

Dear Friends,

We are fast approaching the end of 2021, a year characterized by a strong post-pandemic crisis recovery and economic acceleration. Despite the challenges of an unprecedented global supply chain disruptions, the global economy continues to be strong well into 2022 according to the IMF.



What we observe, working with companies across multiple industries and continents, is that in the current economic environment, companies struggle with bigger and more complex challenges, most never experienced before. Some industries are even facing industry wide transformations such as vehicle electrification in the automotive sector, which has extra-ordinary implications for OEMs as well as for the entire components and sub-assemblies supply chains.

Whatever it is, we are reminded daily that the only constant is change, and that we need to improve our future readiness and **competitiveness**! Like in sports, competitiveness is achieved through a consistent commitment of efforts, and at times **focused sprints and learning accelerations**.

All year long, we have been working side-by-side with you and your teams to help you transform those challenges into opportunities, in areas of sales and distribution, strategic marketing, new and factory expansions, product launch, supply chain transformations, operational excellence, modularization and platforming, automation and digital transformation!

In this newsletter, we proudly celebrate the successes of several industry champions. You will enjoy the one-on-one interview with Sylvia Buxton, President & CEO of Perfetti Van Melle. We also share videos, photos and notes from the global manufacturing **Industry 4.0 Symposium**, an exceptional

day of learning and sharing of best practices among industry leaders, which Altix co-organized with Modula Inc. and the EACC. Another inspiring highlight, last month, we welcomed 12 Operations Leaders into the **Altix Operations Leaders Circle of Excellence**, a 9 months program dedicated to the professional development of Operations Leaders.

During this exciting time, Altix continues to grow and invest, to better support you. Not only are we **expanding our expertise and competencies** in areas of supply chain, operations, finance, IT, sales, and marketing, we will also be moving into a new home. **Altix new global headquarters** will offer new **creativity space for our customers** as well as will offer an **accelerator and incubator** space to support the **launch of international companies** in the US. This will include private and shared office space and shared services so they can stay focused on what matters the most, accelerating their business development and market growth.

Enjoy this news update and please don't hesitate to reach out with your questions or needs.

Wishing all of you already now a **nice, happy and relaxing Thanksgiving!**

Thanks for allowing us to be strong partners on your side!

Best regards

Yannick Schilly