KODAI
CONSULTING GROUP

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City of Willow, California

VIA ELECTRONIC MAIL
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CITY OF WILLOWS
PUBLIC SAFETY INITAITIVE

Kodai Consulting Group [KCG] has offered professional consulting services to the City of Willows [Willows] for the research, development and implementation of a public safety initiative. The following proposal includes an introduction to KCG, scope of services, and associated fees.

KODAI CONSULTING GROUP

Kodai Consulting Group, a registered Minority, Veteran, and Women-owned company based in Venice, California, is dedicated to providing proactive, strategic, safety solutions combined with astute business acumen, ensuring unparalleled customer service. Our highly specialized team, with careers spanning both public and private sectors, bring a wealth of expertise to each project. We offer customized solutions through a multidimensional approach, integrating the skills of former military, law enforcement, and federal agency personnel with the experience of seasoned corporate executives and a strong academic foundation. This unique blend of capabilities allows KCG to deliver innovative, effective, and comprehensive solutions to our clients.

KGC values are built upon embracing diversity, leading with purpose, and thinking creatively. These core principles guide every aspect of our operations, fostering an inclusive environment where different perspectives are valued and collaboration is encouraged. By leading with purpose, we ensure our actions align with our mission, driving meaningful impact and sustainable growth. Our commitment to thinking creatively allows us to innovate and adapt in a rapidly changing world, finding unique solutions to challenges and opportunities alike. At KGC, we believe that these values are essential to achieving excellence and making a positive difference in our industry and communities.

Kodai possesses formalized training and education, along with real-world experience with all aspects of public safety and the protection of personnel and critical infrastructures to include:

- Establishment of public-private partnerships involving the use of private security to support police departments
- Extensive public safety experience with the development of complex security strategies

- Well established relationships within the law enforcement community
- Extensive experience with the research, development and implementation of public policy measures
- Military and federal law enforcement experience with counter terrorism measures in austere environment
- US State Department training on the protection of high-profile dignitaries and site locations
- International security experience with serving at a high-risk US diplomatic outpost
- Federal law enforcement experience with conducting threat assessments and risk analysis
- International non-profit experience with human rights investigations and the protection of vulnerable populations
- Advanced FEMA training and implementation of the Incident Command System (ICS) for public events

PUBLIC-PRIVATE PATERNERSHIPS

KCG offers the City of Willows an experienced consulting group that includes the exploration and/or implementation of public-private partnerships to include:

City of Beverly Hills	City of Santa Monica	City of Los Angeles

Additional experience within KCG includes working with the below public entities on a different variations of public-private partnerships involving the use of private security services and/or the use of various technologies to include Drone Operations and Drone Detection:

City of Calabasas	Orlando Fire Department	Los Angeles Police Department
City of Hidden Hills	Orlando Police Department	Long Beach Police Department
Beverly Hills Unified School District	Miami Police Department	Las Vegas Metro Police Department

SCOPE OF SERVICES

The City of Willows may lose law enforcement services from the Glenn County Sheriff's Office on July 1, 2026 due to a non-renewal of an existing contract between both parties. For the purpose of this proposal, the reason for the non-renewal is not part of KCGs focus, with full attention directed toward filling this public safety gap with alternatives while other more sustainable and traditional measures are researched, developed and implemented. KCG fully recognizes that a tried and true, well rehearsed solution to fill a void of zero law enforcement coverage for a city in California is indeed unique by all accounts.

With that said, KCG will conduct project management with the research, development and implementation of options that are directed towards deterrence and crime prevention. Attempts to fill this void with readily available and legal options will be presented for consideration. For the purpose of this proposal, project management will be specific to monitor the compliance of the security vendor with their services agreement with the City of Willows, as well as, ensuring the security vendor utilizes best practices and will assist with refining strategies and methods used. Additional consulting services and the use of technologies will be provided as well.

IMMEDIATE IMPLEMENTATION

SECURITY PATROLS: Visible Deterrence

- Armed Uniformed Security Officers
- High Visibility Security Vehicles
- Active Patrols On City Streets

DRONE RESPONSE: Integrating Emergency Technology

The use of advanced drone technology will be utilized as a force multiplier

- High Visibility Patrols

    - Directed deterrence towards suspicious behavior
    - Ability to monitor more areas in a shorter period of time
    - Enhances patrol area coverage
- Thermal Imaging
    - Provides the ability to view darker areas at night
    - Safer for security personnel
    - Provides confirmation of the presence of a heat signature
- Talk Down Speakers
    - Ability to communicate with suspicious persons / behavior. Ex: "You are trespassing, Please leave the area immediately."
- Flashing Lights

*Note: Security Guards will all be licensed by the Bureau of Security and Investigation Services.

