



The Holland America Line praised the reopening of Canada's borders. Shown here, a HAL ship sailing under the Vancouver Cruise Seawall.

Industry welcomes Canada's removal of pre-entry COVID-19 test requirements on Oct. 1

In a huge shot of good news for the Canadian land border duty free operators, the Government of Canada has announced that it will be removing the vaccine requirement for all travelers and making the ArriveCan app optional, as of October 1, 2022.

The Public Health Agency of Canada says that all travelers, regardless of citizenship, will be welcome to enter the country without proof of vaccination; pre- or on-arrival testing; or need to carry out COVID-19-related quarantine or isolation.

Masks will no longer be mandatory on flights or trains within Canada either, the government still strongly recommends that travelers continue to wear masks and monitor their health closely.

The Frontier Duty Free Association, which had been in the forefront of heavy lobbying to have the testing measures eliminated, issued a statement saying that the move will allow land border stores to "start on the road to recovery."

"The news that fully vaccinated travelers will no longer have to be tested for COVID-19 at the land border will allow border businesses like land border duty free stores to

get on the road to recovery. This could not be more welcomed news and we are grateful to the federal government for hearing our plea and having our back as we continue to struggle to recover."

Unfortunately, the decision came too late to save the critically important summer travel season for the border operators.

The removal of the testing requirement was also hailed by Canada's airlines.

"People are eager to travel and the end of pre-departure testing will provide travelers with more certainty, allowing them to plan their next trip with more confidence," said David Rheault, Vice-President, Government and Community Relations at Air Canada.

The U.S. Travel Association also reacted positively:

"Ottawa is taking the right step by lifting its vaccine and testing requirement to enter Canada, which will give its economy a substantial boost... Canada is the No. 1 source of international travelers to the United States, and we should take every action to accelerate recovery from this vital market."

The cruise lines sailing Canadian waters were particularly enthusiastic.

Gus Antorcha, president of Holland America Line, which will have six ships sailing between Alaska from Seattle, Washington; or Vancouver, B.C from April through September, noted:

"This is a win for the cruise industry and for our guests, as we are seeing growing interest for booking 2023 cruises to Alaska and Canada/New England. It's a positive step that puts health protocols for our Canada and Alaska cruises more in line with most of our other global cruises. We thank Transport Canada for taking action that will continue to protect the health of travelers while also making it easier for them to book a cruise that allows us to support the local economy."

Princess Cruises also applauded the decision by Transport Canada and immediately said that it is prepared to welcome all guests on cruises visiting, arriving or departing from Canadian ports, including its Canada/New England voyages and Alaska cruises where the cruise line is the industry leader. All of Princess' Alaska cruises feature Canada as part of the itinerary.

"Alaska and Canadian cruises are among the most desired vacation options in the world, and we look forward to welcoming everyone who's waited the past three years for this market to fully open," said John Padgett, president of Princess Cruises.

More than 90% of Canadians over 12 have taken the primary series of a COVID vaccine, reports Reuters.

UK announces return of airside VAT-free shopping

The UK government also gave the travel retail industry in Great Britain a huge boost this week, when it announced that it would reinstate airside VAT-free shopping to boost tourism and employment.

The UK Travel Retail Forum warmly welcomed the announcement by the Chancellor of the Exchequer, Kwasi Kwarteng, that the UK Government intends to reintroduce a VAT-free shopping scheme on goods purchased on the high street and past security control points at airports and other departure points for non-UK visitors.

Commenting on the announcement, UKTRF Chair Nigel Keal said:

"This is a fantastic announcement by a government that has been clear from the start of its intention to put aside Treasury orthodoxy and find new ways to generate growth for the UK economy and industries. The travel retail industry welcomes today's news.



"When the previous Government removed tax free shopping as a part of Brexit, the effects on a travel sector already struggling with the COVID pandemic were substantial. The restoration of tax free shopping will be a boost to the recovery of our industry, and will put UK travel retailers on a level footing with their competitors around the world.

"We look forward to working with HM Treasury and HM Revenue and Customs to provide input on the finer details of the scheme, and we absolutely look forward to providing a top-class tax free shopping service to our customers once again."

