



A Local ABA Training Provider



## Find the Perfect ABA Certificate to Advance Your Career!

### [ABA Universal Banker Certificate](#)

**Member Price:** \$795

Develop the key skills for catering to a new customer mindset. Explore multiple ways to fulfill customers' sales, service, and referral needs as their single point-of-contact. Master cash handling and basic transactional skills. Perfect product and service sales skills. Discover ways to build relationships and create referrals to other lines of business.

**ABA Professional Certifications:** 1.5 CAFP, CFSSP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CLBB, CRSP, CTFA

[Register Today](#)

### Courses

- Banking Basics Suite
- Communication Basics Suite
- Dealing Effectively with Co-workers
- Effective Meetings
- Ethical Issues for Bankers
- Managing Change
- Online Communications Suite
- Overcoming Objections Suite
- Presentation Skills Suite
- Relationship Sales Suite
- Verbal Communications Suite
- Why Quality Customer Service Matters Suite
- Written Communication Suite

- ABA certificate programs build the skills necessary for career advancement
- Through a prescribed course of study, certificates provide practical, tailored knowledge specific to a job role in the bank
- Programs are continually reevaluated and refined to meet current needs and changes in the industry.

[View all ABA Certificates](#)

Questions?  
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