

P O W E R I N G DATA

SO, WHY IS FLORIDA THE EPICENTER
OF THE DATA CENTER UNIVERSE?

THE FACTS



Special Electric Rates

FPL's Commercial Industrial Service Rider (CISR)
Unique, negotiable rate
for qualifying projects of 2MW+



#1 Producer of Energy from Wind and Sun

NextEra Energy, FPL's parent company



Low Electric Rates Starting at 5.15¢/kWh*



Installing 1 Million Solar Panels

Tripling our solar capacity in Florida



Best-In-Class Reliability

Best SAIDI Rating in the state and
one of the most reliable in the nation



FPL: The Largest Utility in Florida



Building the Nation's Most Advanced Smart Grid

600K customer outages avoided



Hurricanes. They don't scare us, we're ready.

\$2 billion invested since 2006 to strengthen the electrical
infrastructure

8 submarine cable landing points

connecting
to Latin America, the Caribbean
and Europe. More than any other
state on the East Coast



Prequalified Sites

Explore our 35-county service territory



Powerful network of tier 1 Telecom Providers

Century Link, Cognet, Level 3,
Sprint, Verizon, XO, Zayo,
a network of metro providers



*Based on current June 2016 rates and includes GRT, 20 MW, 95% load factor, transmission level voltage, and average class on and off peak usage.

WHY FLORIDA

#2 Best State for Business

Chief Executive, 2016

#4 Best Tax Climate

Tax Foundation

#2 for Infrastructure in the U.S.

National Chamber Foundation, 2014

#3 Largest Economy in the U.S.

BEA & IMF

#16 Largest Economy in the world

Bigger than Switzerland, Saudi Arabia and
Argentina BEA & IMF

#2 Tech Hiring

The Dice Report

#1 Best State for Innovation

Fast Company Magazine, 2013

9.7 Million Labor Force

Bureau of Labor Statistics

#3 Largest Population in U.S.

with more than 20 million residents

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CHANGING THE CURRENT®



FPL