Airport Dimensions and Ambaar Lounge strengthen South American presence with four new AMBAAR Club lounges

Airport Dimensions has announced the locations of its four latest AMBAAR Club lounges in Brazil as part of their joint venture partnership with Ambaar Lounge.

Two lounges are in development at Salvador Deputado Luís Eduardo Magalhães International Airport, as well as additional lounges in the international terminals at Salgado Filho Porto Alegre International Airport and Fortaleza-Pinto Martins International Airport.

Airport Dimensions, part of the Collison group, is a global leader in airport lounges and travel experiences.

The AMBAAR Club brand report that they are elevating the lounge experience in Brazil to a new level, offering a high standard, hyper-localized bespoke environment unique to this market. Each lounge is described as a 'piece of art' and features local craftsmanship and décor that appeals to local travelers who can identify with the ambiance, as well as international passengers seeking authentic travel experiences. Particularly rigorous training and mentoring for all team members ensures that service standards are exceptionally high.

Chris Gwilliam, Vice President Global Business Development at Airport Dimensions, said that since forming its partnership with AMBAAR last year, they have already opened three lounges across Brazil as part of this collaboration.

Located at Viracopos-Campinas International Airport (VCP), Salgado Filho Porto Alegre International Airport (POA) and Fortaleza-Pinto Martins International Airport (FOR), all lounges are performing extremely well and continue to grow guest counts every month, he said.

"We are extremely pleased with the progress we are making in terms of further expansion in this important South American market. Our aim is to bring a quality lounge service to Brazil's top airports

across the country. Each of these new openings will further reinforce our geographical coverage across the country and will mean we have a presence that spans the entire north and east coasts. Our new locations are all in top ten Brazilian airports with paths of considerable growth that are cementing their reputations as gateways to the world as travel recovers," said Gwilliam.

Julien de Borchgrave, Business Development Director for AMBAAR Lounge, continued; "A guest-focused attitude means our lounges are very well received by travelers, (who appreciate the high standards they can enjoy), as well as by our airport partners. Our approach means that far from being a waiting room that airports were compelled to offer, Brazilian airports can now see lounges that generate genuine excitement and

really improve the time their passengers spend at the airport.

"Our lounges are creating a buzz across the industry – the airports we're speaking to are impressed with the way our lounges look and feel and are keen to have their own versions at their own terminals."

More information regarding the new AMBAAR Club lounges at Salvador – Deputado Luís Eduardo Magalhães International Airport, Salgado Filho Porto Alegre International Airport, and Fortaleza-Pinto Martins International Airport, will be shared closer to the planned lounge openings, expected later this year.



The AMBAAR Lounge planned for Fortaleza-Pinto Martins International Airport in Brazil.

SSP reports continued recovery in 4Q

SSP has issued a Pre-Close Trading Update for the FY4Q, covering the period from July 1 to September 30, 2022.

SSP expects revenues to be c.91% of 2019 levels, driven by a continued recovery of passenger numbers, and includes benefits from net contract gains and price increases compared to the same period in 2019.

In Continental Europe and North America revenue is expected to be c.95% (of 2019 levels).

In the UK and Rest of the World, revenues are expected to be c.86%.

For the current full year, SSP expects to deliver sales of approx. £2,170m and EBITDA of approximately £140m (on a pre-IFRS 16 basis), slightly ahead of its previous full year guidance.

SSP says that it is planning to accelerate the mobilization of its pipeline from 2023 onwards.

"As previously reported, by 2025 our pipeline of new outlets is expected to add approximately £500m to revenues compared to 2019," said the SSP statement.

Paradies Lagardère adds industry experts Bozeman and Dunn to Business Development Team



Cassandra Bozeman



Meghan Dunn

Airport retailer and restaurateur Paradies Lagardère has announced the hiring of two industry experts – Cassandra Bozeman and Meghan Dunn – as members of its experienced Business Development team.

