

## 2019 Spring/Summer Workshop Preview

| Month | Date | Day & Time             | Topic   | Town         | Sponsor                      |
|-------|------|------------------------|---|--------------|------------------------------|
| May   |      |                        |   |              |                              |
|       | 2    | Thursday 5:30-7:30 PM  | Fundamentals of Building Your Business - Session 5:<br>Show Me the Money! | Old Saybrook | Northstar<br>Wealth Partners |
|       | 8    | Wednesday 5:30-7:30 PM | Measuring the Impact of Digital Marketing                                 | East Lyme    | Brown & Brown<br>Insurance   |
|       | 9    | Thursday 12:00-1:30 PM | Strategizing for Non-Profit Success                                       | New London   |                              |
|       | 13   | Monday 5:30-7:00 PM    | Marketing Fundamentals  | Old Saybrook |                              |
|       | 14   | Tuesday 5:00-6:30 PM   | How to Start a Successful Non-Profit (Part 1)                             | New London   |                              |
|       | 15   | Wednesday 5:30-7:00 PM | Small Business Time Management  | Mystic       |                              |
|       | 22   | Wednesday 5:30-7:00 PM | ABCs of a Business Plan   | Groton       | R.B. Kent & Son<br>Inc.      |
|       | 23   | Thursday 5:30-7:00 PM  | Cost, Price & Profit - Part 1   | Westbrook    | Maloney &<br>Company         |
|       | 22   | Tuesday 5:30-7:00 PM   | Cost, Price & Profit - Part 2   | Westbrook    | Maloney &<br>Company         |
|       |      |                        |   |              |                              |