



Products

STANDARD
TEXTILE est. 1940

GARNIER-THIEBAUT
USA

CONCIER

SOBEL WESTEX
HOME

Hospitality				
Dining Linens (Napkins, Tablecloths etc.)	✓	✓	✓	✓
Bedding Linens (Sheets, Duvets, Pillows, Covers)	✓	✓	✓	✓
Pool/Spa Terry	✓	✓	✓	✓
Bathroom Terry	✓	✓	✓	✓
Slippers	✓	✓	✓	✓
Curtains/ Window Treatments	✓		✓	
Robes	✓	✓	✓	✓
Healthcare				
Dining Linens (Napkins, Tablecloths etc.)	✓	✓	✓	✓
Bedding Linens (Sheets, Duvets, Pillows, Covers)	✓	✓	✓	✓
Bathroom Terry	✓	✓	✓	✓
Curtains (Hospital Privacy Room Dividers)	✓		✓	
Hospital Gowns	✓		✓	
Diverse Supplier Certified				
				✓
Specifications				
Brand Specs Available	✓		✓	✓
Luxury/High-End Options Available	✓	✓	✓	✓
Sustainable Materials Available in Catalog	✓	✓	✓	✓
Path To Purchased				
Available in OneSource	✓		✓	✓
Available via e-procurement			✓	
Proprietary Customer Portal	✓	✓		
Direct with Supplier (via Dedicated account manager, email, or phone call.)	✓	✓	✓	✓
Strength of Program (Based on a Queen Sheet Set)				
\$ (<\$20)				✓
\$\$ (\$20-30)		✓		
\$\$\$ (>\$30)	✓		✓	
Average Unit Savings	Varies	15-20%	5-20%	10%
Category Recommendations & FAQ				
Delivery/Shipping Method: Broadliner or Direct	Direct	Direct	Direct	Direct
Market Basket/Quote Request Recommended	Y	Y	Y	Y
Order Minimums	N	N	N	N

****All suppliers offer customizations at additional fees and costs****



Comfort and Savings For Everyone

Standard Textile Co., Inc. is celebrating 82 years as the nation's leading manufacturer and developer of institutional hospitality textiles, apparel, decorative products, and linen materials management systems. The company focuses on developing innovative linen and terry products that yield cost reductions, enhanced value, and provide a superior guest experience.

Standard Textile Co. has revolutionized the industry with Room Ready for You Laundered with Tide which provides product that can be placed directly on the bed right out of the box.

Additionally, the company has created Centium Core Technology products that provide greater longevity and durability while providing an enhanced comfort level for the guest.

Standard Textile controls an expansive network of manufacturing plants (three in the United States) and operates throughout the globe.

Program Features & Benefits

- Access to sales consultants across the United States
- Products proven to enhance guest experience
- Largest manufacturer and distributor of hospitality textiles and decorative products
- Innovative products that yield cost savings
- Nationally recognized supplier



Fine Linens with Exquisite Style

Garnier-Thiebaut, also referred as GT Linens, is a worldwide recognized bed, bath and table linen manufacturer for Hospitality and Retail, operating in more than 95 countries. It is a 12th generation family-owned business since 1670, and one of the largest textile groups in Europe.

Since 1833, Garnier-Thiebaut has honored the founder's legacy by continuing to produce and manufacture the highest quality linens. The company sources the finest raw materials & uses the same looming technologies to ensure consistency among all of its product segments.

Garnier-Thiebaut has vertical manufacturing capabilities and facilities, which allow them to manage all the manufacturing steps: from dyeing threads, weaving and processing fabrics, cutting, sewing, and packaging, to delivering finished products.

GT Linens has been servicing hospitality partners across North & South America and the Caribbean since 1997. With an expert team and the performance of an international company, Garnier-Thiebaut strives to meet your needs through outstanding customer service, innovative forecasting models, and sustainable supply chains.

Program Features & Benefits

- Access to the highest quality linens
- A Sales Manager and CSR are assigned to each account, ensuring personalized customer experience
- 100+ products to choose from
- Globally recognized name in the hospitality industry



One-Stop-Shop For All Linen Needs

1Concier was formed from the merger of Riegel Linen, T-Y Group & Harbor Linen and is the leading choice for linen products in the hospitality, healthcare, and commercial laundry industries. Since 1838, 1Concier has been offering textile expertise to hotels, resorts, casinos, healthcare facilities, and commercial laundries. The company prides itself on providing high-quality products, optimized inventory, world-class customer service, and unbeatable value.

1Concier offers sheets, terry, basic bedding, robes, table linen, and more. It also employs the most innovative technology to enhance operational efficiency

through advanced proprietary solutions. 1Concier's dedicated team of technical experts provides guidance and solutions for a wide range of laundry issues.

The company operates multiple strategically located warehouses across the USA, to ensure that it can provide customers with service exactly when they need it. 1Concier collaborates with industry-leading logistics professionals to deliver customers the highest level of service, prompt delivery, and optimized value. 1Concier has you covered.

Program Features & Benefits

- Access to a large spectrum of items that cater to mid-level to high-end and luxury locations
- Large product portfolio of bedding, terry & table linens
- Limited time promotions will be made available throughout the year
- National program
- Serve a diverse range of industries: Resorts, Casinos, Healthcare, Cruise Lines, & boutique independent brands



Luxury Linens

Since 1981, Sobel Westex textiles have been enjoyed by clients around the globe. The comfort and variety of their linens coupled with their excellent customer service makes them a perfect partner for quality and reliability.

By owning their own textile mill, it enables Sobel Westex to provide their products at competitive prices including:

- Towels
- Table Linen
- Sheets
- Blankets
- Bathrobes and beyond

Sobel Westex delivers even more value to Foodbuy Members with free shipping.

Sobel Westex prides themselves on their ability to create and design custom orders for their clients. Whether you have something particular in mind or need some guidance, Sobel Westex is equipped and staffed to be there every step of the way.

In addition, they offer hundreds of off-the-shelf product solutions which are immediately available.

No matter your textile needs, Sobel Westex can help you create the ambience and experience you desire.

Program Type

Deviated price with fixed volume allowance

Price Change Frequency

Annually

Categories Covered

Linens and textiles

Foodbuy Recommends

Linens and textiles

Please contact your account manager for additional details.