

Job Description

Job Title: Director, Home Health

Reports To: Lance Johnson (CEO)

Supervises: N/A

Position Type Full-Time (Exempt)

Equitable Healthcare Corp

State-of-the-art medical services and skilled in-home health care should never be out of reach. The Shinnecock Indian Nation founded a health organization to support individuals who have limited access to quality healthcare. Equitable Healthcare Corp provides professional, personalized care that is comprehensive, consistent, and convenient to keep lives in healthy motion.

Summary of Position:

Equitable Healthcare Corp is seeking a dynamic and strategic professional to join our team as the Director of Community Health. In this key role, you will be responsible for establishing and maintaining Community services, overseeing the home health operations, negotiating contracts, hiring employees, making sure the performance aligns with company objectives, and guaranteeing that services provided to our patients meet the quality standards established by the company.

Benefits:

- 401(k) matching
- Dental insurance
- Health insurance
- Health savings account
- Life insurance
- Paid time off
- Parental leave
- Professional development assistance
- Vision insurance

Primary Duties and Responsibilities Include:

1. Develop and implement Home Health strategies to enhance efficiency, cost-effectiveness, and overall performance.
2. Evaluate staff on performance metrics, quality standards, and cost considerations to ensure alignment with company goals.

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3. Lead contract negotiation processes to secure favorable terms, pricing, and service level agreements that meet the company's needs.
4. Monitor performance and address any issues or concerns promptly to ensure compliance with obligations and quality standards.
5. Collaborate with cross-functional teams, including procurement, finance, and operations, to align activities with overall business objectives.
6. Drive continuous improvement initiatives to optimize home health processes and outcomes.

Position Requirements / Qualifications:

1. Proven experience in home health, procurement, or related roles.
2. Excellent problem-solving abilities, with keen attention to detail and a proactive approach to issue resolution.
3. Exceptional communication and interpersonal skills, with the ability to effectively collaborate with internal stakeholders.
4. Registered Nurse, advanced degrees or certifications are a plus.
5. Experience in the home healthcare industry is desirable but not required; familiarity with home healthcare delivery models is advantageous, however candidates from the health industry must possess the necessary mental flexibility to comprehend the differences between a traditional healthcare model.

Join Equitable Healthcare Corp and play a pivotal role in shaping our home healthcare strategies to drive operational excellence and deliver exceptional healthcare services to our community. If you are a strategic thinker with a passion for building strong partnerships and optimizing home healthcare, we invite you to apply for this exciting opportunity.

Additional Information:

- Compensation: \$110,000-\$150,000
- Work Setting: In-person.
- Home Healthcare Setting

NOTICE: Qualified Native Americans will be given preference in employment as required by the Indian Self-Determination and Education Assistance Act (25 U.S. 450, ET. Seq) including other relevant laws. In accordance with Title VII of the 1984 Civil Rights Act, Sections 701(b) and 703(1), preference in filling all vacancies may be given to qualified American Indian candidates. In other than the proceeding situations, the Tribe is an Equal Opportunity Employer (EOE).