

# Sales Training – Selling like a Pro

- **Workshop Date:** Friday 20<sup>th</sup> September, 2019
- **Workshop Time:** 1:30 PM – 4:30 PM
- **Workshop Cost:** \$55 EC per person
- **Workshop Venue:** SLHTA Hospitality Training Centre, Rodney Bay, Gros Islet
- **Call Us:** Noorani M. Azeez – **758 717 4959** or **email:** [nazeez@hdnconsult.com](mailto:nazeez@hdnconsult.com)

## How You will Benefit:

- Understand the wonderful paradox: helping other people get what they want gives us more of what we want.
- Use goal-setting techniques as a way to focus on what you want to accomplish and develop strategies for getting there.
- Develop a plan for increasing product knowledge.
- Understand the difference between selling a product and selling a service
- Identify the most critical elements of sales
- Understand the power of your behavior for more successful sales and customer service.
- Develop skills to better share information and to better listen to the customer
- Tips for closing the sale quickly

## What's Included?

- Instruction by an expert facilitator
- Small interactive classes
- Personalized certificate of completion

**PLEASE REGISTER EARLY AS SPACE IS LIMITED  
TO 30 PARTICIPANTS!**



## Registration Form

Yes  Enroll me now

Participant Name (*Please Print*)

Position

Contact Number

E -Mail

Name of Organization

HR Manager's Name

HR Manager's Contact #

**PLEASE EMAIL REGISTRATION FORM TO [nazeez@hdnconsult.com](mailto:nazeez@hdnconsult.com)**  
**ALL cheques should be made payable to the Human Development Network**