

VICE PRESIDENT OF ADVANCEMENT

Los Angeles Master Chorale

The Los Angeles Master Chorale is seeking a dynamic and creative fundraising professional as its next Vice President of Advancement.

This position is based out of the Master Chorale's office at The Music Center in Los Angeles. The annual salary range is \$230,000 to \$260,000 plus benefits.

The Organization

Recognized as "the finest-by-far major chorus in America" (*Los Angeles Times*) and a vibrant cultural treasure, Los Angeles Master Chorale is an independent and innovative professional vocal ensemble that shares the traditional and evolving spectrum of choral music with the widest possible audience.

Hailed for its powerful performances, technical precision, and artistic daring, the Master Chorale envisions a world in which choral music is a conduit for belonging, a vehicle for participation in the arts, and a means for understanding and exploring commonalities and differences. Reaching over 175,000 people each year through its concert series at Walt Disney Concert Hall, its international touring of innovative works, and its performances with the Los Angeles Philharmonic and others, the Master Chorale also reaches a wider audience through its extensive Grammy™ Award-winning discography.

To learn more, please visit www.lamasterchorale.org.

The Opportunity

Reporting to the President & CEO, the Vice President of Advancement will elevate philanthropic giving and drive transformational impact of LAMC. Serving on the senior leadership team, the VP of Advancement will lead major fundraising initiatives, manage a team of five, and collaborate closely with the Board of Directors. The VP of Advancement will expand and diversify the donor base, steward principal gifts, and spearhead the upcoming *Foundation for the Future Campaign* to ensure long-term sustainability.

Qualifications

Competitive candidates will ideally bring some combination of the following:

- Proven success in cultivating donors and securing major gifts
- Experience managing a comprehensive advancement team
- Track record of leading capital campaigns and working with engaged Boards
- Strong strategic and execution skills, with the ability to set vision and achieve goals
- Skilled at developing staff and volunteers into a high-performing team

- Background in classical music, performing arts, or related fields is a plus
- Experience with Tessitura or similar development CRM preferred
- Bachelor's degree required; graduate degree and/or CFRE certification a plus

To Apply

The Los Angeles Master Chorale has retained Morris & Berger to conduct the Vice President of Advancement search. To view the full position description, please view here:

https://pub.lucidpress.com/morrisberger_2264/. To apply, please submit an application, including a resume and a letter of interest, in confidence to Morris & Berger through their website here: <https://morrisberger.com/position/?id=2264>.