



THE SUBtext

ASA SAN ANTONIO | 13333 Blanco Rd. Ste 306, San Antonio, TX 78216 | 210.349.2105

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Dedicated Landscape Solutions

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Adam Matthys

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Jan Meuth

You Name It Specialties

Victor Ruiz

Markel Surety

Scotty Trawick

EquipmentShare

CHAPTER ATTORNEYS

Bethany Beck

The Gardner Law Firm

Tom Walthall

The Gardner Law Firm

CHAPTER HISTORIAN

Greg Kanning

Dumas Hardware

PRESIDENT's message

What a year we had! The 2018-2019 year saw many accomplishments as an association. American Subcontractors Association-San Antonio Chapter was awarded the Large Chapter of the Year award at the national conference. It was a great honor to lead this group this past year and look forward to the year ahead.

We had many firsts & throughout the year we had different items cross our path. The paid sick leave policy is one that we will continue to see a lot of. I met with several City Council Members to gather information. Those I met with were opposed to the ordinance, citing State law supersedes the ordinance. This month a lawsuit was filed with Bexar County to put a halt on implementation until the Lawsuit in Austin is tried as to the legitimacy of such city ordinances.

We also faced something we hadn't seen before, Lawsuits on projects reaching their statute of limitations on construction defects. We established a dialogue with other building trade organizations about their ideas on this matter.

I'm proud to say that we have grown membership over 80% in the last 4 years. What an incredible feat! I believe it is in direct correlation to the amazing members we have, and the events we annually host each year that encourages networking and communication amongst the trades, associate members, and general contractors. We are thankful to all our members for their continued support of our organization and our industry partners! Thank you again for all you do.

Let's make the 2019-2020 year the best one yet! As always, I'm always available to answer any questions or field any concerns.

Cheers to this year!

*"Big John" Leifester
Chapter President*



Committee involvement is one of the BEST ways to gain value from your ASA Membership! Please consider serving on an ASA Committee & contact the ASA office or the Committee Chair listed below to find out how you can get involved!

ASA COMMITTEE CHAIRS

Membership

Nick Metcalf

Nick@gobizdoc.com

Safety Committee

Britt Bulgerin

britt.bulgerin@bigstateelectric.com

brennan@napcosa.com

Government Advocacy

Paul Brennan

pobrennan@napcosa.com

Rodeo BBQ

Mike McGinnis

mike@lumberhardware.com

Golf Tournament

Jan Meuth & Adam Matthys

jan@ynis.net

amatthys@chamberlinltd.com

Subfest & BBQ Cook-Off

Mike McGinnis

mikem@lumberhardware.com

Fishing Tournament

Greg Kanning & Ish Gonzalez

greg@dumashardware.com

igonzaalez@alphaiwp.com

Clay Shoot

Chris Christians

& Ted Dunnam

cbciv@lynwoodsa.com

tdunnam@escsafety.com

Pour-Off Committee

Ish Gonzalez

igonzaalez@alphaiwp.com

Tailgate Mixer

Mike McGinnis & Scotty

Trawick

mikem@lumberhardware.com

scotty.trawick@equipmentsshare.com

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You Did It San Antonio



The first week of March, members of your San Antonio Chapter of the American Subcontractors Association (ASA) traveled to Nashville for the National ASA SubExcel Convention, where they were honored with the prestigious "Large Chapter of the Year" Award. Since 2015, the San Antonio Chapter has thrived with over 80% growth, sold out events, and last year we were presented the national "Executive Director of the Year" Award.

ASA San Antonio represents the BEST Subcontractors & Suppliers in the industry, and ASA of San Antonio is the only construction organization in South Central Texas solely dedicated to serving the needs of ALL subcontractors and suppliers. The ideals and beliefs of ASA San Antonio are quality construction, professionalism, fairness, integrity, camaraderie, and

and service to the community. Congratulations, San Antonio Chapter! You did it!



Save the Date

Save the Date
& Join us for
SubExcel 2020
in Las Vegas!
Caesars Palace
March 4 - 7

"Attending my first SubExcel I was not sure what to expect but my expectations were far exceeded! It was great to see a collective group, from all areas of the country, working together to make the construction industry better and stronger for everyone, all the while doing something we all love to do for a career. It didn't hurt being there to witness winning the "Chapter of the Year—Over 100 Members"! Well done Jennifer Swinney and the American Subcontractors Association-San Antonio Chapter!"

