

# EXHIBITOR INFORMATION

Bay Area KidFest continues our holiday tradition in **Downtown Concord** at the **31st Memorial Day Weekend** festival. KidFest was **voted Best Family Event or Community Fair/Festival** by **Bay Area Parents** readers in **2019**, beating 18 other outstanding nominees.

A new **Exhibitor Marketplace** area on the KidFest grounds and our aggressive marketing promises enthusiastic crowds for **3 days on the holiday weekend May 23-25, 2020**.



Proceeds from Bay Area KidFest will benefit several local non-profit health, sports and educational organizations. Since 2010, Bay Area Festivals, Inc. has donated over \$85,000 cash to local non-profits from its festivals and events.

KidFest proudly continues for the 25th year as a major annual donor event for the Food Bank of Contra Costa and Solano. *KidFest attendees have donated over 150,000 pounds of food to the Food Bank.*

## Exhibitor Details

\* **Exhibitor categories (TOTAL fee for 3 days):**

- **Non-Profit Organization \$150**  
*Information booth for non-profit groups, schools, churches, social services, government agencies*
- **Arts & Crafts Vendor \$199**
- **Multi-Level Marketing Business \$249**  
*Multi-level marketing businesses like Arbonne, Avon, Color Street, Scentsy, Tupperware, Mary Kay*
- **Commercial Exhibitor \$399**
- **Professional Services or Home Improvement Exhibitor \$499**  
*Medical, financial, dental, insurance, real estate, solar, doors, windows, baths, kitchens, etc.*

\* Exhibitors pay a flat fee for each 10' x 10' space. *No commission is collected on sales.* Exhibitors can reserve multiple spaces either together or in separate areas of KidFest.

\* *Booths cannot be shared by two businesses without written permission of Bay Area Festivals.*

\* Producer reserves the right to reject any application without prejudice.

\* We limit the number of exhibitors in any single category. Priority of acceptance will be based on receipt of your payment.

\* *Event is OUTDOORS and is held rain or shine.*

\* **Exhibitors must stay within your rented space.** You may only exhibit or sell items listed on your application. **Walkabout solicitation or "barking" is not permitted.**

\* *No food or drinks may be sold or sampled in your booth without written permission of Bay Area Festivals and securing necessary permits.*

\* Electricity is limited. *If you want electrical service you must note rental fee on your application and provide a 100' electrical cord. Absolutely no noisy, loud generators allowed!*

\* Canopies, tables and chairs may be rented for your space. Only advance pre-paid rental orders are accepted. *No equipment will be available to rent at the event.*

\* **Sampling:** Companies interested in KidFest sampling opportunities should email us at [info@bayareafamilyfest.com](mailto:info@bayareafamilyfest.com).

\* **If you can't make it to KidFest, you can still participate through our Goody Bag program.**

## WHEN

**May 23-25, 2020**  
Saturday, Sunday & Monday  
**Memorial Day Weekend**  
10 a.m. to 6 p.m. Sat & Sun (10-5 Mon)

## WHERE

**Downtown Concord, CA**  
Mt. Diablo High School  
2450 Grant St.

## WHO

Families with children 12 & younger  
**22,500+ Estimated Audience**

## Apply Today

**Full payment or \$200 deposit must accompany application.**

## Priority Deadline

**March 1, 2020**

*NO REFUNDS WILL BE MADE AFTER APRIL 23, 2020.*

*IF VENDOR CANCELS BEFORE APRIL 23,*

*\$50 OF FEE AND CREDIT CARD FEES ARE NON-REFUNDABLE.*

## Bay Area KidFest Contact

Jay Bedecarré • Event Producer

[jay@bayareafamilyfest.com](mailto:jay@bayareafamilyfest.com)

Phone (925) 408-4014 • Fax (925) 672-9990

## Bay Area Festivals, Inc.

573 Mt. Olivet Pl. • Clayton, CA 94517-1609

**[www.KidFestConcord.com](http://www.KidFestConcord.com)**



# EXHIBITOR APPLICATION

**MAY 23-25, 2020 • MEMORIAL DAY WEEKEND**  
**DOWNTOWN CONCORD, CA**

Business/Organization Name\* \_\_\_\_\_  
 Contact Name(s) \_\_\_\_\_ California Seller's # *If Applicable* \_\_\_\_\_  
 Mailing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Business ( ) \_\_\_\_\_ Mobile ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_  
 Email \_\_\_\_\_ Required Website \_\_\_\_\_  
 Social Media: Facebook.com/ \_\_\_\_\_ Twitter @ \_\_\_\_\_  
 Product(s) or service(s) we wish to exhibit/sell: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