Cassandra Bozeman will join the organization as Vice President, Business Development on October 3. She will lead the development efforts with several existing airport partners of Paradies Lagardère as well as liaise with airport teams for new opportunities and growth. Bozeman brings decades of development experience in airports and non-traditional markets and has represented national retail and food and beverage brands, including Wendy's, OTG and select clients. Prior to that she handled real estate for Limited Brands and Walmart.

Meghan Dunn will join Paradies Lagardère as Director, Business Development on October 17. She will lead the efforts to strengthen relationships with existing airport partners and expand operations into new terminals. She is well-versed in the industry having spent the past eight years with the Savannah/Hilton Head International Airport, most recently in the role of Manager, Properties and Executive Affairs. She is an Accredited Airport Executive (A.A.E.), and a board member of the Georgia Airports Association.

Hudson to open two new stores at LAX Terminal 3

Hudson, has announced that it has been awarded two stores at Los Angeles International Airport (LAX) Terminal 3, becoming one of the first concessionaires to operate in Los Angeles World Airport's (LAWA) brand-new terminal. The two new stores will cover more than 3,100 square feet of space.

As part of a 10-year agreement with Unibail-Rodamco-Westfield (URW), Hudson will open **Hudson Nonstop** and **Evolve by Hudson** stores in Delta Air Lines' state-of-the-art concourse, bringing together the best of travel convenience, specialty retail, and digital innovation. Hudson Nonstop, which will be powered by Amazon's *Just Walk Out* technology and Amazon One, is expected to open within the next few months, while Evolve is planned for early 2023.

The stores will operate under HG LAX T3 Concessionaires JV, a joint venture between Hudson and

its Airport Concessions Disadvantaged Business Enterprise (ACDBE) Partners Arandia Designs; Concourse Ventures, Inc.; MAJ Collection, Inc.; Nixon & Associates Inc.; Stewart Manhattan Investments, Inc. d/b/a Palazzo Concessions; and Zaman Group Inc.

The addition of Evolve and Hudson Nonstop to LAX T3 furthers Hudson's coast-to-coast expansion of two of its most notable concepts, while also growing Hudson's retail footprint in the Los Angeles market. Currently, Hudson has 44 stores in eight of the ten terminals at LAX, including Tom Bradley International Terminal (TBIT), which operates with the same ACDBE partners as LAX T3.

LAX handled more than 48 million travelers in 2021.



Evolve by Hudson – Evolve by Hudson travel convenience/specialty retail store is a one-stop shop specifically tailored to the LAX local market with shop-in-shops featuring luggage from Herschel Supply Co. and TUMI; accessories from 47 Brand, Happy Socks, and Sunglass Hut; writing instruments from Caran d'Ache and LAMY; electronics from Apple, Beats, Bose, and Brookstone; and toys from Build-A-Bear Workshop.

In collaboration with "CRAFTED at the Port of Los Angeles," local products from up-and-coming artisans will be featured, bringing the best of LA to the airport. Self-checkout and mobile POS are also available for quick checkout.

L'Oréal to acquire Skinbetter Science, a physician-dispensed American skincare brand

Balmain and Estée Lauder Cos. ink beauty license

The Estée Lauder Companies has entered into a license agreement with French couture fashion house Balmain to develop an innovative line of beauty products that "will speak to luxury consumers around the world", BALMAIN BEAUTY. The first products are expected to launch in fall 2024.

In 1945, Pierre Balmain introduced his audacious "New French Style," and helped post-war Paris begin to regain its title as the fashion world's capital.

Today's BALMAIN, under the visionary leadership of Creative Director Olivier Rousteing since 2011, builds upon Pierre Balmain's legacy with his distinctive "Renewed French Style."

"For over ten years, my BALMAIN team and I have been pushing the boundaries of what is possible in fashion," notes Rousteing in a statement.

"We've been determined to reflect the way that today's diverse generation wishes to live and dress. So, obviously, there was no way that we were going to expand into beauty without ensuring that we had found the partner who understood and shared our outlook.

"From the very beginning, the team at The Estée Lauder Companies made it very clear that they support BALMAIN's distinctive vision, as well as our goal of disrupting the global luxury beauty paradigm. Knowing that — and knowing that Estée Lauder is the paragon of excellence — well, I can't wait to start working with them."

