



MEMBER UPDATE (Updated **12/20/2017**)

GANA and NGA: Combination FAQs
Association leaders share updated FAQs relevant to the combination.

Q: Why combine GANA and NGA?

A: Combining our two glass associations will result in one, unified voice to maximize the effectiveness and efficiency of:

- Advocacy
- Technical resources
- Industry standards
- Data gathering
- Education and training
- Industry events
- Information sharing across our industry

Q: What are the benefits to combining?

A: There are many positive benefits resulting from the combination. First and foremost, NGA members will get to take advantage of GANA's wide array of member publications and technical services, while GANA members will have access to NGA's education and events. Also at the top of the list are positive impacts to Association activities, including reducing operational and meeting redundancies. It will also trim time and expense for our members and volunteers so they can better focus on their companies' growth and objectives, and the long-term health and welfare of the glass and glazing industry.

In addition, companies that have two memberships—one in NGA and one in GANA—will see a reduction in membership dues.

Q: How does the combination get finalized?

A: In early December, the GANA and NGA Boards of Directors resolved the final due diligence items and unanimously re-affirmed the combination. We are taking the next steps which include a strong recommendation for the respective memberships to vote in the affirmative as follows:

- GANA's membership votes to combine with NGA
- NGA's membership votes to change its bylaws to reflect the new combination structure and governance

Q: When will the combination be finalized?

A: Once the member voting process is complete and in the affirmative, the Closing will occur in early 2018.

Q: *Will my membership change?*

A: Yes, in that it will be stronger and more relevant, but members can expect the most vital aspects of both GANA and NGA will continue.

Both leaderships ask that companies renew their membership when notices are issued. We need your continued support and involvement as we integrate.

Q: *What happens to existing task groups and committees?*

A: Industry volunteers' longstanding commitment has been an integral part of both GANA and NGA, and will continue to be critical to achieving the Association's annual and long-term goals as set by the Board of Directors. Following the consensus process, committees and task groups will focus on technical, codes, standards and advocacy priorities to advance the Association's aim to protect and strengthen the industry.

The Association staff will also tap individual volunteers for "micro-volunteering" activity and projects, such as establishing course curriculum for education and training programs, writing questions for an industry trends survey or providing input on event programming. Micro-volunteering is a trend in the association world; it promotes engagement and delivers meaningful results. The approach can also be used for advocacy, with micro-volunteers serving as leaders in their state or region to encourage involvement in key issues.

Additionally, the Glazing Industry Code Committee (GICC) and the Flat Glass Manufacturing Division (FGMD) will carry over to the new Association.

Q: *What is the new governance structure?*

A: The new Board of Directors of the combined Associations will consist of 13 voting Board members:

- 3 glazing contractors
- 3 full-service glass companies
- 2 WDDA dealers
- 2 glass fabricators
- 1 primary glass manufacturer (company changes yearly or biennially)
- 2 glass industry suppliers
- the NGA President/CEO as a non-voting *ex officio* member.

Effective on the Closing Date of the combination, two voting positions of the initial combined Board of Directors will be filled by the current GANA President (Doug Schilling) and current GANA Immediate Past President (Stanley Yee) by special designation in a resolution of the NGA Board, for multi-year terms on the Board.

Q: *How were the combination decisions made?*

A: The Boards of Directors of GANA and NGA appointed a Joint Task Force made up of members from both associations. The Joint Task Force met several times over the course of eight months to work through what the combined association would look like, covering governance, bylaws and the final transaction document.

In September, the Boards of Directors of both GANA and NGA both unanimously approved combining our Associations.

Q: Who was on the Joint Task Force?

A: The GANA task force was represented by: Stanley Yee, Dow Corning Corp.; Doug Schilling, Schilling Graphics; Gus Trupiano, AGC Glass Company; Steve Marino, Vitro Architectural Glass; Kim Mann, GANA General Counsel.

The NGA task force was represented by: Michael Albert, S. Albert Glass; Angelo Rivera, Faour Glass Technologies; Nicole Harris, NGA President & CEO; Jerry Jacobs, NGA General Counsel.

Q: What happens next?

A: NGA and GANA have each appointed a Joint Integration Task Force of three representatives to oversee and advise the Board on transition and integration matters. GANA's representatives are: Ren Bartoe, Vesuvius USA, Julia Schimmelpenningh, Eastman Chemical Co. and Stanley Yee, Dow Corning. NGA's representatives are: Michael Albert, S. Albert Glass Co., Angelo Rivera, Faour Glass Technologies and Nicole Harris, NGA President & CEO.

The Integration Task Force was designated for this duty in the Agreement drafted by the Joint Task Force and resumes the discussion following the conclusion of the combination transaction details and new Bylaws approved by both Boards of Directors. This newly formed Task Force will articulate the technical document development plan, voting and approval for technical publications, and the process to advocate for a formal position before a third-party code group.

At press time, the GANA member vote was in process with the majority voting to approve the combination. The NGA member vote will take place in early January 2018.

Members and non-members are encouraged to engage in a newly energized discussion about the future of the glass and glazing industry. That starts by attending upcoming industry events: GANA's BEC Conference (Las Vegas, March 4-6), the Annual Conference (Napa, April 23-28) and GlassBuild America (Las Vegas, September 12-14).

Please [click here](#) for previous releases covering news of the combination.

ABOUT GANA: The Glass Association of North America (GANA), www.glasswebsite.com, is a progressive, innovative association where pride and enthusiasm for a career in architectural glass and glazing is fostered through educational events, technical resource development and relationship-building opportunities. GANA provides a forum for exchanging information that is relevant in the constantly changing glass and glazing industry. It is a technical powerhouse that brings some of the best minds to the table to promote and advocate for glass in buildings.

ABOUT NGA: Founded in 1948, the National Glass Association (NGA), www.glass.org, is the largest trade association serving the architectural glass and metals industry, and represents the interests of glazing contractors, glass retailers and glass fabricators. The NGA provides education and training programs for its member companies through its online training site MyGlassClass.com, and keeps them informed through the [Glass Magazine's](#) print and electronic publications. The NGA also produces the industry's largest annual trade show in the Americas, [GlassBuild America](#), and hosts the [Glazing Executives Forum](#) bringing together thousands of industry professionals to help them build more profitable businesses.