

# Automation in the Revenue Cycle



*Presented by:*

Chad Barringer, OrthoCarolina  
Richard Flesher, Dean McGee Eye Institute  
Monica Rei, U.S. Medical Management  
Kathy Puziak, KPG Revenue Cycle Management, Inc. *(Moderator)*

Individual Page Use?:	No
Are all Uses and Applications Discussed or Referenced in the Proposed Material on Label for the Product?:	N/A
Relates to a Major new Product/Services Launch?:	No
Includes Product or Service Claims, Features, Benefits or similar information?:	No
Contains Competitive or Comparative Claims?:	No
Includes Return on investment (ROI), quantifiable cost of ownership, reimbursement, or meaningful use claim or reference?:	No
Include References to Market / Segment Share or Market / Segment Leadership?:	No
Include identifiable Patient Information / Data?:	No
If Customer Names are Used, are Necessary and Appropriate Permissions in Writing and on File?:	Yes – customer presenting
Include Customer Testimonials?:	Yes – customer presenting
If any non-GE Stock Images are Used, are Necessary and Appropriate Permissions in Writing and on File?:	N/A
Do the Proposed Materials Contain Images of GE Products?:	No
Do all Product Images Depict the Device(s) Being Promoted in the Piece?:	N/A
This is a Translation of a Previously Approved Piece in Which no Changes Have Been Made?:	No
This is a Revision of a Document Previously Approved for Ad / Promo Use?:	No



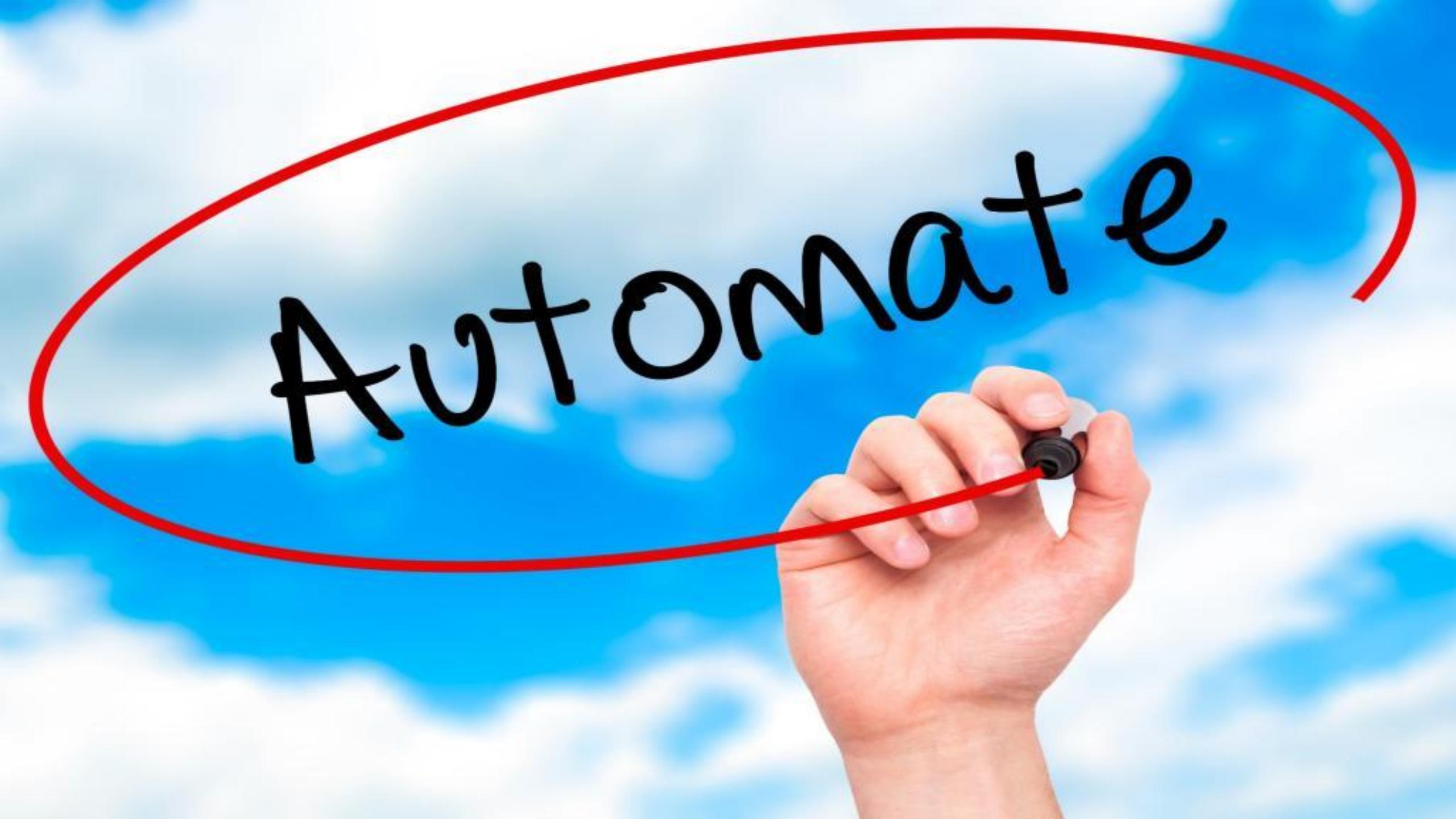
## Disclaimer:

The content of this presentation represents the views of the author and presenters.

