

High Point Spring 2024 Rebate Program Guide

April 2024

COMPANY	CONTACT	SHOWROOM	REBATE
Acima Leasing	Josh Enriquez	PS 1-527 #11	0.25% net funded volume + quarterly volume bonus up to 0.25%
Affordable Furniture*	Ron Teeter	329 S Main St.	1% net purchases, excluding freight
American First Finance	Matthew Dishman		Tiered Rebate: \$0-\$150K in monthly originations: 1%; \$150,001-\$300K in monthly originations: 2%; \$300,001+ in monthly originations: 3%
Aria Designs*	Jeff Arditti	MG 301	2% net purchases + up to 1% incentive bonus
Armen Living Furniture*	Lee Honigsfeld	IHFC H721	2% net purchases + up to 1% incentive bonus; \$30K minimum in prior year
Ashley Furniture Industries*	Craig Nelson	IHFC H900	Volume Incentive Discounts: See FMG website. Volume Rebate Incentives based on net sales growth: 20-24.99%: 0.25%; 25-39.99%: 0.5%; 40%+: 1%.
Aspenhome*	Donna Favia	IHFC C1158	2% net purchases + up to 1% incentive bonus; \$25K minimum in prior year
Avalon Furniture	Don Noot	Atrium 100	2% net purchases
Barcalounger*	Larry Smith	IHFC C1025	2% net purchases + up to 1% incentive bonus; \$75K minimum in prior year
Best Home Furnishings*	Brent Nalley	239 S Main St.	Tiered rebate: \$25,001-\$49,999: 1%; \$50K+: 2%
Caracole*	Lenwood Rich	122 N Hamilton St.	1% net purchases
Cariloha	Adam Fain		5% net purchases + up to 1% incentive bonus; \$25K minimum in prior year
Classy Art Wholesalers, Inc.	Gabriel Cohen	CPH 113	5% net purchases
Clientbook	Ryan Blumenthal		6% net purchases
Coast to Coast Imports	David Jackson	IHFC C1103	2% net purchases
Coaster Company of America	Don Deeds	111 E Commerce St.	Volume Pricing Discount Incentive: Net sales: \$60K+: 3%; \$120K+: 4%; \$150K+: 5%
Colour Creations-Progressive Marketing, Ltd.*	Tania Bricel		2% net purchases (1% existing customers) + up to 1% incentive bonus; \$10K minimum in prior (base) year
Concora Credit (previously Genesis Credit)	Leann Cradit		

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Corsicana Mattress*	Scott Montague		3-5% net purchases + up to 1% incentive bonus; \$25K minimum in prior/base year; Bonus applicable to 2024 purchases and beyond.
CR Plastic Products	Meaghan Robinson		2% net purchases + up to 1% incentive bonus
Craftmaster*	Steve Beeker	2622 Uwharrie Rd.	Tiered rebate: \$1-\$20K: 1%; \$20,001-\$150K: 2%; \$150K+: 3%. Excludes Paula Deen and Better Homes & Gardens.
Decor-Rest Furniture	Carole Kyriakakis	208 Jacobs Pl.	2% net purchases + up to 1% incentive bonus; \$25K minimum in prior year
DesignWorks Furniture*	Justin Chapman	CPC 101	2% net purchases + up to 1% incentive bonus
DispatchTrack	Bob Bauer	PS 1-527 #21	3%
dreamGUARD*	Chris Nolan		2% net purchases, existing accounts: 1% of annual growth; Up to 1% incentive bonus
ECI Furniture*	John Doherty	300 S Centennial	2% net purchases + up to 1% incentive bonus
Elements International Group*	Linda Cox	411 S Main St.	0.5% net purchases + up to 1% incentive bonus; \$25K minimum in prior year
Elite Rewards	Tom Coffeen	BCW	2% net purchases
Elran Furniture	Gary Guarino	FP 505	2% net purchases + up to 1% incentive bonus; \$25K minimum in prior year
Emerald Home*	Don Montgomery	449 S Wrenn St.	Up to 2% rebate on FMG group increase + up to 2% individual incentive bonus
England*	Mike Andrews	PS 100	Quarterly Tiered Rebate: \$12,001-\$18,000: 1%; \$18,001-\$27,000: 1.5%; \$27,001-\$36,000: 2%; \$36,001-\$45,000: 2.5%; \$45,001+: 3%. Dealer must grow 10% each quarter to receive a quarterly volume rebate.
Esquire Advertising*	Eric Grindley	PS 1-527 #20	Initial year: 3% net purchases; Subsequent years: 2% net purchases; Incentive bonus up to 2%; \$5K minimum in prior year billings
FormPiper	Russ Reynolds	PS 1-527 #19	Subscription discount + 5% rebate on all paid subscription fees
Freight Club	Travis Huff		2% net charges
Furniture of America*	Jodi Brookshire	IHFC - C700	2% net purchases + up to 1% incentive bonus; \$15K minimum in prior year

