



# CAMP & SCHOOL FAIRS

Summer & Spring Break Programs • STEM & STEAM  
Outdoors • Day Camp • Performing Arts • Sports • Overnight  
Education • Language • Enrichment • Tutoring • Teens  
Preschool through College

# EXHIBITOR INFORMATION

## ~ Exhibitor Details ~

**Exhibitor indoor booth spaces are 6' x 6' or 12' x 6'**

We limit the number of exhibitors in the same category. Priority of acceptance will be based on receipt of your payment.

*Camp Fairs are INDOORS and are held rain or shine.*

*No canopies or pop-up tents can be used inside the venue.*

*Producer reserves the right to reject any application without prejudice.*

**Exhibitors must stay within your rented space.** Walkabout solicitation or "barking" is not permitted.

*No recruiting of vendor employees is allowed at the Fairs!*

**Electricity** is limited. *If you require electrical service you must note fee on application and provide 50' electrical cord.*

**Tables and chairs are NOT INCLUDED in exhibitor fee.** Vendors can rent table(s) and chairs. *Equipment will not be available to rent at the event.*

*No food, candy or drinks may be sold or sampled in your booth without written permission of Bay Area Festivals and securing any required permits.*

**Sampling:** Companies interested in Camp Fairs sampling opportunities should email us at [jay@bayareafamilyfest.com](mailto:jay@bayareafamilyfest.com).

**Camp Bags** are given to the 1st 200 families at each Fair. Vendors participating in Camp Bags will also have 50 items placed on the **Camp & School Fair Information Table**.

*If you can't make it to a Fair, you can still participate through our Camp Bag program.*

**Sponsorship opportunities** are also available.

Visit [www.BayAreaCampFairs.com](http://www.BayAreaCampFairs.com)  
or email [jay@bayareafamilyfest.com](mailto:jay@bayareafamilyfest.com) for details.

## Application Deadline

**March 18, 2020**

**Full payment must accompany application.**

*NO REFUNDS WILL BE MADE AFTER FEB. 21, 2020.*

*IF VENDOR CANCELS BEFORE FEB. 21,*

*\$50 OF FEE AND CREDIT CARD FEES ARE NON-REFUNDABLE.*

### Camp & School Fair Contact

Jay Bedecarré • Event Producer

[jay@bayareafamilyfest.com](mailto:jay@bayareafamilyfest.com)

Phone (925) 408-4014 • Fax (925) 672-9990

**Bay Area Festivals, Inc.**

573 Mt. Olivet Pl. • Clayton, CA 94517-1609

The producers of award-winning Bay Area KidFest and Bay Area Kids' Book Fairs offer an opportunity for camps, schools, educational programs, sports organizations and other companies to market themselves at our **8th annual Bay Area Camp & School Fairs in February and March 2020.** *These are the preeminent annual Camp and School Fairs in the Bay Area!*

*If you offer any of these programs or camps you need to be at our free Camp & School Fairs:*

- S.T.E.M. & S.T.E.A.M. programs
- Camp • Spring Break Program
- Preschool through College • Enrichment
- Sports • Overnight Camp • Outdoors
- Summer Day Camp • Day Care • Tutoring
- Performing Arts, Dance & Music
- Martial Arts, Gymnastics & Cheerleading
- Church & Bible Camp • Scouts • YMCA - YWCA
- Science, Math, Tech & Language • Teens

**The free Camp & School Fairs are an opportunity to present your camp, school or program to motivated, upscale families in the Bay Area.**

Fairs are heavily marketed in social media, print and online.

Exhibitors have an opportunity to present demonstrations or workshops at the Fairs (see application).

Don't miss a chance to participate at one or all of our 2020 Fairs to get prospects and early sign ups for your programs.

---

**Saturday, February 22 • 11 a.m. - 2 p.m.**

**TRI-VALLEY - San Ramon, CA**

Pine Valley Middle School Auditorium - 3000 Pine Valley Rd.

**[www.TriValleyCampFair.com](http://www.TriValleyCampFair.com)**

---

**Sunday, February 23 • 11 a.m. - 2 p.m.**

**CONTRA COSTA - Lafayette, CA**

Acalanes High School - 1200 Pleasant Hill Rd.

**[www.ContraCostaCampFair.com](http://www.ContraCostaCampFair.com)**

---

**Saturday, March 21 • 11 a.m. - 2 p.m.**

**SILICON VALLEY - Sunnyvale, CA**

Fremont High School - 1279 Sunnyvale Saratoga Rd.

**[www.SiliconValleyCampFair.com](http://www.SiliconValleyCampFair.com)**

---

**Sunday, March 22 • 11 a.m. - 2 p.m.**

**MARIN - San Rafael, CA**

Marin Center Exhibit Hall - 10 Avenue of the Flags

**[www.MarinCampFair.com](http://www.MarinCampFair.com)**

---

**Saturday, March 28 • 11 a.m. - 2 p.m.**

**EAST BAY - Emeryville, CA**

Emeryville Center of Community Life - 4727 San Pablo Ave.

