fiscal quarter ended September 30, 2020.

Total Costs and Expenses for the first fiscal quarter ended September 30, 2021 increased by 7% to \$18.0 million, as compared to \$16.8 million for the first fiscal quarter ended September 30, 2020.



Revenues from the management of the diagnostic imaging center segment, consisting of patient fee revenue net of contractual allowances and discounts, and management and other fees of related and non-related medical practices, increased 23% to \$11.7 million for the first fiscal quarter ended September 30, 2021, as compared to \$9.5 million for the first fiscal quarter ended September 30, 2020.

Revenues from product sales and upgrades and service and repair fees for related and non-related medical parties, for the first fiscal quarter ended September 30, 2021, increased by 5% to \$1.23 million, as compared to \$1.17 million for the first fiscal quarter ended September 30, 2020.

Selling, general and administrative (S,G&A) expenses decreased 17% to \$5.1 million for the first fiscal quarter ended September 30, 2021 as compared to \$6.2 million for the first fiscal quarter ended September 30, 2020. This decrease in selling, general and administrative expenses was due mainly to less reserves taken on management fees.

Income from Operations increased 38% to \$5.7 million for the first fiscal quarter ended September 30, 2021, as compared to \$4.2 million for the first fiscal quarter ended September 30, 2020.

Net Income increased 59% to \$5.2 million, for the first fiscal quarter ended September 30, 2021, as compared to \$3.3 million for the fiscal quarter ended September 30, 2020.

Diluted Net Income per Common Share available to common shareholders increased 53% to \$0.55, for the for the first fiscal quarter ended September 30, 2021, as compared to \$0.36 for the quarter ended September 30, 2020.

The weighted average diluted shares outstanding for the first fiscal quarter ended September 30, 2021 increased 2% to 6.7 million versus 6.6 million for the first fiscal quarter ended September 30, 2020.

Balance Sheet Items

Total Cash and Cash Equivalents and Short Term Investments at September 30, 2021 decreased 2% to \$43.4 million as compared to the \$44.5 million at June 30, 2021.

Total Assets at September 30, 2021 were \$188.2 million as compared to \$189.5 million at June 30, 2021.

Total Liabilities at September 30, 2021 were \$48.8 million as compared to \$54.1 million at June 30, 2021.

The ratio of Total Assets / Total Liabilities increased 10% to 3.9 at September 30, 2021 as compared to 3.5 at June 30, 2021.

Total Current Assets at September 30, 2021 were \$109.4 million as compared to \$108.6 million at June 30, 2021.



Total Current Liabilities at September 30, 2021 were \$16.2 million as compared to \$20.0 million at June 30, 2021.

Working Capital increased 5% to \$93.1 million at September 30, 2021 as compared to \$88.5 million at June 30, 2021.

Net Book Value per Common Share increased 7% to \$20.84 at September 30, 2021 as compared to \$19.48 at September 30, 2020, one year ago.

Cash Flow Item

Operating Cash Flow was \$1.2 million for the first fiscal quarter ended September 30, 2021 as compared to \$3.8 million for the first fiscal quarter ended September 30, 2020. Operating Cash Flow was used to reduce Other Current liabilities, resulting in a decrease from what was \$1.2 million for the first fiscal quarter ended September 30, 2021 as compared to \$3.8 million for the first fiscal quarter ended September 30, 2021.

Management Discussion

Timothy R. Damadian, President and CEO, said, "In the first quarter of Fiscal 2021, we were in the midst of coping with the negative impact that the COVID-19 pandemic was having on both our HMCA-managed and HMCA-owned sites. Our scan volume was 41,556, down by 11.6% in comparison to the scan volume in the corresponding quarter of the previous year. Now, one year later, I'm pleased to report that we completed a record-setting 48,469 scans in the first quarter of Fiscal 2022, a 16.6% increase in comparison to the first quarter of fiscal 2021, and a 3.1% increase in comparison to the pre-pandemic first quarter of fiscal 2020.

"We have several projects in progress at either existing or upcoming HMCA-managed locations. We expect to complete three projects by the end of calendar 2021: the installation of a second MRI at the Pembroke Pines, Florida site; the relocation of the 77th Street site in Uptown, Manhattan to Midtown, Manhattan; and the upgrade of one of the two MRI scanners at the White Plains, New York site. Beyond that, the installation of a new MRI facility in the Bronx, New York, is now expected to be completed in the third quarter of fiscal 2022. Finally, we are on track to establish a new facility in central Florida by the end of fiscal 2022."