Guillaume Jesel has been appointed President, Global Brands, TOM FORD BEAUTY, BALMAIN BEAUTY and Luxury Business Development, effective immediately.

L'Oréal this week signed an agreement to acquire *Skinbetter Science*, a physician-dispensed American skincare brand described as being backed by cutting-edge, dermatological science, combining patented efficacious ingredients with luxurious sensorial textures.

The closing is expected to occur in early Q4 2022, subject to customary regulatory approvals.

Skinbetter Science was co-founded in 2016 by pharmaceutical industry professionals, Jonah Shacknai, Justin Smith and Seth Rodner, and has since become one of the fastest growing medical-dispensed skincare brands in the United States. *Skinbetter Science* is known for formulating innovative products with active ingredients for anti-aging, moisturizing, cleansing, exfoliating, skin peeling and sun protection. The brand is strongly supported by deep knowledge of skin and chemistry with clinical trials led by board-certified dermatologists.

Skinbetter Science's products

are mainly available through a network of leading dermatology, plastic surgery and medical aesthetics practices throughout the United States, powered by a national medical sales team.

Skinbetter Science recorded nearly US\$95 million of sales in the twelve-months that ended August 31, 2022. Headquartered in Arizona, the brand's leadership team will continue to run the business following the acquisition and will be integrated under the leadership of Christina Fair, President of the Active Cosmetics Division within L'Oréal USA.

Commenting on the acquisition, Myriam Cohen-Welgryn, Worldwide President of L'Oréal's Active Cosmetics Division, said, "Skinbetter Science is a perfect complement to the Active Cosmetics Division's brand portfolio. It will contribute greatly to the L'Oréal Active Cosmetics Division's long-standing mission to pioneer health and beauty with advanced science-based skincare innovations. I am confident this high-growth US brand has great international potential."

Shiseido Travel Retail and Jewel Changi Airport renew SHISEIDO FOREST VALLEY Partnership

Shiseido Travel Retail (STR) has strengthened its partnership with Jewel Changi Airport (Jewel) through the renewal of brand SHISEIDO's naming rights of Jewel's iconic indoor forest sanctuary – the Forest Valley – for three additional years. The new partnership will run until April 2025.

The renewal comes as Shiseido celebrates 150 years of *Beauty Innovations for a Better World* and Jewel welcomes a strong rebound of visitor numbers. The deal which was first signed in April 2019 will see STR maintaining its position as one of Jewel's pioneering partners and re-establishes the SHISEIDO FOREST VALLEY as a key feature of the world-class multifaceted lifestyle destination.

With over 2,000 trees and palms and over 100,000 shrubs spanning 21,000sqm within the development, Jewel is the gateway to Singapore for many international visitors and its design mirrors Singapore's reputation as a City in Nature.

Inspired by the deep appreciation of nature in Japanese culture, the interactive SENSE art installation at the SHISEIDO FOREST VALLEY west trail – created in collaboration with international art collective teamLab, invites visitors to indulge their senses of sight, sound, smell and touch in an immersive environ-



In an expression of new beginnings, Shiseido Travel Retail President & CEO Philippe Lesné and Jewel Changi Airport Devt. CEO James Fong, took part in a traditional Japanese sake barrel-breaking “Kagami Biraki” ceremony and planting of a Garcinia subelliptica, also known as Happiness Tree on September 26, 2022, in Jewel. The ceremony was symbolically selected to imbue Shiseido's founding belief that beauty inspires hope and empowers happiness for all, said the company announcement.



Philippe Lesné, President and CEO of Shiseido Travel Retail, said, “As we celebrate SHISEIDO's 150th anniversary this year, we are pleased to extend this important partnership with Jewel Changi Airport in Shiseido Travel Retail's home base of Singapore. We take pride in having our flagship brand embedded in Jewel's beautiful landscape, and we see the renewal as an affirmation of our shared values in integrating nature, design and technology to create experiential spaces of harmony, joy and new energy for communities. Through the strong collaborative spirit with Jewel, I am confident we can do more together as we look to the future.”

