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Retired Air Force Colonel and hands-on management professional with a track record of success in managing complex data analysis, staff development, personal and business operations, team motivation, confidential issues, public speaking and presentations.

RELEVANT EXPERIENCE

EXECUTIVE VICE PRESIDENT 2008-2011
Veterans Distribution Network – Tampa, FL

- Supervised daily administration of business operations including evaluation and analysis of policies and programs to insure maximum effectiveness and efficiency. Tripled annual revenues for three consecutive years, adding \$350,000 in sales.
- Initiated and established a network of seven international contacts to coordinate, negotiate and monitor the sale of medical products and services; ensured compliance with government, trade and security regulations.
- Recruited, trained and mentored seven consultants.
- Conducted seminars, training sessions, sales presentations and conferences for company personnel and business partners.

VICE PRESIDENT AIR FORCE PROGRAMS 2006-2008
Data Solutions & Technology (DST) – Tampa, FL

- Led the first market penetration in the Tampa area.
- Developed company strategy for Air Force Intelligence, Information, Command and Control, Equipment, and Enhancements and Network-Centric Solutions.
- Coordinated and assessed recruiting and sourcing for contract proposal efforts including optimal development, motivation and direction of individual team members.
- Conducted proposal training workshops for business partners, contractors and service providers.

- Developed and implemented short, medium and long-range strategic plans for DST Tampa operations.

COMMANDER, AFROTC DETACHMENT 790
Tennessee State University – Nashville, TN

2001-2004

- Primary decision-maker to determine who is accepted, trained and commissioned as an Air Force officer.
- Recruited, trained and motivated Air Force officer candidates at 14 colleges within the State University system.
- Continual monitoring, evaluation and assessment of Air Force officer candidates, including individual counseling and planning to assist candidate in maximizing potential.
- Primary interface with university officials as the Senior Air Force officer on campus with dual responsibilities as Commander and Chairman, Department of Aerospace Studies.
- Managed over \$862,000 in scholarship, subsistence and recruiting and operating funds.

COMMANDER
42nd Logistics Group – Maxwell AFB, AL

1999-2001

- Supervised more than 500 military and civilian personnel at two installations. Coordinated program plans and individual assessments to maximize personal and professional development.
- Provided personal property shipments and counseling for over 6,700 customers per year.
- Provided logistics support to 14 Air University schools, Air Force Doctrine Center, six Air National Guard/Reserve units and the Standard System Group.
- Directed contracting obligations over \$129 million/year in construction, services and commodities.
- Directed negotiation settlement of 12 backlogged renovation projects including improved student lodging and savings of \$2 million in reassignment cost.

DEPUTY DIRECTOR, DOCTRINE DEVELOPMENT

1997-1999

Air Force Doctrine Center – Maxwell AFB, AL

- Supervised 27 personnel responsible for Air Force Doctrine Development.

- Developed, edited and produced 31 Air Force Doctrine Documents.
- Developed and implemented a doctrine-based model to clarify command and control relationships for Southwest Asia operations.
- Developed Air Force's first-ever operational-level force protection doctrine.

COMMANDER

1995-1997

64th Logistics Squadron – Reese AFB, TX

- Supervised 250 military and civilian personnel.
- Provided daily operational support on individual, group and organizational level for over 2,500 base customers.
- Ensured 100% environmental compliance in closure of four fuels facilities totaling 90,000 gallons.
- Maintained Command's best personal property direct delivery rate, saving over \$32,000 in storage cost.
- Managed Civil Engineer \$24 million annual budget and \$400,000 base closure program.
- Managed personal property worth \$35 million and an \$11 million Air Force Stock Fund.
- Orchestrated successful closure of 220 facilities, 402 housing units and utility systems valued at \$2.8 billion.

SELECTED ACCOMPLISHMENTS:

- Security clearance – Top Secret
- Detachment selected Outstanding Air Force Reserve Officer Training Corps Unit of the Year (Tennessee) 2001, 2002, 2003
- Commander of AFROTC unit selected first out of 105 detachments in the United States and Puerto Rico, 2002.
- Recognized as top Logistics Squadron Commander in Air Education Training Command and #1 Squadron Commander at Reese AFB, TX. 1997
- Southwest Airlines Flight Attendant. 2016
- Service Academy Selection Committee. 2016
- Congressman Gus Bilirakis Veterans' Advisory Committee (North Pinellas). 2016

EDUCATION

MA, Business Management and Procurement, Webster University, St. Louis, MO.

BS, Criminal Justice, Alabama State University, Montgomery, AL