

JANNEY RETIREMENT PLAN SERVICES

Janney Retirement Plan Services (JRPS) has provided objective retirement plan consulting for more than 40 years. Our depth of experience and knowledge allow us to deliver customized solutions to help you achieve your vision of a successful retirement plan for your employees. We have access to valuable tools and resources and we can share practical insights, which helps us translate complex plan issues into meaningful results.

OUR CAPABILITIES

We provide access to a full range of quality recordkeeping platforms and investment solutions and can assist you with selecting the plan that's most appropriate for your needs:

- 401(k) Plans
- 403(b) Plans
- Profit Sharing (Traditional or New Comparability) Plans
- Defined Benefit (Traditional or Cash Balance) Plans



OUR APPROACH

We are committed to working with your organization to deliver innovative, results-oriented strategies. Our step-by-step process has been developed to help you reach your goal of offering a well-designed plan with high-level service, that helps your valued employees achieve financial security.



Strategic Assessment

An interactive discovery process in order to design a plan tailored to your organization's goals



Service Provider Solutions

Selection and review process that balances high-quality services with reasonable fees



Participant Communication Solutions

Education strategy designed for positive participant engagement and favorable outcomes at retirement



Ongoing Service Solutions

Relationship management and consulting for continued plan success

OUR COMPREHENSIVE SERVICE PROCESS



SUPPORT

- Fresh look at all aspects of the plan
- Review plan objectives to ensure goals and outcomes are aligned
- Identify potential areas of improvement



- Attract and retain key talent
- Limit HR time and resources
- Improve employee engagement



- Maintain or seek appropriate provider using a well-documented process
- Evaluate reasonableness of plan fees and services
- Act as provider liaison from installation to ongoing relationship management

- Access to state-of-theart platform and quality investment options
- Balance cost with value provided
- Address plan service needs and issues



- Develop and implement education strategy
- Host effective and topical enrollment and education meetings
- Coordinate communications and reporting with provider

- Drive positive behavior
- Improve financial education and wellness
- Increase participants on track for retirement



- Share fiduciary education and plan governance best practices
- Provide legislative updates and plan trends
- Conduct periodic plan reviews and committee meetings

- Understand fiduciary responsibilities
- Maintain design features consistent with plan goals
- Prudent oversight of fees and performance

To learn more about Janney Retirement Plan Services, contact your Janney Financial Advisor.

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WORKING WITH JANNEY

Depending on your financial needs and personal preferences, as well as the fees and costs associated with those services, you may opt to engage in a brokerage relationship, an advisory relationship, or a combination of both. Each time you open an account, we will make recommendations on which type of relationship is in your best interest based on the information you provide when you complete or update your client profile.

If you engage in a brokerage relationship, you will buy and sell securities on a transaction basis and pay a commission for these services. Our recommendations for the purchase and sale of securities will be based on what is in your best interest and reflect reasonably available alternatives at that time. If you engage in an advisory relationship, you will pay an asset-based fee, which encompasses, among other things, a defined investment strategy, ongoing monitoring, and performance reporting. Your Financial Advisor will serve in a fiduciary capacity for your advisory relationships.

For more information about Janney, please see Janney's Relationship Summary (Form CRS) on www.janney.com/crs which details all material facts about the scope and terms of our relationship with you and any potential conflicts of interest.

By establishing a relationship with us, we can build a tailored financial plan and make recommendations about solutions that are aligned with your best interest and unique needs, goals, and preferences.

Contact us today to discuss how we can put a plan in place designed to help you reach your financial goals.

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