James Fong, CEO of Jewel Changi Airport Devt., said, “Jewel has always sought to provide our visitors with a delightful experience through our offerings, whether to refresh the weary traveler or energize the local visitor. Such offerings can be brought forth through partnerships, particularly the one that we continue to have with Shiseido Travel Retail, where we share the same belief in striving for innovation. Amid the strong show in the number of visitors at Jewel over the past months, where Jewel's footfall to-date is trending at more than double that of the same period in 2021, we are excited to work with Shiseido Travel Retail on other interesting initiatives to roll out at the Forest Valley.”

Shiseido celebrates 150 years of Beauty Innovation

Shiseido Travel Retail is set to return to TFWA Cannes with a milestone celebration of Shiseido's 150th anniversary (**Riviera Village Stand RJ5**).

Since Shiseido's founding in 1872 as Japan's first Western-style pharmacy in Ginza, Tokyo, the company has strived to enrich lives and bring happiness to all through the power of beauty.

This mission, supported by its rich Japanese heritage, cultural values and DNA, remains today and will continue to drive Shiseido's sustainable growth for the next 150 years.

In Cannes, the story of Shiseido will be conveyed through a unique booth inspired by Japanese design and a showcase of Shiseido's history and diverse portfolio of prestige skincare, makeup and fragrance brands.

Shiseido Travel Retail President & CEO, Philippe Lesné, said that the company's return to the TFWA World Exhibition & Conference reinforces its long-term commitment to global travel retail.

“In this special anniversary year, we pay homage to our origins and the guiding principles that have underpinned Shiseido's progress since our inception. We are

excited to showcase the essence of Shiseido to the industry, and we look forward to welcoming our valued partners and stakeholders to celebrate this historic milestone with us and explore new opportunities to shape the future of travel retail together.”

To underline its corporate mission, Shiseido has released a new film for its 150th anniversary that envisions the future it aspires to create. Titled ‘[OUR MISSION – A Journey of Beauty](#)’, the company says that the film presents future possibilities for beauty delivered by bold innovation, which Shiseido has pursued since

origin by leveraging its expertise in science.

This year, Shiseido Travel Retail will showcase 10 brands across its portfolio, including skin beauty brands **SHISEIDO**, **Clé de Peau Beauté**, **NARS**, and **IPSA**, as well as fragrance brands **ISSEY MIYAKE**, **narciso rodriguez**, and **Serge Lutens**.

It will also introduce several new brands: **Drunk Elephant** and **THE GINZA** will be exhibited for the first time at the TFWA show, while prestige skincare brand **BAUM** – inspired by the power of trees – will make its global travel retail debut.

Brockmans Gin partners with Premium Brands Group to expand its presence in Central and South America

Brockmans gin plans to accelerate its expansion into Central & South America with the appointment of Premium Brands Group (PBG) Panama as logistics and commercial partner for both domestic and travel retail markets in the region.

Brockmans is the largest independent British super premium gin, available in more than 55 markets worldwide.

Distribution company PBG specializes in wines and spirits, fast-moving consumer goods and personal care items. Focusing on local and international markets, they have a particularly strong presence in Central and South America.

Brockman Gin's International VP Pierpaolo Indelicato comments: "The Central and South America region represents a significant growth opportunity for the Super Premium Gin category and, therefore, for Brockmans. Through the partnership with PBG, we will be able to increase our commercial and marketing support to existing distributor partners, expand our market reach in both domestic and travel retail and open new and high potential markets like Brazil."

Brockmans' travel retail consultant JP Aucher, who has high regard for PBG, added: "I've known Alberto Gutman and his team for many years and their expertise in the region is unequivocal."



"The gin category is growing apace in Central and South America and the appetite for super premium gin from respected international brands points to clear and distinct opportunities within the travel retail sector for Brockmans. I'm delighted to be steering this new partnership with PBG."

PBG owner Alberto Gutman: "At PBG we pride ourselves on building meaningful and effective working relationships, understanding both the needs of the marketplace and our brand partners... We are more than delighted to partner with Brockmans Gin to add newness, originality and super-premium quality to our offer. It's a highly distinctive gin which, we are confident, will do extremely well both domestically and in travel retail."

