Broadcast course schedule
2017: Second quarter

Date	Course name	Provider# 0001 Course#	CE hours	Class times	Cost	Instructor
April 5	Commercial Leasing 101	28660	3	9am - 12pm	$30	Michica Guillory
	Commercial Leasing Contracts 101	28659	3	1pm - 4pm	$30	
April 6	Commercial Property Management 101	30350	4	9am - 4pm	$40	Michica Guillory
April 10	Real Estate Investing: Build Wealth Representing Investors	31556	8	8:30am - 5pm	$100	Candy Cooke
April 11 - 12	Senior Real Estate Specialist Designation course	31836	15	8:30am - 5pm	$200	Reba Saxon
April 13	Contracts: What You Need to Know but were Afraid to Ask	28678	8	8:30am - 5pm	$80	Lyssa Graham Reynolds
April 17	DPA & First Time Homebuyer Program	30937	1	10:00am-11:00am	$10	Sue Nance
April 18 - 19 & 25 - 26	GRI: Real Estate Marketing		30 SAE	8:30am - 5pm	$280	Candy Cooke
April 21	The Ins and Outs of CMAs and Appraisals	31212	6	9am - 4pm	$60	Candy Cooke
April 24	Overcoming the Down Payment Hurdle	28889	1	10am - 11am	$10	Sarah Ellinor
	TAR member benefits course (topic TBD)		1	11am-12pm	$10	TBD
April 27	TAHS: United Texas - Housing Initiatives that Work		4	9am - 1pm	$50	Candy Cooke
	TAHS: Help for Homebuyers		2	2pm - 4pm	$25	
April 28	TAHS: Expanding Housing Opportunities		4	9am - 1pm	$25	Candy Cooke
	TAHS: Making Texans Homeowners for Life		2	2pm - 4pm	$25	
May 3 - 4	Seller Representative Specialist Designation course	31833	16	8:30am - 5pm	$200	Candy Cooke
May 5	Pricing Strategies: Mastering the CMA (PSA Certification course)	29351	8	8:30am - 5pm	$100	Candy Cooke
May 8	Texas Vet: Housing and Land Loan Programs	28632	1	10am - 11am	$10	Steve Hudson
May 9	TREC Legal Update I	29622	4	8:30am - 12:30pm	$40	Carl Leatherman
	TREC Legal Update II	29623	4	1pm - 5pm	$40	
May 10 - 11 & 17 - 18	GRI: Real Estate Brokerage		30 SAE	8:30am - 5pm	$280	Lyssa Graham Reynolds & Leigh York
May 12	TREC Broker Responsibility	31450	6	9am - 4pm	$60	Carl Leatherman
May 16	zipForm® Plus	29393	4	8:30am - 12:30pm	$40	David Rosow
	Make Technology Work for You	31678	2	1:30pm - 3:30pm	$20	
May 22	What? Your Property Didn't Appraise?	28859	6	9am - 4pm	$60	Candy Cooke

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Date	Course Name	Provider# 0001 Course#	CE hours	Class times	Cost	Instructor
May 23	TRPM: The TAR Residential and Leasing Property Management Agreement		3	9am - 12pm	$40	Michael Francis
	TRPM: Residential Evictions		3	1pm - 4pm	$40	
May 24	TRPM: Tenant and Owner Relations		3	9am - 12pm	$40	Michael Francis
	TRPM: Maintenance and Habitability of Residential Rentals		3	1pm - 4pm	$40	
May 25	TRPM: Statutory Acts and Contingency Planning		3	9am - 12pm	$40	Lyssa Graham Reynolds
	TRPM: Property Management Business Issues		3	1pm - 4pm	$40	
May 31	Short Sales and Foreclosures - SFR Certification course	30742	8	8:30am - 5pm	$100	Marion Napoleon
June 1	Google for Real Estate	31591	3	8:30am - 11:30am	$30	Marion Napoleon
	Social Media Marketing - Do It Right!	31353	1	11:30am - 12:30pm	$10	
	Business Planning for Real Estate Agents	29879	4	1pm - 5pm	$40	
June 6	TRLS: The Essentials of Residential Leasing		3	9am - 12pm	$40	Adona Lowery
	TRLS: The TAR Residential Lease Agreement		3	1pm - 4pm	$40	
June 7	TRLS: Agency Issues Impacting Property Managers and Leasing Agents		3	9am - 12pm	$40	Adona Lowery
	TRLS: Marketing and Leasing Residential Properties		3	1pm - 4pm	$40	
June 16	The Many Faces of Negotiating	28860	6	9am - 4pm	$60	Candy Cooke
June 19	Real Estate Hot Topics: Don't Get Burned	31104	3	1pm - 4pm	$30	Candy Cooke
June 27 - 28	Senior Real Estate Specialist Designation course	31836	15	8:30am - 5pm	$200	Lyssa Graham Reynolds
June 29	Seller Beware:32 Buyer-Outs in a Real Estate Contract	30678	8	8:30am - 5pm	$90	Reba Saxon