Mike McGinnis - Allen & Allen Co & Chapter Secretary

"Although I'm not a subcontractor I was proud to attend SubExcel to support this chapter & it all paid off Friday night when we accepted the award & took home the win!"

Ted Dunnam - ESC Safety Consultants & Board Member

"SubExcel brings together the best subcontractors in the industry to learn and network. This year's SubExcel had record attendance. We were introduced to the new Advocacy team who are hard at it working on construction friendly legislation at the national and state level. We are in good hands!"

Paul Brennan - NAPCO Precast, Chapter & National Board Member

"SubExcel is a great opportunity to meet & network with fellow ASA members from around the country, sharing ideas & common struggles, and working toward solutions for the industry. This year will forever be etched on my heart as nothing will take away the excitement & joy of hearing San Antonio announced as Large Chapter of the Year! This chapter has worked so hard to build membership, increase involvement, and bring greater value to the industry, and it was wonderful to see that hard work recognized & celebrated! Way to go SAN ANTONIO! YOU DID IT!!!"

Jennifer Swinney - ASA Executive Director

MEMBERSHIP

Corner

by Nick Metcalf, BizDoc

With another completion of a successful year, I am amazed by the support, participation and enthusiasm by ASA members for this organization. It makes me proud to part of this association and to be associated with the members/businesses of ASA.

We are always looking to grow our membership with new members, but we are fully aware that we have to retain our current members to continue to grow. We lose current members for a few reasons: The Company closes, a company is too far out to make events easily, ASA is not a good fit, the company does not make the most out of it, or a company forgets to renew. The first four reasons are out of our control, the fifth reason is easy! ASA ends their fiscal year on June 30th, meaning our new membership year starts July 1st. Have you renewed yet? Do you know who in your office handles the renewal payment? Are you planning on being an annual sponsor? Do you want to have your logo on our cool new trailer? This is the time to jump in and make things happen! We make big steps forward throughout the year with membership, let's keep the momentum going into the new year and not take any steps backwards.

Welcome to our newest members

Please take the time to meet the newest members of ASA of San Antonio, and let's start building a better future together!

Allegiance Floors

Amy Wagner
10615 Sentinel Street
San Antonio, TX 78217
210.347.9531
www.allegiancefloors.com
Trade: Commercial Flooring

Architectural Division 8

Josh Chandler
2425 Brockton
San Antonio, TX 78217
210.826.6616
Trade: Commercial Doors & Architectural Hardware

Ask Linda HR Consulting Services

Linda Drassen
PO Box 234
Saint Hedwig, TX 78152
210.846.4900
www.asklindahr.me
Trade: HR Consulting

Azteca Designs, Inc.

Cecilia Castellano
PO Box 27149
San Antonio, TX 78227
210.375.1900
www.aztecadesigns.com
Trade: Floors, Walls, Ceiling, Interior demolition, Concrete, Asphalt, Parking Lot Striping, Mowing

Baker Triangle

Mike Sireno
1503 N. Brazos Street
San Antonio, TX 78207
210.832.0500
www.bakertriangle.com
Trade: Drywall, Acoustical, Insulation

Core Electrical Group

Don Watson
1386 Industrial Dr. #125
New Braunfels, TX 78130
830.627.4503
Trade: Commercial Electrical Contractor

Credito Real

Lenny Rajunov
103 Biltmore Ste 210
San Antonio, TX 78213
210.777.1373
www.creditoreal.us
Trade: Finance

Juern Technology

Neal Juern
2546 MacArthur View
San Antonio, TX 78217
210.320.0400
www.juerntech.com
Trade: IT Services

Michalak, P.C.

Dustin Michalak
PO Box 450
Bulverde, TX 78163
210.573.1958
Trade: CPA

Millennia Cabinetry, Inc.

Mia Elizalde
10738 Doheny
Helotes, TX 78023
210.688.3107
www.millcab.com
Trade: Manufacturer of Architectural Casework & Millwork

Searching for a member, a particular trade, or a company with a certification? Be sure to check out our website! Our membership database lets you search our organization for the exact company you're looking for

Current Membership
165

ASSOCIATION CELEBRATION

Special thanks to our outgoing members, Mike McGinnis (Allen & Allen), Adam Hudec (RSM US LLP) & Marvin Ohlenbusch (Alamo Crane Service) for your dedication & service to our chapter. Welcome to our new board members, Scotty Trawick (EquipmentShare), Victor Ruiz (Markel Surety), and Toby Martinez (Bexar Excavating). We look forward to an exciting year!