Heavensake and MONARQ Group announce collaboration in USDF, Caribbean and Latam



Heavensake, the Franco-Japanese Sake created by French cellar master, Régis Camus, in collaboration with Japan's most respected sake breweries, announces an agreement with MONARQ Group for U.S. Duty Free, the Caribbean and Latin America beginning September 2022.

"Heavensake has been accelerating at a triple digit pace its presence in the U.S. market last year and YTD 2022; we are seeing a pent-up demand for travel from American tourists which promises synergies in the Caribbean and Latin America zones," says Laurent Cutier, CEO for Heavensake. "MONARQ Group has a strong network of distributors in this geography, successfully managing leading brands; we are delighted to be partnering with them."

"High-end Sake is a growing category for which we are receiving an increasing number of requests from our distribution partners, high-end resorts, bars and restaurants" says Robert de Monchy, CEO for MONARQ Group. "We are delighted to add Heavensake to our portfolio, a brand that has the potential to transform a century old category; create excitement and open new doors to Sake."

Currently sold in the Bahamas and St Barth, MONARQ will progressively expand the Heavensake ranges within its distribution network.

The unique Heavensake blends include: Junmai 12 with Konishi Brewery; Junmai Ginjo with Urakasumi, and Junmai Daiginjo with Dassai.

Hong Kong ends mandatory visitor quarantines

Hong Kong also announced that it was easing its COVID protocols—which were among the strictest in the world.

Last week, the government said it would end its mandatory hotel quarantines for overseas visitors, as of Sept. 26.

According to *The Moodie Davitt Report*, visitors returning from overseas will only be required to undergo three days of home medical surveillance, instead of the previous '3+4' (three days in a quarantine hotel and four at home for residents; three days in a quarantine hotel for visitors followed by four in a hotel of their choosing).

The move should be a huge boost for tourism.

Ricola to present new packaging design at TFWA Cannes as travel retail business resurges

Swiss herbal confectionery specialist Ricola will be presenting a brand design upgrade for the packaging of its products at the TFWA World Exhibition in Cannes.

The brand design reflects a new positioning with a more confident contemporary stance, which sets out the unique claim 'made with Swiss Alpine Herbs', alongside a modernized logo.

The new look -- which was created by London design agency Lewis Moberly-- has already been rolled out in all domestic markets and will be available in travel retail from Q4 2022.

The new brand positioning builds on Ricola's roots, expressing the brand as nature-loving and down-to-earth, noted Ricola CEO Thomas P. Meier.

The new look for Ricola products is set to further strengthen the brand's recovery path in travel retail this year, which has seen a strong revival in business across all regions, with the notable exception of Asia.



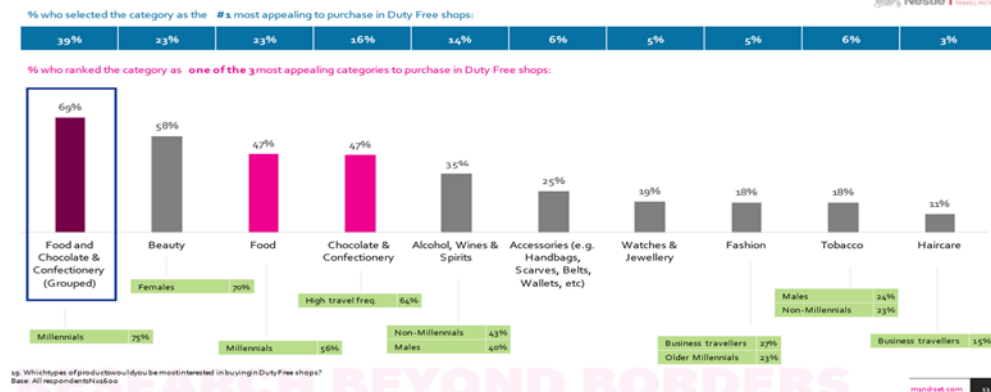


Good food, Good life

Nestlé brings Food category mission to Cannes

Food and confectionery are amongst the most appealing categories in travel retail. Millennials are more likely than the average to be interested in food products when shopping at airports.

