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841 Buckhead Drive, Statesboro, GA 30458 | 912.865.1100 |

March 06, 2025

To: Developers & General Contractors

Subject: Partnership Opportunity for Efficient Infrastructure  
Deployment in New Residential Construction

Dear Community Partners,

As Bulloch Solutions, a leading provider of high-speed internet services in Bulloch County, we are committed to ensuring that new residential developments are equipped with reliable, future-ready connectivity. We are reaching out to propose a collaborative approach that mutually benefits both your construction timeline and our goal of delivering exceptional broadband service to homeowners.

**Co-Trenching with Power and Water Infrastructure**

To streamline installation and minimize disruption, we would like to coordinate with your subcontractors responsible for power and/or water line infrastructure. Specifically, we propose co-trenching alongside these utilities during the initial groundwork phase. As part of this effort, Bulloch Solutions will supply the necessary conduit for our fiber optic or broadband cabling at no cost to you. This partnership reduces redundant excavation preventing accidental damage to other buried facilities, accelerates project timelines, and ensures that internet infrastructure is seamlessly integrated into the community from the outset.

We are eager to discuss scheduling and specifications with your team to align our conduit placement with your subcontractors' plans. Please let us know who to contact to coordinate this effort.

**Low Voltage Pathways for Optimal Connectivity**

Separately, we would like to enhance the homeowner experience by providing conduit for low voltage pathways, eliminating the need for electricians to pull low voltage wiring independently. We propose supplying conduit for a minimum of two pathways per residence:

1. **Exterior to Attic:** A pathway from the exterior of the home to the attic for primary internet service entry.



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2. **Attic to Common Living Area:** A pathway from the attic to a central living space (e.g., living room or family room) for router placement, ensuring optimal Wi-Fi coverage.

By pre-installing these conduits, we can simplify the electrician's scope of work, reduce installation time, and provide residents with a clean, efficient setup for internet and smart home connectivity. We will provide the conduit materials and work with your electrical subcontractors to ensure proper placement during construction.

### **Next Steps**

We believe these initiatives will enhance the value of your development, offering residents immediate access to high-quality internet service while minimizing construction redundancies. To move forward, we'd appreciate the opportunity to meet with your project managers, engineers, or subcontractors to discuss logistics, timelines, and any specific requirements for your upcoming projects.

Please feel free to contact us at 912-865-1100 or [sgregory@bulloch.solutions](mailto:sgregory@bulloch.solutions) to schedule a conversation or request additional details. We look forward to partnering with you to build connected, future-ready communities.

Thank you for your time and consideration.

Sincerely,

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Bulloch Solutions  
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