

B2B Direct Connect Group

Accounting-CPA:



Nikki Boyadzhieva, PB Mares, LLP, nikkib@pbmares.com, 301-339-4260, Tax advisory and compliance, International taxation, State and Local Tax, Tax Credit & Incentives, Audit and assurance, Outsourced accounting, Retirement Plan Administration and Consulting, Risk Advisory, Wealth Management, and Valuation.

Attorney:



JAY S. HOROWITZ, P.C.
Attorney at Law, M.B.A.
EST. 1991

Jay Horowitz, Jay S. Horowitz, P.C., Jay@jayhorowitzlaw.com, 301-840-0509, Estate planning, business, immigration, and bankruptcy lawyer based in Olde Towne Gaithersburg. Offers free initial consultations and is licensed in Maryland, Virginia, and Washington, D.C.

Banking:



Wilson Badillo, M&T Bank, wbadillo@mtb.com, 202-536-7723, Business Relationship Manager, equipment financing for startups to mature business owners, lending, PPP loan guidance.

Baseball:



Patrick Koogle, Frederick Keys Baseball, pkoogle@frederickkeys.com, 301-815-9940, The Frederick Keys are a minor-league baseball team that provides family-friendly entertainment to the greater Frederick Community. We offer hospitality event spaces for businesses to host client or employee work appreciation events along with advertising spaces for those who want to market to the greater Frederick Community!

Bookkeeping:



Festina Manly-Spain, CPA, FMS Advisory, festina@fmsadvisory.com; 240-213-3008,

FMS Advisory is a bookkeeping and accounting firm that helps startups and small businesses get their financial house in order. We offer Financial Back Office Setup, Monthly Bookkeeping, Budgeting and Financial Planning. With our help, small businesses can better understand their finances and unlock opportunities for growth and extend their longevity. FMS Advisory was founded by Festina Manly-Spain, a CPA with 10+ years of accounting experience.

Business Expense Optimization:



Ron Moore, Schooley Mitchell, 301-945-0025, ron.moore@schooleymitchell.com.

An optimized business spends every dollar in a way that strengthens the business and increases profits. It's a shame that many businesses choke their cashflow and smother their profits by paying too much for the services they use, so I work with those businesses to recover their money to invest in themselves and keep their profits and cashflow healthy. I spend my time, so you save your money.

Commercial Storage Solutions:



Dina Ruggiero, Space Saver Interiors, 609-332-4140, dinar@spacesaverinteriors.com, Spacesaver Interiors provides space consultation throughout the Washington, DC metro area. We work with architects, designers, and end users to deliver high quality and innovative storage solutions spanning multiple markets. We offer free space assessments to help you design the most efficient and innovative space possible.

Human Resources & Organizational Development:



Kareemah Woodard, WorkSource Montgomery, kwoodard@worksourcемontgomery.com, 301-708-1895, WorkSource Montgomery connects jobseekers to employers and employers to jobseekers. WorkSource Montgomery (WSM) is the county's fiscal agent responsible for local administration of the Workforce Innovation & Opportunity Act (WIOA) and coordination of the local workforce development system in Montgomery County. www.worksourcемontgomery.com

Insurance – Life & Health:



Steve Feldman, Washington Benefits Group, LLC, 301-523-3000, sfeldman@washingtonbenefitsgroup.com, www.washingtonbenefitsgroup.com, Providing Employee benefits (health, dental, vision, life, short and long-term disability insurance) to companies with 2 -100 employees. Also, broker term, whole and universal life, disability income & long-term care insurance to individuals and families since May of 1993.

IT / Telecommunications:



Hani Eshack, Critical IT Solutions, LLC, hani.eshack@criticalitsolutions.com 240-442-2960. CITS is a trusted full-service IT provider serving the DMV for 14 years. We specialize in delivering IT support, cybersecurity services, training, and more to small and mid-size companies. With a commitment to excellence, our experienced team provides tailored solutions to meet clients' unique needs. Contact us today to empower your business with reliable and efficient IT services. www.criticalitsolutions.com

Payroll Services:

Howard Joseph, Heartland Payroll Services, howard.joseph@e-hps.com, 703-338-6019, We work with companies with 1-200+ employees to help you from Hire to Retire. We offer Basic Payroll and Payroll with HR services (includes an Employee Handbook, SHMR support a library of information, and laws by the state). Included with the payroll is Text to Hire and employee Onboarding. Clients can take advantage of Heartland Time (scheduling, GEO tracking, fencing, PTO tracking), Applicant Tracking (this will help your company find employees), and Work Opportunity Tax Credits.

Promotional Products/Specialty Advertising:



Mike Tash, The Logo Shack, mike@mylogoshack.com, 301-732-5030, We are a full-service advertising specialties company offering a wide range of items to promote your company. We can provide your company and yourself with branded shirts, jackets, hats, pens, employee recognition awards, customer/business gifts, sporting events, trade shows and anything else that puts your name in front of your prospects and customers.

www.mylogoshack.com

Web Design-Digital Marketing:



Ed Samuels, Auxilium Technology, ed.samuels@auxiliumtechnology.com, 301-519-9622, Branding, Websites, Search Engine Optimization & Marketing (SEO), Local SEO, Social Media, Mobile Apps, AdWords/Facebook Ads, Lead Conversion, Business Videos, Podcasts, Reputation Mgt, Hosting & Backups.

Our group is seeking someone from the following fields:

Business Consulting: OPEN POSITION

Commercial Real Estate: OPEN POSITION

Financial Advisor: OPEN POSITION

Insurance – Property & Casualty: OPEN POSITION

Merchant Services: OPEN POSITION