Mr. Damadian continued, "Once completed, these sites will significantly contribute to HMCA revenue. However, I must point out that the pandemic, as well as governmental responses to it, continue to have the opposite effect on revenue. New York State mandated that as of October 7, 2021, all workers at diagnostic centers be COVID-19-vaccinated. That of, course, applies to all 19 of the New York-based HMCA locations. Workers who refused to be vaccinated resigned, were transferred to a non-medical segment of the company, or were dismissed.



"The mandate has been very challenging for HMCA. In our effort to replace workers who left the company, we're searching through what has become a significantly reduced pool of qualified and vaccinated workers looking for jobs. The sites struggling with reduced staffs either cut their business hours and therefore scan fewer patients or, where possible, maintain regular business hours by paying employees who are willing to work extra hours at overtime rates.

"On November 5, OSHA and the Centers for Medicare and Medicaid issued their own mandates, ones that apply to both New York and Florida employees. Some states are already challenging them in court, so at this point it's too soon to predict how much their added restrictions might further burden our business. However, in recognizing the competence and loyalty that our managers and employees displayed during the company's return to pre-COVID-19 scan volumes, I'm confident they will meet these challenges as well," concluded Mr. Damadian.

Chairman of the Board, Raymond V. Damadian, M.D., said, "It is delightful that the Company continues to prosper. Due to its present management, it has become very stable. We will continue to add more imaging centers under management as time goes on. Besides the management, another reason for this success is the superior technology of FONAR's UPRIGHT[®] Multi-Position[™] MRI which produces one of a kind MRI images in the weight-loaded position. These numerous weight-bearing positions include sitting, standing, as well as bending in flexion or extension. Furthermore, most patients relax throughout the scan and watch a large TV.

Dr. Damadian continued, "FONAR has the only MRI that has the ability to make cines (movies) of the cerebrospinal fluid (CSF) as it flows up and down the neck and around the brain in the upright, weight-loaded position. It is thanks to the UPRIGHT® MRI's ability to scan patients in weight-bearing positions, as well as in the recumbent, non-weight-bearing position, that we are finding significant postural differences in CSF flow. These differences may provide clues that enable physicians to find solutions to their patients' medical problems.

"Currently, our research is focused on quantifying CSF flow and the velocity at which it navigates through the neck and head. We've been able to use this quantitative CSF data collected from asymptomatic patients to identify CSF flow abnormalities in patients with symptoms. We think that further understandings of CSF flow may lead to new understanding of the role of CSF on the neurodegenerative diseases such as Multiple Sclerosis, Alzheimer's, ALS, Parkinson's, Autism, Cerebral Palsy, Huntington's and Epilepsy."



About FONAR

FONAR, the Inventor of MR Scanning[™], located in Melville, NY, was incorporated in 1978, and is the first, oldest and most experienced MRI company in the industry. FONAR introduced the world's first commercial MRI in 1980, and went public in 1981. FONAR's signature product is the FONAR UPRIGHT[®] Multi-Position[™] MRI (also known as the STAND-UP[®] MRI), the only whole-body MRI that performs Position[™] Imaging (pMRI[™]) and scans patients in numerous weight-bearing positions, i.e. standing, sitting, in flexion and extension, as well as the conventional lie-down position. The FONAR UPRIGHT[®] MRI often detects patient problems that other MRI scanners cannot because they are lie-down, "weightless-only" scanners. The patient-friendly UPRIGHT[®] MRI has a near-zero patient claustrophobic rejection rate. As a FONAR customer states, "If the patient is claustrophobic in this scanner, they'll be claustrophobic in my parking lot." Approximately 85% of patients are scanned sitting while watching TV.

FONAR has new works-in-progress technology for visualizing and quantifying the cerebral hydraulics of the central nervous system, the flow of cerebrospinal fluid (CSF), which circulates throughout the brain and vertebral column at the rate of 32 quarts per day. This imaging and quantifying of the dynamics of this vital life-sustaining physiology of the body's neurologic system has been made possible first by FONAR's introduction of the MRI and now by this latest works-in-progress method for quantifying CSF in all the normal positions of the body, particularly in its upright flow against gravity. Patients with whiplash or other neck injuries are among those who will benefit from this new understanding.