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FurnitureDealer.Net	Andy Bernstein	311 S Elm St.	3.5% rebate for FMG members in good standing
Gallagher	Nikolas Levin		Please call or email for special pricing.
Ghostbed	Mark Kalef		3% net purchases + up to 3% incentive bonus; \$25K minimum in prior year to be eligible for bonus
Global Furniture USA*	Jeffrey Wallner	305 S Hamilton St.	2% net purchases + up to 1% incentive bonus; \$10K minimum in prior (base) year
Greenington Fine Bamboo	Troy Lerew	IHFC H517	2% net purchases + up to 1% incentive bonus; \$10K minimum in prior year
Greentouch Home	Amy Korn	FP 306	2% net purchases + 0.5% incentive bonus
Guardsman	Dan Miller	PS 1-527 #14	Group Rebate: \$0-\$3MM: 3%; \$3,000,001-\$4.5MM: 4%; Sales volume: \$4,500,001+: 5%.
Hi-Rock Home	Ernie Rockhill	IHFC M231	1% net purchases
Homestead Furniture	G Lipscomb	CPR 101 (Alan White)	2% net purchases + up to 1% incentive bonus (starting YE 2024); \$25K minimum in prior year
Infinity Massage Chairs*	Michael Milone	IHFC H735	2% net purchases + 1% incentive bonus on \$35K+ purchase in calendar year
Intercon Furniture / Westwood Design*	Tim Newlin	449 S Wrenn St.	New accounts: 1%; Up to 2% incentive bonus
International Table Pad	Brigid Graham		5% net purchases + up to 1% incentive bonus; \$500 minimum in prior/base year
Jackson Catnapper*	Ed Myers	PS 300	Bonus paid on combined Catnapper-Jackson annual volume: \$0-\$249,999: 1.75%; \$250K-\$999,999: 2%; \$1MM-\$1,999,999: 2.5%; \$2MM+: 3%
Jofran*	Joff Roy	FP 200	Warehouse: 1% net purchases; Container: 1% net purchases
John Thomas Furniture	Bryan Sprinkles	215 S Main St.	John Thomas Furniture: 3%; John Thomas Select: 5%
Kafene	Tony Cerino		Net Aggregate Lease Volume per FMG Member: 1.5%

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Karastan		IHFC D443	5% net purchases on American Rug Craftsman, Bob Timberlake, and String Theory; 10 rug minimum.
Kenect	Sean Gove		6% gross monthly purchases
Kingsdown*	David Kresser		2% net purchases; See FMG website for group volume rebate details.
Koalafi	Tom Brennan		1% on funded leases each quarter
Leather Italia USA	Marshall Evans	247 S Main St.	2%-3% based on quarterly FMG volume; See FMG website for full details.
Legacy Classic Modern*	Tahirah Dock Johnson	2622 Uwharrie Rd.	Tiered rebate: \$1 - \$25,000: 1%; \$25,001 - \$150,000: 2%; \$150,000+: 3%
Legends Home*	Marty Melcher	PS 308	2% net purchases; \$75K+ group volume required to qualify
Lineage Collections	Chris De Lisa	PS 1-517	2% net purchases + up to 1% incentive bonus; \$10K minimum in prior year
LS Direct Marketing	Don Wingate	BCW	2% net revenue, excluding postage and freight + up to 2% incentive bonus
LumiSource*	Christian Cousins	FP 500	2% net purchase + up to 1% incentive bonus; \$5K minimum in prior (base) year
Magnussen Home	Alexandra Parrish	IHFC M810	0.5% net purchases; New accounts: 3% on domestic warehouse only
Martin Svensson Home*	Scott Sandberg	CPH 116	2% net purchases + up to 1% incentive bonus; \$20K minimum in prior (base) year
Mega Motion*	Keith Meriwether	FP 100	2% net purchases + 0.5% bonus on volume over \$100K; Windermere Motion platform dealers: 4% rebate
Modus Furniture International	John Lannertone	IHFC C806	2% net purchases
Moe's Home Collection	Seth King	IHFC C302	3% net purchases
Montage Furniture Services	Brian Dickey		Tiered rebate: \$0-\$1MM: 3%; \$1MM-\$2MM: 4%; \$2MM+: 5%
Night & Day Furniture*	Ilan Dahan	IHFC C609	1% net purchases + up to 2% incentive bonus
Niroflex	Michael Elkhatib	CPH 133	2% net purchases + up to 1% incentive bonus; \$2K minimum in prior year quarter