\*Direct Marketing/Home-Based Business?  
 Company Name: \_\_\_\_\_

## Booth

- ☐ We are bringing a canopy or booth.  
☐ We need to rent 10' x 10' canopy(ies).

*We Prefer*

- ☐ Corner Booth Space  
☐ Middle Booth (booths on each side)

## Electrical Needs:

- ☐ We do not use electricity.  
☐ We will provide our own power. *Absolutely no noisy, loud generators allowed.*  
 Describe power source: \_\_\_\_\_  
 \_\_\_\_\_

- ☐ We need to rent power for:

- **Make check payable to:**  
 Bay Area Festivals, Inc.
- **Mail to:**  
 Bay Area KidFest  
 573 Mt. Olivet Pl.  
 Clayton, CA 94517-1609
- **Fax to:** (925) 672-9990
- **Email:** jay@bayareafamilyfest.com
- **www.KidFestConcord.com**

**Application must be signed & dated**

## All fees and charges are TOTAL for 3-day festival

- ☐ **Professional Services or Home Improvement Exhibitor**  
 10'x10' Space \_\_\_\_\_ @ \$499 = \$ \_\_\_\_\_  
☐ **Commercial Exhibitor**  
 10'x10' Space \_\_\_\_\_ @ \$399 = \$ \_\_\_\_\_  
☐ **Multi-Level Marketing Business**  
 10'x10' Space \_\_\_\_\_ @ \$249 = \$ \_\_\_\_\_  
☐ **Arts & Crafts Vendor**  
 10'x10' Space \_\_\_\_\_ @ \$199 = \$ \_\_\_\_\_  
☐ **Non-Profit Organization**  
 10'x10' Space \_\_\_\_\_ @ \$150 = \$ \_\_\_\_\_

## Optional Rentals & Services

- Electrical Service \_\_\_\_\_ @ \$100 = \$ \_\_\_\_\_  
 Canopy Rental (10'x10' Pop-Up) \_\_\_\_\_ @ \$110 = \$ \_\_\_\_\_  
 6' Table Rental \_\_\_\_\_ @ \$15 ea. = \$ \_\_\_\_\_  
 Folding Chair Rental \_\_\_\_\_ @ \$5 ea. = \$ \_\_\_\_\_  
 Goody Bag (Exhibitor) 1500 Inserts \_\_\_\_\_ @ \$99 = \$ \_\_\_\_\_  
 Goody Bag (Non-Exhibitor) 1500 Inserts \_\_\_\_\_ @ \$149 = \$ \_\_\_\_\_

## Only applicable for food sales in Exhibitor Booth.

- Contra Costa Health Permit\* \_\_\_\_\_ @ \$136 = \$ \_\_\_\_\_  
*\*Only required if food sold or sampled. Permit fee subject to change.*  
☐ Annual permit attached. ☐ Veterans DD-214 attached.

**TOTAL DUE = \$ \_\_\_\_\_**

**DEPOSIT ENCLOSED = \$ \_\_\_\_\_**

☐ Check Enclosed or Mailed

**BALANCE DUE = \$ \_\_\_\_\_**

*I/we acknowledge Bay Area Festivals, Mt. Diablo Unified School District and City of Concord are not responsible for loss or damage to our equipment, vehicles, materials or merchandise on the KidFest site. We are responsible for paying applicable sales tax and providing liability insurance.*

Exhibitor Signature: \_\_\_\_\_ Date: \_\_\_\_\_



For Office Use:

☐ EM ☐ SS

Date Received \_\_\_\_\_ Check #/PP \_\_\_\_\_ Amount \$ \_\_\_\_\_

Date Received \_\_\_\_\_ Check #/PP \_\_\_\_\_ Amount \$ \_\_\_\_\_