**[www.BayAreaCampFairs.com](http://www.BayAreaCampFairs.com)**

**[www.BayAreaCampFairs.com](http://www.BayAreaCampFairs.com)**



**CAMP & SCHOOL FAIRS**  
 Summer & Spring Break Programs \* STEM & STEAM  
 Outdoors \* Day Camp \* Performing Arts \* Sports \* Overnight  
 Education \* Language \* Enrichment \* Tutoring \* Teens  
 Preschool through College

# EXHIBITOR APPLICATION

**FEBRUARY 22 - 23 • MARCH 21-22-28, 2020**

[www.BayAreaCampFairs.com](http://www.BayAreaCampFairs.com)

Business/Organization Name \_\_\_\_\_

Contact Name(s) \_\_\_\_\_

Mailing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Business ( ) \_\_\_\_\_ Mobile ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_  
Required

Email \_\_\_\_\_ Website \_\_\_\_\_

Social Media: Facebook.com/ \_\_\_\_\_ Twitter @ \_\_\_\_\_

Program(s), product(s) or service(s) we wish to exhibit: \_\_\_\_\_

Age group(s) served: \_\_\_\_\_

We would like to present a workshop/demonstration.

Describe: \_\_\_\_\_

**We prefer** (Electrical only available for wall spaces):

Corner Booth Space  Wall Space (Marin N/A)

Middle Booth (booths on each side)

Check all that apply:		<input type="checkbox"/> Tri-Valley - Sat., Feb. 22	<input type="checkbox"/> Contra Costa - Sun., Feb. 23		<input type="checkbox"/> Silicon Valley - Sat., Mar. 21		<input type="checkbox"/> Marin - Sun., Mar. 22		<input type="checkbox"/> East Bay - Sat., Mar. 28	
		Number of Fairs:	1	2	3	4	5			
Select one	<input type="checkbox"/> Gold Exhibitor 12' wide x 6' deep Space	@ \$329	@ \$589	@ \$799	@ \$999	@ \$1199	\$ _____			
	<input type="checkbox"/> Exhibitor 6' wide x 6' deep Space	@ \$199	@ \$359	@ \$509	@ \$649	@ \$769	\$ _____			
	<input type="checkbox"/> Non-Profit Organization 6' wide x 6' deep Space	@ \$149	@ \$289	@ \$399	@ \$499	@ \$599	\$ _____			
Optional	<input type="checkbox"/> Camp Bag 250 inserts each	@ \$29	@ \$49	@ \$69	@ \$89	@ \$109	\$ _____			
	<input type="checkbox"/> Electrical Service	@ \$10	@ \$20	@ \$30	@ \$40	@ \$50	\$ _____			
	<input type="checkbox"/> 6' Table + 2 Chairs rental	@ \$17/set	@ \$34/set	@ \$51/set	@ \$68/set	@ \$85/set	\$ _____			
	<input type="checkbox"/> 2 6' Tables + 2 Chairs rental	@ \$34/set	@ \$68/set	@ \$102/set	@ \$136/set	@ \$170/set	\$ _____			
<b>Camp Bag (Non-Exhibitor)</b>		250 Inserts	500 Inserts	750 Inserts	1,000 Inserts	1,250 Inserts				
<input type="checkbox"/> Tri-Valley <input type="checkbox"/> Contra Costa		@ \$44	@ \$78	@ \$108	@ \$138	@ \$158	\$ _____			
<input type="checkbox"/> Silicon Valley <input type="checkbox"/> Marin <input type="checkbox"/> East Bay										

**Make check payable to:**

Bay Area Festivals, Inc.

**Mail to:** Camp & School Fairs

573 Mt. Olivet Pl., Clayton, CA 94517-1609

**Fax to:** (925) 672-9990

**Email:** jay@bayareafamilyfest.com

Check Enclosed  Mailed

Credit Card Payment made on website

Credit Card - Bay Area Festivals will email you an invoice for you to process your credit card payment.

**TOTAL DUE = \$ \_\_\_\_\_**



**Application must be signed & dated**

**Exhibitor Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**For Office Use:**

**Date Received** \_\_\_\_\_ **Check #/PP** \_\_\_\_\_ **Amount \$** \_\_\_\_\_

**Date Received** \_\_\_\_\_ **Check #/PP** \_\_\_\_\_ **Amount \$** \_\_\_\_\_

I/we acknowledge Bay Area Festivals, and San Ramon Valley Unified School District (Feb. 22), Acalanes Union High School District (Feb. 23), Fremont Union High School District (Mar. 21), County of Marin (Mar. 22) and City of Emeryville and Emery Unified School District (Mar. 28) are not responsible for loss or damage to our equipment, vehicles, materials and merchandise on the Camp & School Fair site. We are responsible for paying applicable sales tax and providing liability insurance.