FONAR's primary source of income and growth is attributable to its wholly-owned diagnostic imaging management subsidiary, Health Management Company of America (HMCA) <u>www.hmca.com</u>.

FONAR's substantial list of patents includes recent patents for its technology enabling full weight-bearing MRI imaging of all the gravity sensitive regions of the human anatomy, especially the brain, extremities and spine. It includes its newest technology for measuring the Upright cerebral hydraulics of the cerebro-spinal fluid (CSF) of the central nervous system. FONAR's UPRIGHT[®] Multi-PositionTM MRI is the only scanner licensed under these patents.

<u>UPRIGHT®</u> and <u>STAND-UP®</u> are registered trademarks. <u>The Inventor of MR</u> <u>ScanningTM</u>, <u>CSPTM</u>, <u>Multi-PositionTM</u>, <u>UPRIGHT RADIOLOGYTM, <u>The Proof is in the</u> <u>PictureTM</u>, <u>pMRITM</u>, <u>CSF VideographyTM</u>, and <u>DynamicTM</u> are trademarks of FONAR Corporation.</u>

This release may include forward-looking statements from the company that may or may not materialize. Additional information on factors that could potentially affect the company's financial results may be found in the company's filings with the Securities and Exchange Commission.



CONDENSED CONSOLIDATED BALANCE SHEETS (Amounts and shares in thousands, except per share amounts) (UNAUDITED)

ASSETS

	September 30, 2021			June 30, 2021	
Current Assets:					
Cash and cash equivalents	\$	43,405	\$	44,460	
Short term investments		32		32	
Accounts receivable – net		4,548		4,526	
Accounts receivable - related party		102		12	
Medical receivable – net		18,356		17,901	
Management and other fees receivable - net		31,695		30,948	
Management and other fees receivable – related medical practices					
– net		7,998		7,814	
Inventories		1,835		1,663	
Prepaid expenses and other current assets		1,416		1,227	
Total Current Assets	_	109,387	_	108,583	
Accounts receivable – long term		2,609		2,880	
Deferred income tax asset		14,764		15,959	
Property and equipment – net		21,971		21,850	
Right-of-use Asset – operating lease		29,535		30,133	
Right-of-use Asset – financing lease		1,077		1,127	
Goodwill		4,269		4,269	
Other intangible assets – net		3,957		4,038	
Other assets		660		667	
Total Assets	\$	188,229	\$	189,506	



CONDENSED CONSOLIDATED BALANCE SHEETS (Amounts and shares in thousands, except per share amounts) (UNAUDITED)

LIABILITIES AND STOCKHOLDERS' EQUITY

	September 30, 2021	June 30, 2021
Current Liabilities:	ф <u>25</u>	ф 17 2
Current portion of long-term debt and capital leases	\$ 35	\$ 173
Accounts payable	1,133	1,866
Other current liabilities	5,990	9,162
Unearned revenue on service contracts	4,328	4,366
Unearned revenue on service contracts – related party	83	—
Contract liabilities	15	15
Operating lease liability – current portion	3,669	3,533
Financing lease liability – current portion	205	203
Customer deposits	789	731
Total Current Liabilities	16,247	20,049
Long-Term Liabilities:		
Unearned revenue on service contracts	2,545	2,801
Deferred income tax liability	238	238
Due to related medical practices	93	93
Operating lease liability – net of current portion	28,292	28,975
Financing lease liability – net of current portion	997	1,049
Long-term debt and capital leases, less current portion	190	760
Other liabilities	155	171
Total Long-Term Liabilities	32,510	34,087
Total Liabilities	48,757	54,136



CONDENSED CONSOLIDATED BALANCE SHEETS (Amounts and shares in thousands, except per share amounts) (UNAUDITED)

LIABILITIES AND STOCKHOLDERS' EQUITY (Continued)

