**Tim Wells**

Tim Wells serves as an Account Manager for Share One. Tim is passionate about Share One’s mission to help credit unions to transform technology, member relationships, and create a business model that fits a new set of expectations and opportunities for the future.

Guided by the reality that each credit union has a unique ethos, Tim’s goal is to help build the right technology enterprise to meet the client’s objectives. Share One packages the right mix of products & services designed specifically for the client – into a tight, seamless, real-time environment. Share One’s business model sets the foundation for clients to provide members with a best-in-class user experience and maintain maximum operating efficiency. It also safeguards the client with reliable technology so members can manage finances from any place at any time and elevates bottom-line revenue opportunity.

With 35+ years as a credit union and banking professional, Tim has a wealth of experience to share with clients. Recently, while serving as Vice President of Sales for an automation technology company, Tim’s entrepreneurial talent and vision led the 50-year firm to export its exclusive credit union remote banking products by creating new partnerships with bank tech firms seeking to modernize their core systems.

Tim was a founding partner of an IT security consulting & compliance firm serving the financial services industry. Tim’s firm advised each bank client to achieve its specific goals for network security, have validation of IT controls & compliance, and to improve the institution’s IT security posture.

Tim was a major contributor in the success of another high-tech venture start-up company as the Director of Business Development. Tim helped retailers & online stores to increase sales and revenue by creating a custom, high-tech, multi-lender financing platform.

Tim founded a member-owned trade association created to provide financial institutions with access to national card association networks. It offered opportunities for small & mid-sized card issuers to successfully own and manage proprietary card products by aggregating transaction volume – dramatically reducing the cost of network fees and expanding revenue opportunity.

While serving as the E-Payment Specialist for a community bankers association, Tim was selected by that state’s Attorney General to serve on an advisory panel that constructed the state’s E-Commerce Legislation and Regulations.

Tim and his wife Karen have five children and six grandchildren and he is excited to be a part of the Share One team.