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Octillion*	Gabriel Greenberg	IHFC H900 (Ashley)	1% net fees; some exclusions apply; see FMG website for full details
Orbit Interactive	Richard Harris	PS 1-727	4% net purchases + up to 1% incentive bonus; \$5K minimum in prior (base) year
Palmetto Home	Stephen Giles	MG 401	1% base rebate
Paragon*	Jordan Glassco-Smith	IHFC C203	2% net purchases + up to 1% incentive bonus (starting YE 2022)
Partner Payments	Steve Wheeler		
Powell Home Fashions*	Chris Pittman	NFM 100	Tiered rebate: \$500K-\$999,999: 2%; \$1MM-\$1,499,999: 3%; \$1.5MM-\$1,999,999: 4%; \$2MM+: 5%
Presidential Seating*	Rosie Pinon	164 S Main St., Mezzanine	Tiered rebate: \$1-\$100K: 2%; \$101K-\$500K: 3%; \$500K+: 4%
Primo International*	Tony Stevens	IHFC M1100	0.5% net purchases + up to 0.5% incentive bonus
ProtectAll	Max McWey	PS 1-527 #7, BCW	5% net purchases + up to 3% incentive bonus
Purecare	Helena Yates		2% net purchases + up to 0.5% incentive bonus; \$5K minimum in prior/base year
Quess GTS	Frank Bianchi		2% + up to 1% incentive bonus; \$25K minimum in base/prior year
RENWIL	Suzanne Hogan		2% net purchases + up to 1% incentive bonus
Resident Home / Nectar	Jason Farruggia		2% net purchases; 2 slots required
Scott Living by Restonic / Visionary Sleep, LLC*	Bill West	220 S Elm (HMI)	3% + up to 2% incentive bonus rebate
Serta Simmons Bedding*	Bradley Smith		See FMG website for details.
Service Lamp Corporation	Jeana Tuddenham		No minimum orders; no shipping fees.
Shelter Home	Jason Clay	233 S Main St., 3 rd Floor	2% net purchases + up to 1% incentive bonus; \$10K minimum in prior (base) year
Shoptelligence*	Laura Khoury	111 E Commerce (Coaster)	2% net purchases
Simply Amish*	Kevin Kauffman	200 N Hamilton St., N Ct. 102	2% net purchases + up to 1% incentive bonus; \$5K minimum in prior (base) year
Smart Flex, Inc.	Jeremy Mendenhall	330 S Wrenn St. (Paramount)	2% net purchases + up to 1% incentive bonus; \$5K minimum in prior (base) year

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Snap Finance	Katie Douglas	PS 1-527 #16	1% of net purchases by Snap; See FMG website for details.
SnapRetail	Sean McDonald		Please call or email for program details.
SoPoly	Bill Blanton		2% net purchases + up to 1% incentive bonus; \$10K minimum in prior/base year; Bonus applicable to 2024 purchases and beyond.
Soundstage USA	Joe Savovic	Atrium 214	2% net purchases + up to 1% incentive bonus
Southern Motion*	Phillip Gough	PS 400	1% net purchases; Southern Motion brand only
Stitch Seating	Steven Heckenlaible	CPH 208	1% net purchases + up to 1% incentive bonus; \$25K minimum in prior/base year; Bonus applicable to 2024 purchases and beyond.
Streamline Art	Dolly Bhamra	IHFC W248	2% net purchases + up to 1% incentive bonus; \$5K minimum in prior (base) year
Surya	Eric Nyman	SP 4100	2% net purchases
Tempur-Sealy International*	Darren Peterson	1 Office Pkwy., Trinity	See FMG website for details.
Trakwell.ai (formerly DoorCounts)			10%
TrueCommerce-ecUtopia*	Ron Sellers		See FMG website for special pricing details.
Twin Star Home	Joe Greco	MG 602	2% net purchases + 1% incentive bonus on >\$100K in calendar year
United TranzActions	Philip Wasserman		7.5% of monthly paid billing amount
Versatile Credit	Mike Distefano		2% net service fees + additional 2% quarterly for new accounts
Violino USA*	Carlos Bosch	123 S Hamilton St.	2% net purchases
Wells Fargo Retail Services	Warren Page	BCW	See FMG website for full details.
Winston Furniture*	Layne Koldewyn		2% net purchases + up to 0.5% incentive bonus
XSensor	Chris Osowski		See FMG website for special pricing details.
Zodax*	Steve Moniz	IHFC IH306	3% net purchases + up to 2% incentive bonus

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