	September 30, 2021		June 30, 2021	
Class A non-voting preferred stock \$.0001 par value; 453 shares authorized at September 30, 2021 and June 30, 2021, 313 issued and outstanding at September 30, 2021 and June 30, 2021 Preferred stock \$.001 par value; 567 shares authorized at September	\$		\$	_
30, 2021 and June 30, 2021, issued and outstanding – none				
Common Stock \$.0001 par value; 8,500 shares authorized at September 30, 2021 and June 30, 2021, 6,566 issued at September 30, 2021 and June 30, 2021, 6,554 outstanding at				
September 30, 2021 and June 30, 2021		1		1
Class B Common Stock (10 votes per share) \$.0001 par value; 227 shares authorized at September 30, 2021 and June 30, 2021; .146 issued and outstanding at September 30, 2021 and June 30, 2021				
Class C Common Stock (25 votes per share) \$.0001 par value; 567 shares authorized at September 30, 2021 and June 30, 2021, 383 issued and outstanding at September 30, 2021 and June 30, 2021				
Paid-in capital in excess of par value		185,101		185,101
Accumulated deficit		(42,121)		(46,008)
Treasury stock, at cost - 12 shares of common stock at September 30, 2021 and June 30, 2021 Total Fonar Corporation's Stockholders' Equity Noncontrolling interests Total Stockholders' Equity		(675) 142,306 (2,834) 139,472		(675) 138,419 (3,049) 135,370
Total Liabilities and Stockholders' Equity	\$	188,229	\$	189,506



CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts and shares in thousands, except per share amounts)

(UNAUDITED)

REVENUES FOR THE THE ENDED SET Patient fee revenue – net of contractual allowances and discounts 2021 Patient fee revenue – net of contractual allowances and discounts 5 Product sales – net 148 Service and repair fees – related parties – net 2.8 Management and other fees – net 2.795 Total Revenues – Net 23.730 COSTS AND EXPENSES 3.156 Costs related to product sales 10 Costs related to service and repair fees 724 Costs related to service and repair fees 724 Costs related to service and repair fees 6.877 Costs related to management and other fees – related medical practices 1.637 Research and development 386 Selling, general and administrative 5.090 Total Costs and Expenses 17.989 Income From Operations 5.741 Other Income (Expenses) 811 Interest Expense (17) Investment Income 6.33 Income Available to Common Stockholders \$ 3.652 Net Income Available to Common Stockholders \$ 3.652 Net Income Available to Class C Common Stockhol			
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Weighted Average Basic Shares Outstanding – Common Stockholders 6,554	\$	0.36	
	\$	0.10	
Waighted Average Diluted Shares Outstanding Common Stockholders 6682		6,447	
weighted Average Dhuted Shares Outstanding - Common Stockholders 0,002		6,575	
Weighted Average Basic and Diluted Shares Outstanding – Class C Common 383		383	



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts and shares in thousands, except per share amounts)

(UNAUDITED)

(UNAUDITED)				
	FOR THE THREE MONTHS			
	ENDED SEPTEMBE			
		2021		2020
Cash Flows from Operating Activities:				
Net income	\$	5,182	\$	3,251
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		1,169		968
Amortization on right-of-use assets		648		953
Provision (Recovery) for bad debts		502		2,227
Deferred income tax – net		1,195		849
Abandoned patents				1
Gain on forgiveness of PPP loan		(701)		
(Increase) decrease in operating assets, net:				
Accounts, medical and management fee receivable(s)		(1,730)		(4,109)
Notes receivable		11		14
Inventories		(172)		(49)
Income tax receivable				671
Prepaid expenses and other current assets		(188)		(125)
Other assets		(4)		
Increase (decrease) in operating liabilities, net:				
Accounts payable		(733)		(117)
Other current liabilities		(3,383)		(36)
Operating lease liabilities		(547)		(796)
Financing lease liability		(50)		12
Customer advances		58		58
Other liabilities		(16)		10
Net cash provided by operating activities		1,241		3,782
Cash Flows from Investing Activities:				
Purchases of property and equipment		(1, 180)		(415)
Cost of patents		(29)		(20)
Net cash used in investing activities		(1,209)		(435)
Cash Flows from Financing Activities:		<u> </u>		;
Repayment of borrowings and capital lease obligations		(7)		(9)
Proceeds from debt				63
Distributions to noncontrolling interests		(1,080)		(1,440)
Net cash used in financing activities		(1,087)		(1,386)
Net (Decrease) Increase in Cash and Cash Equivalents		(1,055)		1,961
Cash and Cash Equivalents - Beginning of Period		44,460		36,802
Cash and Cash Equivalents - End of Period	\$	43,405	\$	38,763
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