Preferred Categories in TR



Nestlé ITR is returning to TFWA World Exhibition with its clear mission of Building Food into the #1 Category in Travel Retail.

As the world's leading food company, Nestlé believes it is best placed to champion this growth strategy, says ITR general manager Stewart Dryburgh, who adds that industry retailers agree with the principle.

"During 2022 we have been engaging directly with our retail partners, who are embracing the opportunity to grow sales by thinking of food beyond confectionery," he says.

Following the launch of the strategy Nestlé commissioned global travel research company mind-set to validate the opportunity and understand the appeal of different categories and the key shopper occasion for major food subcategories.

Research validation

Key headlines from the research include the fact that Food (including Confectionery) has the highest appeal of any category at 69% with Beauty second at 59%.

Furthermore, Millennials (the fastest growing segment) are even higher at 75%. The likelihood to buy coffee was overwhelmingly positive (81%) with biscuits also performing strongly.

During TFWA WE, Nestlé will unveil more details and discuss

how this extensive study can inform the category assortment and drive growth.

"Food, including confectionery, is already the #1 driver of cross-category purchase and the second most purchased category. This gives us a very strong platform from which to build," says Dryburgh.

"In Cannes, we will be discussing these opportunities with our partners, including a focus on both coffee and the fast-emerging health and wellness segment – incredibly relevant yet extremely under-developed within our distribution channel."

Nestlé's Food strategy will be delivered through the VERSE model: **Value, Engagement, Regeneration, Sense of Place and Execution.**

"Each of these drivers is critical in achieving our goal and giving the consumer the best shopping experience. Fast rising inflation and cost of living are of great concern, but we are confident that the combination of accessible price points and high consumer appeal means that the food category can be a key growth driver. In fact, it has been one of the most resilient categories during previous downturns," Dryburgh explains.

Nestlé will also unveil investments across all levers including products that will create Value, driving Engagement across the journey with digital tools from the Digitally Connected Shopper as well as Sense of Place initiatives.

Regeneration & sustainability

Nestlé will also showcase its Regeneration and Sustainable packaging strategy, which is a key focus for all TR stakeholders

Smarties introduced recyclable paper packaging for all its confectionery products globally last year and this is one of many Nestlé's sustainable packaging initiatives including: sourcing - all chocolate

sourced uses 100% sustainable cocoa via the Nestlé Cocoa Plan; this year's introduction of KITKAT Vegan traveler's pack and the Nestlé Income Accelerator plan which helps farmers to reach a living income (which was awarded *Sustainability Hero* status in the recent *TRBusiness* awards).

Visitors to the stand (Beach Village 7) will also be able to view Nestlé's full travel retail product portfolio of global icons such as KITKAT – including the highly successful SENSES range - SMARTIES and NESCAFÉ, alongside travel retail exclusive brand NESTLÉ SWISS, and local favorites AFTER EIGHT and QUALITY STREET.

"The whole team at Nestlé are delighted to be back in Cannes. We know there are still major challenges facing the industry, but we also know that there is a strong consumer desire to travel. This year we have experienced increases in footfall in Europe, the Middle East, and North America, while it's also good to see most of Asia now starting to open up. We're looking forward to a very busy and productive week in Cannes as we continue our mission to make Food the No 1 most purchased category in travel retail," concludes Dryburgh.

Rosalie's to introduce two new organic biscuit lines in Cannes

Launched last year, Rosalie's, an exclusive to duty free & travel retail confectionery brand, is expanding its gifting chocolate offer into the growing biscuit category.

"As our business grows we see the biscuit sector as one with significant potential and where our premium organic range, of well-known and globally popular flavors will bring incremental sales opportunities to today's generation of environmentally conscious travelers," says Gerry Murray, Managing Director, Traveller's Trove. "We look forward to welcoming all our old friends, and hopefully many new ones to our stand in Cannes."

Rosalie's will be featured on the Traveler's Trove stand – Yellow Village AA17 in Cannes. Contact: gerry@travellerstrove.com