CITIZENS ON PATROL

- Develop a City of Willows, Citizen on Patrol Program info here
- Duties range from visible patrols, to traffic control, to vacation check
- Encourage use of community-engaged, public safety apps info here

NEIGHBORHOOD WATCH

- Develop Neighborhood Watch program
- Encourage community participation
- Share information and collaborate on crime prevention strategies

EXPLORATORY OPTIONS

The following are additional options that can be explored to enhance public safety:

- Increase the lumens of street lighting
- Close off and reduce points of vehicle access into various sections of the City during the overnight hours
- Seek public input on crime prevention measures
- Hold informational town hall meetings with the community

FEES

The following is TOTAL monthly cost to the City of Willows for all of the above services:

MONTHLY COST ESTIMATE	
KCG	$43,000
NASTEC	$216,440 *Does not include fuel costs which will be billed separately to the City of Willows at the current market rate and will be reflected as a pass-through expense on the monthly invoice.
TOTAL	**$259,440**

INDIVIDUAL FEE BREAKDOWN

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KCG will enter into a 90-day services agreement with the City of Willows along with the below listed fee structure along with additional services. Services will be offered remotely, as well as, on-site.

- KCG will provide services for a period of 90-days and will extend services as requested
- Provide strategic consulting services
    - Provide the scope of services offered in this proposal
    - Development of additional public safety options
    - Collaborate with City Manager, City staff and City Council on matters related to this project
    - Assist with the research and development of Public Policy related to this project
    - Provide strategic analysis and recommend pivots as needed of this public safety initiative
- Project management
    - Monitor the compliance of services from NASTEC with the details listed in their services agreement with the City of Willows.
    - Ensure services performed by NASTEC are professional and in line with best practices.
    - Collaborate with NASTEC on refining strategies and methods used.
- Drone Response Program
    - Develop and implement a Drone Response program

KCG FEE MONTHLY STRUCTURE	
Flat Rate - Services	$26,000 per month ($6,500 per week)
Licensed FAA part-107 Drone Pilot - 12 Hours per Day	$10,000 per month ($2,500 per week)
Flat Rate - Drone + Drone Software / Live Monitoring / Flight Path Retention	$7,000 per month ($1,750 per week)
MONTHLY TOTAL	$43,000 per month
90-DAY TOTAL	$129,000
	3 Payments: ($43,000) will be paid at the START of services. ($43,000) will be paid at 45 DAYS of services. ($43,000) will be paid at 90 DAYS of services
KCG will agree to a 30-day out clause within a services agreement with any pending fees prorated to align with the above mentioned fee structure. KG will invoice the City of Willows for each of the three payments with a net-10 days for payment.	

NASTEC

NASTEC is a licensed security company in the State of California with experience with public/private partnerships to include providing armed security patrol services directly for the City of Beverly Hills.

Below would be the initial deployment offered by NASTEC, providing 24/7 coverage to the City of Willows:

2 - Officers
1 - Supervisor
3 - Marked Vehicles

- NASTEC Security provided a monthly cost estimate for 24/7 Armed Security Services.
- NASTEC would enter into a services agreement directly with the City of Willows for a period of 90-days, along with a 30-day out clause.
- Any pending fees would be prorated within the agreed upon fee structure.
- NASTEC will provide invoices directly to the City of Willows, with a net-30 days for payment.

Position	Deployment	Shift	Daily Hours	Reg Hours	OT Hours	Weekly Hours	Reg Hour Bill Rate	OT Rate	Estimated Weekly Cost
Supervisor	6am to 6pm	1st Shift	12	8	4	84	$85	$127.50	$10,710.00
Supervisor	6pm to 6pm	2nd Shift	12	8	4	84	$85	$127.50	$10,710.00
Patrol Officer (2)	6am to 6pm	1st Shift	24	16	8	168	$70	$105.00	$13,720.00
Patrol Officer (2)	6am to 6pm	2nd Shift	24	16	8	168	$70	$105.00	$13,720.00
Total			72	48	24	504	-	-	$48,860.00
Vehicle (5)	——						$150 Daily per vehicle		$5,250.00
Note: Fuel costs will be billed separately to the City at the current market rate and will be reflected as a pass-through expense on the monthly invoice.									

Thank you.

Kodai Consulting Group
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...more about Kodai here