GE, the GE Monogram, Centricity and Imagination at Work are trademarks of General Electric Company.

© 2016 All rights reserved.

This presentation does not constitute a representation or warranty or documentation regarding the product or service featured. All illustrations are provided as fictional examples only. Your product features and configuration may be different than those shown. No part of this publication may be reproduced for any purpose without written permission.



Automate

# Agenda

- Introductions
- Session Overview
  - Objectives
- Revenue Cycle Opportunities
  - Charge

# Introductions

Kathy Puziak PMP CMPE



KGK Revenue Cycle Management, Inc.

Chad Barringer

OrthoCarolina

Richard Flesher



Monica Rei



# Kathy Puziak PMP CMPE

- President, KPG Revenue Cycle Management, Inc.
- Revenue Cycle Consultant
- Expertise in Centricity Group Management as a client, with IDX and with GE Healthcare (too many years to count!)



# Chad Barringer

- OrthoCarolina, Charlotte, North Carolina  
Director of Revenue Cycle Management  
Degrees: Master of Healthcare Administration (MHA)  
Certifications: Certified Professional Coder (CPC)

# Richard Flesher

- Dean A. McGee Eye Institute, Oklahoma City, OK  
Application Administrator – Business Systems  
29 years with Dean McGee  
Project Lead of Group Management Implementation Team 2005 – 2006  
Member of Group Management Client Advisory Council]  
Implemented Group Management CCG  
Implemented Group Management Infomatics  
Implemented RCxRules

# Monica Rei

- U.S. Medical Management, Troy, Michigan
  - Vice President, Revenue Cycle Operations
  - Experienced in driving strategic revenue cycle and operational improvement
  - Implementing change management in large organization
  - Implemented RCxRules

# Session Overview

Panel discussion by your Centricity Group Management peers. They will share their adventures and successes in bringing automation into their revenue cycle. We are looking forward to an interactive exchange with our audience on shared experiences.



# Session Objectives

1. Making automation work for you in the charge entry process by leveraging digital data
2. Using tools and special programs to automate the claim process using gains from charge entry
3. Maximize backend processes thru the use of GE tools that will enhance the performance of the charge entry process and improve the revenue cycle



# Coding and Charge entry process

Discussion from

- Richard Flesher
- Monica Rei
- Chad Barringer



# Automating claims process

## **spbilset**

This special program provides the ability to schedule Electronic Claims. The program can be used to create edit lists, claim registers, and/or run claims. The program works for electronic as well as ePaper formats. Formats can be scheduled to run.

## **spbilrpt**

A special program designed to work with spbilset. Ideal for practices with multiple databases, it creates a cross-practice summary report listing each claim run spooled by spbilset.

# Automating claims process

## **spcpclmdly**

This program will delay claims that are found on edit lists. It works with either cross practice or single practice edit lists and delays the claims for charges on the edit lists for a user specified number of days. This program is identical to the cpclmdelay program that is part of the core product, but it can be scheduled.

## **spclmmenu**

Designed for use with the spbilset and spcpclmdly programs, and optionally the spbilrpt program. This program acts as a front end to the claims automation process, allowing users to enter practice codes and formats via a screen, rather than using ini files.



# Payment Posting

- Electronic remit
- Electronic 835 for patient payments and paper remits
- EOB Manager



# Back End Processes

- tranwriteoff
- distcredits



# Back End Processes

- Account Collections
- Early Out Programs
- Task Management



# Revenue Analysis

- Denials
  - DenialsIQ™
  - Remit Analytics
- Infomatics

# Bringing it full circle

- Using knowledge to improve the source – before claims go out
- What are you using for automating your processes



# Contact Information

Chad J. Berringer, MHA CPC  
Ortholink  
Charlotte, North Carolina

Monica Rei  
U.S. Medical Management  
Troy, MI

Richard Flesher  
Dean A. McGee Eye Institute  
Oklahoma City, Oklahoma

Kathy Puзиak, PMP CMPE  
KGР Revenue Cycle Management, Inc.  
Consulting, Training, Speaker  
Las Vegas, Nevada  
[kathy.puziak@kpgrcm.com](mailto:kathy.puziak@kpgrcm.com)  
303-478-3828