Industry Champions: ESC Safety Consultants, Gardner Law Firm, KCM Cabinets, RSM US LLP, Southern American Insurance Agency

Industry Leaders: Bartlett Cocke, Big City Access, Chamberlin Roofing & Waterproofing, MEMCO Staffing

Industry Supporters: Trade Management

Industry Partners: BG Metals, JSR, Inc., Middleman Construction, Structura, Sundt

LONGEVITY AWARDS

Congratulations to the following members celebrating their anniversaries this year!

5 years

Big State Electric
Dedicated Landscape Solutions
Robles1 Demolition
Scott-Macon Equipment
THCI

10 years

Chamberlin Roofing & Waterproofing
KCM Cabinets
MK Marlow Company
Texas Air Products

15 Years

Quality Fence & Welding

20 Years

Alamo Crane Service
Alamo Interiors
Bear Oil Company
IBTX Risk Services

25 Years

Briggs Equipment
Frost Bank
Howell Crane
T.H. Willis Co.

30 Years

Alterman, Inc.
Drury Southwest
R.R. Cauble Lath & Plaster
Time Insurance Agency

35 Years

M&M Contracting



MEMBERSHIP AWARDS

Congratulations ESC Safety Consultants - winner of the perfect attendance award!

Congratulations to Heather Nelson Osborn with Memco Staffing winner of the ASA Membership "Top Recruiter" Award

Congratulations to Nick Pappageorgio Metcalf with BizDoc, winner of the ASA Membership "Consider it Done" award!!!!



EXECUTIVE SPOTLIGHT AWARDS

Executive Spotlight Award presented by Dustin Michalak to Michael McGinnis The "Oh Yeah" Award for Mike's great ideas, passion, and dedication to the association

Executive Spotlight Award presented by Michael McGinnis to Ted Dunnam. The "Send Me In Coach" Award for Ted's willingness to jump in, serve on committees, and deliver on promises for ASA

Executive Spotlight Award presented by Kenneth Moore to Tom Wright. The "Super Fan" Award for Tom's mentorship and constant support & belief in ASA

Executive Spotlight Award presented by Debbie Hannasch to Bethany Beck, Tom Walthall, & Paul Brennan. The "Government Guru" Awards for their legislative passion & hard work during this past session

Executive Spotlight Award presented by Jennifer Swinney to Kenneth Moore. The "Footprint Award" for Ken's unwavering legacy in the chapter, and love of ASA

Executive Spotlight Award presented by John Leifester to Chris Christians. The "Rudy Ruettiger" Award for Chris' ability to overcome circumstances & obstacles and continue to thrive & serve on the board





You asked, and we delivered! This year we rolled out a special option for companies to become Annual Sponsors with ASA for the best value & premium advertising. Contact the ASA office for more information on the optional packages, or reach out to Jennifer to inquire about a customized package that's right for you!

INDUSTRY CHAMPIONS

ASA SAN ANTONIO SPONSORS

Save The Date



POUR OFF 3
TEXAS HOLD 'EM
MIXER
 Sept 26, 2019

ASA Golf Tournament
 TPC Canyons Course
 Oct 8, 2019



ASA FISHING TOURNAMENT 2019

CONGRATULATIONS TO THE WINNERS!

Guided Division:

1st Place
Chamberlin Roofing & Waterproofing

2nd Place
Alterman, Inc.

3rd Place
Big City Access

Heavy Trout
Chamberlin Roofing & Waterproofing

Heavy Redfish
Alterman, Inc.

Heavy Flounder
MEI Rigging

Non-Guided Division:

1st Place
M&M Metals

2nd Place
Rockin with Dokken

3rd Place
Safety Supply

Heavy Trout
M&M Metals

Heavy Redfish
Rockin with Dokken

Heavy Flounder
Rockin with Dokken

General Contractor Division:
Skanska



UPCOMING EVENTS

JULY

July 11 - Lunch & Learn: FLSA
July 23 - Lunch & Learn: Cyber Security
July 30 - Fire Extinguisher Safety

AUGUST

Aug 15 - Membership Mixer
Aug 22 - Annual Sporting Clay Shoot
Aug 27 - General Meeting

SEPTEMBER

Sept 24 - Lunch & Learn
Sept 26 - Pour Off & Texas Hold 'Em

OCTOBER

Oct 8 - Fall Golf Tournament
Oct 29 - General Meeting
Oct 31 - Killer Contracts Seminar

NOVEMBER

Nov 19 - Lunch & Learn

Thank You to our
Newsletter Sponsor



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